

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 10 (Q1) From: 03-01-2020 To: 03-07-2020
Data Generated: Mon Mar 30 05:00:40 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	616	797	-(181)	7,445	7,667	-(222)	7,445	7,667	-(222)
Chemicals	8,763	8,157	606	79,701	83,182	-(3,481)	79,701	83,182	-(3,481)
Crushed Stone, Sand and Gravel	2,455	3,959	-(1,504)	31,512	36,603	-(5,091)	31,512	36,603	-(5,091)
Farm Products Ex Grain	200	167	33	1,960	1,758	202	1,960	1,758	202
Food and Kindred Products	1,760	1,631	129	16,679	15,782	897	16,679	15,782	897
Grain	3,231	3,088	143	29,908	32,516	-(2,608)	29,908	32,516	-(2,608)
Grain Mill Products	2,338	2,746	-(408)	22,813	25,183	-(2,370)	22,813	25,183	-(2,370)
Iron and Steel Scrap	1,193	1,396	-(203)	13,738	14,458	-(720)	13,738	14,458	-(720)
Lumber and Wood Products	890	790	100	7,571	8,353	-(782)	7,571	8,353	-(782)
Metallic Ores	75	65	10	803	949	-(146)	803	949	-(146)
Metals and Products	5,203	5,457	-(254)	50,871	53,801	-(2,930)	50,871	53,801	-(2,930)
Motor Vehicles and Equipment	8,661	7,931	730	71,121	73,517	-(2,396)	71,121	73,517	-(2,396)
Non Metallic Minerals	448	608	-(160)	5,898	5,562	336	5,898	5,562	336
Petroleum Products	3,599	2,731	868	37,323	31,330	5,993	37,323	31,330	5,993
Primary Forest Products	341	390	-(49)	3,234	4,399	-(1,165)	3,234	4,399	-(1,165)
Pulp, Paper and Allied Products	2,491	2,538	-(47)	26,061	27,340	-(1,279)	26,061	27,340	-(1,279)
Stone, Clay and Glass Products	2,584	2,516	68	23,057	23,026	31	23,057	23,026	31
Waste and Scrap Materials	864	941	-(77)	9,563	9,938	-(375)	9,563	9,938	-(375)
Total Merchandise	45,712	45,908	-(196)	439,258	455,364	-(16,106)	439,258	455,364	-(16,106)
Container	68,004	77,731	-(9,727)	684,407	746,693	-(62,286)	684,407	746,693	-(62,286)
Trailer	5,682	7,748	-(2,066)	56,739	76,849	-(20,110)	56,739	76,849	-(20,110)
Total Intermodal	73,686	85,479	-(11,793)	741,146	823,542	-(82,396)	741,146	823,542	-(82,396)
Coal	10,560	18,759	-(8,199)	120,039	173,158	-(53,119)	120,039	173,158	-(53,119)
Coke	698	1,368	-(670)	7,760	10,915	-(3,155)	7,760	10,915	-(3,155)
Total Coal and Coke	11,258	20,127	-(8,869)	127,799	184,073	-(56,274)	127,799	184,073	-(56,274)
Total Carloadings	130,656	151,514	-(20,858)	1,308,203	1,462,979	-(154,776)	1,308,203	1,462,979	-(154,776)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 11 (Q1) From: 03-08-2020 To: 03-14-2020
Data Generated: Mon Mar 30 05:00:40 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	699	876	-(177)	8,144	8,543	-(399)	8,144	8,543	-(399)
Chemicals	8,209	8,801	-(592)	87,910	91,983	-(4,073)	87,910	91,983	-(4,073)
Crushed Stone, Sand and Gravel	3,329	4,896	-(1,567)	34,841	41,499	-(6,658)	34,841	41,499	-(6,658)
Farm Products Ex Grain	204	169	35	2,164	1,927	237	2,164	1,927	237
Food and Kindred Products	1,724	1,852	-(128)	18,403	17,634	769	18,403	17,634	769
Grain	2,807	3,891	-(1,084)	32,715	36,407	-(3,692)	32,715	36,407	-(3,692)
Grain Mill Products	2,187	2,754	-(567)	25,000	27,937	-(2,937)	25,000	27,937	-(2,937)
Iron and Steel Scrap	1,506	1,573	-(67)	15,244	16,031	-(787)	15,244	16,031	-(787)
