

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 1 (Q1) From: 12-31-2023 To: 01-06-2024
Data Generated: Mon Jan 29 10:00:52 EST 2024

| | Current Week | | | Qtr to Date | | | Year to Date | | |
|---------------------------------|----------------|----------------|-----------------|----------------|----------------|-----------------|----------------|----------------|-----------------|
| | This Yr | Last Yr | +/- Chg | This Yr | Last Yr | +/- Chg | This Yr | Last Yr | +/- Chg |
| All Other Carloads | 422 | 394 | 28 | 422 | 394 | 28 | 422 | 394 | 28 |
| Chemicals | 7,565 | 6,493 | 1,072 | 7,565 | 6,493 | 1,072 | 7,565 | 6,493 | 1,072 |
| Crushed Stone, Sand and Gravel | 3,728 | 3,587 | 141 | 3,728 | 3,587 | 141 | 3,728 | 3,587 | 141 |
| Farm Products Ex Grain | 149 | 168 | -(19) | 149 | 168 | -(19) | 149 | 168 | -(19) |
| Food and Kindred Products | 1,664 | 1,569 | 95 | 1,664 | 1,569 | 95 | 1,664 | 1,569 | 95 |
| Grain | 3,389 | 3,423 | -(34) | 3,389 | 3,423 | -(34) | 3,389 | 3,423 | -(34) |
| Grain Mill Products | 2,089 | 2,279 | -(190) | 2,089 | 2,279 | -(190) | 2,089 | 2,279 | -(190) |
| Iron and Steel Scrap | 1,296 | 1,190 | 106 | 1,296 | 1,190 | 106 | 1,296 | 1,190 | 106 |
| Lumber and Wood Products | 641 | 708 | -(67) | 641 | 708 | -(67) | 641 | 708 | -(67) |
| Metallic Ores | 60 | 55 | 5 | 60 | 55 | 5 | 60 | 55 | 5 |
| Metals and Products | 4,888 | 4,190 | 698 | 4,888 | 4,190 | 698 | 4,888 | 4,190 | 698 |
| Motor Vehicles and Equipment | 4,269 | 5,492 | -(1,223) | 4,269 | 5,492 | -(1,223) | 4,269 | 5,492 | -(1,223) |
| Non Metallic Minerals | 486 | 414 | 72 | 486 | 414 | 72 | 486 | 414 | 72 |
| Petroleum Products | 2,447 | 2,655 | -(208) | 2,447 | 2,655 | -(208) | 2,447 | 2,655 | -(208) |
| Primary Forest Products | 265 | 281 | -(16) | 265 | 281 | -(16) | 265 | 281 | -(16) |
| Pulp, Paper and Allied Products | 2,410 | 2,416 | -(6) | 2,410 | 2,416 | -(6) | 2,410 | 2,416 | -(6) |
| Stone, Clay and Glass Products | 2,102 | 1,843 | 259 | 2,102 | 1,843 | 259 | 2,102 | 1,843 | 259 |
| Waste and Scrap Materials | 1,307 | 1,338 | -(31) | 1,307 | 1,338 | -(31) | 1,307 | 1,338 | -(31) |
| Total Merchandise | 39,177 | 38,495 | 682 | 39,177 | 38,495 | 682 | 39,177 | 38,495 | 682 |
| Container | 59,193 | 55,090 | 4,103 | 59,193 | 55,090 | 4,103 | 59,193 | 55,090 | 4,103 |
| Trailer | 2,609 | 3,642 | -(1,033) | 2,609 | 3,642 | -(1,033) | 2,609 | 3,642 | -(1,033) |
| Total Intermodal | 61,802 | 58,732 | 3,070 | 61,802 | 58,732 | 3,070 | 61,802 | 58,732 | 3,070 |
| Coal | 11,165 | 13,622 | -(2,457) | 11,165 | 13,622 | -(2,457) | 11,165 | 13,622 | -(2,457) |
| Coke | 557 | 929 | -(372) | 557 | 929 | -(372) | 557 | 929 | -(372) |
| Total Coal and Coke | 11,722 | 14,551 | -(2,829) | 11,722 | 14,551 | -(2,829) | 11,722 | 14,551 | -(2,829) |
| Total Carloadings | 112,701 | 111,778 | 923 | 112,701 | 111,778 | 923 | 112,701 | 111,778 | 923 |

