

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 14 (Q2) From: 03-31-2024 To: 04-06-2024**  
Data Generated: Mon Apr 22 09:01:05 EST 2024

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	587	470	117	587	470	117	8,784	7,912	872
Chemicals	7,557	7,900	-(343)	7,557	7,900	-(343)	107,091	108,176	-(1,085)
Crushed Stone, Sand and Gravel	4,465	4,248	217	4,465	4,248	217	58,260	59,679	-(1,419)
Farm Products Ex Grain	153	147	6	153	147	6	2,422	2,606	-(184)
Food and Kindred Products	1,706	2,071	-(365)	1,706	2,071	-(365)	24,327	25,791	-(1,464)
Grain	3,344	3,055	289	3,344	3,055	289	46,802	47,199	-(397)
Grain Mill Products	2,482	2,122	360	2,482	2,122	360	32,246	33,208	-(962)
Iron and Steel Scrap	1,415	1,197	218	1,415	1,197	218	23,468	22,394	1,074
Lumber and Wood Products	898	758	140	898	758	140	12,090	11,366	724
Metallic Ores	79	114	-(35)	79	114	-(35)	946	1,283	-(337)
Metals and Products	5,042	4,352	690	5,042	4,352	690	71,555	66,764	4,791
Motor Vehicles and Equipment	7,802	6,673	1,129	7,802	6,673	1,129	95,754	95,489	265
Non Metallic Minerals	482	376	106	482	376	106	6,142	6,375	-(233)
Petroleum Products	1,869	1,742	127	1,869	1,742	127	31,222	36,630	-(5,408)
Primary Forest Products	360	274	86	360	274	86	4,067	3,970	97
Pulp, Paper and Allied Products	2,169	2,161	8	2,169	2,161	8	30,980	31,563	-(583)
Stone, Clay and Glass Products	2,261	2,117	144	2,261	2,117	144	31,450	30,803	647
Waste and Scrap Materials	1,571	1,317	254	1,571	1,317	254	19,671	18,519	1,152
<b>Total Merchandise</b>	<b>44,242</b>	<b>41,094</b>	<b>3,148</b>	<b>44,242</b>	<b>41,094</b>	<b>3,148</b>	<b>607,277</b>	<b>609,727</b>	<b>-(2,450)</b>
Container	70,346	65,326	5,020	70,346	65,326	5,020	1,018,610	938,862	79,748
Trailer	3,058	3,738	-(680)	3,058	3,738	-(680)	43,638	57,930	-(14,292)
<b>Total Intermodal</b>	<b>73,404</b>	<b>69,064</b>	<b>4,340</b>	<b>73,404</b>	<b>69,064</b>	<b>4,340</b>	<b>1,062,248</b>	<b>996,792</b>	<b>65,456</b>
Coal	10,601	10,729	-(128)	10,601	10,729	-(128)	170,175	179,165	-(8,990)
Coke	711	465	246	711	465	246	7,741	8,233	-(492)
<b>Total Coal and Coke</b>	<b>11,312</b>	<b>11,194</b>	<b>118</b>	<b>11,312</b>	<b>11,194</b>	<b>118</b>	<b>177,916</b>	<b>187,398</b>	<b>-(9,482)</b>
<b>Total Carloadings</b>	<b>128,958</b>	<b>121,352</b>	<b>7,606</b>	<b>128,958</b>	<b>121,352</b>	<b>7,606</b>	<b>1,847,441</b>	<b>1,793,917</b>	<b>53,524</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 15 (Q2) From: 04-07-2024 To: 04-13-2024**  
Data Generated: Mon Apr 22 09:01:05 EST 2024

