

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 31 (Q3) From: 07-31-2022 To: 08-06-2022**  
Data Generated: Mon Aug 29 09:00:50 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	646	682	-(36)	3,348	3,357	-(9)	20,662	20,645	17
Chemicals	7,523	8,016	-(493)	37,245	40,356	-(3,111)	241,613	245,245	-(3,632)
Crushed Stone, Sand and Gravel	5,040	4,396	644	22,733	20,858	1,875	127,053	120,121	6,932
Farm Products Ex Grain	173	140	33	834	759	75	5,737	5,547	190
Food and Kindred Products	1,965	1,745	220	8,790	8,624	166	55,240	52,702	2,538
Grain	3,093	3,211	-(118)	16,785	16,342	443	95,639	101,457	-(5,818)
Grain Mill Products	2,384	2,146	238	11,618	11,145	473	72,275	70,478	1,797
Iron and Steel Scrap	1,315	1,611	-(296)	7,435	8,406	-(971)	46,504	48,823	-(2,319)
Lumber and Wood Products	840	762	78	4,199	4,121	78	25,175	26,884	-(1,709)
Metallic Ores	132	123	9	693	449	244	3,130	2,727	403
Metals and Products	4,577	5,207	-(630)	22,569	26,233	-(3,664)	146,955	165,117	-(18,162)
Motor Vehicles and Equipment	6,280	6,761	-(481)	30,374	30,586	-(212)	197,985	208,988	-(11,003)
Non Metallic Minerals	532	535	-(3)	2,002	2,171	-(169)	14,175	14,214	-(39)
Petroleum Products	2,367	2,669	-(302)	12,737	13,766	-(1,029)	79,928	78,339	1,589
Primary Forest Products	324	354	-(30)	1,713	1,619	94	10,123	9,678	445
Pulp, Paper and Allied Products	2,365	2,560	-(195)	11,846	12,722	-(876)	74,007	77,600	-(3,593)
Stone, Clay and Glass Products	2,775	2,703	72	12,933	13,264	-(331)	74,792	80,010	-(5,218)
Waste and Scrap Materials	1,410	1,586	-(176)	6,916	6,927	-(11)	41,163	37,625	3,538
<b>Total Merchandise</b>	<b>43,741</b>	<b>45,207</b>	<b>-(1,466)</b>	<b>214,770</b>	<b>221,705</b>	<b>-(6,935)</b>	<b>1,332,156</b>	<b>1,366,200</b>	<b>-(34,044)</b>
Container	70,596	74,634	-(4,038)	346,205	360,960	-(14,755)	2,201,371	2,310,697	-(109,326)
Trailer	4,457	6,456	-(1,999)	21,098	28,810	-(7,712)	156,375	180,642	-(24,267)
<b>Total Intermodal</b>	<b>75,053</b>	<b>81,090</b>	<b>-(6,037)</b>	<b>367,303</b>	<b>389,770</b>	<b>-(22,467)</b>	<b>2,357,746</b>	<b>2,491,339</b>	<b>-(133,593)</b>
Coal	13,361	11,733	1,628	64,047	53,712	10,335	381,785	374,343	7,442
Coke	593	832	-(239)	3,620	4,367	-(747)	20,191	26,793	-(6,602)
<b>Total Coal and Coke</b>	<b>13,954</b>	<b>12,565</b>	<b>1,389</b>	<b>67,667</b>	<b>58,079</b>	<b>9,588</b>	<b>401,976</b>	<b>401,136</b>	<b>840</b>
<b>Total Carloadings</b>	<b>132,748</b>	<b>138,862</b>	<b>-(6,114)</b>	<b>649,740</b>	<b>669,554</b>	<b>-(19,814)</b>	<b>4,091,878</b>	<b>4,258,675</b>	<b>-(166,797)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 32 (Q3) From: 08-07-2022 To: 08-13-2022**  
Data Generated: Mon Aug 29 09:00:50 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	555	685	-(130)	3,903	4,042	-(139)	21,217	21,330	-(113)
Chemicals	7,239	8,453	-(1,214)	44,484	48,809	-(4,325)	248,852	253,698	-(4,846)
Crushed Stone, Sand and Gravel	4,660	4,447	213	27,393	25,305	2,088	131,713	124,568	7,145
Farm Products Ex Grain	158	147	11	992	906	86	5,895	5,694	201
Food and Kindred Products	1,822	1,702	120	10,612	10,326	286	57,062	54,404	2,658
Grain	3,121	2,833	288	19,906	19,175	731	98,760	104,290	-(5,530)
Grain Mill Products	2,363	2,195	168	13,981	13,340	641	74,638	72,673	1,965
Iron and Steel Scrap	1,689	1,671	18	9,124	10,077	-(953)	48,193	50,494	-(2,301)
Lumber and Wood Products	936	803	133	5,135	4,924	211	26,111	27,687	-(1,576)
