

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 9 (Q1) From: 02-27-2022 To: 03-05-2022
Data Generated: Mon Mar 28 09:03:05 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	757	677	80	5,503	5,297	206	5,503	5,297	206
Chemicals	7,913	7,949	-(36)	70,605	70,181	424	70,605	70,181	424
Crushed Stone, Sand and Gravel	4,256	3,725	531	29,561	27,396	2,165	29,561	27,396	2,165
Farm Products Ex Grain	197	199	-(2)	1,714	1,681	33	1,714	1,681	33
Food and Kindred Products	1,797	1,798	-(1)	15,127	14,283	844	15,127	14,283	844
Grain	3,313	3,207	106	26,298	30,393	-(4,095)	26,298	30,393	-(4,095)
Grain Mill Products	2,204	2,461	-(257)	20,452	19,950	502	20,452	19,950	502
Iron and Steel Scrap	1,350	1,173	177	12,496	12,930	-(434)	12,496	12,930	-(434)
Lumber and Wood Products	722	878	-(156)	6,600	7,304	-(704)	6,600	7,304	-(704)
Metallic Ores	71	75	-(4)	770	787	-(17)	770	787	-(17)
Metals and Products	4,949	5,202	-(253)	42,499	46,678	-(4,179)	42,499	46,678	-(4,179)
Motor Vehicles and Equipment	6,215	8,207	-(1,992)	55,024	66,685	-(11,661)	55,024	66,685	-(11,661)
Non Metallic Minerals	392	467	-(75)	3,920	4,222	-(302)	3,920	4,222	-(302)
Petroleum Products	2,741	2,697	44	23,066	21,990	1,076	23,066	21,990	1,076
Primary Forest Products	290	288	2	2,985	2,696	289	2,985	2,696	289
Pulp, Paper and Allied Products	2,352	2,692	-(340)	21,157	22,755	-(1,598)	21,157	22,755	-(1,598)
Stone, Clay and Glass Products	2,360	2,436	-(76)	19,745	21,146	-(1,401)	19,745	21,146	-(1,401)
Waste and Scrap Materials	1,290	1,143	147	11,024	9,709	1,315	11,024	9,709	1,315
Total Merchandise	43,169	45,274	-(2,105)	368,546	386,083	-(17,537)	368,546	386,083	-(17,537)
Container	73,240	79,477	-(6,237)	608,810	659,241	-(50,431)	608,810	659,241	-(50,431)
Trailer	5,484	6,616	-(1,132)	50,959	55,378	-(4,419)	50,959	55,378	-(4,419)
Total Intermodal	78,724	86,093	-(7,369)	659,769	714,619	-(54,850)	659,769	714,619	-(54,850)
Coal	12,569	12,656	-(87)	112,257	107,095	5,162	112,257	107,095	5,162
Coke	488	894	-(406)	5,711	7,613	-(1,902)	5,711	7,613	-(1,902)
Total Coal and Coke	13,057	13,550	-(493)	117,968	114,708	3,260	117,968	114,708	3,260
Total Carloadings	134,950	144,917	-(9,967)	1,146,283	1,215,410	-(69,127)	1,146,283	1,215,410	-(69,127)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 10 (Q1) From: 03-06-2022 To: 03-12-2022
Data Generated: Mon Mar 28 09:03:05 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	685	586	99	6,188	5,883	305	6,188	5,883	305
Chemicals	8,316	7,266	1,050	78,921	77,447	1,474	78,921	77,447	1,474
Crushed Stone, Sand and Gravel	3,803	4,140	-(337)	33,364	31,536	1,828	33,364	31,536	1,828
Farm Products Ex Grain	220	182	38	1,934	1,863	71	1,934	1,863	71
Food and Kindred Products	1,864	1,714	150	16,991	15,997	994	16,991	15,997	994
Grain	2,797	3,171	-(374)	29,095	33,564	-(4,469)	29,095	33,564	-(4,469)
Grain Mill Products	2,539	2,381	158	22,991	22,331	660	22,991	22,331	660
Iron and Steel Scrap	1,571	1,635	-(64)	14,067	14,565	-(498)	14,067	14,565	-(498)
