

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 14 (Q2) From: 03-31-2019 To: 04-06-2019
Data Generated: Mon Apr 29 05:00:26 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	1,016	840	176	1,016	840	176	10,972	14,748	-(3,776)
Chemicals	8,952	8,702	250	8,952	8,702	250	116,840	118,236	-(1,396)
Crushed Stone, Sand and Gravel	5,263	5,488	-(225)	5,263	5,488	-(225)	57,048	54,632	2,416
Farm Products Ex Grain	219	152	67	219	152	67	2,466	2,312	154
Food and Kindred Products	1,865	1,716	149	1,865	1,716	149	23,108	23,241	-(133)
Grain	3,763	3,528	235	3,763	3,528	235	47,277	45,154	2,123
Grain Mill Products	2,459	2,541	-(82)	2,459	2,541	-(82)	35,582	34,660	922
Iron and Steel Scrap	1,332	1,310	22	1,332	1,310	22	20,599	20,673	-(74)
Lumber and Wood Products	1,008	951	57	1,008	951	57	12,236	12,567	-(331)
Metallic Ores	57	99	-(42)	57	99	-(42)	1,348	1,197	151
Metals and Products	5,654	5,405	249	5,654	5,405	249	76,632	76,721	-(89)
Motor Vehicles and Equipment	8,365	7,700	665	8,365	7,700	665	106,444	110,574	-(4,130)
Non Metallic Minerals	538	562	-(24)	538	562	-(24)	8,066	6,791	1,275
Petroleum Products	2,628	3,064	-(436)	2,628	3,064	-(436)	42,905	46,128	-(3,223)
Primary Forest Products	437	428	9	437	428	9	6,139	6,009	130
Pulp, Paper and Allied Products	2,639	2,743	-(104)	2,639	2,743	-(104)	37,724	37,849	-(125)
Stone, Clay and Glass Products	2,780	2,563	217	2,780	2,563	217	33,713	34,203	-(490)
Waste and Scrap Materials	932	851	81	932	851	81	14,084	11,232	2,852
Total Merchandise	49,907	48,643	1,264	49,907	48,643	1,264	653,183	656,927	-(3,744)
Container	77,017	72,567	4,450	77,017	72,567	4,450	1,054,553	1,024,360	30,193
Trailer	7,166	8,084	-(918)	7,166	8,084	-(918)	108,191	111,251	-(3,060)
Total Intermodal	84,183	80,651	3,532	84,183	80,651	3,532	1,162,744	1,135,611	27,133
Coal	19,130	18,894	236	19,130	18,894	236	245,809	253,489	-(7,680)
Coke	1,073	1,610	-(537)	1,073	1,610	-(537)	15,158	18,732	-(3,574)
Total Coal and Coke	20,203	20,504	-(301)	20,203	20,504	-(301)	260,967	272,221	-(11,254)
Total Carloadings	154,293	149,798	4,495	154,293	149,798	4,495	2,076,894	2,064,759	12,135

