

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 13 (Q1) From: 03-27-2022 To: 04-02-2022**  
 Data Generated: Mon May 02 09:02:32 EST 2022

**Week5 Carloads Title**

Time run: 5/2/2022 5:02:32 AM

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	716	578	138	8,276	7,754	522	8,276	7,754	522
Chemicals	7,817	7,915	-(98)	102,232	100,696	1,536	102,232	100,696	1,536
Crushed Stone, Sand and Gravel	4,087	4,273	-(186)	45,475	43,771	1,704	45,475	43,771	1,704
Farm Products Ex Grain	160	195	-(35)	2,469	2,426	43	2,469	2,426	43
Food and Kindred Products	1,872	1,764	108	22,831	21,104	1,727	22,831	21,104	1,727
Grain	3,129	3,184	-(55)	38,217	42,853	-(4,636)	38,217	42,853	-(4,636)
Grain Mill Products	2,460	2,497	-(37)	30,345	29,411	934	30,345	29,411	934
Iron and Steel Scrap	1,602	1,377	225	18,725	18,910	-(185)	18,725	18,910	-(185)
Lumber and Wood Products	799	833	-(34)	9,717	10,852	-(1,135)	9,717	10,852	-(1,135)
Metallic Ores	101	92	9	1,163	1,157	6	1,163	1,157	6
Metals and Products	4,745	5,862	-(1,117)	62,256	69,474	-(7,218)	62,256	69,474	-(7,218)
Motor Vehicles and Equipment	6,493	7,106	-(613)	82,330	95,796	-(13,466)	82,330	95,796	-(13,466)
Non Metallic Minerals	461	413	48	5,749	5,995	-(246)	5,749	5,995	-(246)
Petroleum Products	2,506	2,125	381	33,417	31,102	2,315	33,417	31,102	2,315
Primary Forest Products	305	320	-(15)	4,343	4,005	338	4,343	4,005	338
Pulp, Paper and Allied Products	2,360	2,443	-(83)	31,047	32,718	-(1,671)	31,047	32,718	-(1,671)
Stone, Clay and Glass Products	2,351	2,604	-(253)	29,275	31,532	-(2,257)	29,275	31,532	-(2,257)
Waste and Scrap Materials	1,279	1,123	156	16,241	14,409	1,832	16,241	14,409	1,832
<b>Total Merchandise</b>	<b>43,243</b>	<b>44,704</b>	<b>-(1,461)</b>	<b>544,108</b>	<b>563,965</b>	<b>-(19,857)</b>	<b>544,108</b>	<b>563,965</b>	<b>-(19,857)</b>
Container	73,944	75,873	-(1,929)	902,021	959,717	-(57,696)	902,021	959,717	-(57,696)
Trailer	5,406	5,786	-(380)	74,010	80,293	-(6,283)	74,010	80,293	-(6,283)
<b>Total Intermodal</b>	<b>79,350</b>	<b>81,659</b>	<b>-(2,309)</b>	<b>976,031</b>	<b>1,040,010</b>	<b>-(63,979)</b>	<b>976,031</b>	<b>1,040,010</b>	<b>-(63,979)</b>
Coal	11,691	12,971	-(1,280)	160,007	159,585	422	160,007	159,585	422
Coke	782	728	54	8,293	11,168	-(2,875)	8,293	11,168	-(2,875)
<b>Total Coal and Coke</b>	<b>12,473</b>	<b>13,699</b>	<b>-(1,226)</b>	<b>168,300</b>	<b>170,753</b>	<b>-(2,453)</b>	<b>168,300</b>	<b>170,753</b>	<b>-(2,453)</b>
<b>Total Carloadings</b>	<b>135,066</b>	<b>140,062</b>	<b>-(4,996)</b>	<b>1,688,439</b>	<b>1,774,728</b>	<b>-(86,289)</b>	<b>1,688,439</b>	<b>1,774,728</b>	<b>-(86,289)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 14 (Q2) From: 04-03-2022 To: 04-09-2022**  
Data Generated: Mon May 02 09:02:32 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	793	716	77	793	716	77	9,069	8,470	599
Chemicals	8,253	7,904	349	8,253	7,904	349	110,485	108,600	1,885
Crushed Stone, Sand and Gravel	4,348	3,667	681	4,348	3,667	681	49,823	47,438	2,385
Farm Products Ex Grain	168	166	2	168	166	2	2,637	2,592	45
Food and Kindred Products	2,052	1,820	232	2,052	1,820	232	24,883	22,924	1,959
