

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 22 (Q2) From: 05-30-2021 To: 06-05-2021**  
Data Generated: Mon Jun 28 09:03:01 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,088	703	385	6,603	6,174	429	14,365	16,527	-(2,162)
Chemicals	7,756	6,393	1,363	72,051	58,721	13,330	172,799	162,403	10,396
Crushed Stone, Sand and Gravel	4,359	4,181	178	38,287	36,752	1,535	82,077	80,338	1,739
Farm Products Ex Grain	160	205	-(45)	1,643	1,807	-(164)	4,069	4,415	-(346)
Food and Kindred Products	1,680	1,517	163	16,289	13,566	2,723	37,396	35,939	1,457
Grain	3,277	2,994	283	30,028	25,916	4,112	72,875	65,848	7,027
Grain Mill Products	2,275	2,241	34	21,046	18,968	2,078	50,446	48,527	1,919
Iron and Steel Scrap	1,460	1,049	411	14,634	8,906	5,728	33,532	27,596	5,936
Lumber and Wood Products	933	724	209	8,259	6,682	1,577	19,116	17,105	2,011
Metallic Ores	87	70	17	736	556	180	1,896	1,697	199
Metals and Products	4,954	2,997	1,957	48,124	27,018	21,106	117,621	91,941	25,680
Motor Vehicles and Equipment	5,732	4,527	1,205	54,330	12,016	42,314	150,120	100,758	49,362
Non Metallic Minerals	471	371	100	4,260	3,096	1,164	10,257	9,962	295
Petroleum Products	2,579	1,591	988	22,787	22,795	-(8)	53,893	68,855	-(14,962)
Primary Forest Products	235	270	-(35)	2,699	2,945	-(246)	6,696	7,267	-(571)
Pulp, Paper and Allied Products	2,484	2,170	314	22,217	20,468	1,749	54,945	53,419	1,526
Stone, Clay and Glass Products	2,581	2,420	161	24,321	20,140	4,181	55,756	51,477	4,279
Waste and Scrap Materials	1,119	1,058	61	11,062	8,072	2,990	25,499	20,640	4,859
<b>Total Merchandise</b>	<b>43,230</b>	<b>35,481</b>	<b>7,749</b>	<b>399,376</b>	<b>294,598</b>	<b>104,778</b>	<b>963,358</b>	<b>864,714</b>	<b>98,644</b>
Container	72,131	64,095	8,036	688,215	549,466	138,749	1,645,797	1,442,162	203,635
Trailer	5,007	6,093	-(1,086)	49,366	38,965	10,401	131,747	107,441	24,306
<b>Total Intermodal</b>	<b>77,138</b>	<b>70,188</b>	<b>6,950</b>	<b>737,581</b>	<b>588,431</b>	<b>149,150</b>	<b>1,777,544</b>	<b>1,549,603</b>	<b>227,941</b>
Coal	11,645	6,515	5,130	115,007	70,940	44,067	274,659	224,346	50,313
Coke	818	550	268	7,960	4,915	3,045	19,125	14,646	4,479
<b>Total Coal and Coke</b>	<b>12,463</b>	<b>7,065</b>	<b>5,398</b>	<b>122,967</b>	<b>75,855</b>	<b>47,112</b>	<b>293,784</b>	<b>238,992</b>	<b>54,792</b>
<b>Total Carloadings</b>	<b>132,831</b>	<b>112,734</b>	<b>20,097</b>	<b>1,259,924</b>	<b>958,884</b>	<b>301,040</b>	<b>3,034,686</b>	<b>2,653,309</b>	<b>381,377</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 23 (Q2) From: 06-06-2021 To: 06-12-2021**  
Data Generated: Mon Jun 28 09:03:01 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	614	652	-(38)	7,217	6,826	391	14,979	17,179	-(2,200)
Chemicals	8,231	6,762	1,469	80,282	65,483	14,799	181,030	169,165	11,865
Crushed Stone, Sand and Gravel	4,321	3,754	567	42,608	40,506	2,102	86,398	84,092	2,306
Farm Products Ex Grain	170	155	15	1,813	1,962	-(149)	4,239	4,570	-(331)
Food and Kindred Products	1,526	1,439	87	17,815	15,005	2,810	38,922	37,378	1,544
Grain	3,273	3,127	146	33,301	29,043	4,258	76,148	68,975	7,173
Grain Mill Products	2,293	2,500	-(207)	23,339	21,468	1,871	52,739	51,027	1,712
Iron and Steel Scrap	1,870	1,159	711	16,504	10,065	6,439	35,402	28,755	6,647
Lumber and Wood Products	923	729	194	9,182	7,411	1,771	20,039	17,834	2,205
