

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 5 (Q1) From: 01-30-2022 To: 02-05-2022
Data Generated: Mon Feb 28 10:02:38 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	530	643	-(113)	2,794	3,180	-(386)	2,794	3,180	-(386)
Chemicals	7,841	8,325	-(484)	39,200	40,279	-(1,079)	39,200	40,279	-(1,079)
Crushed Stone, Sand and Gravel	2,869	2,840	29	14,886	15,442	-(556)	14,886	15,442	-(556)
Farm Products Ex Grain	213	180	33	899	992	-(93)	899	992	-(93)
Food and Kindred Products	1,814	1,708	106	7,997	7,794	203	7,997	7,794	203
Grain	2,256	3,504	-(1,248)	13,953	18,417	-(4,464)	13,953	18,417	-(4,464)
Grain Mill Products	2,110	2,131	-(21)	11,211	11,274	-(63)	11,211	11,274	-(63)
Iron and Steel Scrap	1,229	1,442	-(213)	6,862	7,457	-(595)	6,862	7,457	-(595)
Lumber and Wood Products	766	869	-(103)	3,477	4,010	-(533)	3,477	4,010	-(533)
Metallic Ores	73	73	0	420	444	-(24)	420	444	-(24)
Metals and Products	4,173	4,960	-(787)	23,117	26,368	-(3,251)	23,117	26,368	-(3,251)
Motor Vehicles and Equipment	5,180	7,694	-(2,514)	29,962	37,087	-(7,125)	29,962	37,087	-(7,125)
Non Metallic Minerals	531	550	-(19)	2,194	2,354	-(160)	2,194	2,354	-(160)
Petroleum Products	2,142	2,491	-(349)	12,226	12,355	-(129)	12,226	12,355	-(129)
Primary Forest Products	304	346	-(42)	1,653	1,578	75	1,653	1,578	75
Pulp, Paper and Allied Products	2,371	2,496	-(125)	11,596	12,827	-(1,231)	11,596	12,827	-(1,231)
Stone, Clay and Glass Products	2,146	2,341	-(195)	10,616	12,057	-(1,441)	10,616	12,057	-(1,441)
Waste and Scrap Materials	1,209	791	418	5,893	5,555	338	5,893	5,555	338
Total Merchandise	37,757	43,384	-(5,627)	198,956	219,470	-(20,514)	198,956	219,470	-(20,514)
Container	63,366	71,114	-(7,748)	319,495	382,716	-(63,221)	319,495	382,716	-(63,221)
Trailer	6,429	6,212	217	29,387	31,289	-(1,902)	29,387	31,289	-(1,902)
Total Intermodal	69,795	77,326	-(7,531)	348,882	414,005	-(65,123)	348,882	414,005	-(65,123)
Coal	11,877	11,865	12	59,559	60,741	-(1,182)	59,559	60,741	-(1,182)
Coke	702	899	-(197)	3,212	3,941	-(729)	3,212	3,941	-(729)
Total Coal and Coke	12,579	12,764	-(185)	62,771	64,682	-(1,911)	62,771	64,682	-(1,911)
Total Carloadings	120,131	133,474	-(13,343)	610,609	698,157	-(87,548)	610,609	698,157	-(87,548)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 6 (Q1) From: 02-06-2022 To: 02-12-2022
 Data Generated: Mon Feb 28 10:02:39 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	555	510	45	3,349	3,690	-(341)	3,349	3,690	-(341)
Chemicals	7,917	7,745	172	47,117	48,024	-(907)	47,117	48,024	-(907)
Crushed Stone, Sand and Gravel	3,208	2,783	425	18,094	18,225	-(131)	18,094	18,225	-(131)
Farm Products Ex Grain	196	163	33	1,095	1,155	-(60)	1,095	1,155	-(60)
Food and Kindred Products	1,761	1,548	213	9,758	9,342	416	9,758	9,342	416
Grain	2,938	3,003	-(65)	16,891	21,420	-(4,529)	16,891	21,420	-(4,529)
Grain Mill Products	2,429	2,217	212	13,640	13,491	149	13,640	13,491	149
