

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 39 (Q3) From: 09-25-2022 To: 10-01-2022**  
Data Generated: Mon Oct 31 09:00:44 EST 2022

**Week5 Carloads Title**

Time run: 10/31/2022 5:00:44 AM

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	576	696	-(120)	8,046	9,118	-(1,072)	25,360	26,406	-(1,046)
Chemicals	6,387	7,773	-(1,386)	93,679	102,347	-(8,668)	298,047	307,236	-(9,189)
Crushed Stone, Sand and Gravel	5,312	4,404	908	62,325	53,763	8,562	166,645	153,026	13,619
Farm Products Ex Grain	153	148	5	2,087	2,022	65	6,990	6,810	180
Food and Kindred Products	2,061	1,898	163	23,966	22,929	1,037	70,416	67,007	3,409
Grain	2,914	2,851	63	39,752	36,390	3,362	118,606	121,505	-(2,899)
Grain Mill Products	2,252	2,457	-(205)	30,119	29,577	542	90,776	88,910	1,866
Iron and Steel Scrap	1,718	1,669	49	20,176	21,394	-(1,218)	59,245	61,811	-(2,566)
Lumber and Wood Products	889	878	11	11,292	10,829	463	32,268	33,592	-(1,324)
Metallic Ores	131	125	6	1,838	1,257	581	4,275	3,535	740
Metals and Products	5,097	5,776	-(679)	58,745	70,231	-(11,486)	183,131	209,115	-(25,984)
Motor Vehicles and Equipment	7,372	6,679	693	84,352	79,505	4,847	251,963	257,907	-(5,944)
Non Metallic Minerals	202	439	-(237)	5,160	6,259	-(1,099)	17,333	18,302	-(969)
Petroleum Products	3,242	2,315	927	33,960	35,513	-(1,553)	101,151	100,086	1,065
Primary Forest Products	352	349	3	4,444	4,216	228	12,854	12,275	579
Pulp, Paper and Allied Products	2,038	2,459	-(421)	29,902	33,288	-(3,386)	92,063	98,166	-(6,103)
Stone, Clay and Glass Products	2,679	2,721	-(42)	34,148	34,882	-(734)	96,007	101,628	-(5,621)
Waste and Scrap Materials	1,448	1,592	-(144)	17,936	18,760	-(824)	52,183	49,458	2,725
<b>Total Merchandise</b>	<b>44,823</b>	<b>45,229</b>	<b>-(406)</b>	<b>561,927</b>	<b>572,280</b>	<b>-(10,353)</b>	<b>1,679,313</b>	<b>1,716,775</b>	<b>-(37,462)</b>
Container	71,368	76,577	-(5,209)	908,254	938,686	-(30,432)	2,763,420	2,888,423	-(125,003)
Trailer	4,060	6,101	-(2,041)	54,302	71,921	-(17,619)	189,579	223,753	-(34,174)
<b>Total Intermodal</b>	<b>75,428</b>	<b>82,678</b>	<b>-(7,250)</b>	<b>962,556</b>	<b>1,010,607</b>	<b>-(48,051)</b>	<b>2,952,999</b>	<b>3,112,176</b>	<b>-(159,177)</b>
Coal	12,756	12,361	395	171,949	149,153	22,796	489,687	469,784	19,903
Coke	817	827	-(10)	9,387	11,125	-(1,738)	25,958	33,551	-(7,593)
<b>Total Coal and Coke</b>	<b>13,573</b>	<b>13,188</b>	<b>385</b>	<b>181,336</b>	<b>160,278</b>	<b>21,058</b>	<b>515,645</b>	<b>503,335</b>	<b>12,310</b>
<b>Total Carloadings</b>	<b>133,824</b>	<b>141,095</b>	<b>-(7,271)</b>	<b>1,705,819</b>	<b>1,743,165</b>	<b>-(37,346)</b>	<b>5,147,957</b>	<b>5,332,286</b>	<b>-(184,329)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 40 (Q4) From: 10-02-2022 To: 10-08-2022**  
Data Generated: Mon Oct 31 09:00:45 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	475	740	-(265)	475	740	-(265)	25,835	27,146	-(1,311)
Chemicals	6,515	7,603	-(1,088)	6,515	7,603	-(1,088)	304,562	314,839	-(10,277)
Crushed Stone, Sand and Gravel	3,976	3,957	19	3,976	3,957	19	170,621	156,983	13,638
Farm Products Ex Grain	174	113	61	174	113	61	7,164	6,923	241
