

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 36 (Q3) From: 08-30-2020 To: 09-05-2020
Data Generated: Mon Sep 28 09:00:59 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	590	1,197	-(607)	7,606	8,669	-(1,063)	26,326	29,815	-(3,489)
Chemicals	7,603	7,962	-(359)	73,105	79,683	-(6,578)	263,046	296,121	-(33,075)
Crushed Stone, Sand and Gravel	4,365	4,262	103	40,966	50,866	-(9,900)	136,227	175,211	-(38,984)
Farm Products Ex Grain	142	176	-(34)	1,700	1,625	75	6,802	6,165	637
Food and Kindred Products	1,888	1,615	273	16,736	16,651	85	58,732	60,274	-(1,542)
Grain	3,063	2,691	372	31,809	35,709	-(3,900)	110,063	129,141	-(19,078)
Grain Mill Products	2,317	2,270	47	23,502	25,225	-(1,723)	81,840	91,478	-(9,638)
Iron and Steel Scrap	1,147	876	271	12,364	12,597	-(233)	44,683	49,993	-(5,310)
Lumber and Wood Products	807	785	22	7,750	8,272	-(522)	27,648	31,603	-(3,955)
Metallic Ores	83	62	21	735	817	-(82)	2,633	3,323	-(690)
Metals and Products	4,327	4,908	-(581)	39,213	50,836	-(11,623)	145,703	189,075	-(43,372)
Motor Vehicles and Equipment	8,312	7,534	778	79,133	74,828	4,305	204,610	274,262	-(69,652)
Non Metallic Minerals	346	524	-(178)	3,527	5,454	-(1,927)	15,147	21,445	-(6,298)
Petroleum Products	1,762	2,981	-(1,219)	16,641	33,380	-(16,739)	94,179	116,431	-(22,252)
Primary Forest Products	323	350	-(27)	2,760	4,090	-(1,330)	11,032	15,474	-(4,442)
Pulp, Paper and Allied Products	2,473	2,507	-(34)	23,178	25,820	-(2,642)	86,437	93,319	-(6,882)
Stone, Clay and Glass Products	2,633	2,507	126	25,427	27,424	-(1,997)	86,443	93,022	-(6,579)
Waste and Scrap Materials	1,130	898	232	10,551	10,044	507	35,183	36,347	-(1,164)
Total Merchandise	43,311	44,105	-(794)	416,703	471,990	-(55,287)	1,436,734	1,712,499	-(275,765)
Container	77,757	61,570	16,187	735,318	737,492	-(2,174)	2,434,864	2,683,846	-(248,982)
Trailer	6,941	5,540	1,401	67,351	60,446	6,905	203,101	241,179	-(38,078)
Total Intermodal	84,698	67,110	17,588	802,669	797,938	4,731	2,637,965	2,925,025	-(287,060)
Coal	12,042	14,537	-(2,495)	105,820	157,140	-(51,320)	366,898	627,879	-(260,981)
Coke	660	701	-(41)	5,345	10,587	-(5,242)	22,207	39,727	-(17,520)
Total Coal and Coke	12,702	15,238	-(2,536)	111,165	167,727	-(56,562)	389,105	667,606	-(278,501)
Total Carloadings	140,711	126,453	14,258	1,330,537	1,437,655	-(107,118)	4,463,804	5,305,130	-(841,326)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 37 (Q3) From: 09-06-2020 To: 09-12-2020
Data Generated: Mon Sep 28 09:00:59 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	545	762	-(217)	8,151	9,431	-(1,280)	26,871	30,577	-(3,706)
Chemicals	7,400	7,735	-(335)	80,505	87,418	-(6,913)	270,446	303,856	-(33,410)
Crushed Stone, Sand and Gravel	3,972	5,128	-(1,156)	44,938	55,994	-(11,056)	140,199	180,339	-(40,140)
Farm Products Ex Grain	115	147	-(32)	1,815	1,772	43	6,917	6,312	605
Food and Kindred Products	1,719	1,674	45	18,455	18,325	130	60,451	61,948	-(1,497)
Grain	2,743	2,996	-(253)	34,552	38,705	-(4,153)	112,806	132,137	-(19,331)
Grain Mill Products	2,150	2,588	-(438)	25,652	27,813	-(2,161)	83,990	94,066	-(10,076)
Iron and Steel Scrap	1,182	1,344	-(162)	13,546	13,941	-(395)	45,865	51,337	-(5,472)
