

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 5 (Q1) From: 01-31-2021 To: 02-06-2021
Data Generated: Mon Mar 01 10:00:51 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	638	952	-(314)	3,185	4,269	-(1,084)	3,185	4,269	-(1,084)
Chemicals	8,325	8,152	173	40,308	39,648	660	40,308	39,648	660
Crushed Stone, Sand and Gravel	2,923	3,307	-(384)	15,548	16,792	-(1,244)	15,548	16,792	-(1,244)
Farm Products Ex Grain	180	223	-(43)	992	976	16	992	976	16
Food and Kindred Products	1,710	1,688	22	7,805	8,128	-(323)	7,805	8,128	-(323)
Grain	3,370	3,241	129	18,435	15,429	3,006	18,435	15,429	3,006
Grain Mill Products	2,130	2,164	-(34)	11,278	11,155	123	11,278	11,155	123
Iron and Steel Scrap	1,447	1,168	279	7,473	7,256	217	7,473	7,256	217
Lumber and Wood Products	870	832	38	4,017	3,733	284	4,017	3,733	284
Metallic Ores	71	86	-(15)	447	446	1	447	446	1
Metals and Products	4,963	4,806	157	26,387	25,279	1,108	26,387	25,279	1,108
Motor Vehicles and Equipment	7,695	7,469	226	37,090	33,986	3,104	37,090	33,986	3,104
Non Metallic Minerals	549	541	8	2,355	3,227	-(872)	2,355	3,227	-(872)
Petroleum Products	2,480	3,719	-(1,239)	12,343	19,523	-(7,180)	12,343	19,523	-(7,180)
Primary Forest Products	346	342	4	1,571	1,638	-(67)	1,571	1,638	-(67)
Pulp, Paper and Allied Products	2,489	2,520	-(31)	12,836	13,168	-(332)	12,836	13,168	-(332)
Stone, Clay and Glass Products	2,339	2,287	52	12,010	11,484	526	12,010	11,484	526
Waste and Scrap Materials	791	960	-(169)	5,547	4,938	609	5,547	4,938	609
Total Merchandise	43,316	44,457	-(1,141)	219,627	221,075	-(1,448)	219,627	221,075	-(1,448)
Container	70,972	69,076	1,896	381,996	350,266	31,730	381,996	350,266	31,730
Trailer	6,363	5,470	893	31,987	28,618	3,369	31,987	28,618	3,369
Total Intermodal	77,335	74,546	2,789	413,983	378,884	35,099	413,983	378,884	35,099
Coal	12,165	12,070	95	61,040	65,449	-(4,409)	61,040	65,449	-(4,409)
Coke	900	875	25	3,939	4,026	-(87)	3,939	4,026	-(87)
Total Coal and Coke	13,065	12,945	120	64,979	69,475	-(4,496)	64,979	69,475	-(4,496)
Total Carloadings	133,716	131,948	1,768	698,589	669,434	29,155	698,589	669,434	29,155

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 6 (Q1) From: 02-07-2021 To: 02-13-2021
Data Generated: Mon Mar 01 10:00:51 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	519	752	-(233)	3,704	5,021	-(1,317)	3,704	5,021	-(1,317)
Chemicals	7,851	7,479	372	48,159	47,127	1,032	48,159	47,127	1,032
Crushed Stone, Sand and Gravel	2,678	3,075	-(397)	18,226	19,867	-(1,641)	18,226	19,867	-(1,641)
Farm Products Ex Grain	164	219	-(55)	1,156	1,195	-(39)	1,156	1,195	-(39)
Food and Kindred Products	1,548	1,702	-(154)	9,353	9,830	-(477)	9,353	9,830	-(477)
Grain	2,983	2,223	760	21,418	17,652	3,766	21,418	17,652	3,766
Grain Mill Products	2,215	2,397	-(182)	13,493	13,552	-(59)	13,493	13,552	-(59)
Iron and Steel Scrap	1,488	1,454	34	8,961	8,710	251	8,961	8,710	251
