

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 35 (Q3) From: 08-28-2022 To: 09-03-2022
Data Generated: Mon Sep 26 09:01:10 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	608	833	-(225)	5,833	6,332	-(499)	23,147	23,620	-(473)
Chemicals	7,131	6,994	137	66,662	70,834	-(4,172)	271,030	275,723	-(4,693)
Crushed Stone, Sand and Gravel	5,603	3,849	1,754	42,459	37,395	5,064	146,779	136,658	10,121
Farm Products Ex Grain	180	181	-(1)	1,504	1,398	106	6,407	6,186	221
Food and Kindred Products	1,776	1,662	114	16,225	15,509	716	62,675	59,587	3,088
Grain	2,720	2,373	347	28,643	26,794	1,849	107,497	111,909	-(4,412)
Grain Mill Products	2,321	2,492	-(171)	21,146	20,331	815	81,803	79,664	2,139
Iron and Steel Scrap	1,512	1,591	-(79)	13,869	15,130	-(1,261)	52,938	55,547	-(2,609)
Lumber and Wood Products	974	879	95	7,778	7,588	190	28,754	30,351	-(1,597)
Metallic Ores	162	115	47	1,326	839	487	3,763	3,117	646
Metals and Products	4,435	5,399	-(964)	40,566	48,421	-(7,855)	164,952	187,305	-(22,353)
Motor Vehicles and Equipment	6,512	6,028	484	57,458	55,980	1,478	225,069	234,382	-(9,313)
Non Metallic Minerals	546	528	18	4,110	4,298	-(188)	16,283	16,341	-(58)
Petroleum Products	2,478	2,508	-(30)	22,843	25,104	-(2,261)	90,034	89,677	357
Primary Forest Products	400	324	76	3,147	2,879	268	11,557	10,938	619
Pulp, Paper and Allied Products	2,438	2,599	-(161)	21,326	23,129	-(1,803)	83,487	88,007	-(4,520)
Stone, Clay and Glass Products	2,666	2,567	99	23,747	24,196	-(449)	85,606	90,942	-(5,336)
Waste and Scrap Materials	1,388	1,262	126	12,534	12,589	-(55)	46,781	43,287	3,494
Total Merchandise	43,850	42,184	1,666	391,176	398,746	-(7,570)	1,508,562	1,543,241	-(34,679)
Container	73,576	69,337	4,239	634,528	647,992	-(13,464)	2,489,694	2,597,729	-(108,035)
Trailer	4,520	5,104	-(584)	38,318	51,351	-(13,033)	173,595	203,183	-(29,588)
Total Intermodal	78,096	74,441	3,655	672,846	699,343	-(26,497)	2,663,289	2,800,912	-(137,623)
Coal	14,445	11,593	2,852	119,399	99,967	19,432	437,137	420,598	16,539
Coke	576	811	-(235)	6,141	7,766	-(1,625)	22,712	30,192	-(7,480)
Total Coal and Coke	15,021	12,404	2,617	125,540	107,733	17,807	459,849	450,790	9,059
Total Carloadings	136,967	129,029	7,938	1,189,562	1,205,822	-(16,260)	4,631,700	4,794,943	-(163,243)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 36 (Q3) From: 09-04-2022 To: 09-10-2022
Data Generated: Mon Sep 26 09:01:10 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	612	675	-(63)	6,445	7,007	-(562)	23,759	24,295	-(536)
Chemicals	6,985	7,911	-(926)	73,647	78,745	-(5,098)	278,015	283,634	-(5,619)
Crushed Stone, Sand and Gravel	4,298	4,073	225	46,757	41,468	5,289	151,077	140,731	10,346
Farm Products Ex Grain	145	127	18	1,649	1,525	124	6,552	6,313	239
Food and Kindred Products	1,905	1,630	275	18,130	17,139	991	64,580	61,217	3,363
Grain	2,733	2,078	655	31,376	28,872	2,504	110,230	113,987	-(3,757)
Grain Mill Products	2,275	2,260	15	23,421	22,591	830	84,078	81,924	2,154
Iron and Steel Scrap	1,199	1,363	-(164)	15,068	16,493	-(1,425)	54,137	56,910	-(2,773)