Grain	2,884	3,260	-(376)	2,884	3,260	-(376)	41,101	46,113	-(5,012)
Grain Mill Products	2,135	2,257	-(122)	2,135	2,257	-(122)	32,480	31,668	812
Iron and Steel Scrap	1,447	1,422	25	1,447	1,422	25	20,172	20,332	-(160)
Lumber and Wood Products	913	911	2	913	911	2	10,630	11,763	-(1,133)
Metallic Ores	100	66	34	100	66	34	1,263	1,223	40
Metals and Products	5,104	5,030	74	5,104	5,030	74	67,360	74,504	-(7,144)
Motor Vehicles and Equipment	6,747	6,191	556	6,747	6,191	556	89,077	101,987	-(12,910)
Non Metallic Minerals	476	488	-(12)	476	488	-(12)	6,225	6,483	-(258)
Petroleum Products	2,660	2,301	359	2,660	2,301	359	36,077	33,403	2,674
Primary Forest Products	320	265	55	320	265	55	4,663	4,270	393
Pulp, Paper and Allied Products	2,491	2,169	322	2,491	2,169	322	33,538	34,887	-(1,349)
Stone, Clay and Glass Products	2,372	2,492	-(120)	2,372	2,492	-(120)	31,647	34,024	-(2,377)
Waste and Scrap Materials	1,447	1,297	150	1,447	1,297	150	17,688	15,706	1,982
<b>Total Merchandise</b>	<b>44,710</b>	<b>42,422</b>	<b>2,288</b>	<b>44,710</b>	<b>42,422</b>	<b>2,288</b>	<b>588,818</b>	<b>606,387</b>	<b>-(17,569)</b>
Container	73,985	74,978	-(993)	73,985	74,978	-(993)	976,006	1,034,695	-(58,689)
Trailer	5,049	5,133	-(84)	5,049	5,133	-(84)	79,059	85,426	-(6,367)
<b>Total Intermodal</b>	<b>79,034</b>	<b>80,111</b>	<b>-(1,077)</b>	<b>79,034</b>	<b>80,111</b>	<b>-(1,077)</b>	<b>1,055,065</b>	<b>1,120,121</b>	<b>-(65,056)</b>
Coal	12,206	12,565	-(359)	12,206	12,565	-(359)	172,213	172,150	63
Coke	566	819	-(253)	566	819	-(253)	8,859	11,987	-(3,128)
<b>Total Coal and Coke</b>	<b>12,772</b>	<b>13,384</b>	<b>-(612)</b>	<b>12,772</b>	<b>13,384</b>	<b>-(612)</b>	<b>181,072</b>	<b>184,137</b>	<b>-(3,065)</b>
<b>Total Carloadings</b>	<b>136,516</b>	<b>135,917</b>	<b>599</b>	<b>136,516</b>	<b>135,917</b>	<b>599</b>	<b>1,824,955</b>	<b>1,910,645</b>	<b>-(85,690)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 15 (Q2) From: 04-10-2022 To: 04-16-2022**  
Data Generated: Mon May 02 09:02:32 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	581	853	-(272)	1,374	1,569	-(195)	9,650	9,323	327
Chemicals	7,779	7,923	-(144)	16,032	15,827	205	118,264	116,523	1,741
Crushed Stone, Sand and Gravel	4,543	4,086	457	8,891	7,753	1,138	54,366	51,524	2,842
Farm Products Ex Grain	181	180	1	349	346	3	2,818	2,772	46
Food and Kindred Products	1,836	1,745	91	3,888	3,565	323	26,719	24,669	2,050
Grain	3,110	3,049	61	5,994	6,309	-(315)	44,211	49,162	-(4,951)
Grain Mill Products	2,415	2,395	20	4,550	4,652	-(102)	34,895	34,063	832
Iron and Steel Scrap	1,353	1,606	-(253)	2,800	3,028	-(228)	21,525	21,938	-(413)
Lumber and Wood Products	880	868	12	1,793	1,779	14	11,510	12,631	-(1,121)
Metallic Ores	116	89	27	216	155	61	1,379	1,312	67
Metals and Products	4,992	5,793	-(801)	10,096	10,823	-(727)	72,352	80,297	-(7,945)
Motor Vehicles and Equipment	6,246	6,684	-(438)	12,993	12,875	118	95,323	108,671	-(13,348)
Non Metallic Minerals	457	513	-(56)	933	1,001	-(68)	6,682	6,996	-(314)
Petroleum Products	2,396	2,546	-(150)	5,056	4,847	209	38,473	35,949	2,524
Primary Forest Products	272	315	-(43)	592	580	12	4,935	4,585	350
