

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 44 (Q4) From: 10-30-2022 To: 11-05-2022
Data Generated: Mon Nov 28 10:02:11 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	896	459	437	3,053	3,430	-(377)	28,413	29,836	-(1,423)
Chemicals	7,343	7,146	197	34,446	38,035	-(3,589)	332,493	345,271	-(12,778)
Crushed Stone, Sand and Gravel	5,508	3,946	1,562	25,040	21,215	3,825	191,685	174,241	17,444
Farm Products Ex Grain	224	200	24	892	811	81	7,882	7,621	261
Food and Kindred Products	1,933	1,869	64	9,627	9,867	-(240)	80,043	76,874	3,169
Grain	3,697	2,459	1,238	16,591	13,670	2,921	135,197	135,175	22
Grain Mill Products	2,341	2,123	218	12,070	11,769	301	102,846	100,679	2,167
Iron and Steel Scrap	1,470	1,240	230	8,111	7,673	438	67,356	69,484	-(2,128)
Lumber and Wood Products	754	787	-(33)	3,944	4,048	-(104)	36,212	37,640	-(1,428)
Metallic Ores	72	115	-(43)	450	446	4	4,725	3,981	744
Metals and Products	4,291	4,979	-(688)	21,541	24,902	-(3,361)	204,672	234,017	-(29,345)
Motor Vehicles and Equipment	7,262	6,497	765	35,558	35,591	-(33)	287,521	293,498	-(5,977)
Non Metallic Minerals	508	377	131	2,693	2,306	387	20,026	20,608	-(582)
Petroleum Products	2,282	2,365	-(83)	12,720	12,346	374	113,871	112,432	1,439
Primary Forest Products	320	299	21	1,603	1,477	126	14,457	13,752	705
Pulp, Paper and Allied Products	2,330	2,169	161	10,363	11,512	-(1,149)	102,426	109,678	-(7,252)
Stone, Clay and Glass Products	2,469	2,557	-(88)	13,150	12,912	238	109,157	114,540	-(5,383)
Waste and Scrap Materials	1,344	1,380	-(36)	7,011	6,983	28	59,194	56,441	2,753
Total Merchandise	45,044	40,967	4,077	218,863	218,993	-(130)	1,898,176	1,935,768	-(37,592)
Container	72,864	73,716	-(852)	370,530	369,176	1,354	3,133,950	3,257,599	-(123,649)
Trailer	4,050	5,671	-(1,621)	20,176	27,068	-(6,892)	209,755	250,821	-(41,066)
Total Intermodal	76,914	79,387	-(2,473)	390,706	396,244	-(5,538)	3,343,705	3,508,420	-(164,715)
Coal	11,753	10,577	1,176	57,115	53,893	3,222	546,802	523,677	23,125
Coke	763	714	49	3,880	4,012	-(132)	29,838	37,563	-(7,725)
Total Coal and Coke	12,516	11,291	1,225	60,995	57,905	3,090	576,640	561,240	15,400
Total Carloadings	134,474	131,645	2,829	670,564	673,142	-(2,578)	5,818,521	6,005,428	-(186,907)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 45 (Q4) From: 11-06-2022 To: 11-12-2022
Data Generated: Mon Nov 28 10:02:11 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	595	595	0	3,648	4,025	-(377)	29,008	30,431	-(1,423)
Chemicals	7,751	7,900	-(149)	42,197	45,935	-(3,738)	340,244	353,171	-(12,927)
Crushed Stone, Sand and Gravel	5,045	4,170	875	30,085	25,385	4,700	196,730	178,411	18,319
Farm Products Ex Grain	196	189	7	1,088	1,000	88	8,078	7,810	268
Food and Kindred Products	2,000	1,946	54	11,627	11,813	-(186)	82,043	78,820	3,223
Grain	3,839	2,845	994	20,430	16,515	3,915	139,036	138,020	1,016
Grain Mill Products	2,379	2,257	122	14,449	14,026	423	105,225	102,936	2,289
Iron and Steel Scrap	1,602	1,508	94	9,713	9,181	532	68,958	70,992	-(2,034)
