

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 31 (Q3) From: 07-30-2023 To: 08-05-2023**  
Data Generated: Mon Aug 28 09:01:01 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	437	628	-(191)	2,467	3,280	-(813)	17,608	20,218	-(2,610)
Chemicals	7,737	7,525	212	37,424	37,222	202	236,933	241,586	-(4,653)
Crushed Stone, Sand and Gravel	4,331	5,097	-(766)	21,753	22,801	-(1,048)	136,364	127,056	9,308
Farm Products Ex Grain	161	173	-(12)	876	836	40	5,826	5,747	79
Food and Kindred Products	1,687	1,959	-(272)	8,698	8,777	-(79)	57,063	55,211	1,852
Grain	2,985	3,108	-(123)	15,281	16,910	-(1,629)	104,336	96,034	8,302
Grain Mill Products	2,137	2,385	-(248)	11,340	11,611	-(271)	72,133	72,175	-(42)
Iron and Steel Scrap	1,549	1,310	239	7,739	7,426	313	50,185	46,449	3,736
Lumber and Wood Products	699	841	-(142)	3,789	4,196	-(407)	25,775	25,171	604
Metallic Ores	57	132	-(75)	517	693	-(176)	3,083	3,188	-(105)
Metals and Products	4,854	4,599	255	23,523	22,578	945	147,939	146,958	981
Motor Vehicles and Equipment	7,079	6,300	779	33,332	30,372	2,960	212,681	198,039	14,642
Non Metallic Minerals	442	532	-(90)	1,983	1,999	-(16)	13,012	14,171	-(1,159)
Petroleum Products	2,096	2,398	-(302)	9,826	12,742	-(2,916)	71,125	79,910	-(8,785)
Primary Forest Products	223	324	-(101)	1,068	1,718	-(650)	7,939	10,125	-(2,186)
Pulp, Paper and Allied Products	2,260	2,362	-(102)	10,630	11,836	-(1,206)	67,848	73,998	-(6,150)
Stone, Clay and Glass Products	2,402	2,761	-(359)	11,711	12,941	-(1,230)	71,256	74,797	-(3,541)
Waste and Scrap Materials	1,537	1,406	131	7,296	6,910	386	42,970	41,110	1,860
<b>Total Merchandise</b>	<b>42,673</b>	<b>43,840</b>	<b>-(1,167)</b>	<b>209,253</b>	<b>214,848</b>	<b>-(5,595)</b>	<b>1,344,076</b>	<b>1,331,943</b>	<b>12,133</b>
Container	72,297	70,848	1,449	345,447	347,134	-(1,687)	2,089,433	2,206,340	-(116,907)
Trailer	2,662	4,294	-(1,632)	17,302	20,295	-(2,993)	126,586	151,694	-(25,108)
<b>Total Intermodal</b>	<b>74,959</b>	<b>75,142</b>	<b>-(183)</b>	<b>362,749</b>	<b>367,429</b>	<b>-(4,680)</b>	<b>2,216,019</b>	<b>2,358,034</b>	<b>-(142,015)</b>
Coal	11,302	13,360	-(2,058)	58,814	64,046	-(5,232)	383,834	381,784	2,050
Coke	375	593	-(218)	2,788	3,612	-(824)	18,018	20,079	-(2,061)
<b>Total Coal and Coke</b>	<b>11,677</b>	<b>13,953</b>	<b>-(2,276)</b>	<b>61,602</b>	<b>67,658</b>	<b>-(6,056)</b>	<b>401,852</b>	<b>401,863</b>	<b>-(11)</b>
<b>Total Carloadings</b>	<b>129,309</b>	<b>132,935</b>	<b>-(3,626)</b>	<b>633,604</b>	<b>649,935</b>	<b>-(16,331)</b>	<b>3,961,947</b>	<b>4,091,840</b>	<b>-(129,893)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 32 (Q3) From: 08-06-2023 To: 08-12-2023**  
Data Generated: Mon Aug 28 09:01:01 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	730	546	184	3,197	3,826	-(629)	18,338	20,764	-(2,426)
Chemicals	7,243	7,284	-(41)	44,667	44,506	161	244,176	248,870	-(4,694)
Crushed Stone, Sand and Gravel	4,692	4,660	32	26,445	27,461	-(1,016)	141,056	131,716	9,340
Farm Products Ex Grain	178	159	19	1,054	995	59	6,004	5,906	98
Food and Kindred Products	1,864	1,831	33	10,562	10,608	-(46)	58,927	57,042	1,885
Grain	3,111	3,082	29	18,392	19,992	-(1,600)	107,447	99,116	8,331
Grain Mill Products	2,386	2,372	14	13,726	13,983	-(257)	74,519	74,547	-(28)
Iron and Steel Scrap	1,809	1,693	116	9,548	9,119	429	51,994	48,142	3,852
Lumber and Wood Products	767	936	-(169)	4,556	5,132	-(576)	26,542	26,107	435
