

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 5 (Q1) From: 01-26-2020 To: 02-01-2020
Data Generated: Mon Mar 02 05:04:31 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	807	1,171	-(364)	3,738	4,049	-(311)	3,738	4,049	-(311)
Chemicals	8,084	7,996	88	39,106	40,902	-(1,796)	39,106	40,902	-(1,796)
Crushed Stone, Sand and Gravel	3,577	2,987	590	15,986	16,920	-(934)	15,986	16,920	-(934)
Farm Products Ex Grain	221	173	48	919	936	-(17)	919	936	-(17)
Food and Kindred Products	1,709	1,544	165	7,965	7,542	423	7,965	7,542	423
Grain	2,910	2,417	493	15,251	16,271	-(1,020)	15,251	16,271	-(1,020)
Grain Mill Products	2,362	2,342	20	11,387	12,100	-(713)	11,387	12,100	-(713)
Iron and Steel Scrap	1,644	1,287	357	6,922	6,959	-(37)	6,922	6,959	-(37)
Lumber and Wood Products	914	847	67	3,514	3,963	-(449)	3,514	3,963	-(449)
Metallic Ores	107	93	14	416	523	-(107)	416	523	-(107)
Metals and Products	5,423	5,139	284	25,050	26,417	-(1,367)	25,050	26,417	-(1,367)
Motor Vehicles and Equipment	8,044	7,142	902	29,831	32,976	-(3,145)	29,831	32,976	-(3,145)
Non Metallic Minerals	679	409	270	3,230	2,720	510	3,230	2,720	510
Petroleum Products	4,186	2,985	1,201	19,488	16,921	2,567	19,488	16,921	2,567
Primary Forest Products	341	423	-(82)	1,594	2,103	-(509)	1,594	2,103	-(509)
Pulp, Paper and Allied Products	2,502	2,607	-(105)	13,481	14,299	-(818)	13,481	14,299	-(818)
Stone, Clay and Glass Products	2,270	2,115	155	11,135	11,130	5	11,135	11,130	5
Waste and Scrap Materials	1,073	1,045	28	4,864	4,938	-(74)	4,864	4,938	-(74)
Total Merchandise	46,853	42,722	4,131	213,877	221,669	-(7,792)	213,877	221,669	-(7,792)
Container	71,313	69,822	1,491	335,439	360,313	-(24,874)	335,439	360,313	-(24,874)
Trailer	6,255	6,661	-(406)	28,113	37,353	-(9,240)	28,113	37,353	-(9,240)
Total Intermodal	77,568	76,483	1,085	363,552	397,666	-(34,114)	363,552	397,666	-(34,114)
Coal	12,738	14,333	-(1,595)	65,821	86,499	-(20,678)	65,821	86,499	-(20,678)
Coke	859	1,081	-(222)	4,085	5,308	-(1,223)	4,085	5,308	-(1,223)
Total Coal and Coke	13,597	15,414	-(1,817)	69,906	91,807	-(21,901)	69,906	91,807	-(21,901)
Total Carloadings	138,018	134,619	3,399	647,335	711,142	-(63,807)	647,335	711,142	-(63,807)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 6 (Q1) From: 02-02-2020 To: 02-08-2020
Data Generated: Mon Mar 02 05:04:31 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	970	589	381	4,708	4,638	70	4,708	4,638	70
Chemicals	8,245	8,644	-(399)	47,351	49,546	-(2,195)	47,351	49,546	-(2,195)
Crushed Stone, Sand and Gravel	3,309	3,657	-(348)	19,295	20,577	-(1,282)	19,295	20,577	-(1,282)
Farm Products Ex Grain	224	145	79	1,143	1,081	62	1,143	1,081	62
Food and Kindred Products	1,692	1,500	192	9,657	9,042	615	9,657	9,042	615
Grain	3,273	3,427	-(154)	18,524	19,698	-(1,174)	18,524	19,698	-(1,174)
