

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 31 (Q3) From: 08-01-2021 To: 08-07-2021
Data Generated: Mon Aug 30 09:03:08 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	650	901	-(251)	3,205	4,267	-(1,062)	20,478	23,570	-(3,092)
Chemicals	8,023	7,846	177	40,236	36,482	3,754	245,287	225,716	19,571
Crushed Stone, Sand and Gravel	4,397	4,242	155	20,862	21,548	-(686)	120,148	117,468	2,680
Farm Products Ex Grain	139	157	-(18)	759	886	-(127)	5,549	5,972	-(423)
Food and Kindred Products	1,744	1,684	60	8,628	8,443	185	52,709	50,545	2,164
Grain	3,212	3,356	-(144)	16,360	16,457	-(97)	101,467	94,546	6,921
Grain Mill Products	2,149	2,234	-(85)	11,152	11,683	-(531)	70,473	69,917	556
Iron and Steel Scrap	1,609	1,189	420	8,410	6,284	2,126	48,794	38,817	9,977
Lumber and Wood Products	758	800	-(42)	4,128	3,878	250	26,890	23,819	3,071
Metallic Ores	117	67	50	449	319	130	2,730	2,229	501
Metals and Products	5,223	3,816	1,407	26,263	19,171	7,092	165,146	124,542	40,604
Motor Vehicles and Equipment	6,760	8,325	-(1,565)	30,585	39,133	-(8,548)	208,978	168,290	40,688
Non Metallic Minerals	535	242	293	2,168	1,658	510	14,214	13,171	1,043
Petroleum Products	2,670	1,803	867	13,771	8,147	5,624	78,344	83,484	-(5,140)
Primary Forest Products	355	297	58	1,618	1,400	218	9,671	9,606	65
Pulp, Paper and Allied Products	2,559	2,284	275	12,722	11,372	1,350	77,607	73,961	3,646
Stone, Clay and Glass Products	2,684	2,452	232	13,241	12,693	548	79,835	74,127	5,708
Waste and Scrap Materials	1,579	838	741	6,978	5,059	1,919	37,690	29,867	7,823
Total Merchandise	45,163	42,533	2,630	221,535	208,880	12,655	1,366,010	1,229,647	136,363
Container	74,532	74,098	434	360,309	355,955	4,354	2,305,528	2,071,899	233,629
Trailer	6,608	6,659	-(51)	29,588	32,400	-(2,812)	185,925	165,915	20,010
Total Intermodal	81,140	80,757	383	389,897	388,355	1,542	2,491,453	2,237,814	253,639
Coal	11,683	10,507	1,176	53,740	50,787	2,953	374,373	308,067	66,306
Coke	808	475	333	4,367	2,284	2,083	26,790	18,604	8,186
Total Coal and Coke	12,491	10,982	1,509	58,107	53,071	5,036	401,163	326,671	74,492
Total Carloadings	138,794	134,272	4,522	669,539	650,306	19,233	4,258,626	3,794,132	464,494