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 15 (Q2) From: 04-07-2019 To: 04-13-2019
Data Generated: Mon Apr 29 05:00:26 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	962	1,357	-(395)	1,978	2,197	-(219)	11,934	16,105	-(4,171)
Chemicals	8,368	9,172	-(804)	17,320	17,874	-(554)	125,208	127,408	-(2,200)
Crushed Stone, Sand and Gravel	5,569	5,411	158	10,832	10,899	-(67)	62,617	60,043	2,574
Farm Products Ex Grain	201	152	49	420	304	116	2,667	2,464	203
Food and Kindred Products	1,863	1,708	155	3,728	3,424	304	24,971	24,949	22
Grain	3,589	3,686	-(97)	7,352	7,214	138	50,866	48,840	2,026
Grain Mill Products	2,948	2,549	399	5,407	5,090	317	38,530	37,209	1,321
Iron and Steel Scrap	1,522	1,578	-(56)	2,854	2,888	-(34)	22,121	22,251	-(130)
Lumber and Wood Products	1,022	929	93	2,030	1,880	150	13,258	13,496	-(238)
Metallic Ores	91	106	-(15)	148	205	-(57)	1,439	1,303	136
Metals and Products	5,330	5,839	-(509)	10,984	11,244	-(260)	81,962	82,560	-(598)
Motor Vehicles and Equipment	8,218	8,274	-(56)	16,583	15,974	609	114,662	118,848	-(4,186)
Non Metallic Minerals	746	637	109	1,284	1,199	85	8,812	7,428	1,384
Petroleum Products	3,240	3,231	9	5,868	6,295	-(427)	46,145	49,359	-(3,214)
Primary Forest Products	413	373	40	850	801	49	6,552	6,382	170
Pulp, Paper and Allied Products	2,338	2,587	-(249)	4,977	5,330	-(353)	40,062	40,436	-(374)
Stone, Clay and Glass Products	2,835	2,939	-(104)	5,615	5,502	113	36,548	37,142	-(594)
Waste and Scrap Materials	1,025	785	240	1,957	1,636	321	15,109	12,017	3,092
Total Merchandise	50,280	51,313	-(1,033)	100,187	99,956	231	703,463	708,240	-(4,777)
Container	76,394	75,551	843	153,411	148,118	5,293	1,130,947	1,099,911	31,036
Trailer	7,001	8,100	-(1,099)	14,167	16,184	-(2,017)	115,192	119,351	-(4,159)
Total Intermodal	83,395	83,651	-(256)	167,578	164,302	3,276	1,246,139	1,219,262	26,877
Coal	20,987	20,343	644	40,117	39,237	880	266,796	273,832	-(7,036)
Coke	1,012	1,286	-(274)	2,085	2,896	-(811)	16,170	20,018	-(3,848)
Total Coal and Coke	21,999	21,629	370	42,202	42,133	69	282,966	293,850	-(10,884)
Total Carloadings	155,674	156,593	-(919)	309,967	306,391	3,576	2,232,568	2,221,352	11,216

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 16 (Q2) From: 04-14-2019 To: 04-20-2019
 Data Generated: Mon Apr 29 05:00:27 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	754	843	-(89)	2,732	3,040	-(308)	12,688	16,948	-(4,260)
Chemicals	8,707	8,481	226	26,027	26,355	-(328)	133,915	135,889	-(1,974)
Crushed Stone, Sand and Gravel	5,798	5,484	314	16,630	16,383	247	68,415	65,527	2,888
Farm Products Ex Grain	153	144	9	573	448	125	2,820	2,608	212
Food and Kindred Products	1,830	1,731	99	5,558	5,155	403	26,801	26,680	121
Grain	3,862	3,047	815	11,214	10,261	953	54,728	51,887	2,841
Grain Mill Products	2,517	2,235	282	7,924	7,325	599	41,047	39,444	1,603
Iron and Steel Scrap	1,632	1,701	-(69)	4,486	4,589	-(103)	23,753	23,952	-(199)
Lumber and Wood Products	906	1,054	-(148)	2,936	2,934	2	14,164	14,550	-(386)
Metallic Ores	101	63	38	249	268	-(19)	1,540	1,366	174
Metals and Products	5,094	5,966	-(872)	16,078	17,210	-(1,132)	87,056	88,526	-(1,470)
Motor Vehicles and Equipment	8,181	8,579	-(398)	24,764	24,553	211	122,843	127,427	-(4,584)
Non Metallic Minerals	693	641	52	1,977	1,840	137	9,505	8,069	1,436
Petroleum Products	2,981	3,749	-(768)	8,849	10,044	-(1,195)	49,126	53,108	-(3,982)
Primary Forest Products	455	313	142	1,305	1,114	191	7,007	6,695	312
Pulp, Paper and Allied Products	2,228	2,564	-(336)	7,205	7,894	-(689)	42,290	43,000	-(710)
Stone, Clay and Glass Products	2,835	2,761	74	8,450	8,263	187	39,383	39,903	-(520)
Waste and Scrap Materials	952	747	205	2,909	2,383	526	16,061	12,764	3,297
Total Merchandise	49,679	50,103	-(424)	149,866	150,059	-(193)	753,142	758,343	-(5,201)
Container	75,495	75,965	-(470)	228,906	224,083	4,823	1,206,442	1,175,876	30,566
Trailer	6,801	8,138	-(1,337)	20,968	24,322	-(3,354)	121,993	127,489	-(5,496)
Total Intermodal	82,296	84,103	-(1,807)	249,874	248,405	1,469	1,328,435	1,303,365	25,070
Coal	19,878	20,258	-(380)	59,995	59,495	500	286,674	294,090	-(7,416)
Coke	1,345	1,273	72	3,430	4,169	-(739)	17,515	21,291	-(3,776)
Total Coal and Coke	21,223	21,531	-(308)	63,425	63,664	-(239)	304,189	315,381	-(11,192)
Total Carloadings	153,198	155,737	-(2,539)	463,165	462,128	1,037	2,385,766	2,377,089	8,677

