

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 45 (Q4) From: 11-01-2020 To: 11-07-2020
Data Generated: Mon Nov 30 10:01:16 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	633	973	-(340)	3,723	5,717	-(1,994)	32,159	38,187	-(6,028)
Chemicals	7,726	8,271	-(545)	44,370	46,746	-(2,376)	329,521	366,527	-(37,006)
Crushed Stone, Sand and Gravel	4,037	4,432	-(395)	25,203	28,274	-(3,071)	174,195	218,685	-(44,490)
Farm Products Ex Grain	168	173	-(5)	965	1,018	-(53)	8,084	7,673	411
Food and Kindred Products	1,591	1,658	-(67)	10,139	10,388	-(249)	73,775	75,843	-(2,068)
Grain	3,877	2,858	1,019	20,864	17,389	3,475	138,797	155,071	-(16,274)
Grain Mill Products	2,400	2,415	-(15)	14,027	14,056	-(29)	102,649	112,751	-(10,102)
Iron and Steel Scrap	1,210	1,188	22	8,121	7,610	511	57,078	61,947	-(4,869)
Lumber and Wood Products	841	796	45	5,111	4,780	331	35,304	39,000	-(3,696)
Metallic Ores	111	72	39	516	483	33	3,356	4,054	-(698)
Metals and Products	4,296	4,096	200	26,256	26,797	-(541)	184,329	231,348	-(47,019)
Motor Vehicles and Equipment	7,607	8,582	-(975)	46,056	45,355	701	275,449	343,024	-(67,575)
Non Metallic Minerals	429	513	-(84)	1,915	3,081	-(1,166)	17,754	25,675	-(7,921)
Petroleum Products	1,762	3,343	-(1,581)	10,644	22,470	-(11,826)	110,282	149,451	-(39,169)
Primary Forest Products	285	357	-(72)	1,565	2,212	-(647)	13,355	18,868	-(5,513)
Pulp, Paper and Allied Products	2,078	2,352	-(274)	13,963	14,886	-(923)	107,513	115,935	-(8,422)
Stone, Clay and Glass Products	2,581	2,559	22	15,673	15,680	-(7)	109,664	116,908	-(7,244)
Waste and Scrap Materials	1,103	907	196	6,884	6,037	847	45,446	45,693	-(247)
Total Merchandise	42,735	45,545	-(2,810)	255,995	272,979	-(16,984)	1,818,710	2,126,640	-(307,930)
Container	77,332	75,083	2,249	469,452	454,680	14,772	3,132,625	3,371,482	-(238,857)
Trailer	6,425	6,000	425	39,404	33,728	5,676	263,326	294,447	-(31,121)
Total Intermodal	83,757	81,083	2,674	508,856	488,408	20,448	3,395,951	3,665,929	-(269,978)
Coal	10,339	15,930	-(5,591)	64,527	90,151	-(25,624)	464,806	764,272	-(299,466)
Coke	560	852	-(292)	3,262	5,584	-(2,322)	27,241	48,312	-(21,071)
Total Coal and Coke	10,899	16,782	-(5,883)	67,789	95,735	-(27,946)	492,047	812,584	-(320,537)
Total Carloadings	137,391	143,410	-(6,019)	832,640	857,122	-(24,482)	5,706,708	6,605,153	-(898,445)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 46 (Q4) From: 11-08-2020 To: 11-14-2020
Data Generated: Mon Nov 30 10:01:16 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	808	902	-(94)	4,531	6,619	-(2,088)	32,967	39,089	-(6,122)
Chemicals	7,364	8,096	-(732)	51,734	54,842	-(3,108)	336,885	374,623	-(37,738)
Crushed Stone, Sand and Gravel	3,880	3,277	603	29,083	31,551	-(2,468)	178,075	221,962	-(43,887)
Farm Products Ex Grain	205	199	6	1,170	1,217	-(47)	8,289	7,872	417
Food and Kindred Products	1,751	1,805	-(54)	11,890	12,193	-(303)	75,526	77,648	-(2,122)
Grain	3,388	3,773	-(385)	24,252	21,162	3,090	142,185	158,844	-(16,659)
Grain Mill Products	2,414	2,185	229	16,441	16,241	200	105,063	114,936	-(9,873)
Iron and Steel Scrap	1,517	1,384	133	9,638	8,994	644	58,595	63,331	-(4,736)