Lumber and Wood Products	738	944	-(206)	7,338	8,248	-(910)	7,338	8,248	-(910)
Metallic Ores	93	88	5	863	875	-(12)	863	875	-(12)
Metals and Products	5,093	5,642	-(549)	47,592	52,320	-(4,728)	47,592	52,320	-(4,728)
Motor Vehicles and Equipment	6,874	6,829	45	61,898	73,514	-(11,616)	61,898	73,514	-(11,616)
Non Metallic Minerals	420	466	-(46)	4,340	4,688	-(348)	4,340	4,688	-(348)
Petroleum Products	2,695	2,408	287	25,761	24,398	1,363	25,761	24,398	1,363
Primary Forest Products	379	371	8	3,364	3,067	297	3,364	3,067	297
Pulp, Paper and Allied Products	2,353	2,497	-(144)	23,510	25,252	-(1,742)	23,510	25,252	-(1,742)
Stone, Clay and Glass Products	2,466	2,575	-(109)	22,211	23,721	-(1,510)	22,211	23,721	-(1,510)
Waste and Scrap Materials	1,360	1,268	92	12,384	10,977	1,407	12,384	10,977	1,407
Total Merchandise	44,266	44,163	103	412,812	430,246	-(17,434)	412,812	430,246	-(17,434)
Container	72,739	77,171	-(4,432)	681,549	736,412	-(54,863)	681,549	736,412	-(54,863)
Trailer	5,948	6,865	-(917)	56,907	62,243	-(5,336)	56,907	62,243	-(5,336)
Total Intermodal	78,687	84,036	-(5,349)	738,456	798,655	-(60,199)	738,456	798,655	-(60,199)
Coal	11,514	13,800	-(2,286)	123,771	120,895	2,876	123,771	120,895	2,876
Coke	527	848	-(321)	6,238	8,461	-(2,223)	6,238	8,461	-(2,223)
Total Coal and Coke	12,041	14,648	-(2,607)	130,009	129,356	653	130,009	129,356	653
Total Carloadings	134,994	142,847	-(7,853)	1,281,277	1,358,257	-(76,980)	1,281,277	1,358,257	-(76,980)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 11 (Q1) From: 03-13-2022 To: 03-19-2022
Data Generated: Mon Mar 28 09:03:05 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	665	647	18	6,853	6,530	323	6,853	6,530	323
Chemicals	7,486	7,485	1	86,407	84,932	1,475	86,407	84,932	1,475
Crushed Stone, Sand and Gravel	4,104	3,747	357	37,468	35,283	2,185	37,468	35,283	2,185
Farm Products Ex Grain	182	167	15	2,116	2,030	86	2,116	2,030	86
Food and Kindred Products	2,003	1,524	479	18,994	17,521	1,473	18,994	17,521	1,473
Grain	2,909	2,781	128	32,004	36,345	-(4,341)	32,004	36,345	-(4,341)
Grain Mill Products	2,433	2,267	166	25,424	24,598	826	25,424	24,598	826
Iron and Steel Scrap	1,573	1,530	43	15,640	16,095	-(455)	15,640	16,095	-(455)
Lumber and Wood Products	766	842	-(76)	8,104	9,090	-(986)	8,104	9,090	-(986)
Metallic Ores	106	87	19	969	962	7	969	962	7
Metals and Products	4,792	5,912	-(1,120)	52,384	58,232	-(5,848)	52,384	58,232	-(5,848)
Motor Vehicles and Equipment	7,053	7,480	-(427)	68,951	80,994	-(12,043)	68,951	80,994	-(12,043)
Non Metallic Minerals	379	497	-(118)	4,719	5,185	-(466)	4,719	5,185	-(466)
Petroleum Products	2,509	2,271	238	28,270	26,669	1,601	28,270	26,669	1,601
Primary Forest Products	340	329	11	3,704	3,396	308	3,704	3,396	308
Pulp, Paper and Allied Products	2,529	2,627	-(98)	26,039	27,879	-(1,840)	26,039	27,879	-(1,840)
Stone, Clay and Glass Products	2,290	2,458	-(168)	24,501	26,179	-(1,678)	24,501	26,179	-(1,678)