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 2 (Q1) From: 01-07-2024 To: 01-13-2024
Data Generated: Mon Jan 29 10:00:52 EST 2024

| | Current Week | | | Qtr to Date | | | Year to Date | | |
|---------------------------------|----------------|----------------|-----------------|----------------|----------------|-----------------|----------------|----------------|-----------------|
| | This Yr | Last Yr | +/- Chg | This Yr | Last Yr | +/- Chg | This Yr | Last Yr | +/- Chg |
| All Other Carloads | 501 | 622 | -(121) | 923 | 1,016 | -(93) | 923 | 1,016 | -(93) |
| Chemicals | 7,541 | 7,756 | -(215) | 15,106 | 14,249 | 857 | 15,106 | 14,249 | 857 |
| Crushed Stone, Sand and Gravel | 3,931 | 4,335 | -(404) | 7,659 | 7,922 | -(263) | 7,659 | 7,922 | -(263) |
| Farm Products Ex Grain | 197 | 224 | -(27) | 346 | 392 | -(46) | 346 | 392 | -(46) |
| Food and Kindred Products | 1,478 | 1,834 | -(356) | 3,142 | 3,403 | -(261) | 3,142 | 3,403 | -(261) |
| Grain | 3,734 | 3,730 | 4 | 7,123 | 7,153 | -(30) | 7,123 | 7,153 | -(30) |
| Grain Mill Products | 2,338 | 2,440 | -(102) | 4,427 | 4,719 | -(292) | 4,427 | 4,719 | -(292) |
| Iron and Steel Scrap | 1,731 | 1,787 | -(56) | 3,027 | 2,977 | 50 | 3,027 | 2,977 | 50 |
| Lumber and Wood Products | 752 | 788 | -(36) | 1,393 | 1,496 | -(103) | 1,393 | 1,496 | -(103) |
| Metallic Ores | 76 | 105 | -(29) | 136 | 160 | -(24) | 136 | 160 | -(24) |
| Metals and Products | 5,442 | 4,851 | 591 | 10,330 | 9,041 | 1,289 | 10,330 | 9,041 | 1,289 |
| Motor Vehicles and Equipment | 6,335 | 7,183 | -(848) | 10,604 | 12,675 | -(2,071) | 10,604 | 12,675 | -(2,071) |
| Non Metallic Minerals | 544 | 497 | 47 | 1,030 | 911 | 119 | 1,030 | 911 | 119 |
| Petroleum Products | 2,541 | 2,800 | -(259) | 4,988 | 5,455 | -(467) | 4,988 | 5,455 | -(467) |
| Primary Forest Products | 348 | 309 | 39 | 613 | 590 | 23 | 613 | 590 | 23 |
| Pulp, Paper and Allied Products | 2,290 | 2,220 | 70 | 4,700 | 4,636 | 64 | 4,700 | 4,636 | 64 |
| Stone, Clay and Glass Products | 2,118 | 2,189 | -(71) | 4,220 | 4,032 | 188 | 4,220 | 4,032 | 188 |
| Waste and Scrap Materials | 1,342 | 1,601 | -(259) | 2,649 | 2,939 | -(290) | 2,649 | 2,939 | -(290) |
| Total Merchandise | 43,239 | 45,271 | -(2,032) | 82,416 | 83,766 | -(1,350) | 82,416 | 83,766 | -(1,350) |
| Container | 68,481 | 69,361 | -(880) | 127,674 | 124,451 | 3,223 | 127,674 | 124,451 | 3,223 |
| Trailer | 3,197 | 4,214 | -(1,017) | 5,806 | 7,856 | -(2,050) | 5,806 | 7,856 | -(2,050) |
| Total Intermodal | 71,678 | 73,575 | -(1,897) | 133,480 | 132,307 | 1,173 | 133,480 | 132,307 | 1,173 |
| Coal | 13,652 | 14,408 | -(756) | 24,817 | 28,030 | -(3,213) | 24,817 | 28,030 | -(3,213) |
| Coke | 616 | 466 | 150 | 1,173 | 1,395 | -(222) | 1,173 | 1,395 | -(222) |
| Total Coal and Coke | 14,268 | 14,874 | -(606) | 25,990 | 29,425 | -(3,435) | 25,990 | 29,425 | -(3,435) |
| Total Carloadings | 129,185 | 133,720 | -(4,535) | 241,886 | 245,498 | -(3,612) | 241,886 | 245,498 | -(3,612) |

