

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 40 (Q4) From: 10-01-2023 To: 10-07-2023**  
Data Generated: Mon Oct 30 09:00:58 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	649	500	149	649	500	149	23,331	25,362	-(2,031)
Chemicals	7,491	6,504	987	7,491	6,504	987	303,775	304,567	-(792)
Crushed Stone, Sand and Gravel	4,196	3,967	229	4,196	3,967	229	175,982	170,460	5,522
Farm Products Ex Grain	158	174	-(16)	158	174	-(16)	7,339	7,175	164
Food and Kindred Products	1,712	1,966	-(254)	1,712	1,966	-(254)	73,386	72,351	1,035
Grain	3,550	2,672	878	3,550	2,672	878	128,853	121,669	7,184
Grain Mill Products	2,320	2,378	-(58)	2,320	2,378	-(58)	92,532	93,058	-(526)
Iron and Steel Scrap	1,486	1,369	117	1,486	1,369	117	65,234	60,574	4,660
Lumber and Wood Products	769	859	-(90)	769	859	-(90)	32,847	33,124	-(277)
Metallic Ores	94	106	-(12)	94	106	-(12)	3,952	4,439	-(487)
Metals and Products	4,689	4,503	186	4,689	4,503	186	189,980	187,598	2,382
Motor Vehicles and Equipment	7,466	7,344	122	7,466	7,344	122	277,287	259,342	17,945
Non Metallic Minerals	199	539	-(340)	199	539	-(340)	16,196	17,871	-(1,675)
Petroleum Products	2,140	2,789	-(649)	2,140	2,789	-(649)	90,343	103,904	-(13,561)
Primary Forest Products	170	361	-(191)	170	361	-(191)	10,033	13,217	-(3,184)
Pulp, Paper and Allied Products	2,141	2,164	-(23)	2,141	2,164	-(23)	88,305	94,222	-(5,917)
Stone, Clay and Glass Products	2,465	2,592	-(127)	2,465	2,592	-(127)	93,325	98,589	-(5,264)
Waste and Scrap Materials	1,380	1,404	-(24)	1,380	1,404	-(24)	55,777	53,541	2,236
<b>Total Merchandise</b>	<b>43,075</b>	<b>42,191</b>	<b>884</b>	<b>43,075</b>	<b>42,191</b>	<b>884</b>	<b>1,728,477</b>	<b>1,721,063</b>	<b>7,414</b>
Container	76,263	74,206	2,057	76,263	74,206	2,057	2,733,393	2,843,952	-(110,559)
Trailer	3,587	3,759	-(172)	3,587	3,759	-(172)	155,653	187,333	-(31,680)
<b>Total Intermodal</b>	<b>79,850</b>	<b>77,965</b>	<b>1,885</b>	<b>79,850</b>	<b>77,965</b>	<b>1,885</b>	<b>2,889,046</b>	<b>3,031,285</b>	<b>-(142,239)</b>
Coal	12,934	11,689	1,245	12,934	11,689	1,245	496,429	501,352	-(4,923)
Coke	483	750	-(267)	483	750	-(267)	23,237	26,669	-(3,432)
<b>Total Coal and Coke</b>	<b>13,417</b>	<b>12,439</b>	<b>978</b>	<b>13,417</b>	<b>12,439</b>	<b>978</b>	<b>519,666</b>	<b>528,021</b>	<b>-(8,355)</b>
<b>Total Carloadings</b>	<b>136,342</b>	<b>132,595</b>	<b>3,747</b>	<b>136,342</b>	<b>132,595</b>	<b>3,747</b>	<b>5,137,189</b>	<b>5,280,369</b>	<b>-(143,180)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 41 (Q4) From: 10-08-2023 To: 10-14-2023**  
Data Generated: Mon Oct 30 09:00:58 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	993	548	445	1,642	1,048	594	24,324	25,910	-(1,586)
Chemicals	7,488	7,423	65	14,979	13,927	1,052	311,263	311,990	-(727)
Crushed Stone, Sand and Gravel	4,420	5,023	-(603)	8,616	8,990	-(374)	180,402	175,483	4,919
Farm Products Ex Grain	181	134	47	339	308	31	7,520	7,309	211
Food and Kindred Products	1,893	1,902	-(9)	3,605	3,868	-(263)	75,279	74,253	1,026
Grain	3,140	2,962	178	6,690	5,634	1,056	131,993	124,631	7,362
Grain Mill Products	2,506	2,534	-(28)	4,826	4,912	-(86)	95,038	95,592	-(554)
Iron and Steel Scrap	1,516	1,780	-(264)	3,002	3,149	-(147)	66,750	62,354	4,396
Lumber and Wood Products	815	789	26	1,584	1,648	-(64)	33,662	33,913	-(251)