Lumber and Wood Products	839	713	126	4,856	4,446	410	4,856	4,446	410
Metallic Ores	107	88	19	554	534	20	554	534	20
Metals and Products	4,763	4,985	-(222)	31,150	30,264	886	31,150	30,264	886
Motor Vehicles and Equipment	7,211	8,338	-(1,127)	44,301	42,324	1,977	44,301	42,324	1,977
Non Metallic Minerals	525	615	-(90)	2,880	3,842	-(962)	2,880	3,842	-(962)
Petroleum Products	2,167	3,550	-(1,383)	14,510	23,073	-(8,563)	14,510	23,073	-(8,563)
Primary Forest Products	286	295	-(9)	1,857	1,933	-(76)	1,857	1,933	-(76)
Pulp, Paper and Allied Products	2,473	2,335	138	15,309	15,503	-(194)	15,309	15,503	-(194)
Stone, Clay and Glass Products	2,328	2,364	-(36)	14,338	13,848	490	14,338	13,848	490
Waste and Scrap Materials	1,053	1,026	27	6,600	5,964	636	6,600	5,964	636
Total Merchandise	41,198	43,610	-(2,412)	260,825	264,685	-(3,860)	260,825	264,685	-(3,860)
Container	70,793	69,296	1,497	452,789	419,562	33,227	452,789	419,562	33,227
Trailer	5,801	5,620	181	37,788	34,238	3,550	37,788	34,238	3,550
Total Intermodal	76,594	74,916	1,678	490,577	453,800	36,777	490,577	453,800	36,777
Coal	10,667	11,118	-(451)	71,707	76,567	-(4,860)	71,707	76,567	-(4,860)
Coke	963	862	101	4,902	4,888	14	4,902	4,888	14
Total Coal and Coke	11,630	11,980	-(350)	76,609	81,455	-(4,846)	76,609	81,455	-(4,846)
Total Carloadings	129,422	130,506	-(1,084)	828,011	799,940	28,071	828,011	799,940	28,071

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 7 (Q1) From: 02-14-2021 To: 02-20-2021
Data Generated: Mon Mar 01 10:00:51 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	478	766	-(288)	4,182	5,787	-(1,605)	4,182	5,787	-(1,605)
Chemicals	6,534	8,374	-(1,840)	54,693	55,501	-(808)	54,693	55,501	-(808)
Crushed Stone, Sand and Gravel	2,427	3,160	-(733)	20,653	23,027	-(2,374)	20,653	23,027	-(2,374)
Farm Products Ex Grain	159	188	-(29)	1,315	1,383	-(68)	1,315	1,383	-(68)
Food and Kindred Products	1,239	1,757	-(518)	10,592	11,587	-(995)	10,592	11,587	-(995)
Grain	2,525	3,364	-(839)	23,943	21,016	2,927	23,943	21,016	2,927
Grain Mill Products	1,938	2,170	-(232)	15,431	15,722	-(291)	15,431	15,722	-(291)
Iron and Steel Scrap	1,204	1,401	-(197)	10,165	10,111	54	10,165	10,111	54
Lumber and Wood Products	666	764	-(98)	5,522	5,210	312	5,522	5,210	312
Metallic Ores	76	82	-(6)	630	616	14	630	616	14
Metals and Products	4,611	5,527	-(916)	35,761	35,791	-(30)	35,761	35,791	-(30)
Motor Vehicles and Equipment	5,836	8,448	-(2,612)	50,137	50,772	-(635)	50,137	50,772	-(635)
Non Metallic Minerals	417	580	-(163)	3,297	4,422	-(1,125)	3,297	4,422	-(1,125)
Petroleum Products	2,561	3,448	-(887)	17,071	26,521	-(9,450)	17,071	26,521	-(9,450)
Primary Forest Products	225	337	-(112)	2,082	2,270	-(188)	2,082	2,270	-(188)
Pulp, Paper and Allied Products	2,213	2,512	-(299)	17,522	18,015	-(493)	17,522	18,015	-(493)
Stone, Clay and Glass Products	1,939	2,289	-(350)	16,277	16,137	140	16,277	16,137	140