Lumber and Wood Products	831	792	39	5,942	5,572	370	36,135	39,792	-(3,657)
Metallic Ores	61	100	-(39)	577	583	-(6)	3,417	4,154	-(737)
Metals and Products	4,327	4,053	274	30,583	30,850	-(267)	188,656	235,401	-(46,745)
Motor Vehicles and Equipment	7,425	7,633	-(208)	53,481	52,988	493	282,874	350,657	-(67,783)
Non Metallic Minerals	489	636	-(147)	2,404	3,717	-(1,313)	18,243	26,311	-(8,068)
Petroleum Products	1,872	3,631	-(1,759)	12,516	26,101	-(13,585)	112,154	153,082	-(40,928)
Primary Forest Products	317	269	48	1,882	2,481	-(599)	13,672	19,137	-(5,465)
Pulp, Paper and Allied Products	2,454	2,566	-(112)	16,417	17,452	-(1,035)	109,967	118,501	-(8,534)
Stone, Clay and Glass Products	2,469	2,259	210	18,142	17,939	203	112,133	119,167	-(7,034)
Waste and Scrap Materials	1,103	964	139	7,987	7,001	986	46,549	46,657	-(108)
Total Merchandise	42,675	44,524	-(1,849)	298,670	317,503	-(18,833)	1,861,385	2,171,164	-(309,779)
Container	79,211	75,305	3,906	548,663	529,985	18,678	3,211,836	3,446,787	-(234,951)
Trailer	6,074	6,241	-(167)	45,478	39,969	5,509	269,400	300,688	-(31,288)
Total Intermodal	85,285	81,546	3,739	594,141	569,954	24,187	3,481,236	3,747,475	-(266,239)
Coal	11,923	14,455	-(2,532)	76,450	104,606	-(28,156)	476,729	778,727	-(301,998)
Coke	489	704	-(215)	3,751	6,288	-(2,537)	27,730	49,016	-(21,286)
Total Coal and Coke	12,412	15,159	-(2,747)	80,201	110,894	-(30,693)	504,459	827,743	-(323,284)
Total Carloadings	140,372	141,229	-(857)	973,012	998,351	-(25,339)	5,847,080	6,746,382	-(899,302)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 47 (Q4) From: 11-15-2020 To: 11-21-2020
Data Generated: Mon Nov 30 10:01:16 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	834	1,248	-(414)	5,365	7,867	-(2,502)	33,801	40,337	-(6,536)
Chemicals	7,390	7,374	16	59,124	62,216	-(3,092)	344,275	381,997	-(37,722)
Crushed Stone, Sand and Gravel	4,101	4,353	-(252)	33,184	35,904	-(2,720)	182,176	226,315	-(44,139)
Farm Products Ex Grain	154	213	-(59)	1,324	1,430	-(106)	8,443	8,085	358
Food and Kindred Products	1,591	1,644	-(53)	13,481	13,837	-(356)	77,117	79,292	-(2,175)
Grain	3,789	2,936	853	28,041	24,098	3,943	145,974	161,780	-(15,806)
Grain Mill Products	2,204	2,398	-(194)	18,645	18,639	6	107,267	117,334	-(10,067)
Iron and Steel Scrap	1,566	1,408	158	11,204	10,402	802	60,161	64,739	-(4,578)
Lumber and Wood Products	764	742	22	6,706	6,314	392	36,899	40,534	-(3,635)
Metallic Ores	86	57	29	663	640	23	3,503	4,211	-(708)
Metals and Products	4,384	4,417	-(33)	34,967	35,267	-(300)	193,040	239,818	-(46,778)
Motor Vehicles and Equipment	7,901	8,314	-(413)	61,382	61,302	80	290,775	358,971	-(68,196)
Non Metallic Minerals	407	588	-(181)	2,811	4,305	-(1,494)	18,650	26,899	-(8,249)
Petroleum Products	1,776	3,752	-(1,976)	14,292	29,853	-(15,561)	113,930	156,834	-(42,904)
Primary Forest Products	328	341	-(13)	2,210	2,822	-(612)	14,000	19,478	-(5,478)
Pulp, Paper and Allied Products	2,477	2,392	85	18,894	19,844	-(950)	112,444	120,893	-(8,449)
Stone, Clay and Glass Products	2,617	2,522	95	20,759	20,461	298	114,750	121,689	-(6,939)
