

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 44 (Q4) From: 10-29-2023 To: 11-04-2023
Data Generated: Mon Nov 27 10:00:35 EST 2023

| | Current Week | | | Qtr to Date | | | Year to Date | | |
|---------------------------------|----------------|----------------|-----------------|----------------|----------------|-----------------|------------------|------------------|-------------------|
| | This Yr | Last Yr | +/- Chg | This Yr | Last Yr | +/- Chg | This Yr | Last Yr | +/- Chg |
| All Other Carloads | 614 | 902 | -(288) | 3,453 | 3,054 | 399 | 26,135 | 27,916 | -(1,781) |
| Chemicals | 8,110 | 7,365 | 745 | 37,547 | 34,493 | 3,054 | 333,831 | 332,556 | 1,275 |
| Crushed Stone, Sand and Gravel | 4,423 | 5,498 | -(1,075) | 22,556 | 25,184 | -(2,628) | 194,342 | 191,677 | 2,665 |
| Farm Products Ex Grain | 131 | 224 | -(93) | 782 | 893 | -(111) | 7,963 | 7,894 | 69 |
| Food and Kindred Products | 1,886 | 1,943 | -(57) | 9,138 | 9,586 | -(448) | 80,812 | 79,971 | 841 |
| Grain | 3,003 | 3,680 | -(677) | 15,916 | 16,499 | -(583) | 141,219 | 135,496 | 5,723 |
| Grain Mill Products | 2,307 | 2,342 | -(35) | 11,718 | 12,072 | -(354) | 101,930 | 102,752 | -(822) |
| Iron and Steel Scrap | 1,420 | 1,476 | -(56) | 7,696 | 8,105 | -(409) | 71,444 | 67,310 | 4,134 |
| Lumber and Wood Products | 813 | 762 | 51 | 4,035 | 3,948 | 87 | 36,113 | 36,213 | -(100) |
| Metallic Ores | 41 | 72 | -(31) | 346 | 447 | -(101) | 4,204 | 4,780 | -(576) |
| Metals and Products | 4,652 | 4,300 | 352 | 22,946 | 21,592 | 1,354 | 208,237 | 204,687 | 3,550 |
| Motor Vehicles and Equipment | 6,949 | 7,267 | -(318) | 35,271 | 35,579 | -(308) | 305,092 | 287,577 | 17,515 |
| Non Metallic Minerals | 279 | 524 | -(245) | 1,592 | 2,694 | -(1,102) | 17,589 | 20,026 | -(2,437) |
| Petroleum Products | 2,026 | 2,277 | -(251) | 10,645 | 12,753 | -(2,108) | 98,848 | 113,868 | -(15,020) |
| Primary Forest Products | 316 | 320 | -(4) | 1,229 | 1,602 | -(373) | 11,092 | 14,458 | -(3,366) |
| Pulp, Paper and Allied Products | 2,027 | 2,327 | -(300) | 10,265 | 10,365 | -(100) | 96,429 | 102,423 | -(5,994) |
| Stone, Clay and Glass Products | 2,529 | 2,522 | 7 | 12,764 | 13,144 | -(380) | 103,624 | 109,141 | -(5,517) |
| Waste and Scrap Materials | 1,472 | 1,338 | 134 | 7,219 | 6,998 | 221 | 61,616 | 59,135 | 2,481 |
| Total Merchandise | 42,998 | 45,139 | -(2,141) | 215,118 | 219,008 | -(3,890) | 1,900,520 | 1,897,880 | 2,640 |
| Container | 77,210 | 72,976 | 4,234 | 386,495 | 371,202 | 15,293 | 3,043,625 | 3,140,948 | -(97,323) |
| Trailer | 3,573 | 3,925 | -(352) | 18,062 | 19,456 | -(1,394) | 170,128 | 203,030 | -(32,902) |
| Total Intermodal | 80,783 | 76,901 | 3,882 | 404,557 | 390,658 | 13,899 | 3,213,753 | 3,343,978 | -(130,225) |
| Coal | 11,772 | 11,754 | 18 | 62,171 | 57,081 | 5,090 | 545,666 | 546,744 | -(1,078) |
| Coke | 468 | 763 | -(295) | 2,779 | 3,824 | -(1,045) | 25,533 | 29,743 | -(4,210) |
| Total Coal and Coke | 12,240 | 12,517 | -(277) | 64,950 | 60,905 | 4,045 | 571,199 | 576,487 | -(5,288) |
| Total Carloadings | 136,021 | 134,557 | 1,464 | 684,625 | 670,571 | 14,054 | 5,685,472 | 5,818,345 | -(132,873) |