Pulp, Paper and Allied Products	2,363	2,368	-(5)	4,854	4,537	317	35,901	37,255	-(1,354)
Stone, Clay and Glass Products	2,612	2,725	-(113)	4,984	5,217	-(233)	34,259	36,749	-(2,490)
Waste and Scrap Materials	1,412	1,096	316	2,859	2,393	466	19,100	16,802	2,298
<b>Total Merchandise</b>	<b>43,544</b>	<b>44,834</b>	<b>-(1,290)</b>	<b>88,254</b>	<b>87,256</b>	<b>998</b>	<b>632,362</b>	<b>651,221</b>	<b>-(18,859)</b>
Container	73,731	78,152	-(4,421)	147,716	153,130	-(5,414)	1,049,737	1,112,847	-(63,110)
Trailer	4,848	6,127	-(1,279)	9,897	11,260	-(1,363)	83,907	91,553	-(7,646)
<b>Total Intermodal</b>	<b>78,579</b>	<b>84,279</b>	<b>-(5,700)</b>	<b>157,613</b>	<b>164,390</b>	<b>-(6,777)</b>	<b>1,133,644</b>	<b>1,204,400</b>	<b>-(70,756)</b>
Coal	12,397	12,359	38	24,603	24,924	-(321)	184,610	184,509	101
Coke	535	970	-(435)	1,101	1,789	-(688)	9,394	12,957	-(3,563)
<b>Total Coal and Coke</b>	<b>12,932</b>	<b>13,329</b>	<b>-(397)</b>	<b>25,704</b>	<b>26,713</b>	<b>-(1,009)</b>	<b>194,004</b>	<b>197,466</b>	<b>-(3,462)</b>
<b>Total Carloadings</b>	<b>135,055</b>	<b>142,442</b>	<b>-(7,387)</b>	<b>271,571</b>	<b>278,359</b>	<b>-(6,788)</b>	<b>1,960,010</b>	<b>2,053,087</b>	<b>-(93,077)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 16 (Q2) From: 04-17-2022 To: 04-23-2022**  
 Data Generated: Mon May 02 09:02:32 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	617	517	100	1,991	2,086	-(95)	10,267	9,840	427
Chemicals	7,902	8,177	-(275)	23,934	24,004	-(70)	126,166	124,700	1,466
Crushed Stone, Sand and Gravel	4,224	4,009	215	13,115	11,762	1,353	58,590	55,533	3,057
Farm Products Ex Grain	179	190	-(11)	528	536	-(8)	2,997	2,962	35
Food and Kindred Products	1,927	1,800	127	5,815	5,365	450	28,646	26,469	2,177
Grain	2,610	3,202	-(592)	8,604	9,511	-(907)	46,821	52,364	-(5,543)
Grain Mill Products	2,614	2,524	90	7,164	7,176	-(12)	37,509	36,587	922
Iron and Steel Scrap	1,585	1,743	-(158)	4,385	4,771	-(386)	23,110	23,681	-(571)
Lumber and Wood Products	905	966	-(61)	2,698	2,745	-(47)	12,415	13,597	-(1,182)
Metallic Ores	91	85	6	307	240	67	1,470	1,397	73
Metals and Products	5,145	5,553	-(408)	15,241	16,376	-(1,135)	77,497	85,850	-(8,353)
Motor Vehicles and Equipment	6,745	5,839	906	19,738	18,714	1,024	102,068	114,510	-(12,442)
Non Metallic Minerals	417	560	-(143)	1,350	1,561	-(211)	7,099	7,556	-(457)
Petroleum Products	2,877	2,550	327	7,933	7,397	536	41,350	38,499	2,851
Primary Forest Products	354	344	10	946	924	22	5,289	4,929	360
Pulp, Paper and Allied Products	2,214	2,487	-(273)	7,068	7,024	44	38,115	39,742	-(1,627)
Stone, Clay and Glass Products	2,399	2,796	-(397)	7,383	8,013	-(630)	36,658	39,545	-(2,887)
Waste and Scrap Materials	1,293	1,233	60	4,152	3,626	526	20,393	18,035	2,358
<b>Total Merchandise</b>	<b>44,098</b>	<b>44,575</b>	<b>-(477)</b>	<b>132,352</b>	<b>131,831</b>	<b>521</b>	<b>676,460</b>	<b>695,796</b>	<b>-(19,336)</b>
Container	74,278	78,302	-(4,024)	221,994	231,432	-(9,438)	1,124,015	1,191,149	-(67,134)
Trailer	4,292	5,133	-(841)	14,189	16,393	-(2,204)	88,199	96,686	-(8,487)