Lumber and Wood Products	839	840	-(1)	8,589	9,112	-(523)	28,487	32,443	-(3,956)
Metallic Ores	64	97	-(33)	799	914	-(115)	2,697	3,420	-(723)
Metals and Products	3,951	5,132	-(1,181)	43,164	55,968	-(12,804)	149,654	194,207	-(44,553)
Motor Vehicles and Equipment	7,190	8,496	-(1,306)	86,323	83,324	2,999	211,800	282,758	-(70,958)
Non Metallic Minerals	275	401	-(126)	3,802	5,855	-(2,053)	15,422	21,846	-(6,424)
Petroleum Products	1,811	3,265	-(1,454)	18,452	36,645	-(18,193)	95,990	119,696	-(23,706)
Primary Forest Products	279	390	-(111)	3,039	4,480	-(1,441)	11,311	15,864	-(4,553)
Pulp, Paper and Allied Products	2,389	2,443	-(54)	25,567	28,263	-(2,696)	88,826	95,762	-(6,936)
Stone, Clay and Glass Products	2,354	2,693	-(339)	27,781	30,117	-(2,336)	88,797	95,715	-(6,918)
Waste and Scrap Materials	945	1,123	-(178)	11,496	11,167	329	36,128	37,470	-(1,342)
Total Merchandise	39,923	47,254	-(7,331)	456,626	519,244	-(62,618)	1,476,657	1,759,753	-(283,096)
Container	69,950	75,664	-(5,714)	805,268	813,156	-(7,888)	2,504,814	2,759,510	-(254,696)
Trailer	6,414	6,496	-(82)	73,765	66,942	6,823	209,515	247,675	-(38,160)
Total Intermodal	76,364	82,160	-(5,796)	879,033	880,098	-(1,065)	2,714,329	3,007,185	-(292,856)
Coal	10,809	15,021	-(4,212)	116,629	172,161	-(55,532)	377,707	642,900	-(265,193)
Coke	554	913	-(359)	5,899	11,500	-(5,601)	22,761	40,640	-(17,879)
Total Coal and Coke	11,363	15,934	-(4,571)	122,528	183,661	-(61,133)	400,468	683,540	-(283,072)
Total Carloadings	127,650	145,348	-(17,698)	1,458,187	1,583,003	-(124,816)	4,591,454	5,450,478	-(859,024)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 38 (Q3) From: 09-13-2020 To: 09-19-2020
Data Generated: Mon Sep 28 09:00:59 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	796	1,066	-(270)	8,947	10,497	-(1,550)	27,667	31,643	-(3,976)
Chemicals	7,243	8,075	-(832)	87,748	95,493	-(7,745)	277,689	311,931	-(34,242)
Crushed Stone, Sand and Gravel	4,082	5,109	-(1,027)	49,020	61,103	-(12,083)	144,281	185,448	-(41,167)
Farm Products Ex Grain	111	168	-(57)	1,926	1,940	-(14)	7,028	6,480	548
Food and Kindred Products	1,494	1,769	-(275)	19,949	20,094	-(145)	61,945	63,717	-(1,772)
Grain	2,615	2,840	-(225)	37,167	41,545	-(4,378)	115,421	134,977	-(19,556)
Grain Mill Products	2,375	2,258	117	28,027	30,071	-(2,044)	86,365	96,324	-(9,959)
Iron and Steel Scrap	1,533	1,526	7	15,079	15,467	-(388)	47,398	52,863	-(5,465)
Lumber and Wood Products	824	902	-(78)	9,413	10,014	-(601)	29,311	33,345	-(4,034)
Metallic Ores	72	77	-(5)	871	991	-(120)	2,769	3,497	-(728)
Metals and Products	4,104	5,000	-(896)	47,268	60,968	-(13,700)	153,758	199,207	-(45,449)
Motor Vehicles and Equipment	8,888	7,691	1,197	95,211	91,015	4,196	220,688	290,449	-(69,761)
Non Metallic Minerals	235	406	-(171)	4,037	6,261	-(2,224)	15,657	22,252	-(6,595)
Petroleum Products	1,825	3,700	-(1,875)	20,277	40,345	-(20,068)	97,815	123,396	-(25,581)
Primary Forest Products	294	377	-(83)	3,333	4,857	-(1,524)	11,605	16,241	-(4,636)
Pulp, Paper and Allied Products	2,341	2,521	-(180)	27,908	30,784	-(2,876)	91,167	98,283	-(7,116)
Stone, Clay and Glass Products	2,729	2,762	-(33)	30,510	32,879	-(2,369)	91,526	98,477	-(6,951)
