

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 44 (Q4) From: 10-31-2021 To: 11-06-2021**  
Data Generated: Mon Nov 29 10:02:56 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	450	658	-(208)	3,369	3,138	231	29,758	32,126	-(2,368)
Chemicals	7,040	7,698	-(658)	38,011	36,637	1,374	345,294	322,094	23,200
Crushed Stone, Sand and Gravel	3,979	4,039	-(60)	21,079	21,095	-(16)	174,315	171,665	2,650
Farm Products Ex Grain	201	159	42	812	819	-(7)	7,624	7,915	-(291)
Food and Kindred Products	1,865	1,596	269	9,858	8,401	1,457	76,880	72,254	4,626
Grain	2,508	3,876	-(1,368)	13,620	17,757	-(4,137)	135,221	135,834	-(613)
Grain Mill Products	2,126	2,411	-(285)	11,781	11,640	141	100,687	100,057	630
Iron and Steel Scrap	1,233	1,230	3	7,687	6,797	890	69,471	56,263	13,208
Lumber and Wood Products	786	848	-(62)	4,049	4,212	-(163)	37,647	34,700	2,947
Metallic Ores	115	111	4	446	430	16	3,984	3,274	710
Metals and Products	5,010	4,306	704	24,919	21,458	3,461	234,043	179,752	54,291
Motor Vehicles and Equipment	6,440	7,612	-(1,172)	35,604	37,738	-(2,134)	293,556	272,161	21,395
Non Metallic Minerals	377	458	-(81)	2,306	1,716	590	20,609	17,211	3,398
Petroleum Products	2,376	1,789	587	12,364	8,934	3,430	112,459	106,620	5,839
Primary Forest Products	300	289	11	1,480	1,365	115	13,757	13,057	700
Pulp, Paper and Allied Products	2,162	2,078	84	11,520	11,546	-(26)	109,693	104,672	5,021
Stone, Clay and Glass Products	2,544	2,586	-(42)	12,879	12,998	-(119)	114,333	107,718	6,615
Waste and Scrap Materials	1,387	1,079	308	6,992	5,760	1,232	56,441	44,461	11,980
<b>Total Merchandise</b>	<b>40,899</b>	<b>42,823</b>	<b>-(1,924)</b>	<b>218,776</b>	<b>212,441</b>	<b>6,335</b>	<b>1,935,772</b>	<b>1,781,834</b>	<b>153,938</b>
Container	73,523	77,469	-(3,946)	368,514	392,457	-(23,943)	3,250,414	3,085,072	165,342
Trailer	5,854	6,296	-(442)	27,807	31,022	-(3,215)	258,128	251,457	6,671
<b>Total Intermodal</b>	<b>79,377</b>	<b>83,765</b>	<b>-(4,388)</b>	<b>396,321</b>	<b>423,479</b>	<b>-(27,158)</b>	<b>3,508,542</b>	<b>3,336,529</b>	<b>172,013</b>
Coal	10,435	10,475	-(40)	53,894	54,697	-(803)	523,699	452,512	71,187
Coke	689	560	129	4,013	2,768	1,245	37,562	26,307	11,255
<b>Total Coal and Coke</b>	<b>11,124</b>	<b>11,035</b>	<b>89</b>	<b>57,907</b>	<b>57,465</b>	<b>442</b>	<b>561,261</b>	<b>478,819</b>	<b>82,442</b>
<b>Total Carloadings</b>	<b>131,400</b>	<b>137,623</b>	<b>-(6,223)</b>	<b>673,004</b>	<b>693,385</b>	<b>-(20,381)</b>	<b>6,005,575</b>	<b>5,597,182</b>	<b>408,393</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 45 (Q4) From: 11-07-2021 To: 11-13-2021**  
 Data Generated: Mon Nov 29 10:02:56 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	595	805	-(210)	3,964	3,943	21	30,353	32,931	-(2,578)
Chemicals	7,889	7,396	493	45,900	44,033	1,867	353,183	329,490	23,693
Crushed Stone, Sand and Gravel	4,127	3,884	243	25,206	24,979	227	178,442	175,549	2,893
Farm Products Ex Grain	189	205	-(16)	1,001	1,024	-(23)	7,813	8,120	-(307)
Food and Kindred Products	1,942	1,747	195	11,800	10,148	1,652	78,822	74,001	4,821
Grain	2,883	3,359	-(476)	16,503	21,116	-(4,613)	138,104	139,193	-(1,089)
Grain Mill Products	2,238	2,395	-(157)	14,019	14,035	-(16)	102,925	102,452	473
Iron and Steel Scrap	1,493	1,515	-(22)	9,180	8,312	868	70,964	57,778	13,186
Lumber and Wood Products	773	827	-(54)	4,822	5,039	-(217)	38,420	35,527	2,893
