

## Norfolk Southern Corporation

### Weekly Merchandise, Intermodal and Coal/Coke Car loadings

Week 39 (Q3) From: 09-26-2021 To: 10-02-2021

Data Generated: Mon Oct 18 09:53:16 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	715	596	119	9,116	9,685	-(569)	26,389	28,988	-(2,599)
Chemicals	7,763	7,703	60	102,232	96,223	6,009	307,283	285,457	21,826
Crushed Stone, Sand and Gravel	4,592	4,112	480	53,950	54,650	-(700)	153,236	150,570	2,666
Farm Products Ex Grain	148	137	11	2,022	2,010	12	6,812	7,096	-(284)
Food and Kindred Products	1,902	1,747	155	22,941	21,751	1,190	67,022	63,853	3,169
Grain	2,884	3,196	-(312)	36,494	39,988	-(3,494)	121,601	118,077	3,524
Grain Mill Products	2,454	2,314	140	29,585	30,183	-(598)	88,906	88,417	489
Iron and Steel Scrap	1,667	1,328	339	21,400	16,933	4,467	61,784	49,466	12,318
Lumber and Wood Products	873	920	-(47)	10,836	10,547	289	33,598	30,488	3,110
Metallic Ores	125	86	39	1,257	934	323	3,538	2,844	694
Metals and Products	5,734	4,789	945	70,241	52,923	17,318	209,124	158,294	50,830
Motor Vehicles and Equipment	6,711	8,329	-(1,618)	79,559	105,266	-(25,707)	257,952	234,423	23,529
Non Metallic Minerals	439	198	241	6,257	3,982	2,275	18,303	15,495	2,808
Petroleum Products	2,318	1,715	603	35,522	22,349	13,173	100,095	97,686	2,409
Primary Forest Products	350	200	150	4,224	3,486	738	12,277	11,692	585
Pulp, Paper and Allied Products	2,456	2,410	46	33,288	30,537	2,751	98,173	93,126	5,047
Stone, Clay and Glass Products	2,707	2,667	40	34,860	33,286	1,574	101,454	94,720	6,734
Waste and Scrap Materials	1,578	1,026	552	18,737	13,893	4,844	49,449	38,701	10,748
<b>Total Merchandise</b>	<b>45,416</b>	<b>43,473</b>	<b>1,943</b>	<b>572,521</b>	<b>548,626</b>	<b>23,895</b>	<b>1,716,996</b>	<b>1,569,393</b>	<b>147,603</b>
Container	76,416	78,147	-(1,731)	936,681	976,671	-(39,990)	2,881,900	2,692,615	189,285
Trailer	6,242	7,267	-(1,025)	73,984	86,920	-(12,936)	230,321	220,435	9,886
<b>Total Intermodal</b>	<b>82,658</b>	<b>85,414</b>	<b>-(2,756)</b>	<b>1,010,665</b>	<b>1,063,591</b>	<b>-(52,926)</b>	<b>3,112,221</b>	<b>2,913,050</b>	<b>199,171</b>
Coal	12,233	9,831	2,402	149,172	140,535	8,637	469,805	397,815	71,990
Coke	827	496	331	11,126	7,219	3,907	33,549	23,539	10,010
<b>Total Coal and Coke</b>	<b>13,060</b>	<b>10,327</b>	<b>2,733</b>	<b>160,298</b>	<b>147,754</b>	<b>12,544</b>	<b>503,354</b>	<b>421,354</b>	<b>82,000</b>
<b>Total Carloadings</b>	<b>141,134</b>	<b>139,214</b>	<b>1,920</b>	<b>1,743,484</b>	<b>1,759,971</b>	<b>-(16,487)</b>	<b>5,332,571</b>	<b>4,903,797</b>	<b>428,774</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 40 (Q4) From: 10-03-2021 To: 10-09-2021**  
Data Generated: Mon Oct 18 09:53:16 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	731	650	81	731	650	81	27,120	29,638	-(2,518)
Chemicals	7,588	7,552	36	7,588	7,552	36	314,871	293,009	21,862
Crushed Stone, Sand and Gravel	3,857	4,212	-(355)	3,857	4,212	-(355)	157,093	154,782	2,311
Farm Products Ex Grain	113	163	-(50)	113	163	-(50)	6,925	7,259	-(334)
Food and Kindred Products	2,175	1,742	433	2,175	1,742	433	69,197	65,595	3,602
Grain	2,516	3,553	-(1,037)	2,516	3,553	-(1,037)	124,117	121,630	2,487
Grain Mill Products	2,267	2,224	43	2,267	2,224	43	91,173	90,641	532
Iron and Steel Scrap	1,530	1,227	303	1,530	1,227	303	63,314	50,693	12,621
Lumber and Wood Products	809	926	-(117)	809	926	-(117)	34,407	31,414	2,993
Metallic Ores	81	68	13	81	68	13	3,619	2,912	707
Metals and Products	4,898	4,270	628	4,898	4,270	628	214,022	162,564	51,458
Motor Vehicles and Equipment	7,241	7,735	-(494)	7,241	7,735	-(494)	265,193	242,158	23,035
Non Metallic Minerals	499	351	148	499	351	148	18,802	15,846	2,956