Grain Mill Products	2,174	2,483	-(309)	13,561	14,583	-(1,022)	13,561	14,583	-(1,022)
Iron and Steel Scrap	1,166	1,287	-(121)	8,088	8,246	-(158)	8,088	8,246	-(158)
Lumber and Wood Products	831	851	-(20)	4,345	4,814	-(469)	4,345	4,814	-(469)
Metallic Ores	87	106	-(19)	503	629	-(126)	503	629	-(126)
Metals and Products	4,810	5,167	-(357)	29,860	31,584	-(1,724)	29,860	31,584	-(1,724)
Motor Vehicles and Equipment	7,468	8,066	-(598)	37,299	41,042	-(3,743)	37,299	41,042	-(3,743)
Non Metallic Minerals	539	564	-(25)	3,769	3,284	485	3,769	3,284	485
Petroleum Products	3,715	3,292	423	23,203	20,213	2,990	23,203	20,213	2,990
Primary Forest Products	342	448	-(106)	1,936	2,551	-(615)	1,936	2,551	-(615)
Pulp, Paper and Allied Products	2,532	2,667	-(135)	16,013	16,966	-(953)	16,013	16,966	-(953)
Stone, Clay and Glass Products	2,290	2,348	-(58)	13,425	13,478	-(53)	13,425	13,478	-(53)
Waste and Scrap Materials	938	1,138	-(200)	5,802	6,076	-(274)	5,802	6,076	-(274)
Total Merchandise	44,605	46,379	-(1,774)	258,482	268,048	-(9,566)	258,482	268,048	-(9,566)
Container	68,903	76,637	-(7,734)	404,342	436,950	-(32,608)	404,342	436,950	-(32,608)
Trailer	5,650	8,836	-(3,186)	33,763	46,189	-(12,426)	33,763	46,189	-(12,426)
Total Intermodal	74,553	85,473	-(10,920)	438,105	483,139	-(45,034)	438,105	483,139	-(45,034)
Coal	12,060	16,382	-(4,322)	77,881	102,881	-(25,000)	77,881	102,881	-(25,000)
Coke	873	951	-(78)	4,958	6,259	-(1,301)	4,958	6,259	-(1,301)
Total Coal and Coke	12,933	17,333	-(4,400)	82,839	109,140	-(26,301)	82,839	109,140	-(26,301)
Total Carloadings	132,091	149,185	-(17,094)	779,426	860,327	-(80,901)	779,426	860,327	-(80,901)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 7 (Q1) From: 02-09-2020 To: 02-15-2020
Data Generated: Mon Mar 02 05:04:31 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	738	769	-(31)	5,446	5,407	39	5,446	5,407	39
Chemicals	7,333	8,566	-(1,233)	54,684	58,112	-(3,428)	54,684	58,112	-(3,428)
Crushed Stone, Sand and Gravel	3,074	4,008	-(934)	22,369	24,585	-(2,216)	22,369	24,585	-(2,216)
Farm Products Ex Grain	218	154	64	1,361	1,235	126	1,361	1,235	126
Food and Kindred Products	1,699	1,606	93	11,356	10,648	708	11,356	10,648	708
Grain	2,245	3,218	-(973)	20,769	22,916	-(2,147)	20,769	22,916	-(2,147)
Grain Mill Products	2,405	2,720	-(315)	15,966	17,303	-(1,337)	15,966	17,303	-(1,337)
Iron and Steel Scrap	1,453	1,609	-(156)	9,541	9,855	-(314)	9,541	9,855	-(314)
Lumber and Wood Products	709	965	-(256)	5,054	5,779	-(725)	5,054	5,779	-(725)
Metallic Ores	87	78	9	590	707	-(117)	590	707	-(117)
Metals and Products	4,991	4,998	-(7)	34,851	36,582	-(1,731)	34,851	36,582	-(1,731)
Motor Vehicles and Equipment	8,318	7,692	626	45,617	48,734	-(3,117)	45,617	48,734	-(3,117)
Non Metallic Minerals	616	635	-(19)	4,385	3,919	466	4,385	3,919	466