Metallic Ores	68	61	7	514	491	23	4,052	3,335	717
Metals and Products	4,504	4,327	177	29,423	25,785	3,638	238,547	184,079	54,468
Motor Vehicles and Equipment	6,642	7,423	-(781)	42,246	45,161	-(2,915)	300,198	279,584	20,614
Non Metallic Minerals	495	479	16	2,801	2,195	606	21,104	17,690	3,414
Petroleum Products	2,181	1,858	323	14,545	10,792	3,753	114,640	108,478	6,162
Primary Forest Products	279	316	-(37)	1,759	1,681	78	14,036	13,373	663
Pulp, Paper and Allied Products	2,259	2,449	-(190)	13,779	13,995	-(216)	111,952	107,121	4,831
Stone, Clay and Glass Products	2,316	2,475	-(159)	15,195	15,473	-(278)	116,649	110,193	6,456
Waste and Scrap Materials	1,389	1,071	318	8,381	6,831	1,550	57,830	45,532	12,298
<b>Total Merchandise</b>	<b>42,262</b>	<b>42,592</b>	<b>-(330)</b>	<b>261,038</b>	<b>255,033</b>	<b>6,005</b>	<b>1,978,034</b>	<b>1,824,426</b>	<b>153,608</b>
Container	72,909	79,342	-(6,433)	441,423	471,799	-(30,376)	3,323,323	3,164,414	158,909
Trailer	6,147	5,937	210	33,954	36,959	-(3,005)	264,275	257,394	6,881
<b>Total Intermodal</b>	<b>79,056</b>	<b>85,279</b>	<b>-(6,223)</b>	<b>475,377</b>	<b>508,758</b>	<b>-(33,381)</b>	<b>3,587,598</b>	<b>3,421,808</b>	<b>165,790</b>
Coal	12,255	11,816	439	66,149	66,513	-(364)	535,954	464,328	71,626
Coke	846	490	356	4,859	3,258	1,601	38,408	26,797	11,611
<b>Total Coal and Coke</b>	<b>13,101</b>	<b>12,306</b>	<b>795</b>	<b>71,008</b>	<b>69,771</b>	<b>1,237</b>	<b>574,362</b>	<b>491,125</b>	<b>83,237</b>
<b>Total Carloadings</b>	<b>134,419</b>	<b>140,177</b>	<b>-(5,758)</b>	<b>807,423</b>	<b>833,562</b>	<b>-(26,139)</b>	<b>6,139,994</b>	<b>5,737,359</b>	<b>402,635</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 46 (Q4) From: 11-14-2021 To: 11-20-2021**  
Data Generated: Mon Nov 29 10:02:56 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	641	820	-(179)	4,605	4,763	-(158)	30,994	33,751	-(2,757)
Chemicals	8,200	7,407	793	54,100	51,440	2,660	361,383	336,897	24,486
Crushed Stone, Sand and Gravel	3,894	4,123	-(229)	29,100	29,102	-(2)	182,336	179,672	2,664
Farm Products Ex Grain	178	163	15	1,179	1,187	-(8)	7,991	8,283	-(292)
Food and Kindred Products	1,997	1,588	409	13,797	11,736	2,061	80,819	75,589	5,230
Grain	2,442	3,819	-(1,377)	18,945	24,935	-(5,990)	140,546	143,012	-(2,466)
Grain Mill Products	2,192	2,210	-(18)	16,211	16,245	-(34)	105,117	104,662	455
Iron and Steel Scrap	1,574	1,565	9	10,754	9,877	877	72,538	59,343	13,195
Lumber and Wood Products	767	762	5	5,589	5,801	-(212)	39,187	36,289	2,898
Metallic Ores	96	86	10	610	577	33	4,148	3,421	727
Metals and Products	4,470	4,392	78	33,893	30,177	3,716	243,017	188,471	54,546
Motor Vehicles and Equipment	7,765	7,896	-(131)	50,011	53,057	-(3,046)	307,963	287,480	20,483
Non Metallic Minerals	477	407	70	3,278	2,602	676	21,581	18,097	3,484
Petroleum Products	2,579	1,764	815	17,124	12,556	4,568	117,219	110,242	6,977
Primary Forest Products	316	326	-(10)	2,075	2,007	68	14,352	13,699	653
Pulp, Paper and Allied Products	2,324	2,476	-(152)	16,103	16,471	-(368)	114,276	109,597	4,679
Stone, Clay and Glass Products	2,528	2,615	-(87)	17,723	18,088	-(365)	119,177	112,808	6,369
Waste and Scrap Materials	1,158	1,122	36	9,539	7,953	1,586	58,988	46,654	12,334
<b>Total Merchandise</b>	<b>43,598</b>	<b>43,541</b>	<b>57</b>	<b>304,636</b>	<b>298,574</b>	<b>6,062</b>	<b>2,021,632</b>	<b>1,867,967</b>	<b>153,665</b>