Iron and Steel Scrap	1,481	1,498	-(17)	8,343	8,955	-(612)	8,343	8,955	-(612)
Lumber and Wood Products	892	833	59	4,369	4,843	-(474)	4,369	4,843	-(474)
Metallic Ores	112	107	5	532	551	-(19)	532	551	-(19)
Metals and Products	4,815	4,739	76	27,932	31,107	-(3,175)	27,932	31,107	-(3,175)
Motor Vehicles and Equipment	6,856	7,202	-(346)	36,818	44,289	-(7,471)	36,818	44,289	-(7,471)
Non Metallic Minerals	372	526	-(154)	2,566	2,880	-(314)	2,566	2,880	-(314)
Petroleum Products	2,906	2,168	738	15,132	14,523	609	15,132	14,523	609
Primary Forest Products	380	285	95	2,033	1,863	170	2,033	1,863	170
Pulp, Paper and Allied Products	2,234	2,476	-(242)	13,830	15,303	-(1,473)	13,830	15,303	-(1,473)
Stone, Clay and Glass Products	2,222	2,339	-(117)	12,838	14,396	-(1,558)	12,838	14,396	-(1,558)
Waste and Scrap Materials	1,326	1,052	274	7,219	6,607	612	7,219	6,607	612
Total Merchandise	42,600	41,194	1,406	241,556	260,664	-(19,108)	241,556	260,664	-(19,108)
Container	72,288	70,988	1,300	391,783	453,704	-(61,921)	391,783	453,704	-(61,921)
Trailer	5,867	5,635	232	35,254	36,924	-(1,670)	35,254	36,924	-(1,670)
Total Intermodal	78,155	76,623	1,532	427,037	490,628	-(63,591)	427,037	490,628	-(63,591)
Coal	13,989	10,558	3,431	73,548	71,299	2,249	73,548	71,299	2,249
Coke	684	963	-(279)	3,896	4,904	-(1,008)	3,896	4,904	-(1,008)
Total Coal and Coke	14,673	11,521	3,152	77,444	76,203	1,241	77,444	76,203	1,241
Total Carloadings	135,428	129,338	6,090	746,037	827,495	-(81,458)	746,037	827,495	-(81,458)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 7 (Q1) From: 02-13-2022 To: 02-19-2022
Data Generated: Mon Feb 28 10:02:39 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	712	466	246	4,061	4,156	-(95)	4,061	4,156	-(95)
Chemicals	7,775	6,524	1,251	54,892	54,548	344	54,892	54,548	344
Crushed Stone, Sand and Gravel	3,697	2,416	1,281	21,791	20,641	1,150	21,791	20,641	1,150
Farm Products Ex Grain	204	160	44	1,299	1,315	-(16)	1,299	1,315	-(16)
Food and Kindred Products	1,708	1,230	478	11,466	10,572	894	11,466	10,572	894
Grain	2,832	2,486	346	19,723	23,906	-(4,183)	19,723	23,906	-(4,183)
Grain Mill Products	2,142	1,944	198	15,782	15,435	347	15,782	15,435	347
Iron and Steel Scrap	1,342	1,217	125	9,685	10,172	-(487)	9,685	10,172	-(487)
Lumber and Wood Products	778	669	109	5,147	5,512	-(365)	5,147	5,512	-(365)
Metallic Ores	77	76	1	609	627	-(18)	609	627	-(18)
Metals and Products	4,678	4,638	40	32,610	35,745	-(3,135)	32,610	35,745	-(3,135)
Motor Vehicles and Equipment	5,578	5,840	-(262)	42,396	50,129	-(7,733)	42,396	50,129	-(7,733)
Non Metallic Minerals	441	416	25	3,007	3,296	-(289)	3,007	3,296	-(289)
Petroleum Products	2,455	2,561	-(106)	17,587	17,084	503	17,587	17,084	503
Primary Forest Products	323	226	97	2,356	2,089	267	2,356	2,089	267
Pulp, Paper and Allied Products	2,497	2,217	280	16,327	17,520	-(1,193)	16,327	17,520	-(1,193)
Stone, Clay and Glass Products	2,238	1,942	296	15,076	16,338	-(1,262)	15,076	16,338	-(1,262)
