

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 22 (Q2) From: 05-28-2023 To: 06-03-2023**  
Data Generated: Mon Jun 26 09:01:31 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	439	534	-(95)	4,850	6,234	-(1,384)	12,505	14,495	-(1,990)
Chemicals	7,694	8,073	-(379)	70,456	71,248	-(792)	170,553	173,527	-(2,974)
Crushed Stone, Sand and Gravel	4,471	4,587	-(116)	40,648	40,678	-(30)	96,097	86,144	9,953
Farm Products Ex Grain	155	195	-(40)	1,638	1,751	-(113)	4,090	4,215	-(125)
Food and Kindred Products	1,770	1,781	-(11)	17,084	16,727	357	40,968	39,559	1,409
Grain	3,349	2,866	483	30,956	27,527	3,429	75,047	65,918	9,129
Grain Mill Products	2,305	2,271	34	20,894	21,322	-(428)	51,992	51,575	417
Iron and Steel Scrap	1,560	1,453	107	14,383	13,873	510	35,586	32,598	2,988
Lumber and Wood Products	765	808	-(43)	7,964	7,937	27	18,571	17,653	918
Metallic Ores	103	104	-(1)	950	913	37	2,120	2,075	45
Metals and Products	4,583	4,638	-(55)	42,073	43,366	-(1,293)	104,484	105,636	-(1,152)
Motor Vehicles and Equipment	6,992	5,960	1,032	61,667	59,113	2,554	150,481	141,498	8,983
Non Metallic Minerals	475	486	-(11)	3,347	4,379	-(1,032)	9,346	10,128	-(782)
Petroleum Products	1,820	2,338	-(518)	17,982	23,161	-(5,179)	52,869	56,573	-(3,704)
Primary Forest Products	213	312	-(99)	2,248	2,834	-(586)	5,947	7,177	-(1,230)
Pulp, Paper and Allied Products	2,176	2,384	-(208)	19,389	21,628	-(2,239)	48,789	52,674	-(3,885)
Stone, Clay and Glass Products	2,337	2,309	28	21,271	22,400	-(1,129)	49,942	51,686	-(1,744)
Waste and Scrap Materials	1,339	1,368	-(29)	12,524	12,355	169	29,860	28,585	1,275
<b>Total Merchandise</b>	<b>42,546</b>	<b>42,467</b>	<b>79</b>	<b>390,324</b>	<b>397,446</b>	<b>-(7,122)</b>	<b>959,247</b>	<b>941,716</b>	<b>17,531</b>
Container	61,003	68,090	-(7,087)	600,587	667,840	-(67,253)	1,472,503	1,571,724	-(99,221)
Trailer	3,721	4,077	-(356)	36,551	41,294	-(4,743)	92,121	113,461	-(21,340)
<b>Total Intermodal</b>	<b>64,724</b>	<b>72,167</b>	<b>-(7,443)</b>	<b>637,138</b>	<b>709,134</b>	<b>-(71,996)</b>	<b>1,564,624</b>	<b>1,685,185</b>	<b>-(120,561)</b>
Coal	11,750	13,576	-(1,826)	107,372	107,978	-(606)	275,698	267,985	7,713
Coke	602	545	57	5,087	5,483	-(396)	12,790	13,769	-(979)
<b>Total Coal and Coke</b>	<b>12,352</b>	<b>14,121</b>	<b>-(1,769)</b>	<b>112,459</b>	<b>113,461</b>	<b>-(1,002)</b>	<b>288,488</b>	<b>281,754</b>	<b>6,734</b>
<b>Total Carloadings</b>	<b>119,622</b>	<b>128,755</b>	<b>-(9,133)</b>	<b>1,139,921</b>	<b>1,220,041</b>	<b>-(80,120)</b>	<b>2,812,359</b>	<b>2,908,655</b>	<b>-(96,296)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 23 (Q2) From: 06-04-2023 To: 06-10-2023**  
Data Generated: Mon Jun 26 09:01:31 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	761	600	161	5,611	6,834	-(1,223)	13,266	15,095	-(1,829)
Chemicals	7,258	7,549	-(291)	77,714	78,797	-(1,083)	177,811	181,076	-(3,265)
Crushed Stone, Sand and Gravel	4,621	3,863	758	45,269	44,541	728	100,718	90,007	10,711
Farm Products Ex Grain	213	225	-(12)	1,851	1,976	-(125)	4,303	4,440	-(137)
Food and Kindred Products	1,914	1,745	169	18,998	18,472	526	42,882	41,304	1,578
Grain	3,863	3,128	735	34,819	30,655	4,164	78,910	69,046	9,864
Grain Mill Products	2,067	2,112	-(45)	22,961	23,434	-(473)	54,059	53,687	372
Iron and Steel Scrap	1,662	1,583	79	16,045	15,456	589	37,248	34,181	3,067
Lumber and Wood Products	889	833	56	8,853	8,770	83	19,460	18,486	974