Metallic Ores	88	43	45	824	599	225	1,984	1,740	244
Metals and Products	5,112	3,052	2,060	53,236	30,070	23,166	122,733	94,993	27,740
Motor Vehicles and Equipment	6,496	6,433	63	60,826	18,449	42,377	156,616	107,191	49,425
Non Metallic Minerals	534	341	193	4,794	3,437	1,357	10,791	10,303	488
Petroleum Products	2,557	1,760	797	25,344	24,555	789	56,450	70,615	-(14,165)
Primary Forest Products	375	207	168	3,074	3,152	-(78)	7,071	7,474	-(403)
Pulp, Paper and Allied Products	2,398	2,304	94	24,615	22,772	1,843	57,343	55,723	1,620
Stone, Clay and Glass Products	2,705	2,549	156	27,026	22,689	4,337	58,461	54,026	4,435
Waste and Scrap Materials	1,220	1,028	192	12,282	9,100	3,182	26,719	21,668	5,051
<b>Total Merchandise</b>	<b>44,706</b>	<b>37,994</b>	<b>6,712</b>	<b>444,082</b>	<b>332,592</b>	<b>111,490</b>	<b>1,008,064</b>	<b>902,708</b>	<b>105,356</b>
Container	76,764	66,946	9,818	764,979	616,412	148,567	1,722,561	1,509,108	213,453
Trailer	5,268	6,666	-(1,398)	54,634	45,631	9,003	137,015	114,107	22,908
<b>Total Intermodal</b>	<b>82,032</b>	<b>73,612</b>	<b>8,420</b>	<b>819,613</b>	<b>662,043</b>	<b>157,570</b>	<b>1,859,576</b>	<b>1,623,215</b>	<b>236,361</b>
Coal	13,216	7,582	5,634	128,223	78,522	49,701	287,875	231,928	55,947
Coke	805	494	311	8,765	5,409	3,356	19,930	15,140	4,790
<b>Total Coal and Coke</b>	<b>14,021</b>	<b>8,076</b>	<b>5,945</b>	<b>136,988</b>	<b>83,931</b>	<b>53,057</b>	<b>307,805</b>	<b>247,068</b>	<b>60,737</b>
<b>Total Carloadings</b>	<b>140,759</b>	<b>119,682</b>	<b>21,077</b>	<b>1,400,683</b>	<b>1,078,566</b>	<b>322,117</b>	<b>3,175,445</b>	<b>2,772,991</b>	<b>402,454</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 24 (Q2) From: 06-13-2021 To: 06-19-2021**  
Data Generated: Mon Jun 28 09:03:01 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	708	716	-(8)	7,925	7,542	383	15,687	17,895	-(2,208)
Chemicals	8,286	6,665	1,621	88,568	72,148	16,420	189,316	175,830	13,486
Crushed Stone, Sand and Gravel	4,576	4,374	202	47,184	44,880	2,304	90,974	88,466	2,508
Farm Products Ex Grain	197	199	-(2)	2,010	2,161	-(151)	4,436	4,769	-(333)
Food and Kindred Products	1,682	1,591	91	19,497	16,596	2,901	40,604	38,969	1,635
Grain	3,106	2,944	162	36,407	31,987	4,420	79,254	71,919	7,335
Grain Mill Products	1,983	2,550	-(567)	25,322	24,018	1,304	54,722	53,577	1,145
Iron and Steel Scrap	1,619	1,348	271	18,123	11,413	6,710	37,021	30,103	6,918
Lumber and Wood Products	909	801	108	10,091	8,212	1,879	20,948	18,635	2,313
Metallic Ores	84	42	42	908	641	267	2,068	1,782	286
Metals and Products	5,432	3,281	2,151	58,668	33,351	25,317	128,165	98,274	29,891
Motor Vehicles and Equipment	6,831	7,436	-(605)	67,657	25,885	41,772	163,447	114,627	48,820
Non Metallic Minerals	347	372	-(25)	5,141	3,809	1,332	11,138	10,675	463
Petroleum Products	2,709	1,735	974	28,053	26,290	1,763	59,159	72,350	-(13,191)
Primary Forest Products	334	237	97	3,408	3,389	19	7,405	7,711	-(306)
Pulp, Paper and Allied Products	2,403	2,400	3	27,018	25,172	1,846	59,746	58,123	1,623
Stone, Clay and Glass Products	2,759	2,310	449	29,785	24,999	4,786	61,220	56,336	4,884
Waste and Scrap Materials	1,439	1,049	390	13,721	10,149	3,572	28,158	22,717	5,441
<b>Total Merchandise</b>	<b>45,404</b>	<b>40,050</b>	<b>5,354</b>	<b>489,486</b>	<b>372,642</b>	<b>116,844</b>	<b>1,053,468</b>	<b>942,758</b>	<b>110,710</b>