Lumber and Wood Products	848	772	76	4,792	4,820	-(28)	37,060	38,412	-(1,352)
Metallic Ores	102	68	34	552	514	38	4,827	4,049	778
Metals and Products	4,260	4,514	-(254)	25,801	29,416	-(3,615)	208,932	238,531	-(29,599)
Motor Vehicles and Equipment	6,678	6,636	42	42,236	42,227	9	294,199	300,134	-(5,935)
Non Metallic Minerals	574	496	78	3,267	2,802	465	20,600	21,104	-(504)
Petroleum Products	2,413	2,196	217	15,133	14,542	591	116,284	114,628	1,656
Primary Forest Products	340	280	60	1,943	1,757	186	14,797	14,032	765
Pulp, Paper and Allied Products	2,146	2,263	-(117)	12,509	13,775	-(1,266)	104,572	111,941	-(7,369)
Stone, Clay and Glass Products	2,501	2,318	183	15,651	15,230	421	111,658	116,858	-(5,200)
Waste and Scrap Materials	1,344	1,390	-(46)	8,355	8,373	-(18)	60,538	57,831	2,707
Total Merchandise	44,613	42,343	2,270	263,476	261,336	2,140	1,942,789	1,978,111	-(35,322)
Container	72,870	73,116	-(246)	443,400	442,292	1,108	3,206,820	3,330,715	-(123,895)
Trailer	3,959	5,947	-(1,988)	24,135	33,015	-(8,880)	213,714	256,768	-(43,054)
Total Intermodal	76,829	79,063	-(2,234)	467,535	475,307	-(7,772)	3,420,534	3,587,483	-(166,949)
Coal	13,106	12,253	853	70,221	66,146	4,075	559,908	535,930	23,978
Coke	831	848	-(17)	4,711	4,860	-(149)	30,669	38,411	-(7,742)
Total Coal and Coke	13,937	13,101	836	74,932	71,006	3,926	590,577	574,341	16,236
Total Carloadings	135,379	134,507	872	805,943	807,649	-(1,706)	5,953,900	6,139,935	-(186,035)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 46 (Q4) From: 11-13-2022 To: 11-19-2022
Data Generated: Mon Nov 28 10:02:11 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	568	636	-(68)	4,216	4,661	-(445)	29,576	31,067	-(1,491)
Chemicals	7,211	8,187	-(976)	49,408	54,122	-(4,714)	347,455	361,358	-(13,903)
Crushed Stone, Sand and Gravel	5,073	3,836	1,237	35,158	29,221	5,937	201,803	182,247	19,556
Farm Products Ex Grain	188	178	10	1,276	1,178	98	8,266	7,988	278
Food and Kindred Products	1,757	1,998	-(241)	13,384	13,811	-(427)	83,800	80,818	2,982
Grain	3,614	2,530	1,084	24,044	19,045	4,999	142,650	140,550	2,100
Grain Mill Products	2,400	2,189	211	16,849	16,215	634	107,625	105,125	2,500
Iron and Steel Scrap	1,726	1,567	159	11,439	10,748	691	70,684	72,559	-(1,875)
Lumber and Wood Products	714	768	-(54)	5,506	5,588	-(82)	37,774	39,180	-(1,406)
Metallic Ores	57	96	-(39)	609	610	-(1)	4,884	4,145	739
Metals and Products	4,451	4,490	-(39)	30,252	33,906	-(3,654)	213,383	243,021	-(29,638)
Motor Vehicles and Equipment	6,173	7,735	-(1,562)	48,409	49,962	-(1,553)	300,372	307,869	-(7,497)
Non Metallic Minerals	422	477	-(55)	3,689	3,279	410	21,022	21,581	-(559)
Petroleum Products	2,654	2,576	78	17,787	17,118	669	118,938	117,204	1,734
Primary Forest Products	286	318	-(32)	2,229	2,075	154	15,083	14,350	733
Pulp, Paper and Allied Products	2,198	2,323	-(125)	14,707	16,098	-(1,391)	106,770	114,264	-(7,494)
Stone, Clay and Glass Products	2,616	2,534	82	18,267	17,764	503	114,274	119,392	-(5,118)
