

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 9 (Q1) From: 02-28-2021 To: 03-06-2021
Data Generated: Mon Mar 29 09:00:52 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	681	740	-(59)	5,315	7,198	-(1,883)	5,315	7,198	-(1,883)
Chemicals	7,961	8,765	-(804)	70,230	72,202	-(1,972)	70,230	72,202	-(1,972)
Crushed Stone, Sand and Gravel	3,783	2,461	1,322	27,473	29,011	-(1,538)	27,473	29,011	-(1,538)
Farm Products Ex Grain	199	200	-(1)	1,681	1,793	-(112)	1,681	1,793	-(112)
Food and Kindred Products	1,781	1,770	11	14,283	15,153	-(870)	14,283	15,153	-(870)
Grain	3,206	3,162	44	30,383	26,789	3,594	30,383	26,789	3,594
Grain Mill Products	2,460	2,350	110	19,941	20,421	-(480)	19,941	20,421	-(480)
Iron and Steel Scrap	1,185	1,205	-(20)	12,927	12,911	16	12,927	12,911	16
Lumber and Wood Products	871	890	-(19)	7,313	6,962	351	7,313	6,962	351
Metallic Ores	75	76	-(1)	790	747	43	790	747	43
Metals and Products	5,206	5,211	-(5)	46,662	46,282	380	46,662	46,282	380
Motor Vehicles and Equipment	8,219	8,661	-(442)	66,718	67,827	-(1,109)	66,718	67,827	-(1,109)
Non Metallic Minerals	467	447	20	4,222	5,355	-(1,133)	4,222	5,355	-(1,133)
Petroleum Products	2,701	3,618	-(917)	21,980	33,622	-(11,642)	21,980	33,622	-(11,642)
Primary Forest Products	290	341	-(51)	2,690	2,935	-(245)	2,690	2,935	-(245)
Pulp, Paper and Allied Products	2,690	2,494	196	22,758	23,220	-(462)	22,758	23,220	-(462)
Stone, Clay and Glass Products	2,434	2,587	-(153)	21,107	21,116	-(9)	21,107	21,116	-(9)
Waste and Scrap Materials	1,154	886	268	9,730	8,716	1,014	9,730	8,716	1,014
Total Merchandise	45,363	45,864	-(501)	386,203	402,260	-(16,057)	386,203	402,260	-(16,057)
Container	79,298	68,149	11,149	657,904	630,941	26,963	657,904	630,941	26,963
Trailer	6,771	5,530	1,241	56,643	50,906	5,737	56,643	50,906	5,737
Total Intermodal	86,069	73,679	12,390	714,547	681,847	32,700	714,547	681,847	32,700
Coal	12,659	10,595	2,064	107,100	107,681	-(581)	107,100	107,681	-(581)
Coke	896	698	198	7,612	6,827	785	7,612	6,827	785
Total Coal and Coke	13,555	11,293	2,262	114,712	114,508	204	114,712	114,508	204
Total Carloadings	144,987	130,836	14,151	1,215,462	1,198,615	16,847	1,215,462	1,198,615	16,847

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 10 (Q1) From: 03-07-2021 To: 03-13-2021
Data Generated: Mon Mar 29 09:00:52 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	660	693	-(33)	5,975	7,891	-(1,916)	5,975	7,891	-(1,916)
Chemicals	7,264	8,198	-(934)	77,494	80,400	-(2,906)	77,494	80,400	-(2,906)
Crushed Stone, Sand and Gravel	4,062	3,327	735	31,535	32,338	-(803)	31,535	32,338	-(803)
Farm Products Ex Grain	182	204	-(22)	1,863	1,997	-(134)	1,863	1,997	-(134)
Food and Kindred Products	1,719	1,724	-(5)	16,002	16,877	-(875)	16,002	16,877	-(875)
Grain	3,171	2,877	294	33,554	29,666	3,888	33,554	29,666	3,888
Grain Mill Products	2,384	2,190	194	22,325	22,611	-(286)	22,325	22,611	-(286)
