

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 9 (Q1) From: 02-26-2023 To: 03-04-2023**  
Data Generated: Fri Apr 14 09:06:10 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	392	757	-(365)	5,486	5,503	-(17)	5,486	5,503	-(17)
Chemicals	7,546	7,913	-(367)	68,584	70,605	-(2,021)	68,584	70,605	-(2,021)
Crushed Stone, Sand and Gravel	4,748	4,256	492	37,753	29,561	8,192	37,753	29,561	8,192
Farm Products Ex Grain	181	197	-(16)	1,723	1,714	9	1,723	1,714	9
Food and Kindred Products	1,846	1,797	49	16,109	15,127	982	16,109	15,127	982
Grain	3,431	3,313	118	31,511	26,298	5,213	31,511	26,298	5,213
Grain Mill Products	2,390	2,204	186	21,482	20,452	1,030	21,482	20,452	1,030
Iron and Steel Scrap	1,661	1,350	311	14,548	12,496	2,052	14,548	12,496	2,052
Lumber and Wood Products	769	722	47	7,131	6,600	531	7,131	6,600	531
Metallic Ores	95	71	24	794	770	24	794	770	24
Metals and Products	4,805	4,949	-(144)	43,105	42,499	606	43,105	42,499	606
Motor Vehicles and Equipment	6,969	6,215	754	61,287	55,024	6,263	61,287	55,024	6,263
Non Metallic Minerals	403	392	11	4,120	3,920	200	4,120	3,920	200
Petroleum Products	2,547	2,741	-(194)	24,917	23,066	1,851	24,917	23,066	1,851
Primary Forest Products	319	290	29	2,630	2,985	-(355)	2,630	2,985	-(355)
Pulp, Paper and Allied Products	2,314	2,352	-(38)	20,475	21,157	-(682)	20,475	21,157	-(682)
Stone, Clay and Glass Products	2,464	2,360	104	19,851	19,745	106	19,851	19,745	106
Waste and Scrap Materials	1,389	1,290	99	11,978	11,024	954	11,978	11,024	954
<b>Total Merchandise</b>	<b>44,269</b>	<b>43,169</b>	<b>1,100</b>	<b>393,484</b>	<b>368,546</b>	<b>24,938</b>	<b>393,484</b>	<b>368,546</b>	<b>24,938</b>
Container	68,054	73,240	-(5,186)	601,854	608,810	-(6,956)	601,854	608,810	-(6,956)
Trailer	4,291	5,484	-(1,193)	39,434	50,959	-(11,525)	39,434	50,959	-(11,525)
<b>Total Intermodal</b>	<b>72,345</b>	<b>78,724</b>	<b>-(6,379)</b>	<b>641,288</b>	<b>659,769</b>	<b>-(18,481)</b>	<b>641,288</b>	<b>659,769</b>	<b>-(18,481)</b>
Coal	12,920	12,569	351	123,230	112,257	10,973	123,230	112,257	10,973
Coke	599	488	111	5,362	5,711	-(349)	5,362	5,711	-(349)
<b>Total Coal and Coke</b>	<b>13,519</b>	<b>13,057</b>	<b>462</b>	<b>128,592</b>	<b>117,968</b>	<b>10,624</b>	<b>128,592</b>	<b>117,968</b>	<b>10,624</b>
<b>Total Carloadings</b>	<b>130,133</b>	<b>134,950</b>	<b>-(4,817)</b>	<b>1,163,364</b>	<b>1,146,283</b>	<b>17,081</b>	<b>1,163,364</b>	<b>1,146,283</b>	<b>17,081</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 10 (Q1) From: 03-05-2023 To: 03-11-2023**  
 Data Generated: Fri Apr 14 09:06:10 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	458	685	-(227)	5,944	6,188	-(244)	5,944	6,188	-(244)
Chemicals	8,470	8,316	154	77,054	78,921	-(1,867)	77,054	78,921	-(1,867)
Crushed Stone, Sand and Gravel	4,747	3,803	944	42,500	33,364	9,136	42,500	33,364	9,136
Farm Products Ex Grain	198	220	-(22)	1,921	1,934	-(13)	1,921	1,934	-(13)
Food and Kindred Products	2,051	1,864	187	18,160	16,991	1,169	18,160	16,991	1,169
Grain	3,362	2,797	565	34,873	29,095	5,778	34,873	29,095	5,778
Grain Mill Products	2,639	2,539	100	24,121	22,991	1,130	24,121	22,991	1,130
Iron and Steel Scrap	1,628	1,571	57	16,176	14,067	2,109	16,176	14,067	2,109
Lumber and Wood Products	878	738	140	8,009	7,338	671	8,009	7,338	671