Petroleum Products	3,573	2,490	1,083	26,776	22,703	4,073	26,776	22,703	4,073
Primary Forest Products	295	516	-(221)	2,231	3,067	-(836)	2,231	3,067	-(836)
Pulp, Paper and Allied Products	2,336	2,592	-(256)	18,349	19,558	-(1,209)	18,349	19,558	-(1,209)
Stone, Clay and Glass Products	2,365	2,310	55	15,790	15,788	2	15,790	15,788	2
Waste and Scrap Materials	1,016	1,055	-(39)	6,818	7,131	-(313)	6,818	7,131	-(313)
Total Merchandise	43,471	45,981	-(2,510)	301,953	314,029	-(12,076)	301,953	314,029	-(12,076)
Container	69,125	77,010	-(7,885)	473,467	513,960	-(40,493)	473,467	513,960	-(40,493)
Trailer	5,811	7,897	-(2,086)	39,574	54,086	-(14,512)	39,574	54,086	-(14,512)
Total Intermodal	74,936	84,907	-(9,971)	513,041	568,046	-(55,005)	513,041	568,046	-(55,005)
Coal	11,113	15,608	-(4,495)	88,994	118,489	-(29,495)	88,994	118,489	-(29,495)
Coke	864	1,198	-(334)	5,822	7,457	-(1,635)	5,822	7,457	-(1,635)
Total Coal and Coke	11,977	16,806	-(4,829)	94,816	125,946	-(31,130)	94,816	125,946	-(31,130)
Total Carloadings	130,384	147,694	-(17,310)	909,810	1,008,021	-(98,211)	909,810	1,008,021	-(98,211)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 8 (Q1) From: 02-16-2020 To: 02-22-2020
Data Generated: Mon Mar 02 05:04:32 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	713	748	-(35)	6,159	6,155	4	6,159	6,155	4
Chemicals	8,330	8,097	233	63,014	66,209	-(3,195)	63,014	66,209	-(3,195)
Crushed Stone, Sand and Gravel	3,160	3,614	-(454)	25,529	28,199	-(2,670)	25,529	28,199	-(2,670)
Farm Products Ex Grain	188	181	7	1,549	1,416	133	1,549	1,416	133
Food and Kindred Products	1,761	1,772	-(11)	13,117	12,420	697	13,117	12,420	697
Grain	3,298	3,244	54	24,067	26,160	-(2,093)	24,067	26,160	-(2,093)
Grain Mill Products	2,157	2,375	-(218)	18,123	19,678	-(1,555)	18,123	19,678	-(1,555)
Iron and Steel Scrap	1,401	1,655	-(254)	10,942	11,510	-(568)	10,942	11,510	-(568)
Lumber and Wood Products	766	898	-(132)	5,820	6,677	-(857)	5,820	6,677	-(857)
Metallic Ores	82	87	-(5)	672	794	-(122)	672	794	-(122)
Metals and Products	5,526	5,702	-(176)	40,377	42,284	-(1,907)	40,377	42,284	-(1,907)
Motor Vehicles and Equipment	8,448	7,980	468	54,065	56,714	-(2,649)	54,065	56,714	-(2,649)
Non Metallic Minerals	579	434	145	4,964	4,353	611	4,964	4,353	611
Petroleum Products	3,441	2,972	469	30,217	25,675	4,542	30,217	25,675	4,542
Primary Forest Products	338	471	-(133)	2,569	3,538	-(969)	2,569	3,538	-(969)
Pulp, Paper and Allied Products	2,517	2,609	-(92)	20,866	22,167	-(1,301)	20,866	22,167	-(1,301)
Stone, Clay and Glass Products	2,291	2,316	-(25)	18,081	18,104	-(23)	18,081	18,104	-(23)
Waste and Scrap Materials	916	890	26	7,734	8,021	-(287)	7,734	8,021	-(287)
Total Merchandise	45,912	46,045	-(133)	347,865	360,074	-(12,209)	347,865	360,074	-(12,209)
Container	70,089	76,538	-(6,449)	543,556	590,498	-(46,942)	543,556	590,498	-(46,942)