Petroleum Products	2,372	1,927	445	2,372	1,927	445	102,467	99,613	2,854
Primary Forest Products	351	264	87	351	264	87	12,628	11,956	672
Pulp, Paper and Allied Products	2,479	2,414	65	2,479	2,414	65	100,652	95,540	5,112
Stone, Clay and Glass Products	2,561	2,660	-(99)	2,561	2,660	-(99)	104,015	97,380	6,635
Waste and Scrap Materials	1,301	1,111	190	1,301	1,111	190	50,750	39,812	10,938
<b>Total Merchandise</b>	<b>43,369</b>	<b>43,049</b>	<b>320</b>	<b>43,369</b>	<b>43,049</b>	<b>320</b>	<b>1,760,365</b>	<b>1,612,442</b>	<b>147,923</b>
Container	75,306	77,415	-(2,109)	75,306	77,415	-(2,109)	2,957,206	2,770,030	187,176
Trailer	5,587	6,834	-(1,247)	5,587	6,834	-(1,247)	235,908	227,269	8,639
<b>Total Intermodal</b>	<b>80,893</b>	<b>84,249</b>	<b>-(3,356)</b>	<b>80,893</b>	<b>84,249</b>	<b>-(3,356)</b>	<b>3,193,114</b>	<b>2,997,299</b>	<b>195,815</b>
Coal	11,998	11,365	633	11,998	11,365	633	481,803	409,180	72,623
Coke	770	699	71	770	699	71	34,319	24,238	10,081
<b>Total Coal and Coke</b>	<b>12,768</b>	<b>12,064</b>	<b>704</b>	<b>12,768</b>	<b>12,064</b>	<b>704</b>	<b>516,122</b>	<b>433,418</b>	<b>82,704</b>
<b>Total Carloadings</b>	<b>137,030</b>	<b>139,362</b>	<b>-(2,332)</b>	<b>137,030</b>	<b>139,362</b>	<b>-(2,332)</b>	<b>5,469,601</b>	<b>5,043,159</b>	<b>426,442</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 41 (Q4) From: 10-10-2021 To: 10-16-2021**  
Data Generated: Mon Oct 18 09:53:16 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	843	674	169	1,574	1,324	250	27,963	30,312	-(2,349)
Chemicals	7,905	7,364	541	15,493	14,916	577	322,776	300,373	22,403
Crushed Stone, Sand and Gravel	4,587	4,554	33	8,444	8,766	-(322)	161,680	159,336	2,344
Farm Products Ex Grain	155	146	9	268	309	-(41)	7,080	7,405	-(325)
Food and Kindred Products	1,974	1,756	218	4,149	3,498	651	71,171	67,351	3,820
Grain	2,896	3,335	-(439)	5,412	6,888	-(1,476)	127,013	124,965	2,048
Grain Mill Products	2,419	2,371	48	4,686	4,595	91	93,592	93,012	580
Iron and Steel Scrap	1,589	1,266	323	3,119	2,493	626	64,903	51,959	12,944
Lumber and Wood Products	880	813	67	1,689	1,739	-(50)	35,287	32,227	3,060
Metallic Ores	62	101	-(39)	143	169	-(26)	3,681	3,013	668
Metals and Products	5,323	4,446	877	10,221	8,716	1,505	219,345	167,010	52,335
Motor Vehicles and Equipment	7,459	7,630	-(171)	14,700	15,365	-(665)	272,652	249,788	22,864
Non Metallic Minerals	455	228	227	954	579	375	19,257	16,074	3,183
Petroleum Products	2,637	1,771	866	5,009	3,698	1,311	105,104	101,384	3,720
Primary Forest Products	242	263	-(21)	593	527	66	12,870	12,219	651
Pulp, Paper and Allied Products	2,248	2,394	-(146)	4,727	4,808	-(81)	102,900	97,934	4,966
Stone, Clay and Glass Products	2,589	2,415	174	5,150	5,075	75	106,604	99,795	6,809
Waste and Scrap Materials	1,460	1,196	264	2,761	2,307	454	52,210	41,008	11,202
<b>Total Merchandise</b>	<b>45,723</b>	<b>42,723</b>	<b>3,000</b>	<b>89,092</b>	<b>85,772</b>	<b>3,320</b>	<b>1,806,088</b>	<b>1,655,165</b>	<b>150,923</b>
Container	72,905	79,520	-(6,615)	148,211	156,935	-(8,724)	3,030,111	2,849,550	180,561
Trailer	5,482	5,709	-(227)	11,069	12,543	-(1,474)	241,390	232,978	8,412
<b>Total Intermodal</b>	<b>78,387</b>	<b>85,229</b>	<b>-(6,842)</b>	<b>159,280</b>	<b>169,478</b>	<b>-(10,198)</b>	<b>3,271,501</b>	<b>3,082,528</b>	<b>188,973</b>
Coal	11,004	11,351	-(347)	23,002	22,716	286	492,807	420,531	72,276
Coke	893	370	523	1,663	1,069	594	35,212	24,608	10,604
<b>Total Coal and Coke</b>	<b>11,897</b>	<b>11,721</b>	<b>176</b>	<b>24,665</b>	<b>23,785</b>	<b>880</b>	<b>528,019</b>	<b>445,139</b>	<b>82,880</b>
<b>Total Carloadings</b>	<b>136,007</b>	<b>139,673</b>	<b>-(3,666)</b>	<b>273,037</b>	<b>279,035</b>	<b>-(5,998)</b>	<b>5,605,608</b>	<b>5,182,832</b>	<b>422,776</b>