Metallic Ores	89	93	-(4)	883	863	20	883	863	20
Metals and Products	4,904	5,093	-(189)	48,009	47,592	417	48,009	47,592	417
Motor Vehicles and Equipment	6,866	6,874	-(8)	68,153	61,898	6,255	68,153	61,898	6,255
Non Metallic Minerals	476	420	56	4,596	4,340	256	4,596	4,340	256
Petroleum Products	2,637	2,695	-(58)	27,554	25,761	1,793	27,554	25,761	1,793
Primary Forest Products	295	379	-(84)	2,925	3,364	-(439)	2,925	3,364	-(439)
Pulp, Paper and Allied Products	2,367	2,353	14	22,842	23,510	-(668)	22,842	23,510	-(668)
Stone, Clay and Glass Products	2,221	2,466	-(245)	22,072	22,211	-(139)	22,072	22,211	-(139)
Waste and Scrap Materials	1,250	1,360	-(110)	13,228	12,384	844	13,228	12,384	844
<b>Total Merchandise</b>	<b>45,536</b>	<b>44,266</b>	<b>1,270</b>	<b>439,020</b>	<b>412,812</b>	<b>26,208</b>	<b>439,020</b>	<b>412,812</b>	<b>26,208</b>
Container	67,044	72,739	-(5,695)	668,898	681,549	-(12,651)	668,898	681,549	-(12,651)
Trailer	4,176	5,948	-(1,772)	43,610	56,907	-(13,297)	43,610	56,907	-(13,297)
<b>Total Intermodal</b>	<b>71,220</b>	<b>78,687</b>	<b>-(7,467)</b>	<b>712,508</b>	<b>738,456</b>	<b>-(25,948)</b>	<b>712,508</b>	<b>738,456</b>	<b>-(25,948)</b>
Coal	11,510	11,514	-(4)	134,740	123,771	10,969	134,740	123,771	10,969
Coke	513	527	-(14)	5,875	6,238	-(363)	5,875	6,238	-(363)
<b>Total Coal and Coke</b>	<b>12,023</b>	<b>12,041</b>	<b>-(18)</b>	<b>140,615</b>	<b>130,009</b>	<b>10,606</b>	<b>140,615</b>	<b>130,009</b>	<b>10,606</b>
<b>Total Carloadings</b>	<b>128,779</b>	<b>134,994</b>	<b>-(6,215)</b>	<b>1,292,143</b>	<b>1,281,277</b>	<b>10,866</b>	<b>1,292,143</b>	<b>1,281,277</b>	<b>10,866</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 11 (Q1) From: 03-12-2023 To: 03-18-2023**  
Data Generated: Fri Apr 14 09:06:11 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	533	665	-(132)	6,477	6,853	-(376)	6,477	6,853	-(376)
Chemicals	7,515	7,486	29	84,569	86,407	-(1,838)	84,569	86,407	-(1,838)
Crushed Stone, Sand and Gravel	3,978	4,104	-(126)	46,478	37,468	9,010	46,478	37,468	9,010
Farm Products Ex Grain	187	182	5	2,108	2,116	-(8)	2,108	2,116	-(8)
Food and Kindred Products	1,788	2,003	-(215)	19,948	18,994	954	19,948	18,994	954
Grain	3,182	2,909	273	38,055	32,004	6,051	38,055	32,004	6,051
Grain Mill Products	2,444	2,433	11	26,565	25,424	1,141	26,565	25,424	1,141
Iron and Steel Scrap	1,679	1,573	106	17,855	15,640	2,215	17,855	15,640	2,215
Lumber and Wood Products	758	766	-(8)	8,767	8,104	663	8,767	8,104	663
Metallic Ores	109	106	3	992	969	23	992	969	23
Metals and Products	4,751	4,792	-(41)	52,760	52,384	376	52,760	52,384	376
Motor Vehicles and Equipment	7,029	7,053	-(24)	75,182	68,951	6,231	75,182	68,951	6,231
Non Metallic Minerals	481	379	102	5,077	4,719	358	5,077	4,719	358
Petroleum Products	2,079	2,509	-(430)	29,633	28,270	1,363	29,633	28,270	1,363
Primary Forest Products	237	340	-(103)	3,162	3,704	-(542)	3,162	3,704	-(542)
Pulp, Paper and Allied Products	2,225	2,529	-(304)	25,067	26,039	-(972)	25,067	26,039	-(972)
Stone, Clay and Glass Products	2,170	2,290	-(120)	24,242	24,501	-(259)	24,242	24,501	-(259)
Waste and Scrap Materials	1,371	1,303	68	14,599	13,687	912	14,599	13,687	912
<b>Total Merchandise</b>	<b>42,516</b>	<b>43,422</b>	<b>-(906)</b>	<b>481,536</b>	<b>456,234</b>	<b>25,302</b>	<b>481,536</b>	<b>456,234</b>	<b>25,302</b>