Food and Kindred Products	2,003	2,186	-(183)	2,003	2,186	-(183)	72,419	69,193	3,226
Grain	2,712	2,558	154	2,712	2,558	154	121,318	124,063	-(2,745)
Grain Mill Products	2,383	2,268	115	2,383	2,268	115	93,159	91,178	1,981
Iron and Steel Scrap	1,370	1,533	-(163)	1,370	1,533	-(163)	60,615	63,344	-(2,729)
Lumber and Wood Products	865	811	54	865	811	54	33,133	34,403	-(1,270)
Metallic Ores	107	81	26	107	81	26	4,382	3,616	766
Metals and Products	4,477	4,917	-(440)	4,477	4,917	-(440)	187,608	214,032	-(26,424)
Motor Vehicles and Equipment	7,334	7,230	104	7,334	7,230	104	259,297	265,137	-(5,840)
Non Metallic Minerals	564	500	64	564	500	64	17,897	18,802	-(905)
Petroleum Products	2,778	2,381	397	2,778	2,381	397	103,929	102,467	1,462
Primary Forest Products	361	350	11	361	350	11	13,215	12,625	590
Pulp, Paper and Allied Products	2,171	2,474	-(303)	2,171	2,474	-(303)	94,234	100,640	-(6,406)
Stone, Clay and Glass Products	2,597	2,577	20	2,597	2,577	20	98,604	104,205	-(5,601)
Waste and Scrap Materials	1,408	1,290	118	1,408	1,290	118	53,591	50,748	2,843
<b>Total Merchandise</b>	<b>42,270</b>	<b>43,569</b>	<b>-(1,299)</b>	<b>42,270</b>	<b>43,569</b>	<b>-(1,299)</b>	<b>1,721,583</b>	<b>1,760,344</b>	<b>-(38,761)</b>
Container	74,048	75,332	-(1,284)	74,048	75,332	-(1,284)	2,837,468	2,963,755	-(126,287)
Trailer	3,926	5,485	-(1,559)	3,926	5,485	-(1,559)	193,505	229,238	-(35,733)
<b>Total Intermodal</b>	<b>77,974</b>	<b>80,817</b>	<b>-(2,843)</b>	<b>77,974</b>	<b>80,817</b>	<b>-(2,843)</b>	<b>3,030,973</b>	<b>3,192,993</b>	<b>-(162,020)</b>
Coal	11,683	11,649	34	11,683	11,649	34	501,370	481,433	19,937
Coke	750	770	-(20)	750	770	-(20)	26,708	34,321	-(7,613)
<b>Total Coal and Coke</b>	<b>12,433</b>	<b>12,419</b>	<b>14</b>	<b>12,433</b>	<b>12,419</b>	<b>14</b>	<b>528,078</b>	<b>515,754</b>	<b>12,324</b>
<b>Total Carloadings</b>	<b>132,677</b>	<b>136,805</b>	<b>-(4,128)</b>	<b>132,677</b>	<b>136,805</b>	<b>-(4,128)</b>	<b>5,280,634</b>	<b>5,469,091</b>	<b>-(188,457)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 41 (Q4) From: 10-09-2022 To: 10-15-2022**  
Data Generated: Mon Oct 31 09:00:45 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	544	809	-(265)	1,019	1,549	-(530)	26,379	27,955	-(1,576)
Chemicals	7,432	7,909	-(477)	13,947	15,512	-(1,565)	311,994	322,748	-(10,754)
Crushed Stone, Sand and Gravel	5,056	4,532	524	9,032	8,489	543	175,677	161,515	14,162
Farm Products Ex Grain	134	154	-(20)	308	267	41	7,298	7,077	221
Food and Kindred Products	1,918	1,973	-(55)	3,921	4,159	-(238)	74,337	71,166	3,171
Grain	3,015	2,865	150	5,727	5,423	304	124,333	126,928	-(2,595)
Grain Mill Products	2,536	2,408	128	4,919	4,676	243	95,695	93,586	2,109
Iron and Steel Scrap	1,786	1,589	197	3,156	3,122	34	62,401	64,933	-(2,532)
Lumber and Wood Products	797	880	-(83)	1,662	1,691	-(29)	33,930	35,283	-(1,353)
Metallic Ores	83	62	21	190	143	47	4,465	3,678	787
Metals and Products	4,271	5,315	-(1,044)	8,748	10,232	-(1,484)	191,879	219,347	-(27,468)
Motor Vehicles and Equipment	7,105	7,468	-(363)	14,439	14,698	-(259)	266,402	272,605	-(6,203)
Non Metallic Minerals	574	455	119	1,138	955	183	18,471	19,257	-(786)
Petroleum Products	2,517	2,637	-(120)	5,295	5,018	277	106,446	105,104	1,342