Metallic Ores	78	84	-(6)	172	190	-(18)	4,030	4,523	-(493)
Metals and Products	4,702	4,263	439	9,391	8,766	625	194,682	191,861	2,821
Motor Vehicles and Equipment	6,988	7,102	-(114)	14,454	14,446	8	284,275	266,444	17,831
Non Metallic Minerals	381	570	-(189)	580	1,109	-(529)	16,577	18,441	-(1,864)
Petroleum Products	2,233	2,505	-(272)	4,373	5,294	-(921)	92,576	106,409	-(13,833)
Primary Forest Products	180	307	-(127)	350	668	-(318)	10,213	13,524	-(3,311)
Pulp, Paper and Allied Products	1,995	1,934	61	4,136	4,098	38	90,300	96,156	-(5,856)
Stone, Clay and Glass Products	2,700	2,425	275	5,165	5,017	148	96,025	101,014	-(4,989)
Waste and Scrap Materials	1,459	1,368	91	2,839	2,772	67	57,236	54,909	2,327
<b>Total Merchandise</b>	<b>43,668</b>	<b>43,653</b>	<b>15</b>	<b>86,743</b>	<b>85,844</b>	<b>899</b>	<b>1,772,145</b>	<b>1,764,716</b>	<b>7,429</b>
Container	77,399	74,093	3,306	153,662	148,299	5,363	2,810,792	2,918,045	-(107,253)
Trailer	3,516	3,467	49	7,103	7,226	-(123)	159,169	190,800	-(31,631)
<b>Total Intermodal</b>	<b>80,915</b>	<b>77,560</b>	<b>3,355</b>	<b>160,765</b>	<b>155,525</b>	<b>5,240</b>	<b>2,969,961</b>	<b>3,108,845</b>	<b>-(138,884)</b>
Coal	13,003	10,748	2,255	25,937	22,437	3,500	509,432	512,100	-(2,668)
Coke	521	759	-(238)	1,004	1,509	-(505)	23,758	27,428	-(3,670)
<b>Total Coal and Coke</b>	<b>13,524</b>	<b>11,507</b>	<b>2,017</b>	<b>26,941</b>	<b>23,946</b>	<b>2,995</b>	<b>533,190</b>	<b>539,528</b>	<b>-(6,338)</b>
<b>Total Carloadings</b>	<b>138,107</b>	<b>132,720</b>	<b>5,387</b>	<b>274,449</b>	<b>265,315</b>	<b>9,134</b>	<b>5,275,296</b>	<b>5,413,089</b>	<b>-(137,793)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 42 (Q4) From: 10-15-2023 To: 10-21-2023**  
Data Generated: Mon Oct 30 09:00:58 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	552	424	128	2,194	1,472	722	24,876	26,334	-(1,458)
Chemicals	7,453	6,310	1,143	22,432	20,237	2,195	318,716	318,300	416
Crushed Stone, Sand and Gravel	4,624	5,472	-(848)	13,240	14,462	-(1,222)	185,026	180,955	4,071
Farm Products Ex Grain	148	166	-(18)	487	474	13	7,668	7,475	193
Food and Kindred Products	1,733	1,840	-(107)	5,338	5,708	-(370)	77,012	76,093	919
Grain	2,636	3,625	-(989)	9,326	9,259	67	134,629	128,256	6,373
Grain Mill Products	2,212	2,393	-(181)	7,038	7,305	-(267)	97,250	97,985	-(735)
Iron and Steel Scrap	1,633	1,699	-(66)	4,635	4,848	-(213)	68,383	64,053	4,330
Lumber and Wood Products	801	771	30	2,385	2,419	-(34)	34,463	34,684	-(221)
Metallic Ores	47	83	-(36)	219	273	-(54)	4,077	4,606	-(529)
Metals and Products	4,498	4,223	275	13,889	12,989	900	199,180	196,084	3,096
Motor Vehicles and Equipment	7,173	7,053	120	21,627	21,499	128	291,448	273,497	17,951
Non Metallic Minerals	395	555	-(160)	975	1,664	-(689)	16,972	18,996	-(2,024)
Petroleum Products	2,027	2,663	-(636)	6,400	7,957	-(1,557)	94,603	109,072	-(14,469)
Primary Forest Products	292	314	-(22)	642	982	-(340)	10,505	13,838	-(3,333)
Pulp, Paper and Allied Products	1,997	2,015	-(18)	6,133	6,113	20	92,297	98,171	-(5,874)
Stone, Clay and Glass Products	2,600	2,653	-(53)	7,765	7,670	95	98,625	103,667	-(5,042)
Waste and Scrap Materials	1,463	1,364	99	4,302	4,136	166	58,699	56,273	2,426
<b>Total Merchandise</b>	<b>42,284</b>	<b>43,623</b>	<b>-(1,339)</b>	<b>129,027</b>	<b>129,467</b>	<b>-(440)</b>	<b>1,814,429</b>	<b>1,808,339</b>	<b>6,090</b>