Waste and Scrap Materials	1,197	1,088	109	12,693	12,255	438	37,325	38,558	-(1,233)
Total Merchandise	42,758	47,335	-(4,577)	499,384	566,579	-(67,195)	1,519,415	1,807,088	-(287,673)
Container	79,349	79,516	-(167)	884,617	892,672	-(8,055)	2,584,163	2,839,026	-(254,863)
Trailer	7,155	6,462	693	80,920	73,404	7,516	216,670	254,137	-(37,467)
Total Intermodal	86,504	85,978	526	965,537	966,076	-(539)	2,800,833	3,093,163	-(292,330)
Coal	11,244	15,639	-(4,395)	127,873	187,800	-(59,927)	388,951	658,539	-(269,588)
Coke	529	1,073	-(544)	6,428	12,573	-(6,145)	23,290	41,713	-(18,423)
Total Coal and Coke	11,773	16,712	-(4,939)	134,301	200,373	-(66,072)	412,241	700,252	-(288,011)
Total Carloadings	141,035	150,025	-(8,990)	1,599,222	1,733,028	-(133,806)	4,732,489	5,600,503	-(868,014)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 39 (Q3) From: 09-20-2020 To: 09-26-2020
Data Generated: Mon Sep 28 09:00:59 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	769	827	-(58)	9,716	11,324	-(1,608)	28,436	32,470	-(4,034)
Chemicals	7,462	7,850	-(388)	95,210	103,343	-(8,133)	285,151	319,781	-(34,630)
Crushed Stone, Sand and Gravel	4,711	4,963	-(252)	53,731	66,066	-(12,335)	148,992	190,411	-(41,419)
Farm Products Ex Grain	91	175	-(84)	2,017	2,115	-(98)	7,119	6,655	464
Food and Kindred Products	1,691	1,738	-(47)	21,640	21,832	-(192)	63,636	65,455	-(1,819)
Grain	2,512	2,705	-(193)	39,679	44,250	-(4,571)	117,933	137,682	-(19,749)
Grain Mill Products	2,257	2,371	-(114)	30,284	32,442	-(2,158)	88,622	98,695	-(10,073)
Iron and Steel Scrap	1,559	1,474	85	16,638	16,941	-(303)	48,957	54,337	-(5,380)
Lumber and Wood Products	882	875	7	10,295	10,889	-(594)	30,193	34,220	-(4,027)
Metallic Ores	71	74	-(3)	942	1,065	-(123)	2,840	3,571	-(731)
Metals and Products	4,315	5,344	-(1,029)	51,583	66,312	-(14,729)	158,073	204,551	-(46,478)
Motor Vehicles and Equipment	8,705	7,220	1,485	103,916	98,235	5,681	229,393	297,669	-(68,276)
Non Metallic Minerals	182	342	-(160)	4,219	6,603	-(2,384)	15,839	22,594	-(6,755)
Petroleum Products	1,823	3,585	-(1,762)	22,100	43,930	-(21,830)	99,638	126,981	-(27,343)
Primary Forest Products	185	415	-(230)	3,518	5,272	-(1,754)	11,790	16,656	-(4,866)
Pulp, Paper and Allied Products	2,383	2,766	-(383)	30,291	33,550	-(3,259)	93,550	101,049	-(7,499)
Stone, Clay and Glass Products	2,465	2,751	-(286)	32,975	35,630	-(2,655)	93,991	101,228	-(7,237)
Waste and Scrap Materials	1,237	1,098	139	13,930	13,353	577	38,562	39,656	-(1,094)
Total Merchandise	43,300	46,573	-(3,273)	542,684	613,152	-(70,468)	1,562,715	1,853,661	-(290,946)
Container	79,010	77,776	1,234	963,627	970,448	-(6,821)	2,663,173	2,916,802	-(253,629)
Trailer	7,252	6,582	670	88,172	79,986	8,186	223,922	260,719	-(36,797)
Total Intermodal	86,262	84,358	1,904	1,051,799	1,050,434	1,365	2,887,095	3,177,521	-(290,426)
Coal	11,328	15,582	-(4,254)	139,201	203,382	-(64,181)	400,279	674,121	-(273,842)
Coke	689	1,015	-(326)	7,117	13,588	-(6,471)	23,979	42,728	-(18,749)
Total Coal and Coke	12,017	16,597	-(4,580)	146,318	216,970	-(70,652)	424,258	716,849	-(292,591)
Total Carloadings	141,579	147,528	-(5,949)	1,740,801	1,880,556	-(139,755)	4,874,068	5,748,031	-(873,963)