Primary Forest Products	307	244	63	668	594	74	13,522	12,869	653
Pulp, Paper and Allied Products	1,920	2,254	-(334)	4,091	4,728	-(637)	96,154	102,894	-(6,740)
Stone, Clay and Glass Products	2,440	2,600	-(160)	5,037	5,177	-(140)	101,044	106,805	-(5,761)
Waste and Scrap Materials	1,367	1,462	-(95)	2,775	2,752	23	54,958	52,210	2,748
<b>Total Merchandise</b>	<b>43,802</b>	<b>45,616</b>	<b>-(1,814)</b>	<b>86,072</b>	<b>89,185</b>	<b>-(3,113)</b>	<b>1,765,385</b>	<b>1,805,960</b>	<b>-(40,575)</b>
Container	73,961	73,008	953	148,009	148,340	-(331)	2,911,429	3,036,763	-(125,334)
Trailer	3,592	5,348	-(1,756)	7,518	10,833	-(3,315)	197,097	234,586	-(37,489)
<b>Total Intermodal</b>	<b>77,553</b>	<b>78,356</b>	<b>-(803)</b>	<b>155,527</b>	<b>159,173</b>	<b>-(3,646)</b>	<b>3,108,526</b>	<b>3,271,349</b>	<b>-(162,823)</b>
Coal	10,744	11,185	-(441)	22,427	22,834	-(407)	512,114	492,618	19,496
Coke	816	890	-(74)	1,566	1,660	-(94)	27,524	35,211	-(7,687)
<b>Total Coal and Coke</b>	<b>11,560</b>	<b>12,075</b>	<b>-(515)</b>	<b>23,993</b>	<b>24,494</b>	<b>-(501)</b>	<b>539,638</b>	<b>527,829</b>	<b>11,809</b>
<b>Total Carloadings</b>	<b>132,915</b>	<b>136,047</b>	<b>-(3,132)</b>	<b>265,592</b>	<b>272,852</b>	<b>-(7,260)</b>	<b>5,413,549</b>	<b>5,605,138</b>	<b>-(191,589)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 42 (Q4) From: 10-16-2022 To: 10-22-2022**  
Data Generated: Mon Oct 31 09:00:45 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	414	626	-(212)	1,433	2,175	-(742)	26,793	28,581	-(1,788)
Chemicals	6,294	7,903	-(1,609)	20,241	23,415	-(3,174)	318,288	330,651	-(12,363)
Crushed Stone, Sand and Gravel	5,276	4,388	888	14,308	12,877	1,431	180,953	165,903	15,050
Farm Products Ex Grain	166	185	-(19)	474	452	22	7,464	7,262	202
Food and Kindred Products	1,820	1,954	-(134)	5,741	6,113	-(372)	76,157	73,120	3,037
Grain	3,607	2,811	796	9,334	8,234	1,100	127,940	129,739	-(1,799)
Grain Mill Products	2,384	2,510	-(126)	7,303	7,186	117	98,079	96,096	1,983
Iron and Steel Scrap	1,701	1,570	131	4,857	4,692	165	64,102	66,503	-(2,401)
Lumber and Wood Products	759	825	-(66)	2,421	2,516	-(95)	34,689	36,108	-(1,419)
Metallic Ores	83	87	-(4)	273	230	43	4,548	3,765	783
Metals and Products	4,196	4,766	-(570)	12,944	14,998	-(2,054)	196,075	224,113	-(28,038)
Motor Vehicles and Equipment	7,035	7,224	-(189)	21,474	21,922	-(448)	273,437	279,829	-(6,392)
Non Metallic Minerals	541	442	99	1,679	1,397	282	19,012	19,699	-(687)
Petroleum Products	2,638	2,279	359	7,933	7,297	636	109,084	107,383	1,701
Primary Forest Products	314	280	34	982	874	108	13,836	13,149	687
Pulp, Paper and Allied Products	2,014	2,367	-(353)	6,105	7,095	-(990)	98,168	105,261	-(7,093)
Stone, Clay and Glass Products	2,641	2,578	63	7,678	7,755	-(77)	103,685	109,383	-(5,698)
Waste and Scrap Materials	1,363	1,433	-(70)	4,138	4,185	-(47)	56,321	53,643	2,678
<b>Total Merchandise</b>	<b>43,246</b>	<b>44,228</b>	<b>-(982)</b>	<b>129,318</b>	<b>133,413</b>	<b>-(4,095)</b>	<b>1,808,631</b>	<b>1,850,188</b>	<b>-(41,557)</b>
Container	75,427	74,077	1,350	223,436	222,417	1,019	2,986,856	3,110,840	-(123,984)