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 45 (Q4) From: 11-05-2023 To: 11-11-2023
Data Generated: Mon Nov 27 10:00:35 EST 2023

| | Current Week | | | Qtr to Date | | | Year to Date | | |
|---------------------------------|----------------|----------------|--------------|----------------|----------------|-----------------|------------------|------------------|-------------------|
| | This Yr | Last Yr | +/- Chg | This Yr | Last Yr | +/- Chg | This Yr | Last Yr | +/- Chg |
| All Other Carloads | 521 | 627 | -(106) | 3,974 | 3,681 | 293 | 26,656 | 28,543 | -(1,887) |
| Chemicals | 7,510 | 7,754 | -(244) | 45,057 | 42,247 | 2,810 | 341,341 | 340,310 | 1,031 |
| Crushed Stone, Sand and Gravel | 5,066 | 5,046 | 20 | 27,622 | 30,230 | -(2,608) | 199,408 | 196,723 | 2,685 |
| Farm Products Ex Grain | 161 | 196 | -(35) | 943 | 1,089 | -(146) | 8,124 | 8,090 | 34 |
| Food and Kindred Products | 1,815 | 1,991 | -(176) | 10,953 | 11,577 | -(624) | 82,627 | 81,962 | 665 |
| Grain | 3,020 | 3,936 | -(916) | 18,936 | 20,435 | -(1,499) | 144,239 | 139,432 | 4,807 |
| Grain Mill Products | 2,338 | 2,382 | -(44) | 14,056 | 14,454 | -(398) | 104,268 | 105,134 | -(866) |
| Iron and Steel Scrap | 1,656 | 1,612 | 44 | 9,352 | 9,717 | -(365) | 73,100 | 68,922 | 4,178 |
| Lumber and Wood Products | 849 | 849 | 0 | 4,884 | 4,797 | 87 | 36,962 | 37,062 | -(100) |
| Metallic Ores | 72 | 102 | -(30) | 418 | 549 | -(131) | 4,276 | 4,882 | -(606) |
| Metals and Products | 4,490 | 4,267 | 223 | 27,436 | 25,859 | 1,577 | 212,727 | 208,954 | 3,773 |
| Motor Vehicles and Equipment | 8,079 | 6,683 | 1,396 | 43,350 | 42,262 | 1,088 | 313,171 | 294,260 | 18,911 |
| Non Metallic Minerals | 431 | 574 | -(143) | 2,023 | 3,268 | -(1,245) | 18,020 | 20,600 | -(2,580) |
| Petroleum Products | 2,492 | 2,410 | 82 | 13,137 | 15,163 | -(2,026) | 101,340 | 116,278 | -(14,938) |
| Primary Forest Products | 296 | 341 | -(45) | 1,525 | 1,943 | -(418) | 11,388 | 14,799 | -(3,411) |
| Pulp, Paper and Allied Products | 2,107 | 2,155 | -(48) | 12,372 | 12,520 | -(148) | 98,536 | 104,578 | -(6,042) |
| Stone, Clay and Glass Products | 2,491 | 2,530 | -(39) | 15,255 | 15,674 | -(419) | 106,115 | 111,671 | -(5,556) |
| Waste and Scrap Materials | 1,466 | 1,339 | 127 | 8,685 | 8,337 | 348 | 63,082 | 60,474 | 2,608 |
| Total Merchandise | 44,860 | 44,794 | 66 | 259,978 | 263,802 | -(3,824) | 1,945,380 | 1,942,674 | 2,706 |
| Container | 77,589 | 73,104 | 4,485 | 464,084 | 444,306 | 19,778 | 3,121,214 | 3,214,052 | -(92,838) |
| Trailer | 3,220 | 3,777 | -(557) | 21,282 | 23,233 | -(1,951) | 173,348 | 206,807 | -(33,459) |
| Total Intermodal | 80,809 | 76,881 | 3,928 | 485,366 | 467,539 | 17,827 | 3,294,562 | 3,420,859 | -(126,297) |
| Coal | 13,847 | 13,025 | 822 | 76,018 | 70,106 | 5,912 | 559,513 | 559,769 | -(256) |
| Coke | 569 | 831 | -(262) | 3,348 | 4,655 | -(1,307) | 26,102 | 30,574 | -(4,472) |
| Total Coal and Coke | 14,416 | 13,856 | 560 | 79,366 | 74,761 | 4,605 | 585,615 | 590,343 | -(4,728) |
| Total Carloadings | 140,085 | 135,531 | 4,554 | 824,710 | 806,102 | 18,608 | 5,825,557 | 5,953,876 | -(128,319) |