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 32 (Q3) From: 08-08-2021 To: 08-14-2021
Data Generated: Mon Aug 30 09:03:09 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	722	726	-(4)	3,927	4,993	-(1,066)	21,200	24,296	-(3,096)
Chemicals	8,456	7,637	819	48,692	44,119	4,573	253,743	233,353	20,390
Crushed Stone, Sand and Gravel	4,441	3,934	507	25,303	25,482	-(179)	124,589	121,402	3,187
Farm Products Ex Grain	147	190	-(43)	906	1,076	-(170)	5,696	6,162	-(466)
Food and Kindred Products	1,700	1,706	-(6)	10,328	10,149	179	54,409	52,251	2,158
Grain	2,865	3,001	-(136)	19,225	19,458	-(233)	104,332	97,547	6,785
Grain Mill Products	2,189	2,308	-(119)	13,341	13,991	-(650)	72,662	72,225	437
Iron and Steel Scrap	1,669	1,207	462	10,079	7,491	2,588	50,463	40,024	10,439
Lumber and Wood Products	808	775	33	4,936	4,653	283	27,698	24,594	3,104
Metallic Ores	56	73	-(17)	505	392	113	2,786	2,302	484
Metals and Products	5,810	4,143	1,667	32,073	23,314	8,759	170,956	128,685	42,271
Motor Vehicles and Equipment	6,256	7,949	-(1,693)	36,841	47,082	-(10,241)	215,234	176,239	38,995
Non Metallic Minerals	543	331	212	2,711	1,989	722	14,757	13,502	1,255
Petroleum Products	2,957	1,690	1,267	16,728	9,837	6,891	81,301	85,174	-(3,873)
Primary Forest Products	326	258	68	1,944	1,658	286	9,997	9,864	133
Pulp, Paper and Allied Products	2,500	2,278	222	15,222	13,650	1,572	80,107	76,239	3,868
Stone, Clay and Glass Products	2,793	2,617	176	16,034	15,310	724	82,628	76,744	5,884
Waste and Scrap Materials	1,628	1,094	534	8,606	6,153	2,453	39,318	30,961	8,357
Total Merchandise	45,866	41,917	3,949	267,401	250,797	16,604	1,411,876	1,271,564	140,312
Container	72,795	77,472	-(4,677)	433,104	433,427	-(323)	2,378,323	2,149,371	228,952
Trailer	6,158	6,869	-(711)	35,746	39,269	-(3,523)	192,083	172,784	19,299
Total Intermodal	78,953	84,341	-(5,388)	468,850	472,696	-(3,846)	2,570,406	2,322,155	248,251
Coal	12,303	10,430	1,873	66,043	61,217	4,826	386,676	318,497	68,179
Coke	856	577	279	5,223	2,861	2,362	27,646	19,181	8,465
Total Coal and Coke	13,159	11,007	2,152	71,266	64,078	7,188	414,322	337,678	76,644
Total Carloadings	137,978	137,265	713	807,517	787,571	19,946	4,396,604	3,931,397	465,207

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 33 (Q3) From: 08-15-2021 To: 08-21-2021
Data Generated: Mon Aug 30 09:03:09 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	821	657	164	4,748	5,650	-(902)	22,021	24,953	-(2,932)
Chemicals	7,768	7,598	170	56,460	51,717	4,743	261,511	240,951	20,560
Crushed Stone, Sand and Gravel	4,364	3,858	506	29,667	29,340	327	128,953	125,260	3,693
Farm Products Ex Grain	157	200	-(43)	1,063	1,276	-(213)	5,853	6,362	-(509)
Food and Kindred Products	1,794	1,600	194	12,122	11,749	373	56,203	53,851	2,352
Grain	2,844	3,415	-(571)	22,069	22,873	-(804)	107,176	100,962	6,214
Grain Mill Products	2,459	2,544	-(85)	15,800	16,535	-(735)	75,121	74,769	352
Iron and Steel Scrap	1,663	1,332	331	11,742	8,823	2,919	52,126	41,356	10,770
Lumber and Wood Products	848	861	-(13)	5,784	5,514	270	28,546	25,455	3,091
Metallic Ores	106	94	12	611	486	125	2,892	2,396	496
Metals and Products	5,392	4,047	1,345	37,465	27,361	10,104	176,348	132,732	43,616
Motor Vehicles and Equipment	6,662	8,274	-(1,612)	43,503	55,356	-(11,853)	221,896	184,513	37,383
Non Metallic Minerals	469	326	143	3,180	2,315	865	15,226	13,828	1,398
Petroleum Products	2,901	1,807	1,094	19,629	11,644	7,985	84,202	86,981	-(2,779)
Primary Forest Products	333	282	51	2,277	1,940	337	10,330	10,146	184
Pulp, Paper and Allied Products	2,594	2,568	26	17,816	16,218	1,598	82,701	78,807	3,894
Stone, Clay and Glass Products	2,819	2,493	326	18,853	17,803	1,050	85,447	79,237	6,210
Waste and Scrap Materials	1,398	1,020	378	10,004	7,173	2,831	40,716	31,981	8,735
Total Merchandise	45,392	42,976	2,416	312,793	293,773	19,020	1,457,268	1,314,540	142,728
Container	72,784	78,904	-(6,120)	505,888	512,331	-(6,443)	2,451,107	2,228,275	222,832
Trailer	6,268	6,736	-(468)	42,014	46,005	-(3,991)	198,351	179,520	18,831
Total Intermodal	79,052	85,640	-(6,588)	547,902	558,336	-(10,434)	2,649,458	2,407,795	241,663
Coal	11,070	11,762	-(692)	77,113	72,979	4,134	397,746	330,259	67,487
Coke	1,052	645	407	6,275	3,506	2,769	28,698	19,826	8,872
Total Coal and Coke	12,122	12,407	-(285)	83,388	76,485	6,903	426,444	350,085	76,359
Total Carloadings	136,566	141,023	-(4,457)	944,083	928,594	15,489	4,533,170	4,072,420	460,750

