

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 5 (Q1) From: 01-29-2023 To: 02-04-2023**  
Data Generated: Fri Apr 14 08:43:47 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	684	530	154	2,962	2,794	168	2,962	2,794	168
Chemicals	7,710	7,841	-(131)	37,407	39,200	-(1,793)	37,407	39,200	-(1,793)
Crushed Stone, Sand and Gravel	4,094	2,869	1,225	20,747	14,886	5,861	20,747	14,886	5,861
Farm Products Ex Grain	169	213	-(44)	925	899	26	925	899	26
Food and Kindred Products	1,737	1,814	-(77)	8,752	7,997	755	8,752	7,997	755
Grain	3,430	2,256	1,174	18,024	13,953	4,071	18,024	13,953	4,071
Grain Mill Products	2,278	2,110	168	11,936	11,211	725	11,936	11,211	725
Iron and Steel Scrap	1,513	1,229	284	7,892	6,862	1,030	7,892	6,862	1,030
Lumber and Wood Products	818	766	52	3,937	3,477	460	3,937	3,477	460
Metallic Ores	91	73	18	423	420	3	423	420	3
Metals and Products	4,648	4,173	475	23,504	23,117	387	23,504	23,117	387
Motor Vehicles and Equipment	6,864	5,180	1,684	32,909	29,962	2,947	32,909	29,962	2,947
Non Metallic Minerals	436	531	-(95)	2,198	2,194	4	2,198	2,194	4
Petroleum Products	2,732	2,142	590	14,286	12,226	2,060	14,286	12,226	2,060
Primary Forest Products	258	304	-(46)	1,460	1,653	-(193)	1,460	1,653	-(193)
Pulp, Paper and Allied Products	2,273	2,371	-(98)	11,278	11,596	-(318)	11,278	11,596	-(318)
Stone, Clay and Glass Products	1,920	2,146	-(226)	10,349	10,616	-(267)	10,349	10,616	-(267)
Waste and Scrap Materials	1,254	1,209	45	6,837	5,893	944	6,837	5,893	944
<b>Total Merchandise</b>	<b>42,909</b>	<b>37,757</b>	<b>5,152</b>	<b>215,826</b>	<b>198,956</b>	<b>16,870</b>	<b>215,826</b>	<b>198,956</b>	<b>16,870</b>
Container	65,320	63,366	1,954	328,088	319,495	8,593	328,088	319,495	8,593
Trailer	4,871	6,429	-(1,558)	21,873	29,387	-(7,514)	21,873	29,387	-(7,514)
<b>Total Intermodal</b>	<b>70,191</b>	<b>69,795</b>	<b>396</b>	<b>349,961</b>	<b>348,882</b>	<b>1,079</b>	<b>349,961</b>	<b>348,882</b>	<b>1,079</b>
Coal	13,831	11,877	1,954	71,951	59,559	12,392	71,951	59,559	12,392
Coke	613	702	-(89)	3,064	3,212	-(148)	3,064	3,212	-(148)
<b>Total Coal and Coke</b>	<b>14,444</b>	<b>12,579</b>	<b>1,865</b>	<b>75,015</b>	<b>62,771</b>	<b>12,244</b>	<b>75,015</b>	<b>62,771</b>	<b>12,244</b>
<b>Total Carloadings</b>	<b>127,544</b>	<b>120,131</b>	<b>7,413</b>	<b>640,802</b>	<b>610,609</b>	<b>30,193</b>	<b>640,802</b>	<b>610,609</b>	<b>30,193</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 6 (Q1) From: 02-05-2023 To: 02-11-2023**  
Data Generated: Fri Apr 14 08:43:47 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	957	555	402	3,919	3,349	570	3,919	3,349	570
Chemicals	7,748	7,917	-(169)	45,155	47,117	-(1,962)	45,155	47,117	-(1,962)
Crushed Stone, Sand and Gravel	4,145	3,208	937	24,892	18,094	6,798	24,892	18,094	6,798
Farm Products Ex Grain	200	196	4	1,125	1,095	30	1,125	1,095	30
Food and Kindred Products	1,895	1,761	134	10,647	9,758	889	10,647	9,758	889
Grain	3,444	2,938	506	21,468	16,891	4,577	21,468	16,891	4,577
Grain Mill Products	2,310	2,429	-(119)	14,246	13,640	606	14,246	13,640	606
Iron and Steel Scrap	1,679	1,481	198	9,571	8,343	1,228	9,571	8,343	1,228
Lumber and Wood Products	778	892	-(114)	4,715	4,369	346	4,715	4,369	346