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 3 (Q1) From: 01-14-2024 To: 01-20-2024
Data Generated: Mon Jan 29 10:00:52 EST 2024

| | Current Week | | | Qtr to Date | | | Year to Date | | |
|---------------------------------|----------------|----------------|------------------|----------------|----------------|------------------|----------------|----------------|------------------|
| | This Yr | Last Yr | +/- Chg | This Yr | Last Yr | +/- Chg | This Yr | Last Yr | +/- Chg |
| All Other Carloads | 470 | 574 | -(104) | 1,393 | 1,590 | -(197) | 1,393 | 1,590 | -(197) |
| Chemicals | 6,230 | 7,921 | -(1,691) | 21,336 | 22,170 | -(834) | 21,336 | 22,170 | -(834) |
| Crushed Stone, Sand and Gravel | 3,011 | 4,356 | -(1,345) | 10,670 | 12,278 | -(1,608) | 10,670 | 12,278 | -(1,608) |
| Farm Products Ex Grain | 161 | 183 | -(22) | 507 | 575 | -(68) | 507 | 575 | -(68) |
| Food and Kindred Products | 1,485 | 1,879 | -(394) | 4,627 | 5,282 | -(655) | 4,627 | 5,282 | -(655) |
| Grain | 2,788 | 3,978 | -(1,190) | 9,911 | 11,131 | -(1,220) | 9,911 | 11,131 | -(1,220) |
| Grain Mill Products | 1,776 | 2,497 | -(721) | 6,203 | 7,216 | -(1,013) | 6,203 | 7,216 | -(1,013) |
| Iron and Steel Scrap | 1,287 | 1,643 | -(356) | 4,314 | 4,620 | -(306) | 4,314 | 4,620 | -(306) |
| Lumber and Wood Products | 646 | 803 | -(157) | 2,039 | 2,299 | -(260) | 2,039 | 2,299 | -(260) |
| Metallic Ores | 77 | 90 | -(13) | 213 | 250 | -(37) | 213 | 250 | -(37) |
| Metals and Products | 4,394 | 4,689 | -(295) | 14,724 | 13,730 | 994 | 14,724 | 13,730 | 994 |
| Motor Vehicles and Equipment | 4,690 | 6,448 | -(1,758) | 15,294 | 19,123 | -(3,829) | 15,294 | 19,123 | -(3,829) |
| Non Metallic Minerals | 337 | 466 | -(129) | 1,367 | 1,377 | -(10) | 1,367 | 1,377 | -(10) |
| Petroleum Products | 2,299 | 2,990 | -(691) | 7,287 | 8,445 | -(1,158) | 7,287 | 8,445 | -(1,158) |
| Primary Forest Products | 241 | 297 | -(56) | 854 | 887 | -(33) | 854 | 887 | -(33) |
| Pulp, Paper and Allied Products | 2,038 | 2,020 | 18 | 6,738 | 6,656 | 82 | 6,738 | 6,656 | 82 |
| Stone, Clay and Glass Products | 1,587 | 2,241 | -(654) | 5,807 | 6,273 | -(466) | 5,807 | 6,273 | -(466) |
| Waste and Scrap Materials | 1,271 | 1,194 | 77 | 3,920 | 4,133 | -(213) | 3,920 | 4,133 | -(213) |
| Total Merchandise | 34,788 | 44,269 | -(9,481) | 117,204 | 128,035 | -(10,831) | 117,204 | 128,035 | -(10,831) |
| Container | 64,303 | 69,784 | -(5,481) | 191,977 | 194,235 | -(2,258) | 191,977 | 194,235 | -(2,258) |
| Trailer | 3,145 | 4,030 | -(885) | 8,951 | 11,886 | -(2,935) | 8,951 | 11,886 | -(2,935) |
| Total Intermodal | 67,448 | 73,814 | -(6,366) | 200,928 | 206,121 | -(5,193) | 200,928 | 206,121 | -(5,193) |
| Coal | 10,214 | 15,258 | -(5,044) | 35,031 | 43,288 | -(8,257) | 35,031 | 43,288 | -(8,257) |
| Coke | 369 | 519 | -(150) | 1,542 | 1,914 | -(372) | 1,542 | 1,914 | -(372) |
| Total Coal and Coke | 10,583 | 15,777 | -(5,194) | 36,573 | 45,202 | -(8,629) | 36,573 | 45,202 | -(8,629) |
| Total Carloadings | 112,819 | 133,860 | -(21,041) | 354,705 | 379,358 | -(24,653) | 354,705 | 379,358 | -(24,653) |