Waste and Scrap Materials	1,470	1,159	311	9,825	9,532	293	62,008	58,990	3,018
Total Merchandise	43,578	43,597	-(19)	307,054	304,933	2,121	1,986,367	2,021,708	-(35,341)
Container	70,823	73,324	-(2,501)	514,223	515,616	-(1,393)	3,277,643	3,404,039	-(126,396)
Trailer	4,497	6,404	-(1,907)	28,632	39,419	-(10,787)	218,211	263,172	-(44,961)
Total Intermodal	75,320	79,728	-(4,408)	542,855	555,035	-(12,180)	3,495,854	3,667,211	-(171,357)
Coal	13,091	11,051	2,040	83,312	77,197	6,115	572,999	546,981	26,018
Coke	926	814	112	5,637	5,674	-(37)	31,595	39,225	-(7,630)
Total Coal and Coke	14,017	11,865	2,152	88,949	82,871	6,078	604,594	586,206	18,388
Total Carloadings	132,915	135,190	-(2,275)	938,858	942,839	-(3,981)	6,086,815	6,275,125	-(188,310)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 47 (Q4) From: 11-20-2022 To: 11-26-2022
Data Generated: Mon Nov 28 10:02:11 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	521	522	-(1)	4,737	5,183	-(446)	30,097	31,589	-(1,492)
Chemicals	7,597	6,901	696	57,005	61,023	-(4,018)	355,052	368,259	-(13,207)
Crushed Stone, Sand and Gravel	3,391	2,637	754	38,549	31,858	6,691	205,194	184,884	20,310
Farm Products Ex Grain	113	172	-(59)	1,389	1,350	39	8,379	8,160	219
Food and Kindred Products	1,577	1,554	23	14,961	15,365	-(404)	85,377	82,372	3,005
Grain	3,745	2,477	1,268	27,789	21,522	6,267	146,395	143,027	3,368
Grain Mill Products	2,105	2,116	-(11)	18,954	18,331	623	109,730	107,241	2,489
Iron and Steel Scrap	1,205	1,198	7	12,644	11,946	698	71,889	73,757	-(1,868)
Lumber and Wood Products	643	719	-(76)	6,149	6,307	-(158)	38,417	39,899	-(1,482)
Metallic Ores	38	100	-(62)	647	710	-(63)	4,922	4,245	677
Metals and Products	3,906	4,087	-(181)	34,158	37,993	-(3,835)	217,289	247,108	-(29,819)
Motor Vehicles and Equipment	6,044	5,708	336	54,453	55,670	-(1,217)	306,416	313,577	-(7,161)
Non Metallic Minerals	341	427	-(86)	4,030	3,706	324	21,363	22,008	-(645)
Petroleum Products	2,283	2,375	-(92)	20,070	19,493	577	121,221	119,579	1,642
Primary Forest Products	187	268	-(81)	2,416	2,343	73	15,270	14,618	652
Pulp, Paper and Allied Products	2,235	2,338	-(103)	16,942	18,436	-(1,494)	109,005	116,602	-(7,597)
Stone, Clay and Glass Products	1,904	2,105	-(201)	20,171	19,869	302	116,178	121,497	-(5,319)
Waste and Scrap Materials	1,231	1,073	158	11,056	10,605	451	63,239	60,063	3,176
Total Merchandise	39,066	36,777	2,289	346,120	341,710	4,410	2,025,433	2,058,485	-(33,052)
Container	61,137	62,839	-(1,702)	575,360	578,455	-(3,095)	3,338,780	3,466,878	-(128,098)
Trailer	3,842	5,669	-(1,827)	32,474	45,088	-(12,614)	222,053	268,841	-(46,788)
Total Intermodal	64,979	68,508	-(3,529)	607,834	623,543	-(15,709)	3,560,833	3,735,719	-(174,886)
Coal	10,682	9,809	873	93,994	87,006	6,988	583,681	556,790	26,891
Coke	798	653	145	6,435	6,327	108	32,393	39,878	-(7,485)
Total Coal and Coke	11,480	10,462	1,018	100,429	93,333	7,096	616,074	596,668	19,406
Total Carloadings	115,525	115,747	-(222)	1,054,383	1,058,586	-(4,203)	6,202,340	6,390,872	-(188,532)