Metallic Ores	81	131	-(50)	598	824	-(226)	3,164	3,319	-(155)
Metals and Products	4,564	4,309	255	28,087	26,887	1,200	152,503	151,267	1,236
Motor Vehicles and Equipment	6,574	6,655	-(81)	39,906	37,027	2,879	219,255	204,694	14,561
Non Metallic Minerals	463	480	-(17)	2,446	2,479	-(33)	13,475	14,651	-(1,176)
Petroleum Products	2,038	2,801	-(763)	11,864	15,543	-(3,679)	73,163	82,711	-(9,548)
Primary Forest Products	262	312	-(50)	1,330	2,030	-(700)	8,201	10,437	-(2,236)
Pulp, Paper and Allied Products	1,937	2,419	-(482)	12,567	14,255	-(1,688)	69,785	76,417	-(6,632)
Stone, Clay and Glass Products	2,523	2,590	-(67)	14,234	15,531	-(1,297)	73,779	77,387	-(3,608)
Waste and Scrap Materials	1,220	1,491	-(271)	8,516	8,401	115	44,190	42,601	1,589
<b>Total Merchandise</b>	<b>42,442</b>	<b>43,751</b>	<b>-(1,309)</b>	<b>251,695</b>	<b>258,599</b>	<b>-(6,904)</b>	<b>1,386,518</b>	<b>1,375,694</b>	<b>10,824</b>
Container	71,913	71,419	494	417,360	418,553	-(1,193)	2,161,346	2,277,759	-(116,413)
Trailer	2,789	4,168	-(1,379)	20,091	24,463	-(4,372)	129,375	155,862	-(26,487)
<b>Total Intermodal</b>	<b>74,702</b>	<b>75,587</b>	<b>-(885)</b>	<b>437,451</b>	<b>443,016</b>	<b>-(5,565)</b>	<b>2,290,721</b>	<b>2,433,621</b>	<b>-(142,900)</b>
Coal	12,984	13,472	-(488)	71,798	77,518	-(5,720)	396,818	395,256	1,562
Coke	501	569	-(68)	3,289	4,181	-(892)	18,519	20,648	-(2,129)
<b>Total Coal and Coke</b>	<b>13,485</b>	<b>14,041</b>	<b>-(556)</b>	<b>75,087</b>	<b>81,699</b>	<b>-(6,612)</b>	<b>415,337</b>	<b>415,904</b>	<b>-(567)</b>
<b>Total Carloadings</b>	<b>130,629</b>	<b>133,379</b>	<b>-(2,750)</b>	<b>764,233</b>	<b>783,314</b>	<b>-(19,081)</b>	<b>4,092,576</b>	<b>4,225,219</b>	<b>-(132,643)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 33 (Q3) From: 08-13-2023 To: 08-19-2023**  
Data Generated: Mon Aug 28 09:01:01 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	499	781	-(282)	3,696	4,607	-(911)	18,837	21,545	-(2,708)
Chemicals	7,776	7,766	10	52,443	52,272	171	251,952	256,636	-(4,684)
Crushed Stone, Sand and Gravel	4,326	4,812	-(486)	30,771	32,273	-(1,502)	145,382	136,528	8,854
Farm Products Ex Grain	138	142	-(4)	1,192	1,137	55	6,142	6,048	94
Food and Kindred Products	1,710	1,911	-(201)	12,272	12,519	-(247)	60,637	58,953	1,684
Grain	2,974	2,913	61	21,366	22,905	-(1,539)	110,421	102,029	8,392
Grain Mill Products	2,109	2,463	-(354)	15,835	16,446	-(611)	76,628	77,010	-(382)
Iron and Steel Scrap	1,791	1,601	190	11,339	10,720	619	53,785	49,743	4,042
Lumber and Wood Products	755	814	-(59)	5,311	5,946	-(635)	27,297	26,921	376
Metallic Ores	96	165	-(69)	694	989	-(295)	3,260	3,484	-(224)
Metals and Products	4,689	4,443	246	32,776	31,330	1,446	157,192	155,710	1,482
Motor Vehicles and Equipment	7,616	6,945	671	47,522	43,972	3,550	226,871	211,639	15,232
Non Metallic Minerals	412	523	-(111)	2,858	3,002	-(144)	13,887	15,174	-(1,287)
Petroleum Products	1,932	2,438	-(506)	13,796	17,981	-(4,185)	75,095	85,149	-(10,054)
Primary Forest Products	237	356	-(119)	1,567	2,386	-(819)	8,438	10,793	-(2,355)
Pulp, Paper and Allied Products	2,306	2,280	26	14,873	16,535	-(1,662)	72,091	78,697	-(6,606)
Stone, Clay and Glass Products	2,457	2,713	-(256)	16,691	18,244	-(1,553)	76,236	80,100	-(3,864)
Waste and Scrap Materials	1,529	1,418	111	10,045	9,819	226	45,719	44,019	1,700
<b>Total Merchandise</b>	<b>43,352</b>	<b>44,484</b>	<b>-(1,132)</b>	<b>295,047</b>	<b>303,083</b>	<b>-(8,036)</b>	<b>1,429,870</b>	<b>1,420,178</b>	<b>9,692</b>