Metallic Ores	130	106	24	1,080	1,019	61	2,250	2,181	69
Metals and Products	4,763	4,871	-(108)	46,836	48,237	-(1,401)	109,247	110,507	-(1,260)
Motor Vehicles and Equipment	7,369	6,309	1,060	69,036	65,422	3,614	157,850	147,807	10,043
Non Metallic Minerals	494	573	-(79)	3,841	4,952	-(1,111)	9,840	10,701	-(861)
Petroleum Products	2,345	2,801	-(456)	20,327	25,962	-(5,635)	55,214	59,374	-(4,160)
Primary Forest Products	216	341	-(125)	2,464	3,175	-(711)	6,163	7,518	-(1,355)
Pulp, Paper and Allied Products	2,297	2,237	60	21,686	23,865	-(2,179)	51,086	54,911	-(3,825)
Stone, Clay and Glass Products	2,405	2,401	4	23,676	24,801	-(1,125)	52,347	54,087	-(1,740)
Waste and Scrap Materials	1,519	1,376	143	14,043	13,731	312	31,379	29,961	1,418
<b>Total Merchandise</b>	<b>44,786</b>	<b>42,653</b>	<b>2,133</b>	<b>435,110</b>	<b>440,099</b>	<b>-(4,989)</b>	<b>1,004,033</b>	<b>984,369</b>	<b>19,664</b>
Container	67,767	73,964	-(6,197)	668,354	741,804	-(73,450)	1,540,270	1,645,688	-(105,418)
Trailer	3,917	4,644	-(727)	40,468	45,938	-(5,470)	96,038	118,105	-(22,067)
<b>Total Intermodal</b>	<b>71,684</b>	<b>78,608</b>	<b>-(6,924)</b>	<b>708,822</b>	<b>787,742</b>	<b>-(78,920)</b>	<b>1,636,308</b>	<b>1,763,793</b>	<b>-(127,485)</b>
Coal	12,304	12,918	-(614)	119,676	120,896	-(1,220)	288,002	280,903	7,099
Coke	536	638	-(102)	5,623	6,121	-(498)	13,326	14,407	-(1,081)
<b>Total Coal and Coke</b>	<b>12,840</b>	<b>13,556</b>	<b>-(716)</b>	<b>125,299</b>	<b>127,017</b>	<b>-(1,718)</b>	<b>301,328</b>	<b>295,310</b>	<b>6,018</b>
<b>Total Carloadings</b>	<b>129,310</b>	<b>134,817</b>	<b>-(5,507)</b>	<b>1,269,231</b>	<b>1,354,858</b>	<b>-(85,627)</b>	<b>2,941,669</b>	<b>3,043,472</b>	<b>-(101,803)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 24 (Q2) From: 06-11-2023 To: 06-17-2023**  
Data Generated: Mon Jun 26 09:01:31 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	562	872	-(310)	6,173	7,706	-(1,533)	13,828	15,967	-(2,139)
Chemicals	7,160	7,900	-(740)	84,874	86,697	-(1,823)	184,971	188,976	-(4,005)
Crushed Stone, Sand and Gravel	4,578	4,669	-(91)	49,847	49,210	637	105,296	94,676	10,620
Farm Products Ex Grain	224	177	47	2,075	2,153	-(78)	4,527	4,617	-(90)
Food and Kindred Products	1,902	1,770	132	20,900	20,242	658	44,784	43,074	1,710
Grain	3,082	3,088	-(6)	37,901	33,743	4,158	81,992	72,134	9,858
Grain Mill Products	2,463	2,147	316	25,424	25,581	-(157)	56,522	55,834	688
Iron and Steel Scrap	1,767	1,575	192	17,812	17,031	781	39,015	35,756	3,259
Lumber and Wood Products	822	844	-(22)	9,675	9,614	61	20,282	19,330	952
Metallic Ores	100	136	-(36)	1,180	1,155	25	2,350	2,317	33
Metals and Products	4,976	4,369	607	51,812	52,606	-(794)	114,223	114,876	-(653)
Motor Vehicles and Equipment	7,003	6,769	234	76,039	72,191	3,848	164,853	154,576	10,277
Non Metallic Minerals	386	508	-(122)	4,227	5,460	-(1,233)	10,226	11,209	-(983)
Petroleum Products	2,073	2,654	-(581)	22,400	28,616	-(6,216)	57,287	62,028	-(4,741)
Primary Forest Products	258	286	-(28)	2,722	3,461	-(739)	6,421	7,804	-(1,383)
Pulp, Paper and Allied Products	2,055	2,441	-(386)	23,741	26,306	-(2,565)	53,141	57,352	-(4,211)
Stone, Clay and Glass Products	2,644	2,519	125	26,320	27,320	-(1,000)	54,991	56,606	-(1,615)
Waste and Scrap Materials	1,416	1,406	10	15,459	15,137	322	32,795	31,367	1,428
<b>Total Merchandise</b>	<b>43,471</b>	<b>44,130</b>	<b>-(659)</b>	<b>478,581</b>	<b>484,229</b>	<b>-(5,648)</b>	<b>1,047,504</b>	<b>1,028,499</b>	<b>19,005</b>
