

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 1 (Q1) From: 01-01-2023 To: 01-07-2023**  
Data Generated: Fri Apr 14 08:47:01 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	396	627	-(231)	396	627	-(231)	396	627	-(231)
Chemicals	6,515	7,854	-(1,339)	6,515	7,854	-(1,339)	6,515	7,854	-(1,339)
Crushed Stone, Sand and Gravel	3,670	2,917	753	3,670	2,917	753	3,670	2,917	753
Farm Products Ex Grain	167	152	15	167	152	15	167	152	15
Food and Kindred Products	1,587	1,339	248	1,587	1,339	248	1,587	1,339	248
Grain	3,468	3,362	106	3,468	3,362	106	3,468	3,362	106
Grain Mill Products	2,289	2,378	-(89)	2,289	2,378	-(89)	2,289	2,378	-(89)
Iron and Steel Scrap	1,193	1,159	34	1,193	1,159	34	1,193	1,159	34
Lumber and Wood Products	704	590	114	704	590	114	704	590	114
Metallic Ores	56	77	-(21)	56	77	-(21)	56	77	-(21)
Metals and Products	4,187	4,768	-(581)	4,187	4,768	-(581)	4,187	4,768	-(581)
Motor Vehicles and Equipment	5,496	5,698	-(202)	5,496	5,698	-(202)	5,496	5,698	-(202)
Non Metallic Minerals	421	363	58	421	363	58	421	363	58
Petroleum Products	2,656	2,453	203	2,656	2,453	203	2,656	2,453	203
Primary Forest Products	279	337	-(58)	279	337	-(58)	279	337	-(58)
Pulp, Paper and Allied Products	2,416	2,353	63	2,416	2,353	63	2,416	2,353	63
Stone, Clay and Glass Products	1,843	2,043	-(200)	1,843	2,043	-(200)	1,843	2,043	-(200)
Waste and Scrap Materials	1,351	1,052	299	1,351	1,052	299	1,351	1,052	299
<b>Total Merchandise</b>	<b>38,694</b>	<b>39,522</b>	<b>-(828)</b>	<b>38,694</b>	<b>39,522</b>	<b>-(828)</b>	<b>38,694</b>	<b>39,522</b>	<b>-(828)</b>
Container	54,922	56,999	-(2,077)	54,922	56,999	-(2,077)	54,922	56,999	-(2,077)
Trailer	3,792	5,246	-(1,454)	3,792	5,246	-(1,454)	3,792	5,246	-(1,454)
<b>Total Intermodal</b>	<b>58,714</b>	<b>62,245</b>	<b>-(3,531)</b>	<b>58,714</b>	<b>62,245</b>	<b>-(3,531)</b>	<b>58,714</b>	<b>62,245</b>	<b>-(3,531)</b>
Coal	13,613	11,075	2,538	13,613	11,075	2,538	13,613	11,075	2,538
Coke	922	628	294	922	628	294	922	628	294
<b>Total Coal and Coke</b>	<b>14,535</b>	<b>11,703</b>	<b>2,832</b>	<b>14,535</b>	<b>11,703</b>	<b>2,832</b>	<b>14,535</b>	<b>11,703</b>	<b>2,832</b>
<b>Total Carloadings</b>	<b>111,943</b>	<b>113,470</b>	<b>-(1,527)</b>	<b>111,943</b>	<b>113,470</b>	<b>-(1,527)</b>	<b>111,943</b>	<b>113,470</b>	<b>-(1,527)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 2 (Q1) From: 01-08-2023 To: 01-14-2023**  
Data Generated: Fri Apr 14 08:47:01 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	626	653	-(27)	1,022	1,280	-(258)	1,022	1,280	-(258)
Chemicals	7,738	8,086	-(348)	14,253	15,940	-(1,687)	14,253	15,940	-(1,687)
Crushed Stone, Sand and Gravel	4,346	3,249	1,097	8,016	6,166	1,850	8,016	6,166	1,850
Farm Products Ex Grain	223	164	59	390	316	74	390	316	74
Food and Kindred Products	1,859	1,657	202	3,446	2,996	450	3,446	2,996	450
Grain	3,613	2,905	708	7,081	6,267	814	7,081	6,267	814
Grain Mill Products	2,449	2,204	245	4,738	4,582	156	4,738	4,582	156
Iron and Steel Scrap	1,818	1,567	251	3,011	2,726	285	3,011	2,726	285
Lumber and Wood Products	791	651	140	1,495	1,241	254	1,495	1,241	254
