

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 5 (Q1) From: 01-28-2018 To: 02-03-2018
Data Generated: Tue Jul 24 01:58:07 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,158	760	398	5,400	4,236	1,164	5,400	4,236	1,164
Chemicals	8,640	7,855	785	40,743	37,693	3,050	40,743	37,693	3,050
Crushed Stone, Sand and Gravel	3,712	3,520	192	15,678	15,734	-(56)	15,678	15,734	-(56)
Farm Products Ex Grain	164	171	-(7)	832	765	67	832	765	67
Food and Kindred Products	1,723	1,839	-(116)	7,794	8,163	-(369)	7,794	8,163	-(369)
Grain	3,164	3,983	-(819)	16,098	20,492	-(4,394)	16,098	20,492	-(4,394)
Grain Mill Products	2,626	2,851	-(225)	11,588	12,644	-(1,056)	11,588	12,644	-(1,056)
Iron and Steel Scrap	1,560	1,471	89	7,078	7,307	-(229)	7,078	7,307	-(229)
Lumber and Wood Products	847	1,019	-(172)	4,090	4,405	-(315)	4,090	4,405	-(315)
Metallic Ores	76	79	-(3)	404	404	0	404	404	0
Metals and Products	5,439	6,211	-(772)	25,774	29,116	-(3,342)	25,774	29,116	-(3,342)
Motor Vehicles and Equipment	8,008	9,120	-(1,112)	37,091	40,017	-(2,926)	37,091	40,017	-(2,926)
Non Metallic Minerals	478	493	-(15)	2,136	2,148	-(12)	2,136	2,148	-(12)
Petroleum Products	3,292	3,087	205	16,725	16,896	-(171)	16,725	16,896	-(171)
Primary Forest Products	495	513	-(18)	2,205	2,473	-(268)	2,205	2,473	-(268)
Pulp, Paper and Allied Products	2,848	2,737	111	13,937	13,744	193	13,937	13,744	193
Stone, Clay and Glass Products	2,576	2,832	-(256)	11,082	12,252	-(1,170)	11,082	12,252	-(1,170)
Waste and Scrap Materials	798	964	-(166)	3,913	4,804	-(891)	3,913	4,804	-(891)
Total Merchandise	47,604	49,505	-(1,901)	222,568	233,293	-(10,725)	222,568	233,293	-(10,725)
Container	76,658	71,878	4,780	349,584	332,230	17,354	349,584	332,230	17,354
Trailer	8,617	7,674	943	39,595	35,687	3,908	39,595	35,687	3,908
Total Intermodal	85,275	79,552	5,723	389,179	367,917	21,262	389,179	367,917	21,262
Coal	18,446	19,938	-(1,492)	79,185	93,230	-(14,045)	79,185	93,230	-(14,045)
Coke	1,435	1,194	241	6,735	6,414	321	6,735	6,414	321
Total Coal and Coke	19,881	21,132	-(1,251)	85,920	99,644	-(13,724)	85,920	99,644	-(13,724)
Total Carloadings	152,760	150,189	2,571	697,667	700,854	-(3,187)	697,667	700,854	-(3,187)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 6 (Q1) From: 02-04-2018 To: 02-10-2018
Data Generated: Tue Jul 24 01:58:07 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	748	965	-(217)	6,148	5,201	947	6,148	5,201	947
Chemicals	7,794	7,497	297	48,537	45,190	3,347	48,537	45,190	3,347
Crushed Stone, Sand and Gravel	3,652	3,429	223	19,330	19,163	167	19,330	19,163	167
Farm Products Ex Grain	169	146	23	1,001	911	90	1,001	911	90
Food and Kindred Products	1,554	1,745	-(191)	9,348	9,908	-(560)	9,348	9,908	-(560)
Grain	3,184	3,817	-(633)	19,282	24,309	-(5,027)	19,282	24,309	-(5,027)
Grain Mill Products	2,402	2,336	66	13,990	14,980	-(990)	13,990	14,980	-(990)
Iron and Steel Scrap	1,436	1,306	130	8,514	8,613	-(99)	8,514	8,613	-(99)