Iron and Steel Scrap	1,627	1,507	120	14,554	14,418	136	14,554	14,418	136
Lumber and Wood Products	945	891	54	8,258	7,853	405	8,258	7,853	405
Metallic Ores	88	90	-(2)	878	837	41	878	837	41
Metals and Products	6,009	4,903	1,106	52,671	51,185	1,486	52,671	51,185	1,486
Motor Vehicles and Equipment	6,821	8,785	-(1,964)	73,539	76,612	-(3,073)	73,539	76,612	-(3,073)
Non Metallic Minerals	466	478	-(12)	4,688	5,833	-(1,145)	4,688	5,833	-(1,145)
Petroleum Products	2,414	3,262	-(848)	24,394	36,884	-(12,490)	24,394	36,884	-(12,490)
Primary Forest Products	371	352	19	3,061	3,287	-(226)	3,061	3,287	-(226)
Pulp, Paper and Allied Products	2,496	2,363	133	25,254	25,583	-(329)	25,254	25,583	-(329)
Stone, Clay and Glass Products	2,548	2,512	36	23,655	23,628	27	23,655	23,628	27
Waste and Scrap Materials	1,279	1,036	243	11,009	9,752	1,257	11,009	9,752	1,257
Total Merchandise	44,506	45,392	-(886)	430,709	447,652	-(16,943)	430,709	447,652	-(16,943)
Container	76,940	66,724	10,216	734,844	697,665	37,179	734,844	697,665	37,179
Trailer	7,086	5,473	1,613	63,729	56,379	7,350	63,729	56,379	7,350
Total Intermodal	84,026	72,197	11,829	798,573	754,044	44,529	798,573	754,044	44,529
Coal	13,798	9,984	3,814	120,898	117,665	3,233	120,898	117,665	3,233
Coke	847	902	-(55)	8,459	7,729	730	8,459	7,729	730
Total Coal and Coke	14,645	10,886	3,759	129,357	125,394	3,963	129,357	125,394	3,963
Total Carloadings	143,177	128,475	14,702	1,358,639	1,327,090	31,549	1,358,639	1,327,090	31,549

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 11 (Q1) From: 03-14-2021 To: 03-20-2021
Data Generated: Mon Mar 29 09:00:52 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	657	915	-(258)	6,632	8,806	-(2,174)	6,632	8,806	-(2,174)
Chemicals	7,508	7,885	-(377)	85,002	88,285	-(3,283)	85,002	88,285	-(3,283)
Crushed Stone, Sand and Gravel	3,756	3,823	-(67)	35,291	36,161	-(870)	35,291	36,161	-(870)
Farm Products Ex Grain	167	204	-(37)	2,030	2,201	-(171)	2,030	2,201	-(171)
Food and Kindred Products	1,526	1,864	-(338)	17,528	18,741	-(1,213)	17,528	18,741	-(1,213)
Grain	2,782	3,593	-(811)	36,336	33,259	3,077	36,336	33,259	3,077
Grain Mill Products	2,266	2,257	9	24,591	24,868	-(277)	24,591	24,868	-(277)
Iron and Steel Scrap	1,532	1,560	-(28)	16,086	15,978	108	16,086	15,978	108
Lumber and Wood Products	844	813	31	9,102	8,666	436	9,102	8,666	436
Metallic Ores	87	90	-(3)	965	927	38	965	927	38
Metals and Products	6,037	4,962	1,075	58,708	56,147	2,561	58,708	56,147	2,561
Motor Vehicles and Equipment	7,496	7,715	-(219)	81,035	84,327	-(3,292)	81,035	84,327	-(3,292)
Non Metallic Minerals	497	489	8	5,185	6,322	-(1,137)	5,185	6,322	-(1,137)
Petroleum Products	2,272	3,294	-(1,022)	26,666	40,178	-(13,512)	26,666	40,178	-(13,512)
Primary Forest Products	329	339	-(10)	3,390	3,626	-(236)	3,390	3,626	-(236)
Pulp, Paper and Allied Products	2,637	2,314	323	27,891	27,897	-(6)	27,891	27,897	-(6)
Stone, Clay and Glass Products	2,460	2,587	-(127)	26,115	26,215	-(100)	26,115	26,215	-(100)