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 46 (Q4) From: 11-12-2023 To: 11-18-2023
Data Generated: Mon Nov 27 10:00:35 EST 2023

| | Current Week | | | Qtr to Date | | | Year to Date | | |
|---------------------------------|----------------|----------------|---------------|----------------|----------------|-----------------|------------------|------------------|-------------------|
| | This Yr | Last Yr | +/- Chg | This Yr | Last Yr | +/- Chg | This Yr | Last Yr | +/- Chg |
| All Other Carloads | 468 | 563 | -(95) | 4,442 | 4,244 | 198 | 27,124 | 29,106 | -(1,982) |
| Chemicals | 7,663 | 7,205 | 458 | 52,720 | 49,452 | 3,268 | 349,004 | 347,515 | 1,489 |
| Crushed Stone, Sand and Gravel | 4,944 | 5,060 | -(116) | 32,566 | 35,290 | -(2,724) | 204,352 | 201,783 | 2,569 |
| Farm Products Ex Grain | 163 | 188 | -(25) | 1,106 | 1,277 | -(171) | 8,287 | 8,278 | 9 |
| Food and Kindred Products | 1,749 | 1,757 | -(8) | 12,702 | 13,334 | -(632) | 84,376 | 83,719 | 657 |
| Grain | 3,626 | 3,454 | 172 | 22,562 | 23,889 | -(1,327) | 147,865 | 142,886 | 4,979 |
| Grain Mill Products | 2,088 | 2,402 | -(314) | 16,144 | 16,856 | -(712) | 106,356 | 107,536 | -(1,180) |
| Iron and Steel Scrap | 1,780 | 1,728 | 52 | 11,132 | 11,445 | -(313) | 74,880 | 70,650 | 4,230 |
| Lumber and Wood Products | 870 | 715 | 155 | 5,754 | 5,512 | 242 | 37,832 | 37,777 | 55 |
| Metallic Ores | 111 | 60 | 51 | 529 | 609 | -(80) | 4,387 | 4,942 | -(555) |
| Metals and Products | 4,250 | 4,442 | -(192) | 31,686 | 30,301 | 1,385 | 216,977 | 213,396 | 3,581 |
| Motor Vehicles and Equipment | 6,802 | 6,170 | 632 | 50,152 | 48,432 | 1,720 | 319,973 | 300,430 | 19,543 |
| Non Metallic Minerals | 392 | 422 | -(30) | 2,415 | 3,690 | -(1,275) | 18,412 | 21,022 | -(2,610) |
| Petroleum Products | 2,460 | 2,651 | -(191) | 15,597 | 17,814 | -(2,217) | 103,800 | 118,929 | -(15,129) |
| Primary Forest Products | 322 | 286 | 36 | 1,847 | 2,229 | -(382) | 11,710 | 15,085 | -(3,375) |
| Pulp, Paper and Allied Products | 2,024 | 2,189 | -(165) | 14,396 | 14,709 | -(313) | 100,560 | 106,767 | -(6,207) |
| Stone, Clay and Glass Products | 2,467 | 2,601 | -(134) | 17,722 | 18,275 | -(553) | 108,582 | 114,272 | -(5,690) |
| Waste and Scrap Materials | 1,409 | 1,466 | -(57) | 10,094 | 9,803 | 291 | 64,491 | 61,940 | 2,551 |
| Total Merchandise | 43,588 | 43,359 | 229 | 303,566 | 307,161 | -(3,595) | 1,988,968 | 1,986,033 | 2,935 |
| Container | 78,463 | 70,899 | 7,564 | 542,547 | 515,205 | 27,342 | 3,199,677 | 3,284,951 | -(85,274) |
| Trailer | 4,057 | 4,420 | -(363) | 25,339 | 27,653 | -(2,314) | 177,405 | 211,227 | -(33,822) |
| Total Intermodal | 82,520 | 75,319 | 7,201 | 567,886 | 542,858 | 25,028 | 3,377,082 | 3,496,178 | -(119,096) |
| Coal | 12,918 | 13,052 | -(134) | 88,936 | 83,158 | 5,778 | 572,431 | 572,821 | -(390) |
| Coke | 798 | 927 | -(129) | 4,146 | 5,582 | -(1,436) | 26,900 | 31,501 | -(4,601) |
| Total Coal and Coke | 13,716 | 13,979 | -(263) | 93,082 | 88,740 | 4,342 | 599,331 | 604,322 | -(4,991) |
| Total Carloadings | 139,824 | 132,657 | 7,167 | 964,534 | 938,759 | 25,775 | 5,965,381 | 6,086,533 | -(121,152) |

