

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 52 (Q4) From: 12-26-2021 To: 01-01-2022**  
Data Generated: Mon Jan 31 10:02:51 EST 2022

**Week5 Carloads Title**

Time run: 1/31/2022 5:02:51 AM

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	513	373	140	7,812	7,684	128	34,201	36,672	-(2,471)
Chemicals	7,620	8,058	-(438)	100,479	96,963	3,516	407,762	382,420	25,342
Crushed Stone, Sand and Gravel	2,547	2,245	302	48,558	45,461	3,097	201,794	196,031	5,763
Farm Products Ex Grain	152	153	-(1)	2,248	2,107	141	9,060	9,203	-(143)
Food and Kindred Products	1,556	1,416	140	23,896	20,517	3,379	90,918	84,370	6,548
Grain	2,283	2,848	-(565)	35,189	43,893	-(8,704)	156,790	161,970	-(5,180)
Grain Mill Products	2,119	2,300	-(181)	29,733	29,274	459	118,639	117,691	948
Iron and Steel Scrap	1,326	990	336	19,416	17,422	1,994	81,200	66,888	14,312
Lumber and Wood Products	677	758	-(81)	10,002	10,101	-(99)	43,600	40,589	3,011
Metallic Ores	79	85	-(6)	1,221	966	255	4,759	3,810	949
Metals and Products	4,627	5,068	-(441)	60,734	57,966	2,768	269,858	216,260	53,598
Motor Vehicles and Equipment	4,844	4,651	193	86,093	93,063	-(6,970)	344,045	327,486	16,559
Non Metallic Minerals	325	305	20	6,278	4,508	1,770	24,581	20,003	4,578
Petroleum Products	2,338	1,839	499	32,215	23,704	8,511	132,310	121,390	10,920
Primary Forest Products	284	245	39	3,904	3,477	427	16,181	15,169	1,012
Pulp, Paper and Allied Products	2,744	2,673	71	30,742	31,340	-(598)	128,915	124,466	4,449
Stone, Clay and Glass Products	1,922	2,022	-(100)	31,302	31,341	-(39)	132,756	126,061	6,695
Waste and Scrap Materials	1,052	810	242	16,557	14,154	2,403	66,006	52,855	13,151
<b>Total Merchandise</b>	<b>37,008</b>	<b>36,839</b>	<b>169</b>	<b>546,379</b>	<b>533,941</b>	<b>12,438</b>	<b>2,263,375</b>	<b>2,103,334</b>	<b>160,041</b>
Container	55,546	61,478	-(5,932)	906,578	975,325	-(68,747)	3,788,478	3,667,940	120,538
Trailer	4,357	5,004	-(647)	76,062	82,407	-(6,345)	306,383	302,842	3,541
<b>Total Intermodal</b>	<b>59,903</b>	<b>66,482</b>	<b>-(6,579)</b>	<b>982,640</b>	<b>1,057,732</b>	<b>-(75,092)</b>	<b>4,094,861</b>	<b>3,970,782</b>	<b>124,079</b>
Coal	11,491	9,817	1,674	145,821	141,194	4,627	615,626	539,009	76,617
Coke	795	743	52	9,972	7,779	2,193	43,521	31,318	12,203
<b>Total Coal and Coke</b>	<b>12,286</b>	<b>10,560</b>	<b>1,726</b>	<b>155,793</b>	<b>148,973</b>	<b>6,820</b>	<b>659,147</b>	<b>570,327</b>	<b>88,820</b>
<b>Total Carloadings</b>	<b>109,197</b>	<b>113,881</b>	<b>-(4,684)</b>	<b>1,684,812</b>	<b>1,740,646</b>	<b>-(55,834)</b>	<b>7,017,383</b>	<b>6,644,443</b>	<b>372,940</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 1 (Q1) From: 01-02-2022 To: 01-08-2022**  
Data Generated: Mon Jan 31 10:02:51 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	627	702	-(75)	627	702	-(75)	627	702	-(75)
Chemicals	7,854	8,293	-(439)	7,854	8,293	-(439)	7,854	8,293	-(439)
Crushed Stone, Sand and Gravel	2,917	3,020	-(103)	2,917	3,020	-(103)	2,917	3,020	-(103)
Farm Products Ex Grain	152	199	-(47)	152	199	-(47)	152	199	-(47)
Food and Kindred Products	1,339	1,425	-(86)	1,339	1,425	-(86)	1,339	1,425	-(86)