Metallic Ores	106	65	41	162	142	20	162	142	20
Metals and Products	4,853	4,643	210	9,040	9,411	-(371)	9,040	9,411	-(371)
Motor Vehicles and Equipment	7,176	6,657	519	12,672	12,355	317	12,672	12,355	317
Non Metallic Minerals	497	417	80	918	780	138	918	780	138
Petroleum Products	2,796	2,751	45	5,452	5,204	248	5,452	5,204	248
Primary Forest Products	309	346	-(37)	588	683	-(95)	588	683	-(95)
Pulp, Paper and Allied Products	2,225	2,221	4	4,641	4,574	67	4,641	4,574	67
Stone, Clay and Glass Products	2,186	2,233	-(47)	4,029	4,276	-(247)	4,029	4,276	-(247)
Waste and Scrap Materials	1,610	1,107	503	2,961	2,159	802	2,961	2,159	802
<b>Total Merchandise</b>	<b>45,221</b>	<b>41,576</b>	<b>3,645</b>	<b>83,915</b>	<b>81,098</b>	<b>2,817</b>	<b>83,915</b>	<b>81,098</b>	<b>2,817</b>
Container	69,093	67,366	1,727	124,015	124,365	-(350)	124,015	124,365	-(350)
Trailer	4,438	6,320	-(1,882)	8,230	11,566	-(3,336)	8,230	11,566	-(3,336)
<b>Total Intermodal</b>	<b>73,531</b>	<b>73,686</b>	<b>-(155)</b>	<b>132,245</b>	<b>135,931</b>	<b>-(3,686)</b>	<b>132,245</b>	<b>135,931</b>	<b>-(3,686)</b>
Coal	14,422	11,733	2,689	28,035	22,808	5,227	28,035	22,808	5,227
Coke	398	651	-(253)	1,320	1,279	41	1,320	1,279	41
<b>Total Coal and Coke</b>	<b>14,820</b>	<b>12,384</b>	<b>2,436</b>	<b>29,355</b>	<b>24,087</b>	<b>5,268</b>	<b>29,355</b>	<b>24,087</b>	<b>5,268</b>
<b>Total Carloadings</b>	<b>133,572</b>	<b>127,646</b>	<b>5,926</b>	<b>245,515</b>	<b>241,116</b>	<b>4,399</b>	<b>245,515</b>	<b>241,116</b>	<b>4,399</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 3 (Q1) From: 01-15-2023 To: 01-21-2023**  
 Data Generated: Fri Apr 14 08:47:01 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	595	558	37	1,617	1,838	-(221)	1,617	1,838	-(221)
Chemicals	7,936	7,644	292	22,189	23,584	-(1,395)	22,189	23,584	-(1,395)
Crushed Stone, Sand and Gravel	4,254	2,948	1,306	12,270	9,114	3,156	12,270	9,114	3,156
Farm Products Ex Grain	183	190	-(7)	573	506	67	573	506	67
Food and Kindred Products	1,899	1,541	358	5,345	4,537	808	5,345	4,537	808
Grain	4,001	2,735	1,266	11,082	9,002	2,080	11,082	9,002	2,080
Grain Mill Products	2,498	2,122	376	7,236	6,704	532	7,236	6,704	532
Iron and Steel Scrap	1,621	1,409	212	4,632	4,135	497	4,632	4,135	497
Lumber and Wood Products	810	734	76	2,305	1,975	330	2,305	1,975	330
Metallic Ores	90	107	-(17)	252	249	3	252	249	3
Metals and Products	4,735	4,670	65	13,775	14,081	-(306)	13,775	14,081	-(306)
Motor Vehicles and Equipment	6,460	5,802	658	19,132	18,157	975	19,132	18,157	975
Non Metallic Minerals	460	398	62	1,378	1,178	200	1,378	1,178	200
Petroleum Products	3,004	2,604	400	8,456	7,808	648	8,456	7,808	648
Primary Forest Products	300	300	0	888	983	-(95)	888	983	-(95)
Pulp, Paper and Allied Products	2,016	2,232	-(216)	6,657	6,806	-(149)	6,657	6,806	-(149)
Stone, Clay and Glass Products	2,245	2,082	163	6,274	6,358	-(84)	6,274	6,358	-(84)
Waste and Scrap Materials	1,206	1,333	-(127)	4,167	3,492	675	4,167	3,492	675
<b>Total Merchandise</b>	<b>44,313</b>	<b>39,409</b>	<b>4,904</b>	<b>128,228</b>	<b>120,507</b>	<b>7,721</b>	<b>128,228</b>	<b>120,507</b>	<b>7,721</b>