Container	77,478	75,572	1,906	231,140	223,871	7,269	2,888,270	2,993,617	-(105,347)
Trailer	3,731	4,114	-(383)	10,834	11,340	-(506)	162,900	194,914	-(32,014)
<b>Total Intermodal</b>	<b>81,209</b>	<b>79,686</b>	<b>1,523</b>	<b>241,974</b>	<b>235,211</b>	<b>6,763</b>	<b>3,051,170</b>	<b>3,188,531</b>	<b>-(137,361)</b>
Coal	12,731	10,927	1,804	38,668	33,364	5,304	522,163	523,027	-(864)
Coke	778	756	22	1,782	2,265	-(483)	24,536	28,184	-(3,648)
<b>Total Coal and Coke</b>	<b>13,509</b>	<b>11,683</b>	<b>1,826</b>	<b>40,450</b>	<b>35,629</b>	<b>4,821</b>	<b>546,699</b>	<b>551,211</b>	<b>-(4,512)</b>
<b>Total Carloadings</b>	<b>137,002</b>	<b>134,992</b>	<b>2,010</b>	<b>411,451</b>	<b>400,307</b>	<b>11,144</b>	<b>5,412,298</b>	<b>5,548,081</b>	<b>-(135,783)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 43 (Q4) From: 10-22-2023 To: 10-28-2023**  
Data Generated: Mon Oct 30 09:00:58 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	645	680	-(35)	2,839	2,152	687	25,521	27,014	-(1,493)
Chemicals	7,005	6,891	114	29,437	27,128	2,309	325,721	325,191	530
Crushed Stone, Sand and Gravel	4,893	5,224	-(331)	18,133	19,686	-(1,553)	189,919	186,179	3,740
Farm Products Ex Grain	164	195	-(31)	651	669	-(18)	7,832	7,670	162
Food and Kindred Products	1,914	1,935	-(21)	7,252	7,643	-(391)	78,926	78,028	898
Grain	3,587	3,560	27	12,913	12,819	94	138,216	131,816	6,400
Grain Mill Products	2,373	2,425	-(52)	9,411	9,730	-(319)	99,623	100,410	-(787)
Iron and Steel Scrap	1,641	1,781	-(140)	6,276	6,629	-(353)	70,024	65,834	4,190
Lumber and Wood Products	837	767	70	3,222	3,186	36	35,300	35,451	-(151)
Metallic Ores	86	102	-(16)	305	375	-(70)	4,163	4,708	-(545)
Metals and Products	4,405	4,303	102	18,294	17,292	1,002	203,585	200,387	3,198
Motor Vehicles and Equipment	6,695	6,813	-(118)	28,322	28,312	10	298,143	280,310	17,833
Non Metallic Minerals	338	506	-(168)	1,313	2,170	-(857)	17,310	19,502	-(2,192)
Petroleum Products	2,219	2,519	-(300)	8,619	10,476	-(1,857)	96,822	111,591	-(14,769)
Primary Forest Products	271	300	-(29)	913	1,282	-(369)	10,776	14,138	-(3,362)
Pulp, Paper and Allied Products	2,105	1,925	180	8,238	8,038	200	94,402	100,096	-(5,694)
Stone, Clay and Glass Products	2,470	2,952	-(482)	10,235	10,622	-(387)	101,095	106,619	-(5,524)
Waste and Scrap Materials	1,445	1,524	-(79)	5,747	5,660	87	60,144	57,797	2,347
<b>Total Merchandise</b>	<b>43,093</b>	<b>44,402</b>	<b>-(1,309)</b>	<b>172,120</b>	<b>173,869</b>	<b>-(1,749)</b>	<b>1,857,522</b>	<b>1,852,741</b>	<b>4,781</b>
Container	78,145	74,355	3,790	309,285	298,226	11,059	2,966,415	3,067,972	-(101,557)
Trailer	3,655	4,191	-(536)	14,489	15,531	-(1,042)	166,555	199,105	-(32,550)
<b>Total Intermodal</b>	<b>81,800</b>	<b>78,546</b>	<b>3,254</b>	<b>323,774</b>	<b>313,757</b>	<b>10,017</b>	<b>3,132,970</b>	<b>3,267,077</b>	<b>-(134,107)</b>
Coal	11,731	11,963	-(232)	50,399	45,327	5,072	533,894	534,990	-(1,096)
Coke	529	796	-(267)	2,311	3,061	-(750)	25,065	28,980	-(3,915)
<b>Total Coal and Coke</b>	<b>12,260</b>	<b>12,759</b>	<b>-(499)</b>	<b>52,710</b>	<b>48,388</b>	<b>4,322</b>	<b>558,959</b>	<b>563,970</b>	<b>-(5,011)</b>
<b>Total Carloadings</b>	<b>137,153</b>	<b>135,707</b>	<b>1,446</b>	<b>548,604</b>	<b>536,014</b>	<b>12,590</b>	<b>5,549,451</b>	<b>5,683,788</b>	<b>-(134,337)</b>