# Norfolk Southern Corporation

## Weekly Merchandise, Intermodal and Coal/Coke Car loadings

Week 42 (Q4) From: 10-17-2021 To: 10-23-2021

Data Generated: Mon Oct 25 09:46:11 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	624	526	98	2,198	1,850	348	28,587	30,838	-(2,251)
Chemicals	7,908	7,250	658	23,401	22,166	1,235	330,684	307,623	23,061
Crushed Stone, Sand and Gravel	4,342	3,999	343	12,786	12,765	21	166,022	163,335	2,687
Farm Products Ex Grain	184	203	-(19)	452	512	-(60)	7,264	7,608	-(344)
Food and Kindred Products	1,956	1,775	181	6,105	5,273	832	73,127	69,126	4,001
Grain	2,762	3,619	-(857)	8,174	10,507	-(2,333)	129,775	128,584	1,191
Grain Mill Products	2,503	2,339	164	7,189	6,934	255	96,095	95,351	744
Iron and Steel Scrap	1,584	1,496	88	4,703	3,989	714	66,487	53,455	13,032
Lumber and Wood Products	828	856	-(28)	2,517	2,595	-(78)	36,115	33,083	3,032
Metallic Ores	87	83	4	230	252	-(22)	3,768	3,096	672
Metals and Products	4,767	4,364	403	14,988	13,080	1,908	224,112	171,374	52,738
Motor Vehicles and Equipment	7,227	7,561	-(334)	21,927	22,926	-(999)	279,879	257,349	22,530
Non Metallic Minerals	442	299	143	1,396	878	518	19,699	16,373	3,326
Petroleum Products	2,279	1,831	448	7,288	5,529	1,759	107,383	103,215	4,168
Primary Forest Products	283	224	59	876	751	125	13,153	12,443	710
Pulp, Paper and Allied Products	2,366	2,300	66	7,093	7,108	-(15)	105,266	100,234	5,032
Stone, Clay and Glass Products	2,578	2,852	-(274)	7,728	7,927	-(199)	109,182	102,647	6,535
Waste and Scrap Materials	1,436	1,209	227	4,197	3,516	681	53,646	42,217	11,429
<b>Total Merchandise</b>	<b>44,156</b>	<b>42,786</b>	<b>1,370</b>	<b>133,248</b>	<b>128,558</b>	<b>4,690</b>	<b>1,850,244</b>	<b>1,697,951</b>	<b>152,293</b>
Container	73,892	78,937	-(5,045)	222,103	235,872	-(13,769)	3,104,003	2,928,487	175,516
Trailer	5,392	5,958	-(566)	16,461	18,501	-(2,040)	246,782	238,936	7,846
<b>Total Intermodal</b>	<b>79,284</b>	<b>84,895</b>	<b>-(5,611)</b>	<b>238,564</b>	<b>254,373</b>	<b>-(15,809)</b>	<b>3,350,785</b>	<b>3,167,423</b>	<b>183,362</b>
Coal	9,638	10,194	-(556)	32,640	32,910	-(270)	502,445	430,725	71,720
Coke	867	510	357	2,530	1,579	951	36,079	25,118	10,961
<b>Total Coal and Coke</b>	<b>10,505</b>	<b>10,704</b>	<b>-(199)</b>	<b>35,170</b>	<b>34,489</b>	<b>681</b>	<b>538,524</b>	<b>455,843</b>	<b>82,681</b>
<b>Total Carloadings</b>	<b>133,945</b>	<b>138,385</b>	<b>-(4,440)</b>	<b>406,982</b>	<b>417,420</b>	<b>-(10,438)</b>	<b>5,739,553</b>	<b>5,321,217</b>	<b>418,336</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 43 (Q4) From: 10-24-2021 To: 10-30-2021**  
