

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 48 (Q4) From: 11-28-2021 To: 12-04-2021
Data Generated: Mon Dec 27 10:04:15 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	588	705	-(117)	5,712	5,837	-(125)	32,101	34,825	-(2,724)
Chemicals	8,246	7,727	519	69,237	66,829	2,408	376,520	352,286	24,234
Crushed Stone, Sand and Gravel	4,068	3,602	466	35,751	35,159	592	188,987	185,729	3,258
Farm Products Ex Grain	201	169	32	1,552	1,526	26	8,364	8,622	-(258)
Food and Kindred Products	2,001	1,603	398	17,359	14,855	2,504	84,381	78,708	5,673
Grain	2,846	3,966	-(1,120)	24,291	31,677	-(7,386)	145,892	149,754	-(3,862)
Grain Mill Products	2,451	2,492	-(41)	20,778	20,849	-(71)	109,684	109,266	418
Iron and Steel Scrap	1,680	1,474	206	13,631	12,465	1,166	75,415	61,931	13,484
Lumber and Wood Products	924	842	82	7,226	7,299	-(73)	40,824	37,787	3,037
Metallic Ores	98	70	28	808	704	104	4,346	3,548	798
Metals and Products	4,817	4,557	260	42,802	39,249	3,553	251,926	197,543	54,383
Motor Vehicles and Equipment	7,470	7,748	-(278)	63,204	67,005	-(3,801)	321,156	301,428	19,728
Non Metallic Minerals	629	358	271	4,334	3,238	1,096	22,637	18,733	3,904
Petroleum Products	2,252	1,943	309	21,732	16,094	5,638	121,827	113,780	8,047
Primary Forest Products	289	282	7	2,632	2,468	164	14,909	14,160	749
Pulp, Paper and Allied Products	2,468	2,613	-(145)	20,905	21,534	-(629)	119,078	114,660	4,418
Stone, Clay and Glass Products	2,554	2,436	118	22,396	22,640	-(244)	123,850	117,360	6,490
Waste and Scrap Materials	1,398	1,224	174	12,002	10,258	1,744	61,451	48,959	12,492
Total Merchandise	44,980	43,811	1,169	386,352	379,686	6,666	2,103,348	1,949,079	154,269
Container	70,243	72,692	-(2,449)	647,574	693,048	-(45,474)	3,529,474	3,385,663	143,811
Trailer	6,514	7,188	-(674)	52,796	56,838	-(4,042)	283,117	277,273	5,844
Total Intermodal	76,757	79,880	-(3,123)	700,370	749,886	-(49,516)	3,812,591	3,662,936	149,655
Coal	12,414	12,422	-(8)	99,419	100,197	-(778)	569,224	498,012	71,212
Coke	838	671	167	7,164	5,188	1,976	40,713	28,727	11,986
Total Coal and Coke	13,252	13,093	159	106,583	105,385	1,198	609,937	526,739	83,198
Total Carloadings	134,989	136,784	-(1,795)	1,193,305	1,234,957	-(41,652)	6,525,876	6,138,754	387,122

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 49 (Q4) From: 12-05-2021 To: 12-11-2021
Data Generated: Mon Dec 27 10:04:15 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	526	576	-(50)	6,238	6,413	-(175)	32,627	35,401	-(2,774)
Chemicals	8,009	8,372	-(363)	77,246	75,201	2,045	384,529	360,658	23,871
Crushed Stone, Sand and Gravel	3,934	3,557	377	39,685	38,716	969	192,921	189,286	3,635
Farm Products Ex Grain	196	183	13	1,748	1,709	39	8,560	8,805	-(245)
Food and Kindred Products	1,728	1,530	198	19,087	16,385	2,702	86,109	80,238	5,871
Grain	3,305	3,504	-(199)	27,596	35,181	-(7,585)	149,197	153,258	-(4,061)
Grain Mill Products	2,257	2,134	123	23,035	22,983	52	111,941	111,400	541
Iron and Steel Scrap	1,634	1,599	35	15,265	14,064	1,201	77,049	63,530	13,519
Lumber and Wood Products	696	756	-(60)	7,922	8,055	-(133)	41,520	38,543	2,977
Metallic Ores	106	61	45	914	765	149	4,452	3,609	843
Metals and Products	4,340	4,755	-(415)	47,142	44,004	3,138	256,266	202,298	53,968
Motor Vehicles and Equipment	6,963	8,387	-(1,424)	70,167	75,392	-(5,225)	328,119	309,815	18,304
Non Metallic Minerals	439	356	83	4,773	3,594	1,179	23,076	19,089	3,987
Petroleum Products	2,682	2,105	577	24,414	18,199	6,215	124,509	115,885	8,624
Primary Forest Products	349	284	65	2,981	2,752	229	15,258	14,444	814
Pulp, Paper and Allied Products	2,414	2,406	8	23,319	23,940	-(621)	121,492	117,066	4,426
Stone, Clay and Glass Products	2,462	2,661	-(199)	24,858	25,301	-(443)	126,312	120,021	6,291
Waste and Scrap Materials	1,244	1,144	100	13,246	11,402	1,844	62,695	50,103	12,592
Total Merchandise	43,284	44,370	-(1,086)	429,636	424,056	5,580	2,146,632	1,993,449	153,183
Container	71,731	81,857	-(10,126)	719,305	774,905	-(55,600)	3,601,205	3,467,520	133,685
Trailer	7,060	8,040	-(980)	59,856	64,878	-(5,022)	290,177	285,313	4,864
Total Intermodal	78,791	89,897	-(11,106)	779,161	839,783	-(60,622)	3,891,382	3,752,833	138,549
Coal	12,624	12,130	494	112,043	112,327	-(284)	581,848	510,142	71,706
Coke	781	696	85	7,945	5,884	2,061	41,494	29,423	12,071
Total Coal and Coke	13,405	12,826	579	119,988	118,211	1,777	623,342	539,565	83,777
Total Carloadings	135,480	147,093	-(11,613)	1,328,785	1,382,050	-(53,265)	6,661,356	6,285,847	375,509