Waste and Scrap Materials	922	912	10	7,522	6,876	646	7,522	6,876	646
Total Merchandise	35,970	46,079	-(10,109)	296,795	310,764	-(13,969)	296,795	310,764	-(13,969)
Container	56,208	70,177	-(13,969)	508,997	489,739	19,258	508,997	489,739	19,258
Trailer	5,278	5,590	-(312)	43,066	39,828	3,238	43,066	39,828	3,238
Total Intermodal	61,486	75,767	-(14,281)	552,063	529,567	22,496	552,063	529,567	22,496
Coal	10,181	8,879	1,302	81,888	85,446	-(3,558)	81,888	85,446	-(3,558)
Coke	838	643	195	5,740	5,531	209	5,740	5,531	209
Total Coal and Coke	11,019	9,522	1,497	87,628	90,977	-(3,349)	87,628	90,977	-(3,349)
Total Carloadings	108,475	131,368	-(22,893)	936,486	931,308	5,178	936,486	931,308	5,178

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 8 (Q1) From: 02-21-2021 To: 02-27-2021
Data Generated: Mon Mar 01 10:00:47 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	452	671	-(219)	4,634	6,458	-(1,824)	4,634	6,458	-(1,824)
Chemicals	7,576	7,936	-(360)	62,269	63,437	-(1,168)	62,269	63,437	-(1,168)
Crushed Stone, Sand and Gravel	3,037	3,523	-(486)	23,690	26,550	-(2,860)	23,690	26,550	-(2,860)
Farm Products Ex Grain	167	210	-(43)	1,482	1,593	-(111)	1,482	1,593	-(111)
Food and Kindred Products	1,910	1,796	114	12,502	13,383	-(881)	12,502	13,383	-(881)
Grain	3,234	2,611	623	27,177	23,627	3,550	27,177	23,627	3,550
Grain Mill Products	2,050	2,349	-(299)	17,481	18,071	-(590)	17,481	18,071	-(590)
Iron and Steel Scrap	1,577	1,595	-(18)	11,742	11,706	36	11,742	11,706	36
Lumber and Wood Products	920	862	58	6,442	6,072	370	6,442	6,072	370
Metallic Ores	85	55	30	715	671	44	715	671	44
Metals and Products	5,695	5,280	415	41,456	41,071	385	41,456	41,071	385
Motor Vehicles and Equipment	8,362	8,394	-(32)	58,499	59,166	-(667)	58,499	59,166	-(667)
Non Metallic Minerals	458	486	-(28)	3,755	4,908	-(1,153)	3,755	4,908	-(1,153)
Petroleum Products	2,208	3,483	-(1,275)	19,279	30,004	-(10,725)	19,279	30,004	-(10,725)
Primary Forest Products	318	324	-(6)	2,400	2,594	-(194)	2,400	2,594	-(194)
Pulp, Paper and Allied Products	2,546	2,711	-(165)	20,068	20,726	-(658)	20,068	20,726	-(658)
Stone, Clay and Glass Products	2,396	2,392	4	18,673	18,529	144	18,673	18,529	144
Waste and Scrap Materials	1,054	954	100	8,576	7,830	746	8,576	7,830	746
Total Merchandise	44,045	45,632	-(1,587)	340,840	356,396	-(15,556)	340,840	356,396	-(15,556)
Container	69,609	73,053	-(3,444)	578,606	562,792	15,814	578,606	562,792	15,814
Trailer	6,806	5,548	1,258	49,872	45,376	4,496	49,872	45,376	4,496
Total Intermodal	76,415	78,601	-(2,186)	628,478	608,168	20,310	628,478	608,168	20,310
Coal	12,553	11,640	913	94,441	97,086	-(2,645)	94,441	97,086	-(2,645)
Coke	976	598	378	6,716	6,129	587	6,716	6,129	587
Total Coal and Coke	13,529	12,238	1,291	101,157	103,215	-(2,058)	101,157	103,215	-(2,058)
Total Carloadings	133,989	136,471	-(2,482)	1,070,475	1,067,779	2,696	1,070,475	1,067,779	2,696