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 4 (Q1) From: 01-21-2024 To: 01-27-2024
Data Generated: Mon Jan 29 10:00:46 EST 2024

| | Current Week | | | Qtr to Date | | | Year to Date | | |
|---------------------------------|----------------|----------------|-----------------|----------------|----------------|------------------|----------------|----------------|------------------|
| | This Yr | Last Yr | +/- Chg | This Yr | Last Yr | +/- Chg | This Yr | Last Yr | +/- Chg |
| All Other Carloads | 699 | 643 | 56 | 2,092 | 2,233 | -(141) | 2,092 | 2,233 | -(141) |
| Chemicals | 7,585 | 7,610 | -(25) | 28,921 | 29,780 | -(859) | 28,921 | 29,780 | -(859) |
| Crushed Stone, Sand and Gravel | 3,947 | 4,382 | -(435) | 14,617 | 16,660 | -(2,043) | 14,617 | 16,660 | -(2,043) |
| Farm Products Ex Grain | 183 | 184 | -(1) | 690 | 759 | -(69) | 690 | 759 | -(69) |
| Food and Kindred Products | 1,810 | 1,669 | 141 | 6,437 | 6,951 | -(514) | 6,437 | 6,951 | -(514) |
| Grain | 3,696 | 3,549 | 147 | 13,607 | 14,680 | -(1,073) | 13,607 | 14,680 | -(1,073) |
| Grain Mill Products | 2,133 | 2,419 | -(286) | 8,336 | 9,635 | -(1,299) | 8,336 | 9,635 | -(1,299) |
| Iron and Steel Scrap | 1,693 | 1,764 | -(71) | 6,007 | 6,384 | -(377) | 6,007 | 6,384 | -(377) |
| Lumber and Wood Products | 841 | 822 | 19 | 2,880 | 3,121 | -(241) | 2,880 | 3,121 | -(241) |
| Metallic Ores | 67 | 80 | -(13) | 280 | 330 | -(50) | 280 | 330 | -(50) |
| Metals and Products | 5,146 | 5,096 | 50 | 19,870 | 18,826 | 1,044 | 19,870 | 18,826 | 1,044 |
| Motor Vehicles and Equipment | 6,224 | 6,926 | -(702) | 21,518 | 26,049 | -(4,531) | 21,518 | 26,049 | -(4,531) |
| Non Metallic Minerals | 432 | 386 | 46 | 1,799 | 1,763 | 36 | 1,799 | 1,763 | 36 |
| Petroleum Products | 2,641 | 3,113 | -(472) | 9,928 | 11,558 | -(1,630) | 9,928 | 11,558 | -(1,630) |
| Primary Forest Products | 279 | 317 | -(38) | 1,133 | 1,204 | -(71) | 1,133 | 1,204 | -(71) |
| Pulp, Paper and Allied Products | 2,231 | 2,355 | -(124) | 8,969 | 9,011 | -(42) | 8,969 | 9,011 | -(42) |
| Stone, Clay and Glass Products | 2,085 | 2,158 | -(73) | 7,892 | 8,431 | -(539) | 7,892 | 8,431 | -(539) |
| Waste and Scrap Materials | 1,275 | 1,407 | -(132) | 5,195 | 5,540 | -(345) | 5,195 | 5,540 | -(345) |
| Total Merchandise | 42,967 | 44,880 | -(1,913) | 160,171 | 172,915 | -(12,744) | 160,171 | 172,915 | -(12,744) |
| Container | 76,746 | 69,276 | 7,470 | 268,723 | 263,511 | 5,212 | 268,723 | 263,511 | 5,212 |
| Trailer | 3,352 | 4,487 | -(1,135) | 12,303 | 16,373 | -(4,070) | 12,303 | 16,373 | -(4,070) |
| Total Intermodal | 80,098 | 73,763 | 6,335 | 281,026 | 279,884 | 1,142 | 281,026 | 279,884 | 1,142 |
| Coal | 12,835 | 14,810 | -(1,975) | 47,866 | 58,098 | -(10,232) | 47,866 | 58,098 | -(10,232) |
| Coke | 487 | 610 | -(123) | 2,029 | 2,524 | -(495) | 2,029 | 2,524 | -(495) |
| Total Coal and Coke | 13,322 | 15,420 | -(2,098) | 49,895 | 60,622 | -(10,727) | 49,895 | 60,622 | -(10,727) |
| Total Carloadings | 136,387 | 134,063 | 2,324 | 491,092 | 513,421 | -(22,329) | 491,092 | 513,421 | -(22,329) |