<b>Total Intermodal</b>	<b>78,570</b>	<b>83,435</b>	<b>-(4,865)</b>	<b>236,183</b>	<b>247,825</b>	<b>-(11,642)</b>	<b>1,212,214</b>	<b>1,287,835</b>	<b>-(75,621)</b>
Coal	10,946	12,847	-(1,901)	35,549	37,771	-(2,222)	195,556	197,356	-(1,800)
Coke	713	889	-(176)	1,814	2,678	-(864)	10,107	13,846	-(3,739)
<b>Total Coal and Coke</b>	<b>11,659</b>	<b>13,736</b>	<b>-(2,077)</b>	<b>37,363</b>	<b>40,449</b>	<b>-(3,086)</b>	<b>205,663</b>	<b>211,202</b>	<b>-(5,539)</b>
<b>Total Carloadings</b>	<b>134,327</b>	<b>141,746</b>	<b>-(7,419)</b>	<b>405,898</b>	<b>420,105</b>	<b>-(14,207)</b>	<b>2,094,337</b>	<b>2,194,833</b>	<b>-(100,496)</b>

**Norfolk Southern Corporation**  
**Weekly Merchandise, Intermodal and Coal/Coke Car loadings**  
**Week 17 (Q2) From: 04-24-2022 To: 04-30-2022**  
Data Generated: Mon May 02 09:02:25 EST 2022

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	832	641	191	2,823	2,727	96	11,099	10,481	618
Chemicals	8,033	7,714	319	31,967	31,718	249	134,199	132,414	1,785
Crushed Stone, Sand and Gravel	4,396	4,499	-(103)	17,511	16,261	1,250	62,986	60,032	2,954
Farm Products Ex Grain	231	188	43	759	724	35	3,228	3,150	78
Food and Kindred Products	1,965	1,875	90	7,780	7,240	540	30,611	28,344	2,267
Grain	2,996	2,878	118	11,600	12,389	-(789)	49,817	55,242	-(5,425)
Grain Mill Products	2,200	2,323	-(123)	9,364	9,499	-(135)	39,709	38,910	799
Iron and Steel Scrap	2,101	1,728	373	6,486	6,499	-(13)	25,211	25,409	-(198)
Lumber and Wood Products	831	890	-(59)	3,529	3,635	-(106)	13,246	14,487	-(1,241)
Metallic Ores	59	76	-(17)	366	316	50	1,529	1,473	56
Metals and Products	5,187	5,417	-(230)	20,428	21,793	-(1,365)	82,684	91,267	-(8,583)
Motor Vehicles and Equipment	6,579	5,447	1,132	26,317	24,161	2,156	108,647	119,957	-(11,310)
Non Metallic Minerals	437	507	-(70)	1,787	2,068	-(281)	7,536	8,063	-(527)
Petroleum Products	2,604	2,297	307	10,537	9,694	843	43,954	40,796	3,158
Primary Forest Products	341	307	34	1,287	1,231	56	5,630	5,236	394
Pulp, Paper and Allied Products	2,484	2,548	-(64)	9,552	9,572	-(20)	40,599	42,290	-(1,691)
Stone, Clay and Glass Products	2,557	2,794	-(237)	9,940	10,807	-(867)	39,215	42,339	-(3,124)
Waste and Scrap Materials	1,387	1,136	251	5,539	4,762	777	21,780	19,171	2,609
<b>Total Merchandise</b>	<b>45,220</b>	<b>43,265</b>	<b>1,955</b>	<b>177,572</b>	<b>175,096</b>	<b>2,476</b>	<b>721,680</b>	<b>739,061</b>	<b>-(17,381)</b>
Container	74,536	77,079	-(2,543)	296,530	308,511	-(11,981)	1,198,551	1,268,228	-(69,677)
Trailer	5,016	5,453	-(437)	19,205	21,846	-(2,641)	93,215	102,139	-(8,924)
<b>Total Intermodal</b>	<b>79,552</b>	<b>82,532</b>	<b>-(2,980)</b>	<b>315,735</b>	<b>330,357</b>	<b>-(14,622)</b>	<b>1,291,766</b>	<b>1,370,367</b>	<b>-(78,601)</b>
Coal	11,586	11,697	-(111)	47,135	49,468	-(2,333)	207,142	209,053	-(1,911)
Coke	710	956	-(246)	2,524	3,634	-(1,110)	10,817	14,802	-(3,985)
<b>Total Coal and Coke</b>	<b>12,296</b>	<b>12,653</b>	<b>-(357)</b>	<b>49,659</b>	<b>53,102</b>	<b>-(3,443)</b>	<b>217,959</b>	<b>223,855</b>	<b>-(5,896)</b>
<b>Total Carloadings</b>	<b>137,068</b>	<b>138,450</b>	<b>-(1,382)</b>	<b>542,966</b>	<b>558,555</b>	<b>-(15,589)</b>	<b>2,231,405</b>	<b>2,333,283</b>	<b>-(101,878)</b>