Metallic Ores	131	56	75	824	505	319	3,261	2,783	478
Metals and Products	4,309	5,835	-(1,526)	26,878	32,068	-(5,190)	151,264	170,952	-(19,688)
Motor Vehicles and Equipment	6,653	6,258	395	37,027	36,844	183	204,638	215,246	-(10,608)
Non Metallic Minerals	476	543	-(67)	2,478	2,714	-(236)	14,651	14,757	-(106)
Petroleum Products	2,776	2,883	-(107)	15,513	16,649	-(1,136)	82,704	81,222	1,482
Primary Forest Products	313	326	-(13)	2,026	1,945	81	10,436	10,004	432
Pulp, Paper and Allied Products	2,409	2,499	-(90)	14,255	15,221	-(966)	76,416	80,099	-(3,683)
Stone, Clay and Glass Products	2,582	2,798	-(216)	15,515	16,062	-(547)	77,374	82,808	-(5,434)
Waste and Scrap Materials	1,496	1,650	-(154)	8,412	8,577	-(165)	42,659	39,275	3,384
<b>Total Merchandise</b>	<b>43,688</b>	<b>45,784</b>	<b>-(2,096)</b>	<b>258,458</b>	<b>267,489</b>	<b>-(9,031)</b>	<b>1,375,844</b>	<b>1,411,984</b>	<b>-(36,140)</b>
Container	71,318	72,968	-(1,650)	417,523	433,928	-(16,405)	2,272,689	2,383,665	-(110,976)
Trailer	4,317	6,012	-(1,695)	25,415	34,822	-(9,407)	160,692	186,654	-(25,962)
<b>Total Intermodal</b>	<b>75,635</b>	<b>78,980</b>	<b>-(3,345)</b>	<b>442,938</b>	<b>468,750</b>	<b>-(25,812)</b>	<b>2,433,381</b>	<b>2,570,319</b>	<b>-(136,938)</b>
Coal	13,472	12,052	1,420	77,519	65,764	11,755	395,257	386,395	8,862
Coke	568	855	-(287)	4,188	5,222	-(1,034)	20,759	27,648	-(6,889)
<b>Total Coal and Coke</b>	<b>14,040</b>	<b>12,907</b>	<b>1,133</b>	<b>81,707</b>	<b>70,986</b>	<b>10,721</b>	<b>416,016</b>	<b>414,043</b>	<b>1,973</b>
<b>Total Carloadings</b>	<b>133,363</b>	<b>137,671</b>	<b>-(4,308)</b>	<b>783,103</b>	<b>807,225</b>	<b>-(24,122)</b>	<b>4,225,241</b>	<b>4,396,346</b>	<b>-(171,105)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 33 (Q3) From: 08-14-2022 To: 08-20-2022**  
Data Generated: Mon Aug 29 09:00:50 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	816	673	143	4,719	4,715	4	22,033	22,003	30
Chemicals	7,776	7,762	14	52,260	56,571	-(4,311)	256,628	261,460	-(4,832)
Crushed Stone, Sand and Gravel	4,822	4,361	461	32,215	29,666	2,549	136,535	128,929	7,606
Farm Products Ex Grain	144	157	-(13)	1,136	1,063	73	6,039	5,851	188
Food and Kindred Products	1,911	1,793	118	12,523	12,119	404	58,973	56,197	2,776
Grain	2,935	2,894	41	22,841	22,069	772	101,695	107,184	-(5,489)
Grain Mill Products	2,463	2,457	6	16,444	15,797	647	77,101	75,130	1,971
Iron and Steel Scrap	1,603	1,657	-(54)	10,727	11,734	-(1,007)	49,796	52,151	-(2,355)
Lumber and Wood Products	818	849	-(31)	5,953	5,773	180	26,929	28,536	-(1,607)
Metallic Ores	166	106	60	990	611	379	3,427	2,889	538
Metals and Products	4,450	5,391	-(941)	31,328	37,459	-(6,131)	155,714	176,343	-(20,629)
Motor Vehicles and Equipment	6,946	6,662	284	43,973	43,506	467	211,584	221,908	-(10,324)
Non Metallic Minerals	523	465	58	3,001	3,179	-(178)	15,174	15,222	-(48)
Petroleum Products	2,447	2,943	-(496)	17,960	19,592	-(1,632)	85,151	84,165	986
Primary Forest Products	356	323	33	2,382	2,268	114	10,792	10,327	465
Pulp, Paper and Allied Products	2,280	2,598	-(318)	16,535	17,819	-(1,284)	78,696	82,697	-(4,001)
Stone, Clay and Glass Products	2,713	2,814	-(101)	18,228	18,876	-(648)	80,087	85,622	-(5,535)
Waste and Scrap Materials	1,426	1,411	15	9,838	9,988	-(150)	44,085	40,686	3,399
<b>Total Merchandise</b>	<b>44,595</b>	<b>45,316</b>	<b>-(721)</b>	<b>303,053</b>	<b>312,805</b>	<b>-(9,752)</b>	<b>1,420,439</b>	<b>1,457,300</b>	<b>-(36,861)</b>