Waste and Scrap Materials	1,303	1,183	120	13,687	12,160	1,527	13,687	12,160	1,527
Total Merchandise	43,422	43,834	-(412)	456,234	474,080	-(17,846)	456,234	474,080	-(17,846)
Container	72,183	74,145	-(1,962)	753,732	810,557	-(56,825)	753,732	810,557	-(56,825)
Trailer	5,873	6,169	-(296)	62,780	68,412	-(5,632)	62,780	68,412	-(5,632)
Total Intermodal	78,056	80,314	-(2,258)	816,512	878,969	-(62,457)	816,512	878,969	-(62,457)
Coal	12,191	13,250	-(1,059)	135,962	134,145	1,817	135,962	134,145	1,817
Coke	552	1,078	-(526)	6,790	9,539	-(2,749)	6,790	9,539	-(2,749)
Total Coal and Coke	12,743	14,328	-(1,585)	142,752	143,684	-(932)	142,752	143,684	-(932)
Total Carloadings	134,221	138,476	-(4,255)	1,415,498	1,496,733	-(81,235)	1,415,498	1,496,733	-(81,235)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 12 (Q1) From: 03-20-2022 To: 03-26-2022
Data Generated: Mon Mar 28 09:03:05 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	707	646	61	7,560	7,176	384	7,560	7,176	384
Chemicals	8,008	7,849	159	94,415	92,781	1,634	94,415	92,781	1,634
Crushed Stone, Sand and Gravel	3,920	4,215	-(295)	41,388	39,498	1,890	41,388	39,498	1,890
Farm Products Ex Grain	193	201	-(8)	2,309	2,231	78	2,309	2,231	78
Food and Kindred Products	1,965	1,819	146	20,959	19,340	1,619	20,959	19,340	1,619
Grain	3,084	3,324	-(240)	35,088	39,669	-(4,581)	35,088	39,669	-(4,581)
Grain Mill Products	2,461	2,316	145	27,885	26,914	971	27,885	26,914	971
Iron and Steel Scrap	1,483	1,438	45	17,123	17,533	-(410)	17,123	17,533	-(410)
Lumber and Wood Products	814	929	-(115)	8,918	10,019	-(1,101)	8,918	10,019	-(1,101)
Metallic Ores	93	103	-(10)	1,062	1,065	-(3)	1,062	1,065	-(3)
Metals and Products	5,127	5,380	-(253)	57,511	63,612	-(6,101)	57,511	63,612	-(6,101)
Motor Vehicles and Equipment	6,886	7,696	-(810)	75,837	88,690	-(12,853)	75,837	88,690	-(12,853)
Non Metallic Minerals	569	397	172	5,288	5,582	-(294)	5,288	5,582	-(294)
Petroleum Products	2,641	2,308	333	30,911	28,977	1,934	30,911	28,977	1,934
Primary Forest Products	334	289	45	4,038	3,685	353	4,038	3,685	353
Pulp, Paper and Allied Products	2,648	2,396	252	28,687	30,275	-(1,588)	28,687	30,275	-(1,588)
Stone, Clay and Glass Products	2,423	2,749	-(326)	26,924	28,928	-(2,004)	26,924	28,928	-(2,004)
Waste and Scrap Materials	1,275	1,126	149	14,962	13,286	1,676	14,962	13,286	1,676
Total Merchandise	44,631	45,181	-(550)	500,865	519,261	-(18,396)	500,865	519,261	-(18,396)
Container	74,345	73,287	1,058	828,077	883,844	-(55,767)	828,077	883,844	-(55,767)
Trailer	5,824	6,095	-(271)	68,604	74,507	-(5,903)	68,604	74,507	-(5,903)
Total Intermodal	80,169	79,382	787	896,681	958,351	-(61,670)	896,681	958,351	-(61,670)
Coal	12,354	12,469	-(115)	148,316	146,614	1,702	148,316	146,614	1,702
Coke	721	901	-(180)	7,511	10,440	-(2,929)	7,511	10,440	-(2,929)
Total Coal and Coke	13,075	13,370	-(295)	155,827	157,054	-(1,227)	155,827	157,054	-(1,227)
Total Carloadings	137,875	137,933	-(58)	1,553,373	1,634,666	-(81,293)	1,553,373	1,634,666	-(81,293)