Waste and Scrap Materials	1,350	906	444	8,569	7,513	1,056	8,569	7,513	1,056
Total Merchandise	40,827	35,934	4,893	282,383	296,598	-(14,215)	282,383	296,598	-(14,215)
Container	71,311	56,347	14,964	463,094	510,051	-(46,957)	463,094	510,051	-(46,957)
Trailer	4,833	5,164	-(331)	40,087	42,088	-(2,001)	40,087	42,088	-(2,001)
Total Intermodal	76,144	61,511	14,633	503,181	552,139	-(48,958)	503,181	552,139	-(48,958)
Coal	13,019	10,182	2,837	86,567	81,481	5,086	86,567	81,481	5,086
Coke	712	838	-(126)	4,608	5,742	-(1,134)	4,608	5,742	-(1,134)
Total Coal and Coke	13,731	11,020	2,711	91,175	87,223	3,952	91,175	87,223	3,952
Total Carloadings	130,702	108,465	22,237	876,739	935,960	-(59,221)	876,739	935,960	-(59,221)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 8 (Q1) From: 02-20-2022 To: 02-26-2022
Data Generated: Mon Feb 28 10:02:39 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	685	464	221	4,746	4,620	126	4,746	4,620	126
Chemicals	7,800	7,684	116	62,692	62,232	460	62,692	62,232	460
Crushed Stone, Sand and Gravel	3,514	3,030	484	25,305	23,671	1,634	25,305	23,671	1,634
Farm Products Ex Grain	218	167	51	1,517	1,482	35	1,517	1,482	35
Food and Kindred Products	1,864	1,913	-(49)	13,330	12,485	845	13,330	12,485	845
Grain	3,262	3,280	-(18)	22,985	27,186	-(4,201)	22,985	27,186	-(4,201)
Grain Mill Products	2,466	2,054	412	18,248	17,489	759	18,248	17,489	759
Iron and Steel Scrap	1,461	1,585	-(124)	11,146	11,757	-(611)	11,146	11,757	-(611)
Lumber and Wood Products	731	914	-(183)	5,878	6,426	-(548)	5,878	6,426	-(548)
Metallic Ores	90	85	5	699	712	-(13)	699	712	-(13)
Metals and Products	4,940	5,731	-(791)	37,550	41,476	-(3,926)	37,550	41,476	-(3,926)
Motor Vehicles and Equipment	6,413	8,349	-(1,936)	48,809	58,478	-(9,669)	48,809	58,478	-(9,669)
Non Metallic Minerals	521	459	62	3,528	3,755	-(227)	3,528	3,755	-(227)
Petroleum Products	2,738	2,209	529	20,325	19,293	1,032	20,325	19,293	1,032
Primary Forest Products	339	319	20	2,695	2,408	287	2,695	2,408	287
Pulp, Paper and Allied Products	2,478	2,543	-(65)	18,805	20,063	-(1,258)	18,805	20,063	-(1,258)
Stone, Clay and Glass Products	2,309	2,372	-(63)	17,385	18,710	-(1,325)	17,385	18,710	-(1,325)
Waste and Scrap Materials	1,165	1,053	112	9,734	8,566	1,168	9,734	8,566	1,168
Total Merchandise	42,994	44,211	-(1,217)	325,377	340,809	-(15,432)	325,377	340,809	-(15,432)
Container	72,476	69,713	2,763	535,570	579,764	-(44,194)	535,570	579,764	-(44,194)
Trailer	5,388	6,674	-(1,286)	45,475	48,762	-(3,287)	45,475	48,762	-(3,287)
Total Intermodal	77,864	76,387	1,477	581,045	628,526	-(47,481)	581,045	628,526	-(47,481)
Coal	13,121	12,958	163	99,688	94,439	5,249	99,688	94,439	5,249
Coke	615	977	-(362)	5,223	6,719	-(1,496)	5,223	6,719	-(1,496)
Total Coal and Coke	13,736	13,935	-(199)	104,911	101,158	3,753	104,911	101,158	3,753
Total Carloadings	134,594	134,533	61	1,011,333	1,070,493	-(59,160)	1,011,333	1,070,493	-(59,160)