Container	69,597	64,620	4,977	193,612	188,985	4,627	193,612	188,985	4,627
Trailer	4,198	5,518	-(1,320)	12,428	17,084	-(4,656)	12,428	17,084	-(4,656)
<b>Total Intermodal</b>	<b>73,795</b>	<b>70,138</b>	<b>3,657</b>	<b>206,040</b>	<b>206,069</b>	<b>-(29)</b>	<b>206,040</b>	<b>206,069</b>	<b>-(29)</b>
Coal	15,146	12,777	2,369	43,181	35,585	7,596	43,181	35,585	7,596
Coke	519	547	-(28)	1,839	1,826	13	1,839	1,826	13
<b>Total Coal and Coke</b>	<b>15,665</b>	<b>13,324</b>	<b>2,341</b>	<b>45,020</b>	<b>37,411</b>	<b>7,609</b>	<b>45,020</b>	<b>37,411</b>	<b>7,609</b>
<b>Total Carloadings</b>	<b>133,773</b>	<b>122,871</b>	<b>10,902</b>	<b>379,288</b>	<b>363,987</b>	<b>15,301</b>	<b>379,288</b>	<b>363,987</b>	<b>15,301</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 4 (Q1) From: 01-22-2023 To: 01-28-2023**  
Data Generated: Fri Apr 14 08:47:02 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	661	426	235	2,278	2,264	14	2,278	2,264	14
Chemicals	7,508	7,775	-(267)	29,697	31,359	-(1,662)	29,697	31,359	-(1,662)
Crushed Stone, Sand and Gravel	4,383	2,903	1,480	16,653	12,017	4,636	16,653	12,017	4,636
Farm Products Ex Grain	183	180	3	756	686	70	756	686	70
Food and Kindred Products	1,670	1,646	24	7,015	6,183	832	7,015	6,183	832
Grain	3,512	2,695	817	14,594	11,697	2,897	14,594	11,697	2,897
Grain Mill Products	2,422	2,397	25	9,658	9,101	557	9,658	9,101	557
Iron and Steel Scrap	1,747	1,498	249	6,379	5,633	746	6,379	5,633	746
Lumber and Wood Products	814	736	78	3,119	2,711	408	3,119	2,711	408
Metallic Ores	80	98	-(18)	332	347	-(15)	332	347	-(15)
Metals and Products	5,081	4,863	218	18,856	18,944	-(88)	18,856	18,944	-(88)
Motor Vehicles and Equipment	6,913	6,625	288	26,045	24,782	1,263	26,045	24,782	1,263
Non Metallic Minerals	384	485	-(101)	1,762	1,663	99	1,762	1,663	99
Petroleum Products	3,098	2,276	822	11,554	10,084	1,470	11,554	10,084	1,470
Primary Forest Products	314	366	-(52)	1,202	1,349	-(147)	1,202	1,349	-(147)
Pulp, Paper and Allied Products	2,348	2,419	-(71)	9,005	9,225	-(220)	9,005	9,225	-(220)
Stone, Clay and Glass Products	2,155	2,112	43	8,429	8,470	-(41)	8,429	8,470	-(41)
Waste and Scrap Materials	1,416	1,192	224	5,583	4,684	899	5,583	4,684	899
<b>Total Merchandise</b>	<b>44,689</b>	<b>40,692</b>	<b>3,997</b>	<b>172,917</b>	<b>161,199</b>	<b>11,718</b>	<b>172,917</b>	<b>161,199</b>	<b>11,718</b>
Container	69,156	67,144	2,012	262,768	256,129	6,639	262,768	256,129	6,639
Trailer	4,574	5,874	-(1,300)	17,002	22,958	-(5,956)	17,002	22,958	-(5,956)
<b>Total Intermodal</b>	<b>73,730</b>	<b>73,018</b>	<b>712</b>	<b>279,770</b>	<b>279,087</b>	<b>683</b>	<b>279,770</b>	<b>279,087</b>	<b>683</b>
Coal	14,939	12,097	2,842	58,120	47,682	10,438	58,120	47,682	10,438
Coke	612	684	-(72)	2,451	2,510	-(59)	2,451	2,510	-(59)
<b>Total Coal and Coke</b>	<b>15,551</b>	<b>12,781</b>	<b>2,770</b>	<b>60,571</b>	<b>50,192</b>	<b>10,379</b>	<b>60,571</b>	<b>50,192</b>	<b>10,379</b>
<b>Total Carloadings</b>	<b>133,970</b>	<b>126,491</b>	<b>7,479</b>	<b>513,258</b>	<b>490,478</b>	<b>22,780</b>	<b>513,258</b>	<b>490,478</b>	<b>22,780</b>