Container	72,484	73,213	-(729)	489,844	491,766	-(1,922)	2,233,830	2,350,972	-(117,142)
Trailer	3,022	4,058	-(1,036)	23,113	28,521	-(5,408)	132,397	159,920	-(27,523)
<b>Total Intermodal</b>	<b>75,506</b>	<b>77,271</b>	<b>-(1,765)</b>	<b>512,957</b>	<b>520,287</b>	<b>-(7,330)</b>	<b>2,366,227</b>	<b>2,510,892</b>	<b>-(144,665)</b>
Coal	12,527	13,653	-(1,126)	84,325	91,171	-(6,846)	409,345	408,909	436
Coke	614	723	-(109)	3,903	4,904	-(1,001)	19,133	21,371	-(2,238)
<b>Total Coal and Coke</b>	<b>13,141</b>	<b>14,376</b>	<b>-(1,235)</b>	<b>88,228</b>	<b>96,075</b>	<b>-(7,847)</b>	<b>428,478</b>	<b>430,280</b>	<b>-(1,802)</b>
<b>Total Carloadings</b>	<b>131,999</b>	<b>136,131</b>	<b>-(4,132)</b>	<b>896,232</b>	<b>919,445</b>	<b>-(23,213)</b>	<b>4,224,575</b>	<b>4,361,350</b>	<b>-(136,775)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 34 (Q3) From: 08-20-2023 To: 08-26-2023**  
Data Generated: Mon Aug 28 09:01:02 EST 2023

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	685	487	198	4,381	5,094	-(713)	19,522	22,032	-(2,510)
Chemicals	7,169	7,256	-(87)	59,612	59,528	84	259,121	263,892	-(4,771)
Crushed Stone, Sand and Gravel	4,118	4,619	-(501)	34,889	36,892	-(2,003)	149,500	141,147	8,353
Farm Products Ex Grain	171	189	-(18)	1,363	1,326	37	6,313	6,237	76
Food and Kindred Products	1,770	1,924	-(154)	14,042	14,443	-(401)	62,407	60,877	1,530
Grain	2,844	3,022	-(178)	24,210	25,927	-(1,717)	113,265	105,051	8,214
Grain Mill Products	1,890	2,376	-(486)	17,725	18,822	-(1,097)	78,518	79,386	-(868)
Iron and Steel Scrap	1,704	1,617	87	13,043	12,337	706	55,489	51,360	4,129
Lumber and Wood Products	758	850	-(92)	6,069	6,796	-(727)	28,055	27,771	284
Metallic Ores	154	174	-(20)	848	1,163	-(315)	3,414	3,658	-(244)
Metals and Products	4,777	4,797	-(20)	37,553	36,127	1,426	161,969	160,507	1,462
Motor Vehicles and Equipment	7,237	6,973	264	54,759	50,945	3,814	234,108	218,612	15,496
Non Metallic Minerals	430	563	-(133)	3,288	3,565	-(277)	14,317	15,737	-(1,420)
Petroleum Products	2,048	2,393	-(345)	15,844	20,374	-(4,530)	77,143	87,542	-(10,399)
Primary Forest Products	215	364	-(149)	1,782	2,750	-(968)	8,653	11,157	-(2,504)
Pulp, Paper and Allied Products	2,166	2,353	-(187)	17,039	18,888	-(1,849)	74,257	81,050	-(6,793)
Stone, Clay and Glass Products	2,553	2,842	-(289)	19,244	21,086	-(1,842)	78,789	82,942	-(4,153)
Waste and Scrap Materials	1,553	1,312	241	11,598	11,131	467	47,272	45,331	1,941
<b>Total Merchandise</b>	<b>42,242</b>	<b>44,111</b>	<b>-(1,869)</b>	<b>337,289</b>	<b>347,194</b>	<b>-(9,905)</b>	<b>1,472,112</b>	<b>1,464,289</b>	<b>7,823</b>
Container	71,355	70,565	790	561,199	562,331	-(1,132)	2,305,185	2,421,537	-(116,352)
Trailer	3,295	4,006	-(711)	26,408	32,527	-(6,119)	135,692	163,926	-(28,234)
<b>Total Intermodal</b>	<b>74,650</b>	<b>74,571</b>	<b>79</b>	<b>587,607</b>	<b>594,858</b>	<b>-(7,251)</b>	<b>2,440,877</b>	<b>2,585,463</b>	<b>-(144,586)</b>
Coal	12,638	13,765	-(1,127)	96,963	104,936	-(7,973)	421,983	422,674	-(691)
Coke	646	631	15	4,549	5,535	-(986)	19,779	22,002	-(2,223)
<b>Total Coal and Coke</b>	<b>13,284</b>	<b>14,396</b>	<b>-(1,112)</b>	<b>101,512</b>	<b>110,471</b>	<b>-(8,959)</b>	<b>441,762</b>	<b>444,676</b>	<b>-(2,914)</b>
<b>Total Carloadings</b>	<b>130,176</b>	<b>133,078</b>	<b>-(2,902)</b>	<b>1,026,408</b>	<b>1,052,523</b>	<b>-(26,115)</b>	<b>4,354,751</b>	<b>4,494,428</b>	<b>-(139,677)</b>