Waste and Scrap Materials	1,180	1,007	173	12,189	10,759	1,430	12,189	10,759	1,430
Total Merchandise	44,033	45,711	-(1,678)	474,742	493,363	-(18,621)	474,742	493,363	-(18,621)
Container	73,966	66,144	7,822	808,810	763,809	45,001	808,810	763,809	45,001
Trailer	6,351	4,880	1,471	70,080	61,259	8,821	70,080	61,259	8,821
Total Intermodal	80,317	71,024	9,293	878,890	825,068	53,822	878,890	825,068	53,822
Coal	13,319	11,497	1,822	134,217	129,162	5,055	134,217	129,162	5,055
Coke	1,079	483	596	9,538	8,212	1,326	9,538	8,212	1,326
Total Coal and Coke	14,398	11,980	2,418	143,755	137,374	6,381	143,755	137,374	6,381
Total Carloadings	138,748	128,715	10,033	1,497,387	1,455,805	41,582	1,497,387	1,455,805	41,582

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 12 (Q1) From: 03-21-2021 To: 03-27-2021
Data Generated: Mon Mar 29 09:00:52 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	646	836	-(190)	7,278	9,642	-(2,364)	7,278	9,642	-(2,364)
Chemicals	7,843	7,710	133	92,845	95,995	-(3,150)	92,845	95,995	-(3,150)
Crushed Stone, Sand and Gravel	4,226	3,969	257	39,517	40,130	-(613)	39,517	40,130	-(613)
Farm Products Ex Grain	201	210	-(9)	2,231	2,411	-(180)	2,231	2,411	-(180)
Food and Kindred Products	1,812	1,880	-(68)	19,340	20,621	-(1,281)	19,340	20,621	-(1,281)
Grain	3,342	3,128	214	39,678	36,387	3,291	39,678	36,387	3,291
Grain Mill Products	2,310	2,410	-(100)	26,901	27,278	-(377)	26,901	27,278	-(377)
Iron and Steel Scrap	1,434	1,540	-(106)	17,520	17,518	2	17,520	17,518	2
Lumber and Wood Products	938	856	82	10,040	9,522	518	10,040	9,522	518
Metallic Ores	103	110	-(7)	1,068	1,037	31	1,068	1,037	31
Metals and Products	5,463	4,677	786	64,171	60,824	3,347	64,171	60,824	3,347
Motor Vehicles and Equipment	7,693	3,318	4,375	88,728	87,645	1,083	88,728	87,645	1,083
Non Metallic Minerals	398	277	121	5,583	6,599	-(1,016)	5,583	6,599	-(1,016)
Petroleum Products	2,318	2,982	-(664)	28,984	43,160	-(14,176)	28,984	43,160	-(14,176)
Primary Forest Products	287	353	-(66)	3,677	3,979	-(302)	3,677	3,979	-(302)
Pulp, Paper and Allied Products	2,391	2,589	-(198)	30,282	30,486	-(204)	30,282	30,486	-(204)
Stone, Clay and Glass Products	2,718	2,646	72	28,833	28,861	-(28)	28,833	28,861	-(28)
Waste and Scrap Materials	1,127	977	150	13,316	11,736	1,580	13,316	11,736	1,580
Total Merchandise	45,250	40,468	4,782	519,992	533,831	-(13,839)	519,992	533,831	-(13,839)
Container	73,085	65,819	7,266	881,895	829,628	52,267	881,895	829,628	52,267
Trailer	6,312	3,579	2,733	76,392	64,838	11,554	76,392	64,838	11,554
Total Intermodal	79,397	69,398	9,999	958,287	894,466	63,821	958,287	894,466	63,821
Coal	12,580	12,569	11	146,797	141,731	5,066	146,797	141,731	5,066
Coke	901	690	211	10,439	8,902	1,537	10,439	8,902	1,537
Total Coal and Coke	13,481	13,259	222	157,236	150,633	6,603	157,236	150,633	6,603
Total Carloadings	138,128	123,125	15,003	1,635,515	1,578,930	56,585	1,635,515	1,578,930	56,585