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 50 (Q4) From: 12-12-2021 To: 12-18-2021
Data Generated: Mon Dec 27 10:04:15 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	594	510	84	6,832	6,923	-(91)	33,221	35,911	-(2,690)
Chemicals	8,400	7,506	894	85,646	82,707	2,939	392,929	368,164	24,765
Crushed Stone, Sand and Gravel	3,874	3,005	869	43,559	41,721	1,838	196,795	192,291	4,504
Farm Products Ex Grain	195	131	64	1,943	1,840	103	8,755	8,936	-(181)
Food and Kindred Products	1,616	1,465	151	20,703	17,850	2,853	87,725	81,703	6,022
Grain	3,037	3,524	-(487)	30,633	38,705	-(8,072)	152,234	156,782	-(4,548)
Grain Mill Products	2,263	1,996	267	25,298	24,979	319	114,204	113,396	808
Iron and Steel Scrap	1,518	1,463	55	16,783	15,527	1,256	78,567	64,993	13,574
Lumber and Wood Products	703	718	-(15)	8,625	8,773	-(148)	42,223	39,261	2,962
Metallic Ores	120	72	48	1,034	837	197	4,572	3,681	891
Metals and Products	4,920	4,690	230	52,062	48,694	3,368	261,186	206,988	54,198
Motor Vehicles and Equipment	6,226	7,836	-(1,610)	76,393	83,228	-(6,835)	334,345	317,651	16,694
Non Metallic Minerals	716	331	385	5,489	3,925	1,564	23,792	19,420	4,372
Petroleum Products	3,182	2,042	1,140	27,596	20,241	7,355	127,691	117,927	9,764
Primary Forest Products	356	267	89	3,337	3,019	318	15,614	14,711	903
Pulp, Paper and Allied Products	2,334	2,384	-(50)	25,653	26,324	-(671)	123,826	119,450	4,376
Stone, Clay and Glass Products	2,455	2,224	231	27,313	27,525	-(212)	128,767	122,245	6,522
Waste and Scrap Materials	1,108	1,061	47	14,354	12,463	1,891	63,803	51,164	12,639
Total Merchandise	43,617	41,225	2,392	473,253	465,281	7,972	2,190,249	2,034,674	155,575
Container	72,658	78,052	-(5,394)	791,963	852,957	-(60,994)	3,673,863	3,545,572	128,291
Trailer	6,809	7,702	-(893)	66,665	72,580	-(5,915)	296,986	293,015	3,971
Total Intermodal	79,467	85,754	-(6,287)	858,628	925,537	-(66,909)	3,970,849	3,838,587	132,262
Coal	12,658	10,980	1,678	124,701	123,307	1,394	594,506	521,122	73,384
Coke	632	592	40	8,577	6,476	2,101	42,126	30,015	12,111
Total Coal and Coke	13,290	11,572	1,718	133,278	129,783	3,495	636,632	551,137	85,495
Total Carloadings	136,374	138,551	-(2,177)	1,465,159	1,520,601	-(55,442)	6,797,730	6,424,398	373,332