Container	65,747	70,852	-(5,105)	734,101	812,656	-(78,555)	1,606,017	1,716,540	-(110,523)
Trailer	4,453	4,607	-(154)	44,921	50,545	-(5,624)	100,491	122,712	-(22,221)
<b>Total Intermodal</b>	<b>70,200</b>	<b>75,459</b>	<b>-(5,259)</b>	<b>779,022</b>	<b>863,201</b>	<b>-(84,179)</b>	<b>1,706,508</b>	<b>1,839,252</b>	<b>-(132,744)</b>
Coal	12,460	13,017	-(557)	132,136	133,913	-(1,777)	300,462	293,920	6,542
Coke	768	884	-(116)	6,391	7,005	-(614)	14,094	15,291	-(1,197)
<b>Total Coal and Coke</b>	<b>13,228</b>	<b>13,901</b>	<b>-(673)</b>	<b>138,527</b>	<b>140,918</b>	<b>-(2,391)</b>	<b>314,556</b>	<b>309,211</b>	<b>5,345</b>
<b>Total Carloadings</b>	<b>126,899</b>	<b>133,490</b>	<b>-(6,591)</b>	<b>1,396,130</b>	<b>1,488,348</b>	<b>-(92,218)</b>	<b>3,068,568</b>	<b>3,176,962</b>	<b>-(108,394)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 25 (Q2) From: 06-18-2023 To: 06-24-2023**  
Data Generated: Mon Jun 26 09:01:31 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	663	500	163	6,836	8,206	-(1,370)	14,491	16,467	-(1,976)
Chemicals	6,617	8,110	-(1,493)	91,491	94,807	-(3,316)	191,588	197,086	-(5,498)
Crushed Stone, Sand and Gravel	4,813	4,663	150	54,660	53,873	787	110,109	99,339	10,770
Farm Products Ex Grain	203	117	86	2,278	2,270	8	4,730	4,734	-(4)
Food and Kindred Products	1,818	1,586	232	22,718	21,828	890	46,602	44,660	1,942
Grain	3,574	3,676	-(102)	41,475	37,419	4,056	85,566	75,810	9,756
Grain Mill Products	2,198	2,246	-(48)	27,622	27,827	-(205)	58,720	58,080	640
Iron and Steel Scrap	1,627	1,570	57	19,439	18,601	838	40,642	37,326	3,316
Lumber and Wood Products	790	875	-(85)	10,465	10,489	-(24)	21,072	20,205	867
Metallic Ores	90	125	-(35)	1,270	1,280	-(10)	2,440	2,442	-(2)
Metals and Products	5,029	4,684	345	56,841	57,290	-(449)	119,252	119,560	-(308)
Motor Vehicles and Equipment	7,287	6,558	729	83,326	78,749	4,577	172,140	161,134	11,006
Non Metallic Minerals	377	483	-(106)	4,604	5,943	-(1,339)	10,603	11,692	-(1,089)
Petroleum Products	1,884	2,506	-(622)	24,284	31,122	-(6,838)	59,171	64,534	-(5,363)
Primary Forest Products	226	277	-(51)	2,948	3,738	-(790)	6,647	8,081	-(1,434)
Pulp, Paper and Allied Products	1,984	2,359	-(375)	25,725	28,665	-(2,940)	55,125	59,711	-(4,586)
Stone, Clay and Glass Products	2,303	2,554	-(251)	28,623	29,874	-(1,251)	57,294	59,160	-(1,866)
Waste and Scrap Materials	1,542	1,476	66	17,001	16,613	388	34,337	32,843	1,494
<b>Total Merchandise</b>	<b>43,025</b>	<b>44,365</b>	<b>-(1,340)</b>	<b>521,606</b>	<b>528,594</b>	<b>-(6,988)</b>	<b>1,090,529</b>	<b>1,072,864</b>	<b>17,665</b>
Container	70,142	72,659	-(2,517)	804,243	885,315	-(81,072)	1,676,159	1,789,199	-(113,040)
Trailer	4,600	4,526	74	49,521	55,071	-(5,550)	105,091	127,238	-(22,147)
<b>Total Intermodal</b>	<b>74,742</b>	<b>77,185</b>	<b>-(2,443)</b>	<b>853,764</b>	<b>940,386</b>	<b>-(86,622)</b>	<b>1,781,250</b>	<b>1,916,437</b>	<b>-(135,187)</b>
Coal	13,285	11,591	1,694	145,421	145,504	-(83)	313,747	305,511	8,236
Coke	567	656	-(89)	6,958	7,661	-(703)	14,661	15,947	-(1,286)
<b>Total Coal and Coke</b>	<b>13,852</b>	<b>12,247</b>	<b>1,605</b>	<b>152,379</b>	<b>153,165</b>	<b>-(786)</b>	<b>328,408</b>	<b>321,458</b>	<b>6,950</b>
<b>Total Carloadings</b>	<b>131,619</b>	<b>133,797</b>	<b>-(2,178)</b>	<b>1,527,749</b>	<b>1,622,145</b>	<b>-(94,396)</b>	<b>3,200,187</b>	<b>3,310,759</b>	<b>-(110,572)</b>