Trailer	4,280	5,220	-(940)	11,798	16,053	-(4,255)	201,377	239,806	-(38,429)
<b>Total Intermodal</b>	<b>79,707</b>	<b>79,297</b>	<b>410</b>	<b>235,234</b>	<b>238,470</b>	<b>-(3,236)</b>	<b>3,188,233</b>	<b>3,350,646</b>	<b>-(162,413)</b>
Coal	10,928	9,533	1,395	33,355	32,367	988	523,042	502,151	20,891
Coke	756	871	-(115)	2,322	2,531	-(209)	28,280	36,082	-(7,802)
<b>Total Coal and Coke</b>	<b>11,684</b>	<b>10,404</b>	<b>1,280</b>	<b>35,677</b>	<b>34,898</b>	<b>779</b>	<b>551,322</b>	<b>538,233</b>	<b>13,089</b>
<b>Total Carloadings</b>	<b>134,637</b>	<b>133,929</b>	<b>708</b>	<b>400,229</b>	<b>406,781</b>	<b>-(6,552)</b>	<b>5,548,186</b>	<b>5,739,067</b>	<b>-(190,881)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 43 (Q4) From: 10-23-2022 To: 10-29-2022**  
Data Generated: Mon Oct 31 09:00:45 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	724	796	-(72)	2,157	2,971	-(814)	27,517	29,377	-(1,860)
Chemicals	6,862	7,474	-(612)	27,103	30,889	-(3,786)	325,150	338,125	-(12,975)
Crushed Stone, Sand and Gravel	5,224	4,392	832	19,532	17,269	2,263	186,177	170,295	15,882
Farm Products Ex Grain	194	159	35	668	611	57	7,658	7,421	237
Food and Kindred Products	1,953	1,885	68	7,694	7,998	-(304)	78,110	75,005	3,105
Grain	3,560	2,977	583	12,894	11,211	1,683	131,500	132,716	-(1,216)
Grain Mill Products	2,426	2,460	-(34)	9,729	9,646	83	100,505	98,556	1,949
Iron and Steel Scrap	1,784	1,741	43	6,641	6,433	208	65,886	68,244	-(2,358)
Lumber and Wood Products	769	745	24	3,190	3,261	-(71)	35,458	36,853	-(1,395)
Metallic Ores	105	101	4	378	331	47	4,653	3,866	787
Metals and Products	4,306	4,925	-(619)	17,250	19,923	-(2,673)	200,381	229,038	-(28,657)
Motor Vehicles and Equipment	6,822	7,172	-(350)	28,296	29,094	-(798)	280,259	287,001	-(6,742)
Non Metallic Minerals	506	532	-(26)	2,185	1,929	256	19,518	20,231	-(713)
Petroleum Products	2,505	2,684	-(179)	10,438	9,981	457	111,589	110,067	1,522
Primary Forest Products	301	304	-(3)	1,283	1,178	105	14,137	13,453	684
Pulp, Paper and Allied Products	1,928	2,248	-(320)	8,033	9,343	-(1,310)	100,096	107,509	-(7,413)
Stone, Clay and Glass Products	3,003	2,600	403	10,681	10,355	326	106,688	111,983	-(5,295)
Waste and Scrap Materials	1,529	1,418	111	5,667	5,603	64	57,850	55,061	2,789
<b>Total Merchandise</b>	<b>44,501</b>	<b>44,613</b>	<b>-(112)</b>	<b>173,819</b>	<b>178,026</b>	<b>-(4,207)</b>	<b>1,853,132</b>	<b>1,894,801</b>	<b>-(41,669)</b>
Container	74,230	73,043	1,187	297,666	295,460	2,206	3,061,086	3,183,883	-(122,797)
Trailer	4,328	5,344	-(1,016)	16,126	21,397	-(5,271)	205,705	245,150	-(39,445)
<b>Total Intermodal</b>	<b>78,558</b>	<b>78,387</b>	<b>171</b>	<b>313,792</b>	<b>316,857</b>	<b>-(3,065)</b>	<b>3,266,791</b>	<b>3,429,033</b>	<b>-(162,242)</b>
Coal	12,007	10,949	1,058	45,362	43,316	2,046	535,049	513,100	21,949
Coke	795	767	28	3,117	3,298	-(181)	29,075	36,849	-(7,774)
<b>Total Coal and Coke</b>	<b>12,802</b>	<b>11,716</b>	<b>1,086</b>	<b>48,479</b>	<b>46,614</b>	<b>1,865</b>	<b>564,124</b>	<b>549,949</b>	<b>14,175</b>
<b>Total Carloadings</b>	<b>135,861</b>	<b>134,716</b>	<b>1,145</b>	<b>536,090</b>	<b>541,497</b>	<b>-(5,407)</b>	<b>5,684,047</b>	<b>5,873,783</b>	<b>-(189,736)</b>