Metallic Ores	84	112	-(28)	507	532	-(25)	507	532	-(25)
Metals and Products	4,847	4,815	32	28,351	27,932	419	28,351	27,932	419
Motor Vehicles and Equipment	6,964	6,856	108	39,873	36,818	3,055	39,873	36,818	3,055
Non Metallic Minerals	495	372	123	2,693	2,566	127	2,693	2,566	127
Petroleum Products	2,615	2,906	-(291)	16,901	15,132	1,769	16,901	15,132	1,769
Primary Forest Products	302	380	-(78)	1,762	2,033	-(271)	1,762	2,033	-(271)
Pulp, Paper and Allied Products	2,326	2,234	92	13,604	13,830	-(226)	13,604	13,830	-(226)
Stone, Clay and Glass Products	2,278	2,222	56	12,627	12,838	-(211)	12,627	12,838	-(211)
Waste and Scrap Materials	1,376	1,326	50	8,213	7,219	994	8,213	7,219	994
<b>Total Merchandise</b>	<b>44,443</b>	<b>42,600</b>	<b>1,843</b>	<b>260,269</b>	<b>241,556</b>	<b>18,713</b>	<b>260,269</b>	<b>241,556</b>	<b>18,713</b>
Container	68,894	72,288	-(3,394)	396,982	391,783	5,199	396,982	391,783	5,199
Trailer	4,202	5,867	-(1,665)	26,075	35,254	-(9,179)	26,075	35,254	-(9,179)
<b>Total Intermodal</b>	<b>73,096</b>	<b>78,155</b>	<b>-(5,059)</b>	<b>423,057</b>	<b>427,037</b>	<b>-(3,980)</b>	<b>423,057</b>	<b>427,037</b>	<b>-(3,980)</b>
Coal	13,342	13,989	-(647)	85,293	73,548	11,745	85,293	73,548	11,745
Coke	536	684	-(148)	3,600	3,896	-(296)	3,600	3,896	-(296)
<b>Total Coal and Coke</b>	<b>13,878</b>	<b>14,673</b>	<b>-(795)</b>	<b>88,893</b>	<b>77,444</b>	<b>11,449</b>	<b>88,893</b>	<b>77,444</b>	<b>11,449</b>
<b>Total Carloadings</b>	<b>131,417</b>	<b>135,428</b>	<b>-(4,011)</b>	<b>772,219</b>	<b>746,037</b>	<b>26,182</b>	<b>772,219</b>	<b>746,037</b>	<b>26,182</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 7 (Q1) From: 02-12-2023 To: 02-18-2023**  
Data Generated: Fri Apr 14 08:43:47 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	611	712	-(101)	4,530	4,061	469	4,530	4,061	469
Chemicals	8,332	7,775	557	53,487	54,892	-(1,405)	53,487	54,892	-(1,405)
Crushed Stone, Sand and Gravel	4,097	3,697	400	28,989	21,791	7,198	28,989	21,791	7,198
Farm Products Ex Grain	199	204	-(5)	1,324	1,299	25	1,324	1,299	25
Food and Kindred Products	1,766	1,708	58	12,413	11,466	947	12,413	11,466	947
Grain	3,049	2,832	217	24,517	19,723	4,794	24,517	19,723	4,794
Grain Mill Products	2,184	2,142	42	16,430	15,782	648	16,430	15,782	648
Iron and Steel Scrap	1,617	1,342	275	11,188	9,685	1,503	11,188	9,685	1,503
Lumber and Wood Products	832	778	54	5,547	5,147	400	5,547	5,147	400
Metallic Ores	110	77	33	617	609	8	617	609	8
Metals and Products	4,829	4,678	151	33,180	32,610	570	33,180	32,610	570
Motor Vehicles and Equipment	6,929	5,578	1,351	46,802	42,396	4,406	46,802	42,396	4,406
Non Metallic Minerals	500	441	59	3,193	3,007	186	3,193	3,007	186
Petroleum Products	2,632	2,455	177	19,533	17,587	1,946	19,533	17,587	1,946
Primary Forest Products	248	323	-(75)	2,010	2,356	-(346)	2,010	2,356	-(346)
Pulp, Paper and Allied Products	2,296	2,497	-(201)	15,900	16,327	-(427)	15,900	16,327	-(427)
Stone, Clay and Glass Products	2,350	2,238	112	14,977	15,076	-(99)	14,977	15,076	-(99)
Waste and Scrap Materials	1,228	1,350	-(122)	9,441	8,569	872	9,441	8,569	872
<b>Total Merchandise</b>	<b>43,809</b>	<b>40,827</b>	<b>2,982</b>	<b>304,078</b>	<b>282,383</b>	<b>21,695</b>	<b>304,078</b>	<b>282,383</b>	<b>21,695</b>