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 51 (Q4) From: 12-19-2021 To: 12-25-2021
Data Generated: Mon Dec 27 10:04:16 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	467	388	79	7,299	7,311	-(12)	33,688	36,299	-(2,611)
Chemicals	7,213	6,198	1,015	92,859	88,905	3,954	400,142	374,362	25,780
Crushed Stone, Sand and Gravel	2,452	1,495	957	46,011	43,216	2,795	199,247	193,786	5,461
Farm Products Ex Grain	153	114	39	2,096	1,954	142	8,908	9,050	-(142)
Food and Kindred Products	1,637	1,251	386	22,340	19,101	3,239	89,362	82,954	6,408
Grain	2,273	2,340	-(67)	32,906	41,045	-(8,139)	154,507	159,122	-(4,615)
Grain Mill Products	2,316	1,995	321	27,614	26,974	640	116,520	115,391	1,129
Iron and Steel Scrap	1,307	905	402	18,090	16,432	1,658	79,874	65,898	13,976
Lumber and Wood Products	700	570	130	9,325	9,343	-(18)	42,923	39,831	3,092
Metallic Ores	108	44	64	1,142	881	261	4,680	3,725	955
Metals and Products	4,045	4,204	-(159)	56,107	52,898	3,209	265,231	211,192	54,039
Motor Vehicles and Equipment	4,856	5,184	-(328)	81,249	88,412	-(7,163)	339,201	322,835	16,366
Non Metallic Minerals	464	278	186	5,953	4,203	1,750	24,256	19,698	4,558
Petroleum Products	2,281	1,624	657	29,877	21,865	8,012	129,972	119,551	10,421
Primary Forest Products	283	213	70	3,620	3,232	388	15,897	14,924	973
Pulp, Paper and Allied Products	2,345	2,343	2	27,998	28,667	-(669)	126,171	121,793	4,378
Stone, Clay and Glass Products	2,067	1,794	273	29,380	29,319	61	130,834	124,039	6,795
Waste and Scrap Materials	1,151	881	270	15,505	13,344	2,161	64,954	52,045	12,909
Total Merchandise	36,118	31,821	4,297	509,371	497,102	12,269	2,226,367	2,066,495	159,872
Container	59,069	60,890	-(1,821)	851,032	913,847	-(62,815)	3,732,932	3,606,462	126,470
Trailer	5,040	4,823	217	71,705	77,403	-(5,698)	302,026	297,838	4,188
Total Intermodal	64,109	65,713	-(1,604)	922,737	991,250	-(68,513)	4,034,958	3,904,300	130,658
Coal	9,629	8,070	1,559	134,330	131,377	2,953	604,135	529,192	74,943
Coke	600	560	40	9,177	7,036	2,141	42,726	30,575	12,151
Total Coal and Coke	10,229	8,630	1,599	143,507	138,413	5,094	646,861	559,767	87,094
Total Carloadings	110,456	106,164	4,292	1,575,615	1,626,765	-(51,150)	6,908,186	6,530,562	377,624

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 52 (Q4) From: 12-26-2021 To: 01-01-2022
Data Generated: Mon Jan 03 10:03:58 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	513	373	140	7,812	7,684	128	34,201	36,672	-(2,471)
Chemicals	7,620	8,058	-(438)	100,479	96,963	3,516	407,762	382,420	25,342
Crushed Stone, Sand and Gravel	2,547	2,245	302	48,558	45,461	3,097	201,794	196,031	5,763
Farm Products Ex Grain	152	153	-(1)	2,248	2,107	141	9,060	9,203	-(143)
Food and Kindred Products	1,556	1,416	140	23,896	20,517	3,379	90,918	84,370	6,548
Grain	2,283	2,848	-(565)	35,189	43,893	-(8,704)	156,790	161,970	-(5,180)
Grain Mill Products	2,119	2,300	-(181)	29,733	29,274	459	118,639	117,691	948
Iron and Steel Scrap	1,326	990	336	19,416	17,422	1,994	81,200	66,888	14,312
Lumber and Wood Products	677	758	-(81)	10,002	10,101	-(99)	43,600	40,589	3,011
Metallic Ores	79	85	-(6)	1,221	966	255	4,759	3,810	949
Metals and Products	4,627	5,068	-(441)	60,734	57,966	2,768	269,858	216,260	53,598
Motor Vehicles and Equipment	4,844	4,651	193	86,093	93,063	-(6,970)	344,045	327,486	16,559
Non Metallic Minerals	325	305	20	6,278	4,508	1,770	24,581	20,003	4,578
Petroleum Products	2,338	1,839	499	32,215	23,704	8,511	132,310	121,390	10,920
Primary Forest Products	284	245	39	3,904	3,477	427	16,181	15,169	1,012
Pulp, Paper and Allied Products	2,744	2,673	71	30,742	31,340	-(598)	128,915	124,466	4,449
Stone, Clay and Glass Products	1,922	2,022	-(100)	31,302	31,341	-(39)	132,756	126,061	6,695
Waste and Scrap Materials	1,052	810	242	16,557	14,154	2,403	66,006	52,855	13,151
Total Merchandise	37,008	36,839	169	546,379	533,941	12,438	2,263,375	2,103,334	160,041
Container	55,546	61,478	-(5,932)	906,578	975,325	-(68,747)	3,788,478	3,667,940	120,538
Trailer	4,357	5,004	-(647)	76,062	82,407	-(6,345)	306,383	302,842	3,541
Total Intermodal	59,903	66,482	-(6,579)	982,640	1,057,732	-(75,092)	4,094,861	3,970,782	124,079
Coal	11,491	9,817	1,674	145,821	141,194	4,627	615,626	539,009	76,617
Coke	795	743	52	9,972	7,779	2,193	43,521	31,318	12,203
Total Coal and Coke	12,286	10,560	1,726	155,793	148,973	6,820	659,147	570,327	88,820
Total Carloadings	109,197	113,881	-(4,684)	1,684,812	1,740,646	-(55,834)	7,017,383	6,644,443	372,940