Norfolk Southern Corporation
Weekly Merchandise, Intermodal and Coal/Coke Car loadings
Week 17 (Q2) From: 04-21-2019 To: 04-27-2019
Data Generated: Mon Apr 29 05:00:27 EST 2019

	Current Week			Qtr to Date			Year to Date		
	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg	This Yr	Last Yr	+/- Chg
All Other Carloads	731	1,829	-(1,098)	3,463	4,869	-(1,406)	13,419	18,777	-(5,358)
Chemicals	8,091	8,834	-(743)	34,118	35,189	-(1,071)	142,006	144,723	-(2,717)
Crushed Stone, Sand and Gravel	5,984	5,270	714	22,614	21,653	961	74,399	70,797	3,602
Farm Products Ex Grain	196	159	37	769	607	162	3,016	2,767	249
Food and Kindred Products	1,781	1,903	-(122)	7,339	7,058	281	28,582	28,583	-(1)
Grain	3,734	4,009	-(275)	14,948	14,270	678	58,462	55,896	2,566
Grain Mill Products	2,572	2,562	10	10,496	9,887	609	43,619	42,006	1,613
Iron and Steel Scrap	1,439	1,767	-(328)	5,925	6,356	-(431)	25,192	25,719	-(527)
Lumber and Wood Products	1,027	933	94	3,963	3,867	96	15,191	15,483	-(292)
Metallic Ores	91	94	-(3)	340	362	-(22)	1,631	1,460	171
Metals and Products	5,609	5,851	-(242)	21,687	23,061	-(1,374)	92,665	94,377	-(1,712)
Motor Vehicles and Equipment	6,794	8,425	-(1,631)	31,558	32,978	-(1,420)	129,637	135,852	-(6,215)
Non Metallic Minerals	742	690	52	2,719	2,530	189	10,247	8,759	1,488
Petroleum Products	3,280	2,990	290	12,129	13,034	-(905)	52,406	56,098	-(3,692)
Primary Forest Products	341	423	-(82)	1,646	1,537	109	7,348	7,118	230
Pulp, Paper and Allied Products	2,544	2,778	-(234)	9,749	10,672	-(923)	44,834	45,778	-(944)
Stone, Clay and Glass Products	2,687	2,888	-(201)	11,137	11,151	-(14)	42,070	42,791	-(721)
Waste and Scrap Materials	1,007	796	211	3,916	3,179	737	17,068	13,560	3,508
Total Merchandise	48,650	52,201	-(3,551)	198,516	202,260	-(3,744)	801,792	810,544	-(8,752)
Container	75,212	76,294	-(1,082)	304,118	300,377	3,741	1,281,654	1,252,170	29,484
Trailer	6,600	8,170	-(1,570)	27,568	32,492	-(4,924)	128,593	135,659	-(7,066)
Total Intermodal	81,812	84,464	-(2,652)	331,686	332,869	-(1,183)	1,410,247	1,387,829	22,418
Coal	19,117	20,474	-(1,357)	79,112	79,969	-(857)	305,791	314,564	-(8,773)
Coke	1,134	1,622	-(488)	4,564	5,791	-(1,227)	18,649	22,913	-(4,264)
Total Coal and Coke	20,251	22,096	-(1,845)	83,676	85,760	-(2,084)	324,440	337,477	-(13,037)
Total Carloadings	150,713	158,761	-(8,048)	613,878	620,889	-(7,011)	2,536,479	2,535,850	629