Trailer	5,733	7,504	-(1,771)	45,307	61,590	-(16,283)	45,307	61,590	-(16,283)
Total Intermodal	75,822	84,042	-(8,220)	588,863	652,088	-(63,225)	588,863	652,088	-(63,225)
Coal	8,818	17,892	-(9,074)	97,812	136,381	-(38,569)	97,812	136,381	-(38,569)
Coke	661	1,158	-(497)	6,483	8,615	-(2,132)	6,483	8,615	-(2,132)
Total Coal and Coke	9,479	19,050	-(9,571)	104,295	144,996	-(40,701)	104,295	144,996	-(40,701)
Total Carloadings	131,213	149,137	-(17,924)	1,041,023	1,157,158	-(116,135)	1,041,023	1,157,158	-(116,135)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 9 (Q1) From: 02-23-2020 To: 02-29-2020
Data Generated: Mon Mar 02 05:04:32 EST 2020

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	670	715	-(45)	6,829	6,870	-(41)	6,829	6,870	-(41)
Chemicals	7,924	8,816	-(892)	70,938	75,025	-(4,087)	70,938	75,025	-(4,087)
Crushed Stone, Sand and Gravel	3,528	4,445	-(917)	29,057	32,644	-(3,587)	29,057	32,644	-(3,587)
Farm Products Ex Grain	211	175	36	1,760	1,591	169	1,760	1,591	169
Food and Kindred Products	1,802	1,731	71	14,919	14,151	768	14,919	14,151	768
Grain	2,610	3,268	-(658)	26,677	29,428	-(2,751)	26,677	29,428	-(2,751)
Grain Mill Products	2,352	2,759	-(407)	20,475	22,437	-(1,962)	20,475	22,437	-(1,962)
Iron and Steel Scrap	1,603	1,552	51	12,545	13,062	-(517)	12,545	13,062	-(517)
Lumber and Wood Products	861	886	-(25)	6,681	7,563	-(882)	6,681	7,563	-(882)
Metallic Ores	56	90	-(34)	728	884	-(156)	728	884	-(156)
Metals and Products	5,291	6,060	-(769)	45,668	48,344	-(2,676)	45,668	48,344	-(2,676)
Motor Vehicles and Equipment	8,395	8,872	-(477)	62,460	65,586	-(3,126)	62,460	65,586	-(3,126)
Non Metallic Minerals	486	601	-(115)	5,450	4,954	496	5,450	4,954	496
Petroleum Products	3,507	2,924	583	33,724	28,599	5,125	33,724	28,599	5,125
Primary Forest Products	324	471	-(147)	2,893	4,009	-(1,116)	2,893	4,009	-(1,116)
Pulp, Paper and Allied Products	2,704	2,635	69	23,570	24,802	-(1,232)	23,570	24,802	-(1,232)
Stone, Clay and Glass Products	2,392	2,406	-(14)	20,473	20,510	-(37)	20,473	20,510	-(37)
Waste and Scrap Materials	965	976	-(11)	8,699	8,997	-(298)	8,699	8,997	-(298)
Total Merchandise	45,681	49,382	-(3,701)	393,546	409,456	-(15,910)	393,546	409,456	-(15,910)
Container	72,847	78,464	-(5,617)	616,403	668,962	-(52,559)	616,403	668,962	-(52,559)
Trailer	5,750	7,511	-(1,761)	51,057	69,101	-(18,044)	51,057	69,101	-(18,044)
Total Intermodal	78,597	85,975	-(7,378)	667,460	738,063	-(70,603)	667,460	738,063	-(70,603)
Coal	11,667	18,018	-(6,351)	109,479	154,399	-(44,920)	109,479	154,399	-(44,920)
Coke	579	932	-(353)	7,062	9,547	-(2,485)	7,062	9,547	-(2,485)
Total Coal and Coke	12,246	18,950	-(6,704)	116,541	163,946	-(47,405)	116,541	163,946	-(47,405)
Total Carloadings	136,524	154,307	-(17,783)	1,177,547	1,311,465	-(133,918)	1,177,547	1,311,465	-(133,918)