Data Generated: Mon Nov 01 08:43:53 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	721	630	91	2,919	2,480	439	29,308	31,468	-(2,160)
Chemicals	7,570	6,773	797	30,971	28,939	2,032	338,254	314,396	23,858
Crushed Stone, Sand and Gravel	4,314	4,291	23	17,100	17,056	44	170,336	167,626	2,710
Farm Products Ex Grain	159	148	11	611	660	-(49)	7,423	7,756	-(333)
Food and Kindred Products	1,888	1,532	356	7,993	6,805	1,188	75,015	70,658	4,357
Grain	2,938	3,374	-(436)	11,112	13,881	-(2,769)	132,713	131,958	755
Grain Mill Products	2,466	2,295	171	9,655	9,229	426	98,561	97,646	915
Iron and Steel Scrap	1,751	1,578	173	6,454	5,567	887	68,238	55,033	13,205
Lumber and Wood Products	746	769	-(23)	3,263	3,364	-(101)	36,861	33,852	3,009
Metallic Ores	101	67	34	331	319	12	3,869	3,163	706
Metals and Products	4,921	4,072	849	19,909	17,152	2,757	229,033	175,446	53,587
Motor Vehicles and Equipment	7,237	7,200	37	29,164	30,126	-(962)	287,116	264,549	22,567
Non Metallic Minerals	533	380	153	1,929	1,258	671	20,232	16,753	3,479
Petroleum Products	2,700	1,616	1,084	9,988	7,145	2,843	110,083	104,831	5,252
Primary Forest Products	304	325	-(21)	1,180	1,076	104	13,457	12,768	689
Pulp, Paper and Allied Products	2,265	2,360	-(95)	9,358	9,468	-(110)	107,531	102,594	4,937
Stone, Clay and Glass Products	2,607	2,485	122	10,335	10,412	-(77)	111,789	105,132	6,657
Waste and Scrap Materials	1,408	1,165	243	5,605	4,681	924	55,054	43,382	11,672
<b>Total Merchandise</b>	<b>44,629</b>	<b>41,060</b>	<b>3,569</b>	<b>177,877</b>	<b>169,618</b>	<b>8,259</b>	<b>1,894,873</b>	<b>1,739,011</b>	<b>155,862</b>
Container	72,888	79,116	-(6,228)	294,991	314,988	-(19,997)	3,176,891	3,007,603	169,288
Trailer	5,492	6,225	-(733)	21,953	24,726	-(2,773)	252,274	245,161	7,113
<b>Total Intermodal</b>	<b>78,380</b>	<b>85,341</b>	<b>-(6,961)</b>	<b>316,944</b>	<b>339,714</b>	<b>-(22,770)</b>	<b>3,429,165</b>	<b>3,252,764</b>	<b>176,401</b>
Coal	10,819	11,312	-(493)	43,459	44,222	-(763)	513,264	442,037	71,227
Coke	794	629	165	3,324	2,208	1,116	36,873	25,747	11,126
<b>Total Coal and Coke</b>	<b>11,613</b>	<b>11,941</b>	<b>-(328)</b>	<b>46,783</b>	<b>46,430</b>	<b>353</b>	<b>550,137</b>	<b>467,784</b>	<b>82,353</b>
<b>Total Carloadings</b>	<b>134,622</b>	<b>138,342</b>	<b>-(3,720)</b>	<b>541,604</b>	<b>555,762</b>	<b>-(14,158)</b>	<b>5,874,175</b>	<b>5,459,559</b>	<b>414,616</b>