

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 35 (Q3) From: 08-29-2021 To: 09-04-2021**  
Data Generated: Mon Sep 27 09:02:55 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	724	595	129	6,278	6,921	-(643)	23,551	26,224	-(2,673)
Chemicals	6,992	7,620	-(628)	70,723	66,389	4,334	275,774	255,623	20,151
Crushed Stone, Sand and Gravel	3,870	4,377	-(507)	37,424	37,804	-(380)	136,710	133,724	2,986
Farm Products Ex Grain	181	142	39	1,399	1,556	-(157)	6,189	6,642	-(453)
Food and Kindred Products	1,660	1,883	-(223)	15,513	15,098	415	59,594	57,200	2,394
Grain	2,356	3,061	-(705)	26,803	28,932	-(2,129)	111,910	107,021	4,889
Grain Mill Products	2,494	2,318	176	20,335	21,089	-(754)	79,656	79,323	333
Iron and Steel Scrap	1,585	1,141	444	15,137	11,333	3,804	55,521	43,866	11,655
Lumber and Wood Products	886	820	66	7,609	7,101	508	30,371	27,042	3,329
Metallic Ores	115	86	29	839	641	198	3,120	2,551	569
Metals and Products	5,389	4,310	1,079	48,436	35,742	12,694	187,319	141,113	46,206
Motor Vehicles and Equipment	6,031	8,303	-(2,272)	55,982	72,146	-(16,164)	234,375	201,303	33,072
Non Metallic Minerals	543	346	197	4,313	3,092	1,221	16,359	14,605	1,754
Petroleum Products	2,508	1,767	741	25,112	15,179	9,933	89,685	90,516	-(831)
Primary Forest Products	323	322	1	2,886	2,527	359	10,939	10,733	206
Pulp, Paper and Allied Products	2,599	2,475	124	23,128	21,009	2,119	88,013	83,598	4,415
Stone, Clay and Glass Products	2,557	2,637	-(80)	24,178	23,067	1,111	90,772	84,501	6,271
Waste and Scrap Materials	1,259	1,124	135	12,615	9,513	3,102	43,327	34,321	9,006
<b>Total Merchandise</b>	<b>42,072</b>	<b>43,327</b>	<b>-(1,255)</b>	<b>398,710</b>	<b>379,139</b>	<b>19,571</b>	<b>1,543,185</b>	<b>1,399,906</b>	<b>143,279</b>
Container	69,233	77,944	-(8,711)	646,706	669,435	-(22,729)	2,591,925	2,385,379	206,546
Trailer	5,264	6,741	-(1,477)	52,746	59,602	-(6,856)	209,083	193,117	15,966
<b>Total Intermodal</b>	<b>74,497</b>	<b>84,685</b>	<b>-(10,188)</b>	<b>699,452</b>	<b>729,037</b>	<b>-(29,585)</b>	<b>2,801,008</b>	<b>2,578,496</b>	<b>222,512</b>
Coal	11,377	12,326	-(949)	99,978	97,190	2,788	420,611	354,470	66,141
Coke	789	664	125	7,766	4,901	2,865	30,189	21,221	8,968
<b>Total Coal and Coke</b>	<b>12,166</b>	<b>12,990</b>	<b>-(824)</b>	<b>107,744</b>	<b>102,091</b>	<b>5,653</b>	<b>450,800</b>	<b>375,691</b>	<b>75,109</b>
<b>Total Carloadings</b>	<b>128,735</b>	<b>141,002</b>	<b>-(12,267)</b>	<b>1,205,906</b>	<b>1,210,267</b>	<b>-(4,361)</b>	<b>4,794,993</b>	<b>4,354,093</b>	<b>440,900</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 36 (Q3) From: 09-05-2021 To: 09-11-2021**  
 Data Generated: Mon Sep 27 09:02:55 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	689	549	140	6,967	7,470	-(503)	24,240	26,773	-(2,533)
Chemicals	7,923	7,401	522	78,646	73,790	4,856	283,697	263,024	20,673
Crushed Stone, Sand and Gravel	4,045	3,958	87	41,469	41,762	-(293)	140,755	137,682	3,073
Farm Products Ex Grain	126	115	11	1,525	1,671	-(146)	6,315	6,757	-(442)
Food and Kindred Products	1,629	1,719	-(90)	17,142	16,817	325	61,223	58,919	2,304
Grain	2,112	2,741	-(629)	28,915	31,673	-(2,758)	114,022	109,762	4,260
Grain Mill Products	2,263	2,152	111	22,598	23,241	-(643)	81,919	81,475	444
Iron and Steel Scrap	1,368	1,181	187	16,505	12,514	3,991	56,889	45,047	11,842
Lumber and Wood Products	811	839	-(28)	8,420	7,940	480	31,182	27,881	3,301