Lumber and Wood Products	896	958	-(62)	8,467	9,311	-(844)	8,467	9,311	-(844)
Metallic Ores	90	149	-(59)	893	1,098	-(205)	893	1,098	-(205)
Metals and Products	4,910	5,597	-(687)	55,781	59,398	-(3,617)	55,781	59,398	-(3,617)
Motor Vehicles and Equipment	8,805	8,749	56	79,926	82,266	-(2,340)	79,926	82,266	-(2,340)
Non Metallic Minerals	478	586	-(108)	6,376	6,148	228	6,376	6,148	228
Petroleum Products	3,279	2,710	569	40,602	34,040	6,562	40,602	34,040	6,562
Primary Forest Products	352	425	-(73)	3,586	4,824	-(1,238)	3,586	4,824	-(1,238)
Pulp, Paper and Allied Products	2,358	2,624	-(266)	28,419	29,964	-(1,545)	28,419	29,964	-(1,545)
Stone, Clay and Glass Products	2,513	2,418	95	25,570	25,444	126	25,570	25,444	126
Waste and Scrap Materials	1,037	1,044	-(7)	10,600	10,982	-(382)	10,600	10,982	-(382)
Total Merchandise	45,383	50,072	-(4,689)	484,641	505,436	-(20,795)	484,641	505,436	-(20,795)
Container	66,609	78,201	-(11,592)	751,016	824,894	-(73,878)	751,016	824,894	-(73,878)
Trailer	5,592	7,538	-(1,946)	62,331	84,387	-(22,056)	62,331	84,387	-(22,056)
Total Intermodal	72,201	85,739	-(13,538)	813,347	909,281	-(95,934)	813,347	909,281	-(95,934)
Coal	10,168	18,785	-(8,617)	130,207	191,943	-(61,736)	130,207	191,943	-(61,736)
Coke	901	1,176	-(275)	8,661	12,091	-(3,430)	8,661	12,091	-(3,430)
Total Coal and Coke	11,069	19,961	-(8,892)	138,868	204,034	-(65,166)	138,868	204,034	-(65,166)
Total Carloadings	128,653	155,772	-(27,119)	1,436,856	1,618,751	-(181,895)	1,436,856	1,618,751	-(181,895)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 12 (Q1) From: 03-15-2020 To: 03-21-2020
Data Generated: Mon Mar 30 05:00:41 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	895	557	338	9,039	9,100	-(61)	9,039	9,100	-(61)
Chemicals	7,855	8,558	-(703)	95,765	100,541	-(4,776)	95,765	100,541	-(4,776)
Crushed Stone, Sand and Gravel	3,827	5,369	-(1,542)	38,668	46,868	-(8,200)	38,668	46,868	-(8,200)
Farm Products Ex Grain	205	161	44	2,369	2,088	281	2,369	2,088	281
Food and Kindred Products	1,863	1,714	149	20,266	19,348	918	20,266	19,348	918
Grain	3,589	3,609	-(20)	36,304	40,016	-(3,712)	36,304	40,016	-(3,712)
Grain Mill Products	2,258	2,557	-(299)	27,258	30,494	-(3,236)	27,258	30,494	-(3,236)
Iron and Steel Scrap	1,564	1,613	-(49)	16,808	17,644	-(836)	16,808	17,644	-(836)
Lumber and Wood Products	816	1,008	-(192)	9,283	10,319	-(1,036)	9,283	10,319	-(1,036)
Metallic Ores	95	98	-(3)	988	1,196	-(208)	988	1,196	-(208)
Metals and Products	4,944	5,436	-(492)	60,725	64,834	-(4,109)	60,725	64,834	-(4,109)
Motor Vehicles and Equipment	7,724	8,055	-(331)	87,650	90,321	-(2,671)	87,650	90,321	-(2,671)
Non Metallic Minerals	490	684	-(194)	6,866	6,832	34	6,866	6,832	34
Petroleum Products	3,285	3,046	239	43,887	37,086	6,801	43,887	37,086	6,801
Primary Forest Products	341	449	-(108)	3,927	5,273	-(1,346)	3,927	5,273	-(1,346)
Pulp, Paper and Allied Products	2,318	2,637	-(319)	30,737	32,601	-(1,864)	30,737	32,601	-(1,864)
Stone, Clay and Glass Products	2,584	2,784	-(200)	28,154	28,228	-(74)	28,154	28,228	-(74)
Waste and Scrap Materials	1,007	1,094	-(87)	11,607	12,076	-(469)	11,607	12,076	-(469)