Container	64,181	72,183	-(8,002)	733,079	753,732	-(20,653)	733,079	753,732	-(20,653)
Trailer	4,144	5,873	-(1,729)	47,754	62,780	-(15,026)	47,754	62,780	-(15,026)
<b>Total Intermodal</b>	<b>68,325</b>	<b>78,056</b>	<b>-(9,731)</b>	<b>780,833</b>	<b>816,512</b>	<b>-(35,679)</b>	<b>780,833</b>	<b>816,512</b>	<b>-(35,679)</b>
Coal	11,096	12,191	-(1,095)	145,836	135,962	9,874	145,836	135,962	9,874
Coke	516	552	-(36)	6,391	6,790	-(399)	6,391	6,790	-(399)
<b>Total Coal and Coke</b>	<b>11,612</b>	<b>12,743</b>	<b>-(1,131)</b>	<b>152,227</b>	<b>142,752</b>	<b>9,475</b>	<b>152,227</b>	<b>142,752</b>	<b>9,475</b>
<b>Total Carloadings</b>	<b>122,453</b>	<b>134,221</b>	<b>-(11,768)</b>	<b>1,414,596</b>	<b>1,415,498</b>	<b>-(902)</b>	<b>1,414,596</b>	<b>1,415,498</b>	<b>-(902)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 12 (Q1) From: 03-19-2023 To: 03-25-2023**  
Data Generated: Fri Apr 14 09:06:11 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	633	707	-(74)	7,110	7,560	-(450)	7,110	7,560	-(450)
Chemicals	7,605	8,008	-(403)	92,174	94,415	-(2,241)	92,174	94,415	-(2,241)
Crushed Stone, Sand and Gravel	4,790	3,920	870	51,268	41,388	9,880	51,268	41,388	9,880
Farm Products Ex Grain	190	193	-(3)	2,298	2,309	-(11)	2,298	2,309	-(11)
Food and Kindred Products	2,050	1,965	85	21,998	20,959	1,039	21,998	20,959	1,039
Grain	2,965	3,084	-(119)	41,020	35,088	5,932	41,020	35,088	5,932
Grain Mill Products	2,331	2,461	-(130)	28,896	27,885	1,011	28,896	27,885	1,011
Iron and Steel Scrap	1,690	1,483	207	19,545	17,123	2,422	19,545	17,123	2,422
Lumber and Wood Products	892	814	78	9,659	8,918	741	9,659	8,918	741
Metallic Ores	102	93	9	1,094	1,062	32	1,094	1,062	32
Metals and Products	4,609	5,127	-(518)	57,369	57,511	-(142)	57,369	57,511	-(142)
Motor Vehicles and Equipment	7,141	6,886	255	82,323	75,837	6,486	82,323	75,837	6,486
Non Metallic Minerals	437	569	-(132)	5,514	5,288	226	5,514	5,288	226
Petroleum Products	2,525	2,641	-(116)	32,158	30,911	1,247	32,158	30,911	1,247
Primary Forest Products	253	334	-(81)	3,415	4,038	-(623)	3,415	4,038	-(623)
Pulp, Paper and Allied Products	2,172	2,648	-(476)	27,239	28,687	-(1,448)	27,239	28,687	-(1,448)
Stone, Clay and Glass Products	2,143	2,423	-(280)	26,385	26,924	-(539)	26,385	26,924	-(539)
Waste and Scrap Materials	1,342	1,275	67	15,941	14,962	979	15,941	14,962	979
<b>Total Merchandise</b>	<b>43,870</b>	<b>44,631</b>	<b>-(761)</b>	<b>525,406</b>	<b>500,865</b>	<b>24,541</b>	<b>525,406</b>	<b>500,865</b>	<b>24,541</b>
Container	68,208	74,345	-(6,137)	801,287	828,077	-(26,790)	801,287	828,077	-(26,790)
Trailer	3,987	5,824	-(1,837)	51,741	68,604	-(16,863)	51,741	68,604	-(16,863)
<b>Total Intermodal</b>	<b>72,195</b>	<b>80,169</b>	<b>-(7,974)</b>	<b>853,028</b>	<b>896,681</b>	<b>-(43,653)</b>	<b>853,028</b>	<b>896,681</b>	<b>-(43,653)</b>
Coal	11,846	12,354	-(508)	157,682	148,316	9,366	157,682	148,316	9,366
Coke	579	721	-(142)	6,970	7,511	-(541)	6,970	7,511	-(541)
<b>Total Coal and Coke</b>	<b>12,425</b>	<b>13,075</b>	<b>-(650)</b>	<b>164,652</b>	<b>155,827</b>	<b>8,825</b>	<b>164,652</b>	<b>155,827</b>	<b>8,825</b>
<b>Total Carloadings</b>	<b>128,490</b>	<b>137,875</b>	<b>-(9,385)</b>	<b>1,543,086</b>	<b>1,553,373</b>	<b>-(10,287)</b>	<b>1,543,086</b>	<b>1,553,373</b>	<b>-(10,287)</b>