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	506	602	-(96)	1,093	1,072	21	9,290	8,514	776
Chemicals	7,513	8,231	-(718)	15,070	16,131	-(1,061)	114,604	116,407	-(1,803)
Crushed Stone, Sand and Gravel	4,730	4,416	314	9,195	8,664	531	62,990	64,095	-(1,105)
Farm Products Ex Grain	160	175	-(15)	313	322	-(9)	2,582	2,781	-(199)
Food and Kindred Products	1,740	1,896	-(156)	3,446	3,967	-(521)	26,067	27,687	-(1,620)
Grain	3,184	3,190	-(6)	6,528	6,245	283	49,986	50,389	-(403)
Grain Mill Products	2,726	2,390	336	5,208	4,512	696	34,972	35,598	-(626)
Iron and Steel Scrap	1,480	1,611	-(131)	2,895	2,808	87	24,948	24,005	943
Lumber and Wood Products	889	905	-(16)	1,787	1,663	124	12,979	12,271	708
Metallic Ores	136	94	42	215	208	7	1,082	1,377	-(295)
Metals and Products	4,901	4,599	302	9,943	8,951	992	76,456	71,363	5,093
Motor Vehicles and Equipment	7,554	6,933	621	15,356	13,606	1,750	103,308	102,422	886
Non Metallic Minerals	502	414	88	984	790	194	6,644	6,789	-(145)
Petroleum Products	1,882	2,096	-(214)	3,751	3,838	-(87)	33,104	38,726	-(5,622)
Primary Forest Products	238	263	-(25)	598	537	61	4,305	4,233	72
Pulp, Paper and Allied Products	2,286	2,151	135	4,455	4,312	143	33,266	33,714	-(448)
Stone, Clay and Glass Products	2,444	2,374	70	4,705	4,491	214	33,894	33,177	717
Waste and Scrap Materials	1,396	1,371	25	2,967	2,688	279	21,067	19,890	1,177
<b>Total Merchandise</b>	<b>44,267</b>	<b>43,711</b>	<b>556</b>	<b>88,509</b>	<b>84,805</b>	<b>3,704</b>	<b>651,544</b>	<b>653,438</b>	<b>-(1,894)</b>
Container	72,214	66,317	5,897	142,560	131,643	10,917	1,090,824	1,005,179	85,645
Trailer	3,386	3,554	-(168)	6,444	7,292	-(848)	47,024	61,484	-(14,460)
<b>Total Intermodal</b>	<b>75,600</b>	<b>69,871</b>	<b>5,729</b>	<b>149,004</b>	<b>138,935</b>	<b>10,069</b>	<b>1,137,848</b>	<b>1,066,663</b>	<b>71,185</b>
Coal	11,063	10,480	583	21,664	21,209	455	181,238	189,645	-(8,407)
Coke	483	501	-(18)	1,194	966	228	8,224	8,734	-(510)
<b>Total Coal and Coke</b>	<b>11,546</b>	<b>10,981</b>	<b>565</b>	<b>22,858</b>	<b>22,175</b>	<b>683</b>	<b>189,462</b>	<b>198,379</b>	<b>-(8,917)</b>
<b>Total Carloadings</b>	<b>131,413</b>	<b>124,563</b>	<b>6,850</b>	<b>260,371</b>	<b>245,915</b>	<b>14,456</b>	<b>1,978,854</b>	<b>1,918,480</b>	<b>60,374</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 16 (Q2) From: 04-14-2024 To: 04-20-2024**  
Data Generated: Mon Apr 22 09:01:05 EST 2024

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	719	548	171	1,812	1,620	192	10,009	9,062	947
Chemicals	7,312	7,822	-(510)	22,382	23,953	-(1,571)	121,916	124,229	-(2,313)
Crushed Stone, Sand and Gravel	5,118	5,206	-(88)	14,313	13,870	443	68,108	69,301	-(1,193)
Farm Products Ex Grain	242	205	37	555	527	28	2,824	2,986	-(162)
Food and Kindred Products	1,691	2,000	-(309)	5,137	5,967	-(830)	27,758	29,687	-(1,929)
Grain	3,259	3,512	-(253)	9,787	9,757	30	53,245	53,901	-(656)
Grain Mill Products	2,217	2,328	-(111)	7,425	6,840	585	37,189	37,926	-(737)
Iron and Steel Scrap	1,490	1,626	-(136)	4,385	4,434	-(49)	26,438	25,631	807
Lumber and Wood Products	961	960	1	2,748	2,623	125	13,940	13,231	709
Metallic Ores	94	107	-(13)	309	315	-(6)	1,176	1,484	-(308)
Metals and Products	4,793	4,787	6	14,736	13,738	998	81,249	76,150	5,099
Motor Vehicles and Equipment	7,396	6,179	1,217	22,752	19,785	2,967	110,704	108,601	2,103
Non Metallic Minerals	390	204	186	1,374	994	380	7,034	6,993	41
Petroleum Products	2,052	1,845	207	5,803	5,683	120	35,156	40,571	-(5,415)
Primary Forest Products	222	288	-(66)	820	825	-(5)	4,527	4,521	6
Pulp, Paper and Allied Products	2,271	2,187	84	6,726	6,499	227	35,537	35,901	-(364)
Stone, Clay and Glass Products	2,490	2,210	280	7,195	6,701	494	36,384	35,387	997
Waste and Scrap Materials	1,648	1,318	330	4,615	4,006	609	22,715	21,208	1,507
<b>Total Merchandise</b>	<b>44,365</b>	<b>43,332</b>	<b>1,033</b>	<b>132,874</b>	<b>128,137</b>	<b>4,737</b>	<b>695,909</b>	<b>696,770</b>	<b>-(861)</b>
Container	75,728	67,284	8,444	218,288	198,927	19,361	1,166,552	1,072,463	94,089
Trailer	3,306	3,961	-(655)	9,750	11,253	-(1,503)	50,330	65,445	-(15,115)
<b>Total Intermodal</b>	<b>79,034</b>	<b>71,245</b>	<b>7,789</b>	<b>228,038</b>	<b>210,180</b>	<b>17,858</b>	<b>1,216,882</b>	<b>1,137,908</b>	<b>78,974</b>
Coal	11,641	10,745	896	33,305	31,954	1,351	192,879	200,390	-(7,511)
Coke	637	615	22	1,831	1,581	250	8,861	9,349	-(488)
<b>Total Coal and Coke</b>	<b>12,278</b>	<b>11,360</b>	<b>918</b>	<b>35,136</b>	<b>33,535</b>	<b>1,601</b>	<b>201,740</b>	<b>209,739</b>	<b>-(7,999)</b>
<b>Total Carloadings</b>	<b>135,677</b>	<b>125,937</b>	<b>9,740</b>	<b>396,048</b>	<b>371,852</b>	<b>24,196</b>	<b>2,114,531</b>	<b>2,044,417</b>	<b>70,114</b>