Lumber and Wood Products	824	921	-(97)	4,914	5,326	-(412)	4,914	5,326	-(412)
Metallic Ores	79	102	-(23)	483	506	-(23)	483	506	-(23)
Metals and Products	5,023	5,455	-(432)	30,797	34,571	-(3,774)	30,797	34,571	-(3,774)
Motor Vehicles and Equipment	8,066	9,050	-(984)	45,157	49,067	-(3,910)	45,157	49,067	-(3,910)
Non Metallic Minerals	496	468	28	2,632	2,616	16	2,632	2,616	16
Petroleum Products	3,475	3,273	202	20,200	20,169	31	20,200	20,169	31
Primary Forest Products	424	507	-(83)	2,629	2,980	-(351)	2,629	2,980	-(351)
Pulp, Paper and Allied Products	2,620	2,564	56	16,557	16,308	249	16,557	16,308	249
Stone, Clay and Glass Products	2,280	2,603	-(323)	13,362	14,855	-(1,493)	13,362	14,855	-(1,493)
Waste and Scrap Materials	858	931	-(73)	4,771	5,735	-(964)	4,771	5,735	-(964)
Total Merchandise	45,084	47,115	-(2,031)	267,652	280,408	-(12,756)	267,652	280,408	-(12,756)
Container	72,076	68,504	3,572	421,660	400,734	20,926	421,660	400,734	20,926
Trailer	8,014	7,348	666	47,609	43,035	4,574	47,609	43,035	4,574
Total Intermodal	80,090	75,852	4,238	469,269	443,769	25,500	469,269	443,769	25,500
Coal	18,581	18,149	432	97,766	111,379	-(13,613)	97,766	111,379	-(13,613)
Coke	1,396	1,372	24	8,131	7,786	345	8,131	7,786	345
Total Coal and Coke	19,977	19,521	456	105,897	119,165	-(13,268)	105,897	119,165	-(13,268)
Total Carloadings	145,151	142,488	2,663	842,818	843,342	-(524)	842,818	843,342	-(524)

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 7 (Q1) From: 02-11-2018 To: 02-17-2018
Data Generated: Tue Jul 24 01:58:08 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,195	982	213	7,343	6,183	1,160	7,343	6,183	1,160
Chemicals	8,157	7,646	511	56,694	52,836	3,858	56,694	52,836	3,858
Crushed Stone, Sand and Gravel	3,919	4,173	-(254)	23,249	23,336	-(87)	23,249	23,336	-(87)
Farm Products Ex Grain	168	187	-(19)	1,169	1,098	71	1,169	1,098	71
Food and Kindred Products	1,589	1,653	-(64)	10,937	11,561	-(624)	10,937	11,561	-(624)
Grain	2,971	3,325	-(354)	22,253	27,634	-(5,381)	22,253	27,634	-(5,381)
Grain Mill Products	2,779	2,613	166	16,769	17,593	-(824)	16,769	17,593	-(824)
Iron and Steel Scrap	1,546	1,695	-(149)	10,060	10,308	-(248)	10,060	10,308	-(248)
Lumber and Wood Products	903	937	-(34)	5,817	6,263	-(446)	5,817	6,263	-(446)
Metallic Ores	103	74	29	586	580	6	586	580	6
Metals and Products	5,176	5,706	-(530)	35,973	40,277	-(4,304)	35,973	40,277	-(4,304)
Motor Vehicles and Equipment	8,471	8,707	-(236)	53,628	57,774	-(4,146)	53,628	57,774	-(4,146)
Non Metallic Minerals	493	439	54	3,125	3,055	70	3,125	3,055	70
Petroleum Products	3,700	2,945	755	23,900	23,114	786	23,900	23,114	786
Primary Forest Products	418	545	-(127)	3,047	3,525	-(478)	3,047	3,525	-(478)
Pulp, Paper and Allied Products	2,830	2,785	45	19,387	19,093	294	19,387	19,093	294
Stone, Clay and Glass Products	2,447	2,788	-(341)	15,809	17,643	-(1,834)	15,809	17,643	-(1,834)