Metallic Ores	65	64	1	904	705	199	3,185	2,615	570
Metals and Products	5,119	3,962	1,157	53,555	39,704	13,851	192,438	145,075	47,363
Motor Vehicles and Equipment	5,088	7,205	-(2,117)	61,070	79,351	-(18,281)	239,463	208,508	30,955
Non Metallic Minerals	539	274	265	4,852	3,366	1,486	16,898	14,879	2,019
Petroleum Products	2,715	1,790	925	27,827	16,969	10,858	92,400	92,306	94
Primary Forest Products	326	279	47	3,212	2,806	406	11,265	11,012	253
Pulp, Paper and Allied Products	2,602	2,389	213	25,730	23,398	2,332	90,615	85,987	4,628
Stone, Clay and Glass Products	2,277	2,353	-(76)	26,455	25,420	1,035	93,049	86,854	6,195
Waste and Scrap Materials	1,370	931	439	13,985	10,444	3,541	44,697	35,252	9,445
<b>Total Merchandise</b>	<b>41,067</b>	<b>39,902</b>	<b>1,165</b>	<b>439,777</b>	<b>419,041</b>	<b>20,736</b>	<b>1,584,252</b>	<b>1,439,808</b>	<b>144,444</b>
Container	67,683	70,154	-(2,471)	714,389	739,589	-(25,200)	2,659,608	2,455,533	204,075
Trailer	4,569	6,233	-(1,664)	57,315	65,835	-(8,520)	213,652	199,350	14,302
<b>Total Intermodal</b>	<b>72,252</b>	<b>76,387</b>	<b>-(4,135)</b>	<b>771,704</b>	<b>805,424</b>	<b>-(33,720)</b>	<b>2,873,260</b>	<b>2,654,883</b>	<b>218,377</b>
Coal	11,168	10,709	459	111,146	107,899	3,247	431,779	365,179	66,600
Coke	739	554	185	8,505	5,455	3,050	30,928	21,775	9,153
<b>Total Coal and Coke</b>	<b>11,907</b>	<b>11,263</b>	<b>644</b>	<b>119,651</b>	<b>113,354</b>	<b>6,297</b>	<b>462,707</b>	<b>386,954</b>	<b>75,753</b>
<b>Total Carloadings</b>	<b>125,226</b>	<b>127,552</b>	<b>-(2,326)</b>	<b>1,331,132</b>	<b>1,337,819</b>	<b>-(6,687)</b>	<b>4,920,219</b>	<b>4,481,645</b>	<b>438,574</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 37 (Q3) From: 09-12-2021 To: 09-18-2021**  
Data Generated: Mon Sep 27 09:02:55 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	809	854	-(45)	7,776	8,324	-(548)	25,049	27,627	-(2,578)
Chemicals	8,152	7,249	903	86,798	81,039	5,759	291,849	270,273	21,576
Crushed Stone, Sand and Gravel	3,860	4,085	-(225)	45,329	45,847	-(518)	144,615	141,767	2,848
Farm Products Ex Grain	186	111	75	1,711	1,782	-(71)	6,501	6,868	-(367)
Food and Kindred Products	2,060	1,494	566	19,202	18,311	891	63,283	60,413	2,870
Grain	2,173	2,607	-(434)	31,088	34,280	-(3,192)	116,195	112,369	3,826
Grain Mill Products	2,089	2,368	-(279)	24,687	25,609	-(922)	84,008	83,843	165
Iron and Steel Scrap	1,658	1,529	129	18,163	14,043	4,120	58,547	46,576	11,971
Lumber and Wood Products	743	808	-(65)	9,163	8,748	415	31,925	28,689	3,236
Metallic Ores	115	72	43	1,019	777	242	3,300	2,687	613
Metals and Products	5,374	4,106	1,268	58,929	43,810	15,119	197,812	149,181	48,631
Motor Vehicles and Equipment	5,785	8,884	-(3,099)	66,855	88,235	-(21,380)	245,248	217,392	27,856
Non Metallic Minerals	431	236	195	5,283	3,602	1,681	17,329	15,115	2,214
Petroleum Products	2,839	1,831	1,008	30,666	18,800	11,866	95,239	94,137	1,102
Primary Forest Products	347	294	53	3,559	3,100	459	11,612	11,306	306
Pulp, Paper and Allied Products	2,528	2,340	188	28,258	25,738	2,520	93,143	88,327	4,816
Stone, Clay and Glass Products	2,814	2,733	81	29,269	28,153	1,116	95,863	89,587	6,276
Waste and Scrap Materials	1,541	1,188	353	15,526	11,632	3,894	46,238	36,440	9,798
<b>Total Merchandise</b>	<b>43,504</b>	<b>42,789</b>	<b>715</b>	<b>483,281</b>	<b>461,830</b>	<b>21,451</b>	<b>1,627,756</b>	<b>1,482,597</b>	<b>145,159</b>