Container	73,006	72,969	37	490,529	506,897	-(16,368)	2,345,695	2,456,634	-(110,939)
Trailer	4,255	6,096	-(1,841)	29,670	40,918	-(11,248)	164,947	192,750	-(27,803)
<b>Total Intermodal</b>	<b>77,261</b>	<b>79,065</b>	<b>-(1,804)</b>	<b>520,199</b>	<b>547,815</b>	<b>-(27,616)</b>	<b>2,510,642</b>	<b>2,649,384</b>	<b>-(138,742)</b>
Coal	13,652	10,919	2,733	91,171	76,683	14,488	408,909	397,314	11,595
Coke	746	1,051	-(305)	4,934	6,273	-(1,339)	21,505	28,699	-(7,194)
<b>Total Coal and Coke</b>	<b>14,398</b>	<b>11,970</b>	<b>2,428</b>	<b>96,105</b>	<b>82,956</b>	<b>13,149</b>	<b>430,414</b>	<b>426,013</b>	<b>4,401</b>
<b>Total Carloadings</b>	<b>136,254</b>	<b>136,351</b>	<b>-(97)</b>	<b>919,357</b>	<b>943,576</b>	<b>-(24,219)</b>	<b>4,361,495</b>	<b>4,532,697</b>	<b>-(171,202)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 34 (Q3) From: 08-21-2022 To: 08-27-2022**  
Data Generated: Mon Aug 29 09:00:50 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	506	784	-(278)	5,225	5,499	-(274)	22,539	22,787	-(248)
Chemicals	7,271	7,269	2	59,531	63,840	-(4,309)	263,899	268,729	-(4,830)
Crushed Stone, Sand and Gravel	4,641	3,880	761	36,856	33,546	3,310	141,176	132,809	8,367
Farm Products Ex Grain	188	154	34	1,324	1,217	107	6,227	6,005	222
Food and Kindred Products	1,926	1,728	198	14,449	13,847	602	60,899	57,925	2,974
Grain	3,082	2,352	730	25,923	24,421	1,502	104,777	109,536	-(4,759)
Grain Mill Products	2,381	2,042	339	18,825	17,839	986	79,482	77,172	2,310
Iron and Steel Scrap	1,630	1,805	-(175)	12,357	13,539	-(1,182)	51,426	53,956	-(2,530)
Lumber and Wood Products	851	936	-(85)	6,804	6,709	95	27,780	29,472	-(1,692)
Metallic Ores	174	113	61	1,164	724	440	3,601	3,002	599
Metals and Products	4,803	5,563	-(760)	36,131	43,022	-(6,891)	160,517	181,906	-(21,389)
Motor Vehicles and Equipment	6,973	6,446	527	50,946	49,952	994	218,557	228,354	-(9,797)
Non Metallic Minerals	563	591	-(28)	3,564	3,770	-(206)	15,737	15,813	-(76)
Petroleum Products	2,405	3,004	-(599)	20,365	22,596	-(2,231)	87,556	87,169	387
Primary Forest Products	365	287	78	2,747	2,555	192	11,157	10,614	543
Pulp, Paper and Allied Products	2,353	2,711	-(358)	18,888	20,530	-(1,642)	81,049	85,408	-(4,359)
Stone, Clay and Glass Products	2,853	2,753	100	21,081	21,629	-(548)	82,940	88,375	-(5,435)
Waste and Scrap Materials	1,308	1,339	-(31)	11,146	11,327	-(181)	45,393	42,025	3,368
<b>Total Merchandise</b>	<b>44,273</b>	<b>43,757</b>	<b>516</b>	<b>347,326</b>	<b>356,562</b>	<b>-(9,236)</b>	<b>1,464,712</b>	<b>1,501,057</b>	<b>-(36,345)</b>
Container	70,423	71,758	-(1,335)	560,952	578,655	-(17,703)	2,416,118	2,528,392	-(112,274)
Trailer	4,128	5,329	-(1,201)	33,798	46,247	-(12,449)	169,075	198,079	-(29,004)
<b>Total Intermodal</b>	<b>74,551</b>	<b>77,087</b>	<b>-(2,536)</b>	<b>594,750</b>	<b>624,902</b>	<b>-(30,152)</b>	<b>2,585,193</b>	<b>2,726,471</b>	<b>-(141,278)</b>
Coal	13,783	11,691	2,092	104,954	88,374	16,580	422,692	409,005	13,687
Coke	631	682	-(51)	5,565	6,955	-(1,390)	22,136	29,381	-(7,245)
<b>Total Coal and Coke</b>	<b>14,414</b>	<b>12,373</b>	<b>2,041</b>	<b>110,519</b>	<b>95,329</b>	<b>15,190</b>	<b>444,828</b>	<b>438,386</b>	<b>6,442</b>
<b>Total Carloadings</b>	<b>133,238</b>	<b>133,217</b>	<b>21</b>	<b>1,052,595</b>	<b>1,076,793</b>	<b>-(24,198)</b>	<b>4,494,733</b>	<b>4,665,914</b>	<b>-(171,181)</b>