Waste and Scrap Materials	1,128	1,070	58	9,115	8,071	1,044	47,677	47,727	-(50)
Total Merchandise	43,497	45,769	-(2,272)	342,167	363,272	-(21,105)	1,904,882	2,216,933	-(312,051)
Container	80,524	75,514	5,010	629,187	605,499	23,688	3,292,360	3,522,301	-(229,941)
Trailer	6,588	6,524	64	52,066	46,493	5,573	275,988	307,212	-(31,224)
Total Intermodal	87,112	82,038	5,074	681,253	651,992	29,261	3,568,348	3,829,513	-(261,165)
Coal	11,094	14,489	-(3,395)	87,544	119,095	-(31,551)	487,823	793,216	-(305,393)
Coke	786	1,017	-(231)	4,537	7,305	-(2,768)	28,516	50,033	-(21,517)
Total Coal and Coke	11,880	15,506	-(3,626)	92,081	126,400	-(34,319)	516,339	843,249	-(326,910)
Total Carloadings	142,489	143,313	-(824)	1,115,501	1,141,664	-(26,163)	5,989,569	6,889,695	-(900,126)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 48 (Q4) From: 11-22-2020 To: 11-28-2020
Data Generated: Mon Nov 30 10:01:11 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	389	606	-(217)	5,754	8,473	-(2,719)	34,190	40,943	-(6,753)
Chemicals	7,673	6,858	815	66,797	69,074	-(2,277)	351,948	388,855	-(36,907)
Crushed Stone, Sand and Gravel	2,454	2,753	-(299)	35,638	38,657	-(3,019)	184,630	229,068	-(44,438)
Farm Products Ex Grain	170	177	-(7)	1,494	1,607	-(113)	8,613	8,262	351
Food and Kindred Products	1,521	1,429	92	15,002	15,266	-(264)	78,638	80,721	-(2,083)
Grain	2,878	3,148	-(270)	30,919	27,246	3,673	148,852	164,928	-(16,076)
Grain Mill Products	2,110	2,150	-(40)	20,755	20,789	-(34)	109,377	119,484	-(10,107)
Iron and Steel Scrap	1,120	1,030	90	12,324	11,432	892	61,281	65,769	-(4,488)
Lumber and Wood Products	653	610	43	7,359	6,924	435	37,552	41,144	-(3,592)
Metallic Ores	57	44	13	720	684	36	3,560	4,255	-(695)
Metals and Products	4,548	4,222	326	39,515	39,489	26	197,588	244,040	-(46,452)
Motor Vehicles and Equipment	6,198	6,466	-(268)	67,580	67,768	-(188)	296,973	365,437	-(68,464)
Non Metallic Minerals	279	402	-(123)	3,090	4,707	-(1,617)	18,929	27,301	-(8,372)
Petroleum Products	1,599	3,348	-(1,749)	15,891	33,201	-(17,310)	115,529	160,182	-(44,653)
Primary Forest Products	178	262	-(84)	2,388	3,084	-(696)	14,178	19,740	-(5,562)
Pulp, Paper and Allied Products	2,450	2,472	-(22)	21,344	22,316	-(972)	114,894	123,365	-(8,471)
Stone, Clay and Glass Products	2,117	2,065	52	22,876	22,526	350	116,867	123,754	-(6,887)
Waste and Scrap Materials	1,076	866	210	10,191	8,937	1,254	48,753	48,593	160
Total Merchandise	37,470	38,908	-(1,438)	379,637	402,180	-(22,543)	1,942,352	2,255,841	-(313,489)
Container	67,739	65,758	1,981	696,926	671,257	25,669	3,360,099	3,588,059	-(227,960)
Trailer	6,347	5,630	717	58,413	52,123	6,290	282,335	312,842	-(30,507)
Total Intermodal	74,086	71,388	2,698	755,339	723,380	31,959	3,642,434	3,900,901	-(258,467)
Coal	10,499	13,837	-(3,338)	98,043	132,932	-(34,889)	498,322	807,053	-(308,731)
Coke	473	806	-(333)	5,010	8,111	-(3,101)	28,989	50,839	-(21,850)
Total Coal and Coke	10,972	14,643	-(3,671)	103,053	141,043	-(37,990)	527,311	857,892	-(330,581)
Total Carloadings	122,528	124,939	-(2,411)	1,238,029	1,266,603	-(28,574)	6,112,097	7,014,634	-(902,537)