Grain	3,362	4,059	-(697)	3,362	4,059	-(697)	3,362	4,059	-(697)
Grain Mill Products	2,378	2,229	149	2,378	2,229	149	2,378	2,229	149
Iron and Steel Scrap	1,159	1,315	-(156)	1,159	1,315	-(156)	1,159	1,315	-(156)
Lumber and Wood Products	590	750	-(160)	590	750	-(160)	590	750	-(160)
Metallic Ores	77	105	-(28)	77	105	-(28)	77	105	-(28)
Metals and Products	4,768	5,462	-(694)	4,768	5,462	-(694)	4,768	5,462	-(694)
Motor Vehicles and Equipment	5,698	6,568	-(870)	5,698	6,568	-(870)	5,698	6,568	-(870)
Non Metallic Minerals	363	413	-(50)	363	413	-(50)	363	413	-(50)
Petroleum Products	2,453	2,683	-(230)	2,453	2,683	-(230)	2,453	2,683	-(230)
Primary Forest Products	337	307	30	337	307	30	337	307	30
Pulp, Paper and Allied Products	2,353	2,688	-(335)	2,353	2,688	-(335)	2,353	2,688	-(335)
Stone, Clay and Glass Products	2,043	2,338	-(295)	2,043	2,338	-(295)	2,043	2,338	-(295)
Waste and Scrap Materials	1,052	1,196	-(144)	1,052	1,196	-(144)	1,052	1,196	-(144)
<b>Total Merchandise</b>	<b>39,522</b>	<b>43,752</b>	<b>-(4,230)</b>	<b>39,522</b>	<b>43,752</b>	<b>-(4,230)</b>	<b>39,522</b>	<b>43,752</b>	<b>-(4,230)</b>
Container	56,999	73,514	-(16,515)	56,999	73,514	-(16,515)	56,999	73,514	-(16,515)
Trailer	5,246	6,347	-(1,101)	5,246	6,347	-(1,101)	5,246	6,347	-(1,101)
<b>Total Intermodal</b>	<b>62,245</b>	<b>79,861</b>	<b>-(17,616)</b>	<b>62,245</b>	<b>79,861</b>	<b>-(17,616)</b>	<b>62,245</b>	<b>79,861</b>	<b>-(17,616)</b>
Coal	11,075	12,371	-(1,296)	11,075	12,371	-(1,296)	11,075	12,371	-(1,296)
Coke	628	617	11	628	617	11	628	617	11
<b>Total Coal and Coke</b>	<b>11,703</b>	<b>12,988</b>	<b>-(1,285)</b>	<b>11,703</b>	<b>12,988</b>	<b>-(1,285)</b>	<b>11,703</b>	<b>12,988</b>	<b>-(1,285)</b>
<b>Total Carloadings</b>	<b>113,470</b>	<b>136,601</b>	<b>-(23,131)</b>	<b>113,470</b>	<b>136,601</b>	<b>-(23,131)</b>	<b>113,470</b>	<b>136,601</b>	<b>-(23,131)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 2 (Q1) From: 01-09-2022 To: 01-15-2022**  
Data Generated: Mon Jan 31 10:02:52 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	653	617	36	1,280	1,319	-(39)	1,280	1,319	-(39)
Chemicals	8,086	8,368	-(282)	15,940	16,661	-(721)	15,940	16,661	-(721)
Crushed Stone, Sand and Gravel	3,249	2,992	257	6,166	6,012	154	6,166	6,012	154
Farm Products Ex Grain	164	221	-(57)	316	420	-(104)	316	420	-(104)
Food and Kindred Products	1,657	1,388	269	2,996	2,813	183	2,996	2,813	183
Grain	2,905	3,574	-(669)	6,267	7,633	-(1,366)	6,267	7,633	-(1,366)
Grain Mill Products	2,204	2,406	-(202)	4,582	4,635	-(53)	4,582	4,635	-(53)
Iron and Steel Scrap	1,567	1,484	83	2,726	2,799	-(73)	2,726	2,799	-(73)
Lumber and Wood Products	651	702	-(51)	1,241	1,452	-(211)	1,241	1,452	-(211)
Metallic Ores	65	101	-(36)	142	206	-(64)	142	206	-(64)
Metals and Products	4,643	5,394	-(751)	9,411	10,856	-(1,445)	9,411	10,856	-(1,445)
Motor Vehicles and Equipment	6,657	7,632	-(975)	12,355	14,200	-(1,845)	12,355	14,200	-(1,845)
Non Metallic Minerals	417	430	-(13)	780	843	-(63)	780	843	-(63)
Petroleum Products	2,751	2,418	333	5,204	5,101	103	5,204	5,101	103