Total Merchandise	45,660	49,429	-(3,769)	530,301	554,865	-(24,564)	530,301	554,865	-(24,564)
Container	66,028	76,364	-(10,336)	817,044	901,258	-(84,214)	817,044	901,258	-(84,214)
Trailer	5,024	7,488	-(2,464)	67,355	91,875	-(24,520)	67,355	91,875	-(24,520)
Total Intermodal	71,052	83,852	-(12,800)	884,399	993,133	-(108,734)	884,399	993,133	-(108,734)
Coal	11,591	17,480	-(5,889)	141,798	209,423	-(67,625)	141,798	209,423	-(67,625)
Coke	483	932	-(449)	9,144	13,023	-(3,879)	9,144	13,023	-(3,879)
Total Coal and Coke	12,074	18,412	-(6,338)	150,942	222,446	-(71,504)	150,942	222,446	-(71,504)
Total Carloadings	128,786	151,693	-(22,907)	1,565,642	1,770,444	-(204,802)	1,565,642	1,770,444	-(204,802)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 13 (Q1) From: 03-22-2020 To: 03-28-2020
Data Generated: Mon Mar 30 05:00:41 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	770	881	-(111)	9,809	9,981	-(172)	9,809	9,981	-(172)
Chemicals	7,705	7,408	297	103,470	107,949	-(4,479)	103,470	107,949	-(4,479)
Crushed Stone, Sand and Gravel	3,979	4,900	-(921)	42,647	51,768	-(9,121)	42,647	51,768	-(9,121)
Farm Products Ex Grain	210	162	48	2,579	2,250	329	2,579	2,250	329
Food and Kindred Products	1,879	1,900	-(21)	22,145	21,248	897	22,145	21,248	897
Grain	3,129	3,566	-(437)	39,433	43,582	-(4,149)	39,433	43,582	-(4,149)
Grain Mill Products	2,416	2,629	-(213)	29,674	33,123	-(3,449)	29,674	33,123	-(3,449)
Iron and Steel Scrap	1,538	1,647	-(109)	18,346	19,291	-(945)	18,346	19,291	-(945)
Lumber and Wood Products	855	892	-(37)	10,138	11,211	-(1,073)	10,138	11,211	-(1,073)
Metallic Ores	110	117	-(7)	1,098	1,313	-(215)	1,098	1,313	-(215)
Metals and Products	4,680	6,152	-(1,472)	65,405	70,986	-(5,581)	65,405	70,986	-(5,581)
Motor Vehicles and Equipment	3,309	7,741	-(4,432)	90,959	98,062	-(7,103)	90,959	98,062	-(7,103)
Non Metallic Minerals	279	725	-(446)	7,145	7,557	-(412)	7,145	7,557	-(412)
Petroleum Products	2,962	3,214	-(252)	46,849	40,300	6,549	46,849	40,300	6,549
Primary Forest Products	351	437	-(86)	4,278	5,710	-(1,432)	4,278	5,710	-(1,432)
Pulp, Paper and Allied Products	2,589	2,477	112	33,326	35,078	-(1,752)	33,326	35,078	-(1,752)
Stone, Clay and Glass Products	2,650	2,709	-(59)	30,804	30,937	-(133)	30,804	30,937	-(133)
Waste and Scrap Materials	981	1,001	-(20)	12,588	13,077	-(489)	12,588	13,077	-(489)
Total Merchandise	40,392	48,558	-(8,166)	570,693	603,423	-(32,730)	570,693	603,423	-(32,730)
Container	65,732	78,083	-(12,351)	882,776	979,341	-(96,565)	882,776	979,341	-(96,565)
Trailer	3,709	7,351	-(3,642)	71,064	99,226	-(28,162)	71,064	99,226	-(28,162)
Total Intermodal	69,441	85,434	-(15,993)	953,840	1,078,567	-(124,727)	953,840	1,078,567	-(124,727)
Coal	12,959	17,326	-(4,367)	154,757	226,749	-(71,992)	154,757	226,749	-(71,992)
Coke	690	1,063	-(373)	9,834	14,086	-(4,252)	9,834	14,086	-(4,252)
Total Coal and Coke	13,649	18,389	-(4,740)	164,591	240,835	-(76,244)	164,591	240,835	-(76,244)
Total Carloadings	123,482	152,381	-(28,899)	1,689,124	1,922,825	-(233,701)	1,689,124	1,922,825	-(233,701)