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 34 (Q3) From: 08-22-2021 To: 08-28-2021
 Data Generated: Mon Aug 30 09:03:09 EST 2021

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	806	676	130	5,554	6,326	-(772)	22,827	25,629	-(2,802)
Chemicals	7,271	7,052	219	63,731	58,769	4,962	268,782	248,003	20,779
Crushed Stone, Sand and Gravel	3,887	4,087	-(200)	33,554	33,427	127	132,840	129,347	3,493
Farm Products Ex Grain	155	138	17	1,218	1,414	-(196)	6,008	6,500	-(492)
Food and Kindred Products	1,731	1,466	265	13,853	13,215	638	57,934	55,317	2,617
Grain	2,378	2,998	-(620)	24,447	25,871	-(1,424)	109,554	103,960	5,594
Grain Mill Products	2,041	2,236	-(195)	17,841	18,771	-(930)	77,162	77,005	157
Iron and Steel Scrap	1,810	1,369	441	13,552	10,192	3,360	53,936	42,725	11,211
Lumber and Wood Products	939	767	172	6,723	6,281	442	29,485	26,222	3,263
Metallic Ores	113	69	44	724	555	169	3,005	2,465	540
Metals and Products	5,582	4,071	1,511	43,047	31,432	11,615	181,930	136,803	45,127
Motor Vehicles and Equipment	6,448	8,487	-(2,039)	49,951	63,843	-(13,892)	228,344	193,000	35,344
Non Metallic Minerals	590	431	159	3,770	2,746	1,024	15,816	14,259	1,557
Petroleum Products	2,975	1,768	1,207	22,604	13,412	9,192	87,177	88,749	-(1,572)
Primary Forest Products	286	265	21	2,563	2,205	358	10,616	10,411	205
Pulp, Paper and Allied Products	2,713	2,316	397	20,529	18,534	1,995	85,414	81,123	4,291
Stone, Clay and Glass Products	2,768	2,627	141	21,621	20,430	1,191	88,215	81,864	6,351
Waste and Scrap Materials	1,352	1,216	136	11,356	8,389	2,967	42,068	33,197	8,871
Total Merchandise	43,845	42,039	1,806	356,638	335,812	20,826	1,501,113	1,356,579	144,534
Container	71,585	79,160	-(7,575)	577,473	591,491	-(14,018)	2,522,692	2,307,435	215,257
Trailer	5,468	6,856	-(1,388)	47,482	52,861	-(5,379)	203,819	186,376	17,443
Total Intermodal	77,053	86,016	-(8,963)	624,955	644,352	-(19,397)	2,726,511	2,493,811	232,700
Coal	11,488	11,885	-(397)	88,601	84,864	3,737	409,234	342,144	67,090
Coke	702	731	-(29)	6,977	4,237	2,740	29,400	20,557	8,843
Total Coal and Coke	12,190	12,616	-(426)	95,578	89,101	6,477	438,634	362,701	75,933
Total Carloadings	133,088	140,671	-(7,583)	1,077,171	1,069,265	7,906	4,666,258	4,213,091	453,167