Waste and Scrap Materials	764	1,006	-(242)	5,535	6,741	-(1,206)	5,535	6,741	-(1,206)
Total Merchandise	47,629	48,206	-(577)	315,281	328,614	-(13,333)	315,281	328,614	-(13,333)
Container	76,991	71,564	5,427	498,651	472,298	26,353	498,651	472,298	26,353
Trailer	7,971	6,894	1,077	55,580	49,929	5,651	55,580	49,929	5,651
Total Intermodal	84,962	78,458	6,504	554,231	522,227	32,004	554,231	522,227	32,004
Coal	18,935	18,496	439	116,701	129,875	-(13,174)	116,701	129,875	-(13,174)
Coke	1,410	1,436	-(26)	9,541	9,222	319	9,541	9,222	319
Total Coal and Coke	20,345	19,932	413	126,242	139,097	-(12,855)	126,242	139,097	-(12,855)
Total Carloadings	152,936	146,596	6,340	995,754	989,938	5,816	995,754	989,938	5,816

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 8 (Q1) From: 02-18-2018 To: 02-24-2018
 Data Generated: Tue Jul 24 01:58:08 EST 2018

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	859	713	146	8,202	6,896	1,306	8,202	6,896	1,306
Chemicals	8,742	7,672	1,070	65,436	60,508	4,928	65,436	60,508	4,928
Crushed Stone, Sand and Gravel	3,848	3,803	45	27,097	27,139	-(42)	27,097	27,139	-(42)
Farm Products Ex Grain	198	188	10	1,367	1,286	81	1,367	1,286	81
Food and Kindred Products	1,721	1,916	-(195)	12,658	13,477	-(819)	12,658	13,477	-(819)
Grain	2,669	3,389	-(720)	24,922	31,023	-(6,101)	24,922	31,023	-(6,101)
Grain Mill Products	2,522	2,355	167	19,291	19,948	-(657)	19,291	19,948	-(657)
Iron and Steel Scrap	1,539	1,648	-(109)	11,599	11,956	-(357)	11,599	11,956	-(357)
Lumber and Wood Products	833	1,013	-(180)	6,650	7,276	-(626)	6,650	7,276	-(626)
Metallic Ores	88	110	-(22)	674	690	-(16)	674	690	-(16)
Metals and Products	5,778	5,668	110	41,751	45,945	-(4,194)	41,751	45,945	-(4,194)
Motor Vehicles and Equipment	8,537	9,007	-(470)	62,165	66,781	-(4,616)	62,165	66,781	-(4,616)
Non Metallic Minerals	520	459	61	3,645	3,514	131	3,645	3,514	131
Petroleum Products	3,475	2,955	520	27,375	26,069	1,306	27,375	26,069	1,306
Primary Forest Products	426	525	-(99)	3,473	4,050	-(577)	3,473	4,050	-(577)
Pulp, Paper and Allied Products	2,627	2,762	-(135)	22,014	21,855	159	22,014	21,855	159
Stone, Clay and Glass Products	2,510	2,662	-(152)	18,319	20,305	-(1,986)	18,319	20,305	-(1,986)
Waste and Scrap Materials	833	994	-(161)	6,368	7,735	-(1,367)	6,368	7,735	-(1,367)
Total Merchandise	47,725	47,839	-(114)	363,006	376,453	-(13,447)	363,006	376,453	-(13,447)
Container	75,403	70,908	4,495	574,054	543,206	30,848	574,054	543,206	30,848
Trailer	8,140	6,821	1,319	63,720	56,750	6,970	63,720	56,750	6,970
Total Intermodal	83,543	77,729	5,814	637,774	599,956	37,818	637,774	599,956	37,818
Coal	18,913	19,755	-(842)	135,614	149,630	-(14,016)	135,614	149,630	-(14,016)
Coke	1,268	1,536	-(268)	10,809	10,758	51	10,809	10,758	51
Total Coal and Coke	20,181	21,291	-(1,110)	146,423	160,388	-(13,965)	146,423	160,388	-(13,965)
Total Carloadings	151,449	146,859	4,590	1,147,203	1,136,797	10,406	1,147,203	1,136,797	10,406