Container	73,202	80,714	-(7,512)	514,625	552,513	-(37,888)	3,396,525	3,245,128	151,397
Trailer	6,538	6,457	81	40,492	43,416	-(2,924)	270,813	263,851	6,962
<b>Total Intermodal</b>	<b>79,740</b>	<b>87,171</b>	<b>-(7,431)</b>	<b>555,117</b>	<b>595,929</b>	<b>-(40,812)</b>	<b>3,667,338</b>	<b>3,508,979</b>	<b>158,359</b>
Coal	11,051	11,001	50	77,200	77,514	-(314)	547,005	475,329	71,676
Coke	815	787	28	5,674	4,045	1,629	39,223	27,584	11,639
<b>Total Coal and Coke</b>	<b>11,866</b>	<b>11,788</b>	<b>78</b>	<b>82,874</b>	<b>81,559</b>	<b>1,315</b>	<b>586,228</b>	<b>502,913</b>	<b>83,315</b>
<b>Total Carloadings</b>	<b>135,204</b>	<b>142,500</b>	<b>-(7,296)</b>	<b>942,627</b>	<b>976,062</b>	<b>-(33,435)</b>	<b>6,275,198</b>	<b>5,879,859</b>	<b>395,339</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 47 (Q4) From: 11-21-2021 To: 11-27-2021**  
Data Generated: Mon Nov 29 10:02:56 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	519	369	150	5,124	5,132	-(8)	31,513	34,120	-(2,607)
Chemicals	6,891	7,662	-(771)	60,991	59,102	1,889	368,274	344,559	23,715
Crushed Stone, Sand and Gravel	2,583	2,455	128	31,683	31,557	126	184,919	182,127	2,792
Farm Products Ex Grain	172	170	2	1,351	1,357	-(6)	8,163	8,453	-(290)
Food and Kindred Products	1,561	1,516	45	15,358	13,252	2,106	82,380	77,105	5,275
Grain	2,500	2,776	-(276)	21,445	27,711	-(6,266)	143,046	145,788	-(2,742)
Grain Mill Products	2,116	2,112	4	18,327	18,357	-(30)	107,233	106,774	459
Iron and Steel Scrap	1,197	1,114	83	11,951	10,991	960	73,735	60,457	13,278
Lumber and Wood Products	713	656	57	6,302	6,457	-(155)	39,900	36,945	2,955
Metallic Ores	100	57	43	710	634	76	4,248	3,478	770
Metals and Products	4,092	4,515	-(423)	37,985	34,692	3,293	247,109	192,986	54,123
Motor Vehicles and Equipment	5,723	6,200	-(477)	55,734	59,257	-(3,523)	313,686	293,680	20,006
Non Metallic Minerals	427	278	149	3,705	2,880	825	22,008	18,375	3,633
Petroleum Products	2,356	1,595	761	19,480	14,151	5,329	119,575	111,837	7,738
Primary Forest Products	268	179	89	2,343	2,186	157	14,620	13,878	742
Pulp, Paper and Allied Products	2,334	2,450	-(116)	18,437	18,921	-(484)	116,610	112,047	4,563
Stone, Clay and Glass Products	2,119	2,116	3	19,842	20,204	-(362)	121,296	114,924	6,372
Waste and Scrap Materials	1,065	1,081	-(16)	10,604	9,034	1,570	60,053	47,735	12,318
<b>Total Merchandise</b>	<b>36,736</b>	<b>37,301</b>	<b>-(565)</b>	<b>341,372</b>	<b>335,875</b>	<b>5,497</b>	<b>2,058,368</b>	<b>1,905,268</b>	<b>153,100</b>
Container	62,706	67,843	-(5,137)	577,331	620,356	-(43,025)	3,459,231	3,312,971	146,260
Trailer	5,790	6,234	-(444)	46,282	49,650	-(3,368)	276,603	270,085	6,518
<b>Total Intermodal</b>	<b>68,496</b>	<b>74,077</b>	<b>-(5,581)</b>	<b>623,613</b>	<b>670,006</b>	<b>-(46,393)</b>	<b>3,735,834</b>	<b>3,583,056</b>	<b>152,778</b>
Coal	9,805	10,261	-(456)	87,005	87,775	-(770)	556,810	485,590	71,220
Coke	652	472	180	6,326	4,517	1,809	39,875	28,056	11,819
<b>Total Coal and Coke</b>	<b>10,457</b>	<b>10,733</b>	<b>-(276)</b>	<b>93,331</b>	<b>92,292</b>	<b>1,039</b>	<b>596,685</b>	<b>513,646</b>	<b>83,039</b>
<b>Total Carloadings</b>	<b>115,689</b>	<b>122,111</b>	<b>-(6,422)</b>	<b>1,058,316</b>	<b>1,098,173</b>	<b>-(39,857)</b>	<b>6,390,887</b>	<b>6,001,970</b>	<b>388,917</b>