Container	75,305	68,355	6,950	840,284	684,767	155,517	1,797,866	1,577,463	220,403
Trailer	6,252	6,714	-(462)	60,886	52,345	8,541	143,267	120,821	22,446
<b>Total Intermodal</b>	<b>81,557</b>	<b>75,069</b>	<b>6,488</b>	<b>901,170</b>	<b>737,112</b>	<b>164,058</b>	<b>1,941,133</b>	<b>1,698,284</b>	<b>242,849</b>
Coal	11,710	8,256	3,454	139,933	86,778	53,155	299,585	240,184	59,401
Coke	948	411	537	9,713	5,820	3,893	20,878	15,551	5,327
<b>Total Coal and Coke</b>	<b>12,658</b>	<b>8,667</b>	<b>3,991</b>	<b>149,646</b>	<b>92,598</b>	<b>57,048</b>	<b>320,463</b>	<b>255,735</b>	<b>64,728</b>
<b>Total Carloadings</b>	<b>139,619</b>	<b>123,786</b>	<b>15,833</b>	<b>1,540,302</b>	<b>1,202,352</b>	<b>337,950</b>	<b>3,315,064</b>	<b>2,896,777</b>	<b>418,287</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 25 (Q2) From: 06-20-2021 To: 06-26-2021**  
 Data Generated: Mon Jun 28 09:03:01 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	700	743	-(43)	8,625	8,285	340	16,387	18,638	-(2,251)
Chemicals	7,564	6,644	920	96,132	78,792	17,340	196,880	182,474	14,406
Crushed Stone, Sand and Gravel	4,473	4,209	264	51,657	49,089	2,568	95,447	92,675	2,772
Farm Products Ex Grain	181	173	8	2,191	2,334	-(143)	4,617	4,942	-(325)
Food and Kindred Products	1,598	1,502	96	21,095	18,098	2,997	42,202	40,471	1,731
Grain	3,143	3,156	-(13)	39,550	35,143	4,407	82,397	75,075	7,322
Grain Mill Products	2,228	2,254	-(26)	27,550	26,272	1,278	56,950	55,831	1,119
Iron and Steel Scrap	1,819	1,380	439	19,942	12,793	7,149	38,840	31,483	7,357
Lumber and Wood Products	848	653	195	10,939	8,865	2,074	21,796	19,288	2,508
Metallic Ores	101	60	41	1,009	701	308	2,169	1,842	327
Metals and Products	5,476	3,603	1,873	64,144	36,954	27,190	133,641	101,877	31,764
Motor Vehicles and Equipment	7,148	7,535	-(387)	74,805	33,420	41,385	170,595	122,162	48,433
Non Metallic Minerals	389	402	-(13)	5,530	4,211	1,319	11,527	11,077	450
Petroleum Products	2,627	1,529	1,098	30,680	27,819	2,861	61,786	73,879	-(12,093)
Primary Forest Products	318	263	55	3,726	3,652	74	7,723	7,974	-(251)
Pulp, Paper and Allied Products	2,430	2,288	142	29,448	27,460	1,988	62,176	60,411	1,765
Stone, Clay and Glass Products	2,684	2,743	-(59)	32,469	27,742	4,727	63,904	59,079	4,825
Waste and Scrap Materials	1,338	1,070	268	15,059	11,219	3,840	29,496	23,787	5,709
<b>Total Merchandise</b>	<b>45,065</b>	<b>40,207</b>	<b>4,858</b>	<b>534,551</b>	<b>412,849</b>	<b>121,702</b>	<b>1,098,533</b>	<b>982,965</b>	<b>115,568</b>
Container	73,734	70,912	2,822	914,018	755,679	158,339	1,871,600	1,648,375	223,225
Trailer	6,669	6,691	-(22)	67,555	59,036	8,519	149,936	127,512	22,424
<b>Total Intermodal</b>	<b>80,403</b>	<b>77,603</b>	<b>2,800</b>	<b>981,573</b>	<b>814,715</b>	<b>166,858</b>	<b>2,021,536</b>	<b>1,775,887</b>	<b>245,649</b>
Coal	10,639	8,552	2,087	150,572	95,330	55,242	310,224	248,736	61,488
Coke	658	379	279	10,371	6,199	4,172	21,536	15,930	5,606
<b>Total Coal and Coke</b>	<b>11,297</b>	<b>8,931</b>	<b>2,366</b>	<b>160,943</b>	<b>101,529</b>	<b>59,414</b>	<b>331,760</b>	<b>264,666</b>	<b>67,094</b>
<b>Total Carloadings</b>	<b>136,765</b>	<b>126,741</b>	<b>10,024</b>	<b>1,677,067</b>	<b>1,329,093</b>	<b>347,974</b>	<b>3,451,829</b>	<b>3,023,518</b>	<b>428,311</b>