Lumber and Wood Products	824	823	1	8,602	8,411	191	29,578	31,174	-(1,596)
Metallic Ores	105	65	40	1,431	904	527	3,868	3,182	686
Metals and Products	4,195	5,117	-(922)	44,761	53,538	-(8,777)	169,147	192,422	-(23,275)
Motor Vehicles and Equipment	6,163	5,089	1,074	63,621	61,069	2,552	231,232	239,471	-(8,239)
Non Metallic Minerals	403	554	-(151)	4,513	4,852	-(339)	16,686	16,895	-(209)
Petroleum Products	2,600	2,719	-(119)	25,443	27,823	-(2,380)	92,634	92,396	238
Primary Forest Products	301	326	-(25)	3,448	3,205	243	11,858	11,264	594
Pulp, Paper and Allied Products	2,226	2,597	-(371)	23,552	25,726	-(2,174)	85,713	90,604	-(4,891)
Stone, Clay and Glass Products	2,478	2,296	182	26,225	26,492	-(267)	88,084	93,238	-(5,154)
Waste and Scrap Materials	1,195	1,381	-(186)	13,729	13,970	-(241)	47,976	44,668	3,308
Total Merchandise	40,642	41,084	-(442)	431,818	439,830	-(8,012)	1,549,204	1,584,325	-(35,121)
Container	67,328	67,807	-(479)	701,856	715,799	-(13,943)	2,557,022	2,665,536	-(108,514)
Trailer	4,004	4,466	-(462)	42,322	55,817	-(13,495)	177,599	207,649	-(30,050)
Total Intermodal	71,332	72,273	-(941)	744,178	771,616	-(27,438)	2,734,621	2,873,185	-(138,564)
Coal	12,300	11,165	1,135	131,699	111,132	20,567	449,437	431,763	17,674
Coke	754	739	15	6,895	8,505	-(1,610)	23,466	30,931	-(7,465)
Total Coal and Coke	13,054	11,904	1,150	138,594	119,637	18,957	472,903	462,694	10,209
Total Carloadings	125,028	125,261	-(233)	1,314,590	1,331,083	-(16,493)	4,756,728	4,920,204	-(163,476)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 37 (Q3) From: 09-11-2022 To: 09-17-2022
Data Generated: Mon Sep 26 09:01:11 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	595	814	-(219)	7,040	7,821	-(781)	24,354	25,109	-(755)
Chemicals	7,057	8,176	-(1,119)	80,704	86,921	-(6,217)	285,072	291,810	-(6,738)
Crushed Stone, Sand and Gravel	5,134	3,861	1,273	51,891	45,329	6,562	156,211	144,592	11,619
Farm Products Ex Grain	143	186	-(43)	1,792	1,711	81	6,695	6,499	196
Food and Kindred Products	1,924	2,054	-(130)	20,054	19,193	861	66,504	63,271	3,233
Grain	2,722	2,195	527	34,098	31,067	3,031	112,952	116,182	-(3,230)
Grain Mill Products	2,349	2,090	259	25,770	24,681	1,089	86,427	84,014	2,413
Iron and Steel Scrap	1,715	1,662	53	16,783	18,155	-(1,372)	55,852	58,572	-(2,720)
Lumber and Wood Products	841	734	107	9,443	9,145	298	30,419	31,908	-(1,489)
Metallic Ores	150	115	35	1,581	1,019	562	4,018	3,297	721
Metals and Products	4,406	5,345	-(939)	49,167	58,883	-(9,716)	173,553	197,767	-(24,214)
Motor Vehicles and Equipment	6,748	5,772	976	70,369	66,841	3,528	237,980	245,243	-(7,263)
Non Metallic Minerals	275	434	-(159)	4,788	5,286	-(498)	16,961	17,329	-(368)
Petroleum Products	2,622	2,834	-(212)	28,065	30,657	-(2,592)	95,256	95,230	26
Primary Forest Products	316	347	-(31)	3,764	3,552	212	12,174	11,611	563
Pulp, Paper and Allied Products	2,087	2,527	-(440)	25,639	28,253	-(2,614)	87,800	93,131	-(5,331)
Stone, Clay and Glass Products	2,698	2,805	-(107)	28,923	29,297	-(374)	90,782	96,043	-(5,261)