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 47 (Q4) From: 11-19-2023 To: 11-25-2023
Data Generated: Mon Nov 27 10:00:36 EST 2023

| | Current Week | | | Qtr to Date | | | Year to Date | | |
|---------------------------------|----------------|----------------|-----------------|------------------|------------------|-----------------|------------------|------------------|-------------------|
| | This Yr | Last Yr | +/- Chg | This Yr | Last Yr | +/- Chg | This Yr | Last Yr | +/- Chg |
| All Other Carloads | 487 | 523 | -(36) | 4,929 | 4,767 | 162 | 27,611 | 29,629 | -(2,018) |
| Chemicals | 7,204 | 7,593 | -(389) | 59,924 | 57,045 | 2,879 | 356,208 | 355,108 | 1,100 |
| Crushed Stone, Sand and Gravel | 2,943 | 3,400 | -(457) | 35,509 | 38,690 | -(3,181) | 207,295 | 205,183 | 2,112 |
| Farm Products Ex Grain | 176 | 113 | 63 | 1,282 | 1,390 | -(108) | 8,463 | 8,391 | 72 |
| Food and Kindred Products | 1,500 | 1,577 | -(77) | 14,202 | 14,911 | -(709) | 85,876 | 85,296 | 580 |
| Grain | 2,308 | 3,788 | -(1,480) | 24,870 | 27,677 | -(2,807) | 150,173 | 146,674 | 3,499 |
| Grain Mill Products | 2,288 | 2,104 | 184 | 18,432 | 18,960 | -(528) | 108,644 | 109,640 | -(996) |
| Iron and Steel Scrap | 1,052 | 1,205 | -(153) | 12,184 | 12,650 | -(466) | 75,932 | 71,855 | 4,077 |
| Lumber and Wood Products | 685 | 644 | 41 | 6,439 | 6,156 | 283 | 38,517 | 38,421 | 96 |
| Metallic Ores | 45 | 38 | 7 | 574 | 647 | -(73) | 4,432 | 4,980 | -(548) |
| Metals and Products | 4,090 | 3,909 | 181 | 35,776 | 34,210 | 1,566 | 221,067 | 217,305 | 3,762 |
| Motor Vehicles and Equipment | 6,314 | 6,045 | 269 | 56,466 | 54,477 | 1,989 | 326,287 | 306,475 | 19,812 |
| Non Metallic Minerals | 372 | 341 | 31 | 2,787 | 4,031 | -(1,244) | 18,784 | 21,363 | -(2,579) |
| Petroleum Products | 1,917 | 2,285 | -(368) | 17,514 | 20,099 | -(2,585) | 105,717 | 121,214 | -(15,497) |
| Primary Forest Products | 231 | 187 | 44 | 2,078 | 2,416 | -(338) | 11,941 | 15,272 | -(3,331) |
| Pulp, Paper and Allied Products | 2,211 | 2,234 | -(23) | 16,607 | 16,943 | -(336) | 102,771 | 109,001 | -(6,230) |
| Stone, Clay and Glass Products | 1,789 | 1,911 | -(122) | 19,511 | 20,186 | -(675) | 110,371 | 116,183 | -(5,812) |
| Waste and Scrap Materials | 1,290 | 1,230 | 60 | 11,384 | 11,033 | 351 | 65,781 | 63,170 | 2,611 |
| Total Merchandise | 36,902 | 39,127 | -(2,225) | 340,468 | 346,288 | -(5,820) | 2,025,870 | 2,025,160 | 710 |
| Container | 64,159 | 61,268 | 2,891 | 606,706 | 576,473 | 30,233 | 3,263,836 | 3,346,219 | -(82,383) |
| Trailer | 3,193 | 3,731 | -(538) | 28,532 | 31,384 | -(2,852) | 180,598 | 214,958 | -(34,360) |
| Total Intermodal | 67,352 | 64,999 | 2,353 | 635,238 | 607,857 | 27,381 | 3,444,434 | 3,561,177 | -(116,743) |
| Coal | 12,080 | 10,692 | 1,388 | 101,016 | 93,850 | 7,166 | 584,511 | 583,513 | 998 |
| Coke | 504 | 785 | -(281) | 4,650 | 6,367 | -(1,717) | 27,404 | 32,286 | -(4,882) |
| Total Coal and Coke | 12,584 | 11,477 | 1,107 | 105,666 | 100,217 | 5,449 | 611,915 | 615,799 | -(3,884) |
| Total Carloadings | 116,838 | 115,603 | 1,235 | 1,081,372 | 1,054,362 | 27,010 | 6,082,219 | 6,202,136 | -(119,917) |