Container	71,623	79,635	-(8,012)	786,012	819,224	-(33,212)	2,731,231	2,535,168	196,063
Trailer	4,917	6,866	-(1,949)	62,232	72,701	-(10,469)	218,569	206,216	12,353
<b>Total Intermodal</b>	<b>76,540</b>	<b>86,501</b>	<b>-(9,961)</b>	<b>848,244</b>	<b>891,925</b>	<b>-(43,681)</b>	<b>2,949,800</b>	<b>2,741,384</b>	<b>208,416</b>
Coal	12,186	11,376	810	123,332	119,275	4,057	443,965	376,555	67,410
Coke	780	583	197	9,285	6,038	3,247	31,708	22,358	9,350
<b>Total Coal and Coke</b>	<b>12,966</b>	<b>11,959</b>	<b>1,007</b>	<b>132,617</b>	<b>125,313</b>	<b>7,304</b>	<b>475,673</b>	<b>398,913</b>	<b>76,760</b>
<b>Total Carloadings</b>	<b>133,010</b>	<b>141,249</b>	<b>-(8,239)</b>	<b>1,464,142</b>	<b>1,479,068</b>	<b>-(14,926)</b>	<b>5,053,229</b>	<b>4,622,894</b>	<b>430,335</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 38 (Q3) From: 09-19-2021 To: 09-25-2021**  
 Data Generated: Mon Sep 27 09:02:55 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	625	765	-(140)	8,401	9,089	-(688)	25,674	28,392	-(2,718)
Chemicals	7,671	7,481	190	94,469	88,520	5,949	299,520	277,754	21,766
Crushed Stone, Sand and Gravel	4,029	4,691	-(662)	49,358	50,538	-(1,180)	148,644	146,458	2,186
Farm Products Ex Grain	163	91	72	1,874	1,873	1	6,664	6,959	-(295)
Food and Kindred Products	1,837	1,693	144	21,039	20,004	1,035	65,120	62,106	3,014
Grain	2,522	2,512	10	33,610	36,792	-(3,182)	118,717	114,881	3,836
Grain Mill Products	2,444	2,260	184	27,131	27,869	-(738)	86,452	86,103	349
Iron and Steel Scrap	1,570	1,562	8	19,733	15,605	4,128	60,117	48,138	11,979
Lumber and Wood Products	800	879	-(79)	9,963	9,627	336	32,725	29,568	3,157
Metallic Ores	113	71	42	1,132	848	284	3,413	2,758	655
Metals and Products	5,578	4,324	1,254	64,507	48,134	16,373	203,390	153,505	49,885
Motor Vehicles and Equipment	5,993	8,702	-(2,709)	72,848	96,937	-(24,089)	251,241	226,094	25,147
Non Metallic Minerals	535	182	353	5,818	3,784	2,034	17,864	15,297	2,567
Petroleum Products	2,538	1,834	704	33,204	20,634	12,570	97,777	95,971	1,806
Primary Forest Products	315	186	129	3,874	3,286	588	11,927	11,492	435
Pulp, Paper and Allied Products	2,574	2,389	185	30,832	28,127	2,705	95,717	90,716	5,001
Stone, Clay and Glass Products	2,884	2,466	418	32,153	30,619	1,534	98,747	92,053	6,694
Waste and Scrap Materials	1,633	1,235	398	17,159	12,867	4,292	47,871	37,675	10,196
<b>Total Merchandise</b>	<b>43,824</b>	<b>43,323</b>	<b>501</b>	<b>527,105</b>	<b>505,153</b>	<b>21,952</b>	<b>1,671,580</b>	<b>1,525,920</b>	<b>145,660</b>
Container	74,253	79,300	-(5,047)	860,265	898,524	-(38,259)	2,805,484	2,614,468	191,016
Trailer	5,510	6,952	-(1,442)	67,742	79,653	-(11,911)	224,079	213,168	10,911
<b>Total Intermodal</b>	<b>79,763</b>	<b>86,252</b>	<b>-(6,489)</b>	<b>928,007</b>	<b>978,177</b>	<b>-(50,170)</b>	<b>3,029,563</b>	<b>2,827,636</b>	<b>201,927</b>
Coal	13,607	11,429	2,178	136,939	130,704	6,235	457,572	387,984	69,588
Coke	1,014	685	329	10,299	6,723	3,576	32,722	23,043	9,679
<b>Total Coal and Coke</b>	<b>14,621</b>	<b>12,114</b>	<b>2,507</b>	<b>147,238</b>	<b>137,427</b>	<b>9,811</b>	<b>490,294</b>	<b>411,027</b>	<b>79,267</b>
<b>Total Carloadings</b>	<b>138,208</b>	<b>141,689</b>	<b>-(3,481)</b>	<b>1,602,350</b>	<b>1,620,757</b>	<b>-(18,407)</b>	<b>5,191,437</b>	<b>4,764,583</b>	<b>426,854</b>