Waste and Scrap Materials	1,412	1,537	-(125)	15,141	15,507	-(366)	49,388	46,205	3,183
Total Merchandise	43,194	43,488	-(294)	475,012	483,318	-(8,306)	1,592,398	1,627,813	-(35,415)
Container	66,745	71,822	-(5,077)	768,601	787,621	-(19,020)	2,623,767	2,737,358	-(113,591)
Trailer	3,568	4,719	-(1,151)	45,890	60,536	-(14,646)	181,167	212,368	-(31,201)
Total Intermodal	70,313	76,541	-(6,228)	814,491	848,157	-(33,666)	2,804,934	2,949,726	-(144,792)
Coal	13,588	12,180	1,408	145,287	123,312	21,975	463,025	443,943	19,082
Coke	937	780	157	7,832	9,285	-(1,453)	24,403	31,711	-(7,308)
Total Coal and Coke	14,525	12,960	1,565	153,119	132,597	20,522	487,428	475,654	11,774
Total Carloadings	128,032	132,989	-(4,957)	1,442,622	1,464,072	-(21,450)	4,884,760	5,053,193	-(168,433)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 38 (Q3) From: 09-18-2022 To: 09-24-2022
Data Generated: Mon Sep 26 09:01:11 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	430	601	-(171)	7,470	8,422	-(952)	24,784	25,710	-(926)
Chemicals	6,588	7,653	-(1,065)	87,292	94,574	-(7,282)	291,660	299,463	-(7,803)
Crushed Stone, Sand and Gravel	5,122	4,030	1,092	57,013	49,359	7,654	161,333	148,622	12,711
Farm Products Ex Grain	142	163	-(21)	1,934	1,874	60	6,837	6,662	175
Food and Kindred Products	1,851	1,838	13	21,905	21,031	874	68,355	65,109	3,246
Grain	2,740	2,472	268	36,838	33,539	3,299	115,692	118,654	-(2,962)
Grain Mill Products	2,097	2,439	-(342)	27,867	27,120	747	88,524	86,453	2,071
Iron and Steel Scrap	1,675	1,570	105	18,458	19,725	-(1,267)	57,527	60,142	-(2,615)
Lumber and Wood Products	960	806	154	10,403	9,951	452	31,379	32,714	-(1,335)
Metallic Ores	126	113	13	1,707	1,132	575	4,144	3,410	734
Metals and Products	4,481	5,572	-(1,091)	53,648	64,455	-(10,807)	178,034	203,339	-(25,305)
Motor Vehicles and Equipment	6,611	5,985	626	76,980	72,826	4,154	244,591	251,228	-(6,637)
Non Metallic Minerals	170	534	-(364)	4,958	5,820	-(862)	17,131	17,863	-(732)
Petroleum Products	2,653	2,541	112	30,718	33,198	-(2,480)	97,909	97,771	138
Primary Forest Products	328	315	13	4,092	3,867	225	12,502	11,926	576
Pulp, Paper and Allied Products	2,225	2,576	-(351)	27,864	30,829	-(2,965)	90,025	95,707	-(5,682)
Stone, Clay and Glass Products	2,546	2,864	-(318)	31,469	32,161	-(692)	93,328	98,907	-(5,579)
Waste and Scrap Materials	1,347	1,661	-(314)	16,488	17,168	-(680)	50,735	47,866	2,869
Total Merchandise	42,092	43,733	-(1,641)	517,104	527,051	-(9,947)	1,634,490	1,671,546	-(37,056)
Container	68,285	74,488	-(6,203)	836,886	862,109	-(25,223)	2,692,052	2,811,846	-(119,794)
Trailer	4,352	5,284	-(932)	50,242	65,820	-(15,578)	185,519	217,652	-(32,133)
Total Intermodal	72,637	79,772	-(7,135)	887,128	927,929	-(40,801)	2,877,571	3,029,498	-(151,927)
Coal	13,906	13,480	426	159,193	136,792	22,401	476,931	457,423	19,508
Coke	738	1,013	-(275)	8,570	10,298	-(1,728)	25,141	32,724	-(7,583)
Total Coal and Coke	14,644	14,493	151	167,763	147,090	20,673	502,072	490,147	11,925
Total Carloadings	129,373	137,998	-(8,625)	1,571,995	1,602,070	-(30,075)	5,014,133	5,191,191	-(177,058)