Primary Forest Products	346	270	76	683	577	106	683	577	106
Pulp, Paper and Allied Products	2,221	2,602	-(381)	4,574	5,290	-(716)	4,574	5,290	-(716)
Stone, Clay and Glass Products	2,233	2,451	-(218)	4,276	4,789	-(513)	4,276	4,789	-(513)
Waste and Scrap Materials	1,107	1,254	-(147)	2,159	2,450	-(291)	2,159	2,450	-(291)
<b>Total Merchandise</b>	<b>41,576</b>	<b>44,304</b>	<b>-(2,728)</b>	<b>81,098</b>	<b>88,056</b>	<b>-(6,958)</b>	<b>81,098</b>	<b>88,056</b>	<b>-(6,958)</b>
Container	67,366	78,830	-(11,464)	124,365	152,344	-(27,979)	124,365	152,344	-(27,979)
Trailer	6,320	6,891	-(571)	11,566	13,238	-(1,672)	11,566	13,238	-(1,672)
<b>Total Intermodal</b>	<b>73,686</b>	<b>85,721</b>	<b>-(12,035)</b>	<b>135,931</b>	<b>165,582</b>	<b>-(29,651)</b>	<b>135,931</b>	<b>165,582</b>	<b>-(29,651)</b>
Coal	11,733	12,678	-(945)	22,808	25,049	-(2,241)	22,808	25,049	-(2,241)
Coke	651	743	-(92)	1,279	1,360	-(81)	1,279	1,360	-(81)
<b>Total Coal and Coke</b>	<b>12,384</b>	<b>13,421</b>	<b>-(1,037)</b>	<b>24,087</b>	<b>26,409</b>	<b>-(2,322)</b>	<b>24,087</b>	<b>26,409</b>	<b>-(2,322)</b>
<b>Total Carloadings</b>	<b>127,646</b>	<b>143,446</b>	<b>-(15,800)</b>	<b>241,116</b>	<b>280,047</b>	<b>-(38,931)</b>	<b>241,116</b>	<b>280,047</b>	<b>-(38,931)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 3 (Q1) From: 01-16-2022 To: 01-22-2022**  
Data Generated: Mon Jan 31 10:02:52 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	558	608	-(50)	1,838	1,927	-(89)	1,838	1,927	-(89)
Chemicals	7,644	7,698	-(54)	23,584	24,359	-(775)	23,584	24,359	-(775)
Crushed Stone, Sand and Gravel	2,948	3,465	-(517)	9,114	9,477	-(363)	9,114	9,477	-(363)
Farm Products Ex Grain	190	216	-(26)	506	636	-(130)	506	636	-(130)
Food and Kindred Products	1,541	1,707	-(166)	4,537	4,520	17	4,537	4,520	17
Grain	2,735	3,584	-(849)	9,002	11,217	-(2,215)	9,002	11,217	-(2,215)
Grain Mill Products	2,122	2,334	-(212)	6,704	6,969	-(265)	6,704	6,969	-(265)
Iron and Steel Scrap	1,409	1,473	-(64)	4,135	4,272	-(137)	4,135	4,272	-(137)
Lumber and Wood Products	734	831	-(97)	1,975	2,283	-(308)	1,975	2,283	-(308)
Metallic Ores	107	93	14	249	299	-(50)	249	299	-(50)
Metals and Products	4,670	5,103	-(433)	14,081	15,959	-(1,878)	14,081	15,959	-(1,878)
Motor Vehicles and Equipment	5,802	7,338	-(1,536)	18,157	21,538	-(3,381)	18,157	21,538	-(3,381)
Non Metallic Minerals	398	534	-(136)	1,178	1,377	-(199)	1,178	1,377	-(199)
Petroleum Products	2,604	2,351	253	7,808	7,452	356	7,808	7,452	356
Primary Forest Products	300	346	-(46)	983	923	60	983	923	60
Pulp, Paper and Allied Products	2,232	2,541	-(309)	6,806	7,831	-(1,025)	6,806	7,831	-(1,025)
Stone, Clay and Glass Products	2,082	2,418	-(336)	6,358	7,207	-(849)	6,358	7,207	-(849)
Waste and Scrap Materials	1,333	1,176	157	3,492	3,626	-(134)	3,492	3,626	-(134)
<b>Total Merchandise</b>	<b>39,409</b>	<b>43,816</b>	<b>-(4,407)</b>	<b>120,507</b>	<b>131,872</b>	<b>-(11,365)</b>	<b>120,507</b>	<b>131,872</b>	<b>-(11,365)</b>
Container	64,620	81,550	-(16,930)	188,985	233,894	-(44,909)	188,985	233,894	-(44,909)
Trailer	5,518	5,809	-(291)	17,084	19,047	-(1,963)	17,084	19,047	-(1,963)