Container	66,688	71,311	-(4,623)	463,670	463,094	576	463,670	463,094	576
Trailer	4,541	4,833	-(292)	30,616	40,087	-(9,471)	30,616	40,087	-(9,471)
<b>Total Intermodal</b>	<b>71,229</b>	<b>76,144</b>	<b>-(4,915)</b>	<b>494,286</b>	<b>503,181</b>	<b>-(8,895)</b>	<b>494,286</b>	<b>503,181</b>	<b>-(8,895)</b>
Coal	11,355	13,019	-(1,664)	96,648	86,567	10,081	96,648	86,567	10,081
Coke	549	712	-(163)	4,149	4,608	-(459)	4,149	4,608	-(459)
<b>Total Coal and Coke</b>	<b>11,904</b>	<b>13,731</b>	<b>-(1,827)</b>	<b>100,797</b>	<b>91,175</b>	<b>9,622</b>	<b>100,797</b>	<b>91,175</b>	<b>9,622</b>
<b>Total Carloadings</b>	<b>126,942</b>	<b>130,702</b>	<b>-(3,760)</b>	<b>899,161</b>	<b>876,739</b>	<b>22,422</b>	<b>899,161</b>	<b>876,739</b>	<b>22,422</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 8 (Q1) From: 02-19-2023 To: 02-25-2023**  
Data Generated: Fri Apr 14 08:43:47 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	564	685	-(121)	5,094	4,746	348	5,094	4,746	348
Chemicals	7,551	7,800	-(249)	61,038	62,692	-(1,654)	61,038	62,692	-(1,654)
Crushed Stone, Sand and Gravel	4,016	3,514	502	33,005	25,305	7,700	33,005	25,305	7,700
Farm Products Ex Grain	218	218	0	1,542	1,517	25	1,542	1,517	25
Food and Kindred Products	1,850	1,864	-(14)	14,263	13,330	933	14,263	13,330	933
Grain	3,563	3,262	301	28,080	22,985	5,095	28,080	22,985	5,095
Grain Mill Products	2,662	2,466	196	19,092	18,248	844	19,092	18,248	844
Iron and Steel Scrap	1,699	1,461	238	12,887	11,146	1,741	12,887	11,146	1,741
Lumber and Wood Products	815	731	84	6,362	5,878	484	6,362	5,878	484
Metallic Ores	82	90	-(8)	699	699	0	699	699	0
Metals and Products	5,120	4,940	180	38,300	37,550	750	38,300	37,550	750
Motor Vehicles and Equipment	7,516	6,413	1,103	54,318	48,809	5,509	54,318	48,809	5,509
Non Metallic Minerals	524	521	3	3,717	3,528	189	3,717	3,528	189
Petroleum Products	2,837	2,738	99	22,370	20,325	2,045	22,370	20,325	2,045
Primary Forest Products	301	339	-(38)	2,311	2,695	-(384)	2,311	2,695	-(384)
Pulp, Paper and Allied Products	2,261	2,478	-(217)	18,161	18,805	-(644)	18,161	18,805	-(644)
Stone, Clay and Glass Products	2,410	2,309	101	17,387	17,385	2	17,387	17,385	2
Waste and Scrap Materials	1,148	1,165	-(17)	10,589	9,734	855	10,589	9,734	855
<b>Total Merchandise</b>	<b>45,137</b>	<b>42,994</b>	<b>2,143</b>	<b>349,215</b>	<b>325,377</b>	<b>23,838</b>	<b>349,215</b>	<b>325,377</b>	<b>23,838</b>
Container	70,130	72,476	-(2,346)	533,800	535,570	-(1,770)	533,800	535,570	-(1,770)
Trailer	4,527	5,388	-(861)	35,143	45,475	-(10,332)	35,143	45,475	-(10,332)
<b>Total Intermodal</b>	<b>74,657</b>	<b>77,864</b>	<b>-(3,207)</b>	<b>568,943</b>	<b>581,045</b>	<b>-(12,102)</b>	<b>568,943</b>	<b>581,045</b>	<b>-(12,102)</b>
Coal	13,662	13,121	541	110,310	99,688	10,622	110,310	99,688	10,622
Coke	614	615	-(1)	4,763	5,223	-(460)	4,763	5,223	-(460)
<b>Total Coal and Coke</b>	<b>14,276</b>	<b>13,736</b>	<b>540</b>	<b>115,073</b>	<b>104,911</b>	<b>10,162</b>	<b>115,073</b>	<b>104,911</b>	<b>10,162</b>
<b>Total Carloadings</b>	<b>134,070</b>	<b>134,594</b>	<b>-(524)</b>	<b>1,033,231</b>	<b>1,011,333</b>	<b>21,898</b>	<b>1,033,231</b>	<b>1,011,333</b>	<b>21,898</b>