<b>Total Intermodal</b>	<b>70,138</b>	<b>87,359</b>	<b>-(17,221)</b>	<b>206,069</b>	<b>252,941</b>	<b>-(46,872)</b>	<b>206,069</b>	<b>252,941</b>	<b>-(46,872)</b>
Coal	12,777	12,171	606	35,585	37,220	-(1,635)	35,585	37,220	-(1,635)
Coke	547	735	-(188)	1,826	2,095	-(269)	1,826	2,095	-(269)
<b>Total Coal and Coke</b>	<b>13,324</b>	<b>12,906</b>	<b>418</b>	<b>37,411</b>	<b>39,315</b>	<b>-(1,904)</b>	<b>37,411</b>	<b>39,315</b>	<b>-(1,904)</b>
<b>Total Carloadings</b>	<b>122,871</b>	<b>144,081</b>	<b>-(21,210)</b>	<b>363,987</b>	<b>424,128</b>	<b>-(60,141)</b>	<b>363,987</b>	<b>424,128</b>	<b>-(60,141)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 4 (Q1) From: 01-23-2022 To: 01-29-2022**  
Data Generated: Mon Jan 31 10:02:52 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	426	610	-(184)	2,264	2,537	-(273)	2,264	2,537	-(273)
Chemicals	7,775	7,595	180	31,359	31,954	-(595)	31,359	31,954	-(595)
Crushed Stone, Sand and Gravel	2,903	3,125	-(222)	12,017	12,602	-(585)	12,017	12,602	-(585)
Farm Products Ex Grain	180	176	4	686	812	-(126)	686	812	-(126)
Food and Kindred Products	1,646	1,566	80	6,183	6,086	97	6,183	6,086	97
Grain	2,695	3,696	-(1,001)	11,697	14,913	-(3,216)	11,697	14,913	-(3,216)
Grain Mill Products	2,397	2,174	223	9,101	9,143	-(42)	9,101	9,143	-(42)
Iron and Steel Scrap	1,498	1,743	-(245)	5,633	6,015	-(382)	5,633	6,015	-(382)
Lumber and Wood Products	736	858	-(122)	2,711	3,141	-(430)	2,711	3,141	-(430)
Metallic Ores	98	72	26	347	371	-(24)	347	371	-(24)
Metals and Products	4,863	5,449	-(586)	18,944	21,408	-(2,464)	18,944	21,408	-(2,464)
Motor Vehicles and Equipment	6,625	7,855	-(1,230)	24,782	29,393	-(4,611)	24,782	29,393	-(4,611)
Non Metallic Minerals	485	427	58	1,663	1,804	-(141)	1,663	1,804	-(141)
Petroleum Products	2,276	2,412	-(136)	10,084	9,864	220	10,084	9,864	220
Primary Forest Products	366	309	57	1,349	1,232	117	1,349	1,232	117
Pulp, Paper and Allied Products	2,419	2,500	-(81)	9,225	10,331	-(1,106)	9,225	10,331	-(1,106)
Stone, Clay and Glass Products	2,112	2,509	-(397)	8,470	9,716	-(1,246)	8,470	9,716	-(1,246)
Waste and Scrap Materials	1,192	1,138	54	4,684	4,764	-(80)	4,684	4,764	-(80)
<b>Total Merchandise</b>	<b>40,692</b>	<b>44,214</b>	<b>-(3,522)</b>	<b>161,199</b>	<b>176,086</b>	<b>-(14,887)</b>	<b>161,199</b>	<b>176,086</b>	<b>-(14,887)</b>
Container	67,144	77,708	-(10,564)	256,129	311,602	-(55,473)	256,129	311,602	-(55,473)
Trailer	5,874	6,030	-(156)	22,958	25,077	-(2,119)	22,958	25,077	-(2,119)
<b>Total Intermodal</b>	<b>73,018</b>	<b>83,738</b>	<b>-(10,720)</b>	<b>279,087</b>	<b>336,679</b>	<b>-(57,592)</b>	<b>279,087</b>	<b>336,679</b>	<b>-(57,592)</b>
Coal	12,097	11,656	441	47,682	48,876	-(1,194)	47,682	48,876	-(1,194)
Coke	684	947	-(263)	2,510	3,042	-(532)	2,510	3,042	-(532)
<b>Total Coal and Coke</b>	<b>12,781</b>	<b>12,603</b>	<b>178</b>	<b>50,192</b>	<b>51,918</b>	<b>-(1,726)</b>	<b>50,192</b>	<b>51,918</b>	<b>-(1,726)</b>
<b>Total Carloadings</b>	<b>126,491</b>	<b>140,555</b>	<b>-(14,064)</b>	<b>490,478</b>	<b>564,683</b>	<b>-(74,205)</b>	<b>490,478</b>	<b>564,683</b>	<b>-(74,205)</b>